

The world
is changing.

Let's change
together.

This year's report depicts how innovative UniCredit products and ideas help our customers and businesses respond to the challenges of this changing world.

By spotlighting sophisticated, new multichannel products and services we have developed to meet the modern needs of our customers, we show how our bank is adapting to rapid changes – and how our solutions are helping our customers adapt at the same time.

At UniCredit, we make it easy for the people who bank with us to take full advantage of the technologies and customized services now available to them – so that they can achieve their goals and live their lives on their own terms. As their partner, we have a clear responsibility to provide them the flexibility, the foresight and the tools they need to overcome obstacles and seize new opportunities.

The world is changing. Let's change together.

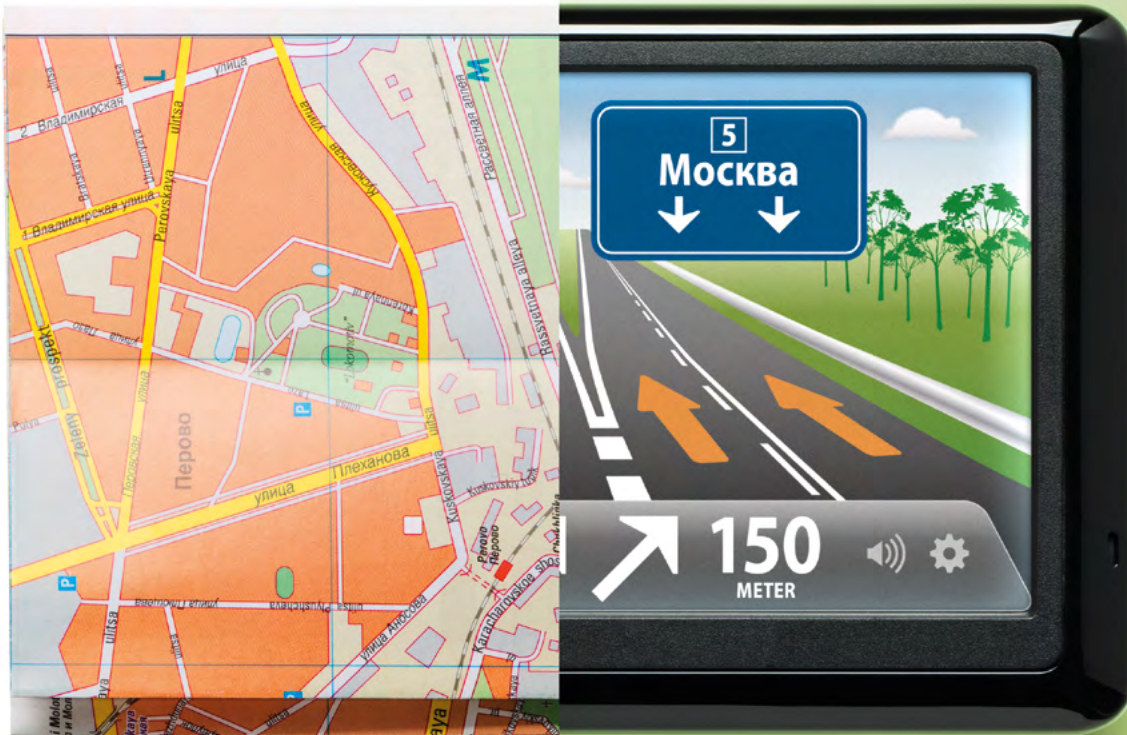
There is
a whole world
to discover.

Better
discover it now.

At home when you're abroad.

Together, we can go far.

UniCredit has more than 8,500 branches and over 147,000 employees in roughly 50 markets across the world. That means we have the tools, the knowledge and the manpower to help your business go international. Our **UniCredit International Centers** gather our most experienced cross-border experts into a single, powerful network that can provide your business with the information and services it needs to succeed abroad. From evaluating investments, to identifying optimal financial solutions and, of course, providing basic banking services, UniCredit is always with you, anywhere you choose to be.



Financial Highlights

	2014	2013	change 2013-2014
ASSETS AT THE END OF THE YEAR, RUB million			
Total assets, including	1,360,373	888,691	53.1%
Loans to customers	826,851	548,607	50.7%
Securities	58,818	64,124	-8.3%
LIABILITIES AT THE END OF THE YEAR, RUB million			
Total liabilities, including	1,218,307	756,647	61.0%
Amounts due to customers	810,621	529,545	53.1%
Amounts due to credit institutions	209,956	152,654	37.5%
CAPITAL (CB RF) AT THE END OF THE YEAR, RUB million			
Total capital	133,583	129,780	
PROFIT FOR THE YEAR, RUB million			
Net interest income	35,616	28,792	21%
Non-interest income	5,742	16,671	-66%
Operating income	41,358	45,463	-9.0%
Impairment	-4,394	-3,442	28%
Net income from financial activities	36,965	42,020	-12%
Operating costs	-13,437	-11,976	12.2%
Gains/losses on associate and investments	58	-212	-127%
Profit before income tax expense	23,586	29,832	-21%
Income tax expense	-4,766	-5,708	-17%
Total profit for the year	18,819	24,124	-22%
KEY PERFORMANCE INDICATORS, %			
Return on average equity (ROE)	13.2%	19.9%	
Return on average assets (ROA)	1.9%	3.0%	
Total capital ratio (Basel II)	9.3%	16.3%	
Central Bank of Russia N1 capital adequacy ratio	13.2%	14.4%	
Cost/income ratio	32.5%	26.3%	
STAFF			
Number	3,844	3,696	4%
GEOGRAPHY			
Branches in Moscow	39	40	-3%
Regional branches	51	51	0%
RepOffices	13	13	0%
Offices abroad	1	1	0%
Total Number of Offices	104	105	-1%

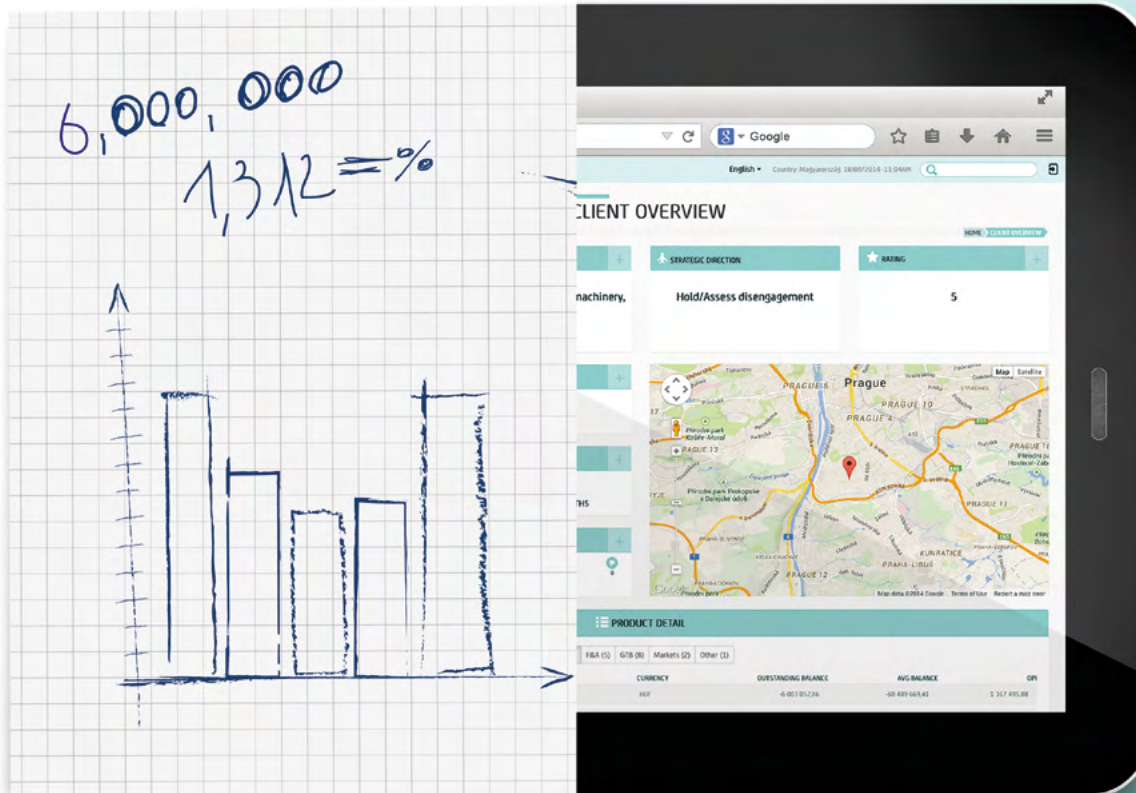
The data
is clear.

Personalized support services make it clearer.

Clear-cut answers for the future.

The path to knowledge begins with understanding.

Babel is an application that transforms data into useful and accurate information. With it, we can develop personalized products and services, just for you. Babel ensures that we will always meet your expectations and that we help you with important changes in your life. Because information is key to anticipating the future.



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CEO's Letter to the Shareholders



FEDERICO GHIZZONI
Chief Executive Officer

“We returned to profitability, reaping the rewards of our hard work. Now we are once again able to concentrate on the pursuit of growth.”

Dear Shareholders,

In 2014, we returned to profitability, reaping the rewards of our hard work to strengthen our capital position, simplify our processes and increase our efficiency. Now we are again able to concentrate on the pursuit of growth.

The period marked a turning point for our Group. In the first year of the current industrial plan, we achieved our EUR 2 billion profit target. We met that target by executing the initial stages of our plan in a timely fashion. Two noteworthy examples were the Fineco IPO and the sale of UniCredit Credit Management Bank. The plan itself emphasizes investment, development of our commercial banking activities, realization of greater value from our core assets, and reduction of non-core assets. Solid results in Italy and Central and Eastern Europe demonstrated that we have been making the right strategic choices. In the knowledge that our Group is intrinsic to the broader, interconnected economy, we are providing financing where it is most needed and also fostering the overall development of the communities where we live and work.

UniCredit's accomplishments in 2014 are even more significant when viewed in light of the persistent geopolitical tensions and unemployment that trouble Europe. In this complex environment, we pursued growth by focusing on the day-to-day operations of our business. Thanks to the strong decision-making skills of our managers and the professionalism of our people, we have achieved considerable gains in efficiency and have increased our market share – principally in the form of new loans.

Furthermore, we are witnessing positive macroeconomic shifts that can help restore market confidence and stimulate investment, putting us in a position to look to the future with optimism. Yet we are well aware that a solid and sustainable European recovery will only take place if government leaders can implement continent-wide structural reforms. In the past year, we demonstrated our confidence in Europe's true potential when we opted

to use the maximum resources made available to us by the European Central Bank to support families and businesses, thereby doing our part to develop the real economy.

Supporting communities this way is at the core of our mission. It is why we have redesigned our business model and are investing in innovative new services – like UniCredit International Centers, which facilitate cross-border transactions for corporate clients. This model is rooted in a commitment to sustainable and to conservation of the world's resources. Strong customer relationships are central to this vision. Customers today want more than ever to control how, when and where they interact with their banks. It is our job to develop innovative, user-friendly ways to enable close business relationships marked by superior service. As we move forward, we intend to make close partnerships with our customers an even more distinguishing feature of our Group.

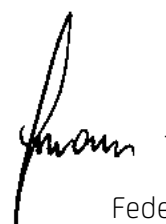
Our multichannel strategy is key to making this future a reality. Even now, we are dedicating significant resources of both personnel and technology to its implementation. The goal is to combine the best elements of face-to-face and digital banking to improve the quality and efficiency of our services. Customer satisfaction surveys have confirmed that the work we have done is appreciated. These surveys also indicate that our customers value their relationships with UniCredit. The ability of our people to convert the principles of our competency model into concrete action is at the heart of this business success. We are committed to building further on these strengths, and we will continue to invest in the skills and knowledge of all of our colleagues. The quality of our people was evident when the asset quality review was conducted last year, when the comprehensive assessment classified UniCredit as one of the strongest banks in Europe. I believe the review served a vital purpose and contributed

significantly to transparency and trust in the European banking sector. By doing so, it provided a firm foundation for a true banking union, which is a fundamental prerequisite for a solid and sustainable economic recovery.

All of these developments have contributed to preparing UniCredit to face the next set of challenges. Our key objective now is to establish UniCredit as the premier bank in Europe for quality of service. In particular, we plan to differentiate ourselves from other players in the sector by thoroughly assessing and participating in the digital revolution that is transforming the banking business. We are well-equipped to meet the challenges of the future. Our broad European footprint, sound capital position, strong risk management culture and innovative spirit are all closely tied to our commitment to achieving sustainable results and engaging with our stakeholders. We face a considerably more challenging environment, but many new developments and trends are in our favor, including regulatory integration at the European level, a consensus on the need to reignite investment activity, the sharp decline in energy prices, and the depreciation of the euro.

As one of the most robust and best-positioned banks in Europe, we are prepared to continue to do our part to support a sustainable recovery across the continent. In 2015, we will continue to take a primary role in the European economy, putting our resources and skills to the best possible use with foresight and determination.

Sincerely,



Federico Ghizzoni
Chief Executive Officer
UniCredit SpA

Statement by the Chairman of the Supervisory Board



ERICH HAMPEL

Chairman of the Supervisory Board

“Russia was always and remains an important market for UniCredit. The achieved results are an essential contributor to the Group’s overall performance.”

Dear shareholders, customers, friends,
and colleagues,

On behalf of the Supervisory Board, I have the honor to present to you the Annual Report of UniCredit Bank for 2014.

Last year was challenging for both, the world economy and the Russian financial system. However, by demonstrating steadfastness, confidence and professionalism in management, UniCredit Bank was able to achieve consistent results and was able to again increase its client base.

In 2014, the lending business in Russia was developing at a restrained pace; yet UniCredit Bank managed to enlarge its retail and corporate loan portfolios, while at the same time, thanks to professional risk management, to improve their quality significantly. Due to our reputation, earned over the past 25 years as a successful and reliable credit organization, the bank could significantly increase the volume of customer deposits despite the difficult market situation. Moreover, in 2014, UniCredit Bank’s capital grew by 7.6% – to more than RUB 142 billion. This is a solid basis for further growth of the bank’s business.

UniCredit Bank is one of the most efficient Banks in Russia. All important ratios show an

excellent development, the cost / income ratio in 2014 amounted to 32.5%, an outstanding good result in the Russian market, but also excellent in comparison to other countries. In 2014, the bank successfully completed the project of branch network optimization, and developed a series of new services, products, and opportunities – both within Russia and in global markets. The performance of UniCredit Bank consistently meets the requirements set by the Central Bank of the Russian Federation.

Russia was always and remains an important market for UniCredit. The achieved results are an essential contributor to the Group's overall performance. The Russian unit is also actively involved in many key projects of the Group. The combination of a longstanding presence in the local market and steady customer relationships, with many opportunities offered by being part of a global banking group, is a guarantee of stability for the bank.

Experts predict that 2015 will be a rather difficult year for Russian banks. However, by using our extensive experience and the strong support from UniCredit, by pursuing efficient and thoughtful business policies, and by offering top-class products and services to our clients, we will

continue to gain an even stronger foothold in the Russian market.

I would like to thank the members of Management Board and all employees of UniCredit Bank for their quality work and for the excellent results achieved in 2014. In the coming year, we will continue to actively develop the bank's business in accordance with the strategy set by UniCredit, for the benefit of shareholders, customers and all stakeholders.



Erich Hampel,
Chairman of the
Supervisory Board

Highlights

UniCredit is a leading European commercial bank operating in **17** countries with more than **147,000** employees, over **8,500** branches and with an international network spanning in about **50** markets.

UniCredit benefits from a strong European identity, extensive international presence and broad customer base.

Our strategic position in Western and Eastern Europe gives us one of the region's highest market shares.



OVER
147,000
Employees¹



OVER
8,500
Branches²

Financial Highlights (EUR million)

OPERATING INCOME

22,513

NET PROFIT

2,008

SHAREHOLDER'S EQUITY

49,390

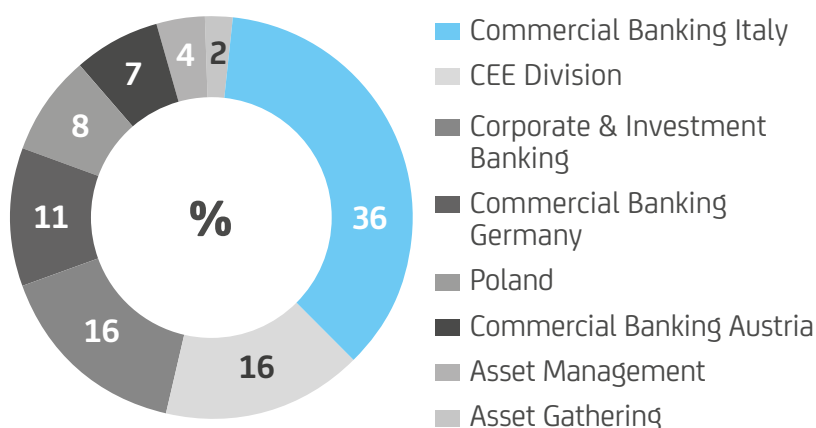
TOTAL ASSETS

844,217

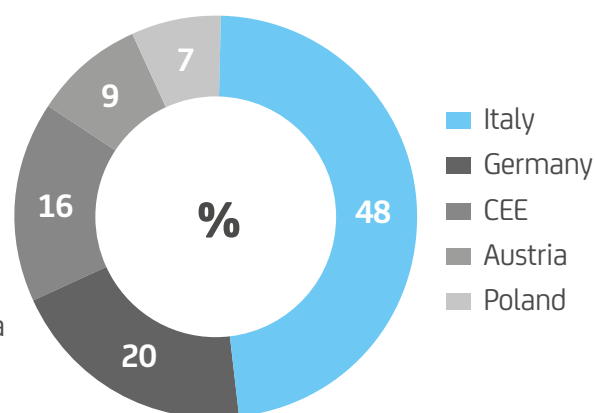
COMMON EQUITY TIER 1 RATIO

10.41%

REVENUES BY BUSINESS LINES*



REVENUES BY REGION*



1. Data as at December 31, 2014. FTE = "Full Time Equivalent": number of employees counted for the rate of presence. Figures include all employees of Yapi Kredi Group (Turkey).

2. Data as at December 31, 2014. Figures include all branches of Yapi Kredi Group (Turkey).

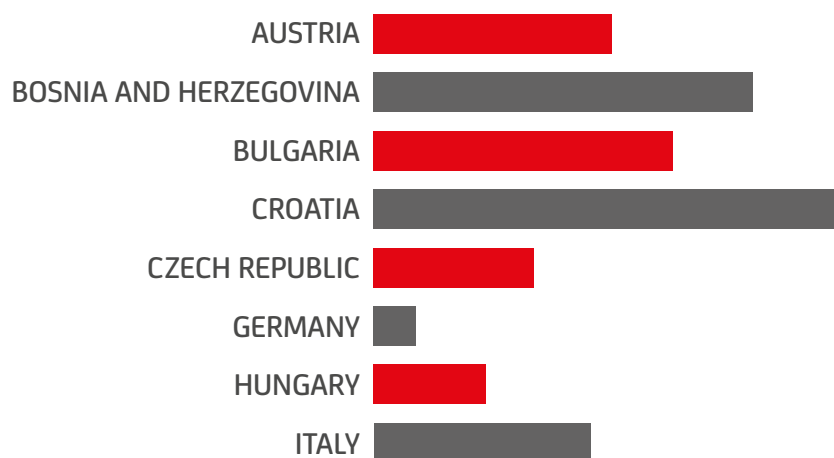
* Data as at December 31, 2014.



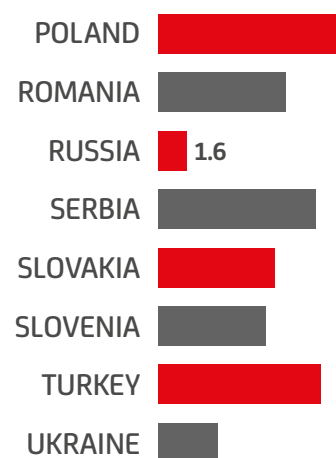
Where we are

AUSTRIA	ITALY
AZERBAIJAN	POLAND
BOSNIA AND HERZEGOVINA	ROMANIA
BULGARIA	RUSSIA
CROATIA	SERBIA
CZECH REPUBLIC	SLOVAKIA
GERMANY	SLOVENIA
HUNGARY	TURKEY
	UKRAINE

MARKET SHARE³ (%)



MARKET SHARE (%)



3. Market Shares in terms of Total Assets as 31 December 2014 for CEE Countries. Market Shares in terms of Total Customer Loans as at December 31, 2014 for Italy, Germany and Austria.
Source: UniCredit National Center Banks, UniCredit Research, UniCredit CEE Strategic Analysis.
Data as of September 30, 2014, except for Bosnia and Herzegovina, Slovenia (2Q 2014), Romania (1Q 2014), Hungary (FY 2013) and Bulgaria (3Q 2014).
* Data as of November 30, 2014.

Our Strategy

On March 11, 2014, our Board of Directors approved the five-year Strategic Plan with the object of ensuring sustained profitability over the coming years. The plan is based on solid fundamentals, a strong culture of risk management and an improving macroeconomic climate. Our goals are to consolidate our leading position in corporate financial services across Europe, to institute an innovative mindset throughout our retail network, and to establish a cutting-edge digital footprint.

UniCredit understands its role as part of a far-reaching system that leverages resources, or capital, to generate shared value. Indeed, the solidity of our business depends on the prosperity of our customers and of the communities in which we operate. To create greater value we, as a bank, develop innovative solutions that form attractive investment opportunities and also generate positive outcomes for our Group.

We adopted our five-year strategic plan building on our solid fundamentals, with the purpose of ensuring sustained profitability, and making the best possible use of the resources at our disposal.

This is how we continue to respond effectively to our stakeholders' priorities.



* See 2014 Sustainability Report for details.

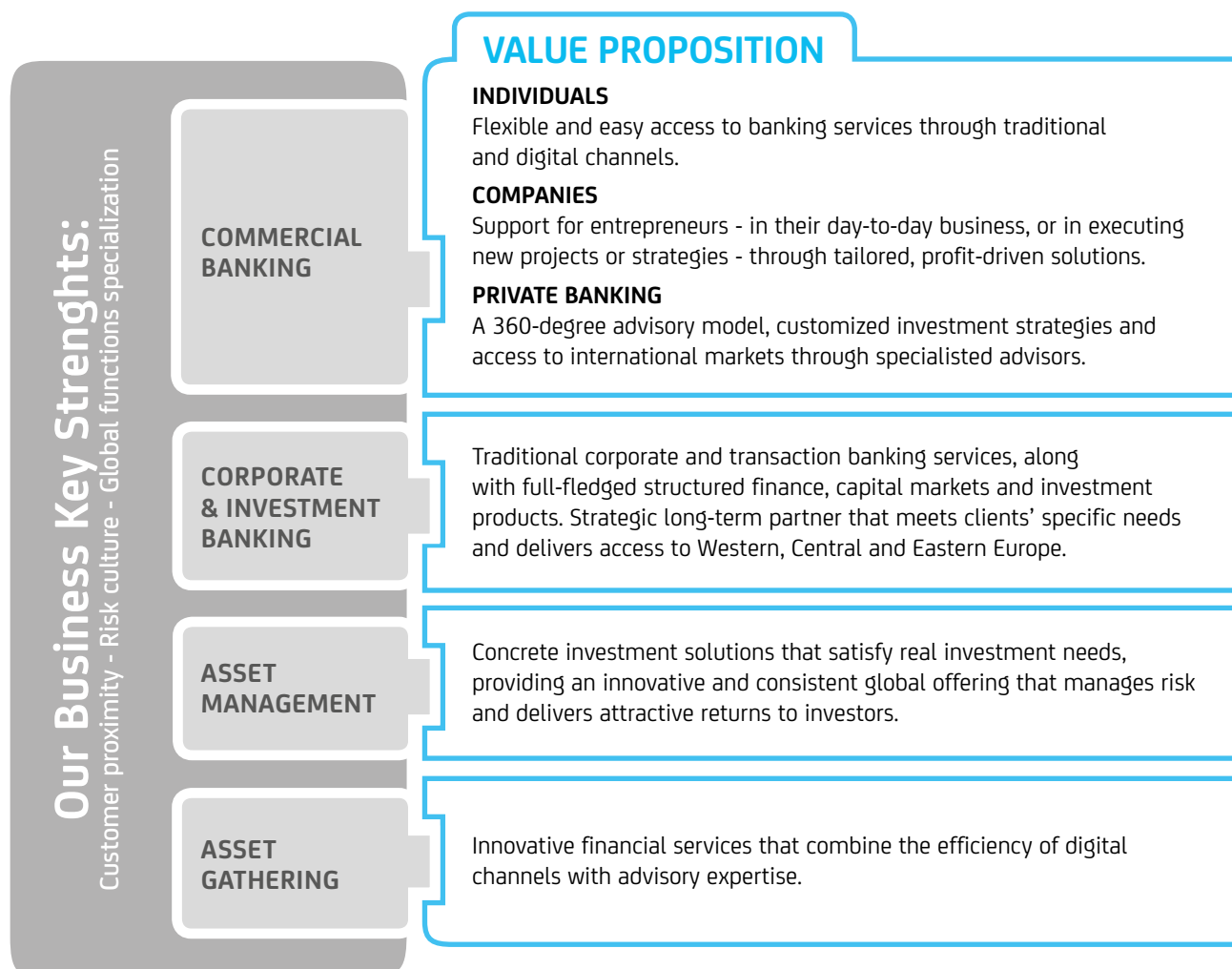
Our Business Model

At UniCredit, we work relentlessly to offer outstanding banking services and to provide real support for economic growth in the communities where we operate. This requires developing new service models that enable connections between businesses in different places while making the bank more accessible and more transparent. It means being a sustainable bank.

The restructuring process that began at the start of 2012 has resulted in major simplification of our operating processes. In order to bring us closer to our customers, for example, our national offices now possess greater decision-making power. The object of this change is to simplify our business by implementing a more streamlined chain of command, a more efficient commercial network, and an expanded ability to create personalized solutions. Additionally, it enables our national offices to be more effective at developing the markets they serve.

OUR MISSION

We UniCredit people are committed to generating value for our customers. As a leading European bank, we are dedicated to the development of the communities in which we live, and to being a great place to work. We aim for excellence and we consistently strive to be easy to deal with. These commitments will allow us to create sustainable value for our shareholders.

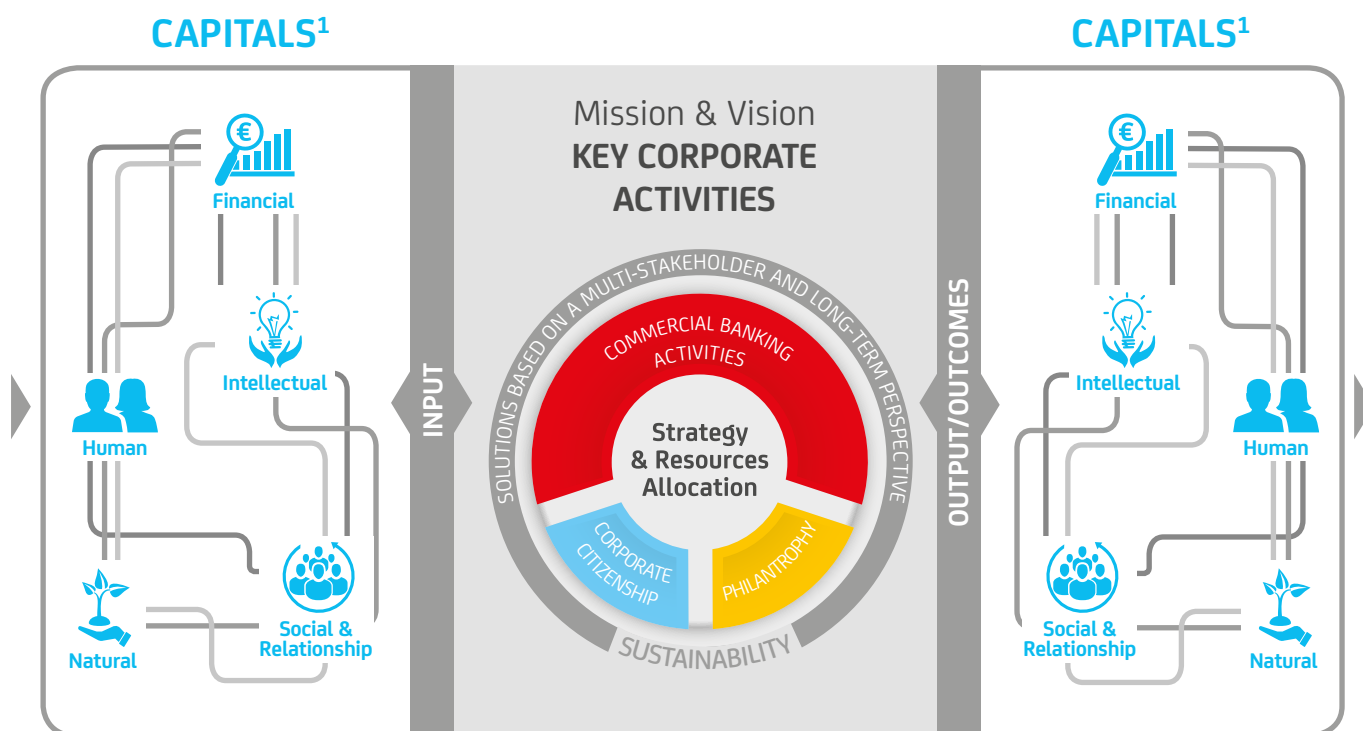


Our Approach

UniCredit holds significant responsibilities within a complex value chain and we use different types of capitals -financial, human, social, intellectual and environmental as inputs to contribute to our economy and society at large. These inputs heavily influence our business model and the quality of the products and services that we provide, i.e., our outputs.

We have studied our impact extensively, and we have become ever more aware of the vital role we play in the real economies of the countries where we operate. A responsible approach guides everything we do, from our core banking activities to our corporate citizenship initiatives. These initiatives emphasize financial inclusion and education, complementing our philanthropy in the field of social inclusion. We strongly believe that communities that provide a genuine diversity of opportunities nurture the innovative environment that enables both people and businesses to thrive.

VALUE CREATION PROCESS IN A BROADER SOCIAL CONTEXT



1. See 2014 Sustainability Report for details.

Source: adapted from the IIRC framework.

Our Multi-Channel Banking

One of the cornerstones of our business plan effectively represents the transformation of commercial banking in the markets where we operate. The continued expansion of our digital offerings and the rapid improvement of our Group's multichannel platform are at the heart of the profound changes we are making to our bank's distribution model.

Greater integration between our physical and virtual channels will bring us closer to our customers and allow us to provide them superior service. The associated challenges go beyond simply providing virtual banking. We need to maintain close ties to our customers, even as social and market trends generate new complexity and reshape the future of our business environment. These circumstances have resulted in a strategy designed to ensure the compatibility of sales and after-sales processes, high ease of access in connection with both in-branch and remote customer experiences, straightforward communication with relationship managers and specialists through our multimedia channels, and the refinement of the electronic network that underpins our digital content and communication.

A NEW APPROACH TO SERVE OUR CUSTOMERS



Pens and paper
were once
indispensable.

Today, you only
need a signature.

**Sustainability and safety
make their mark.**

Simplify your life by reducing consumption.

With **FirmaMia** you can view and sign documents electronically, reducing paper waste and saving time. Just go to your branch and register on our SignPad. This special tablet collects and stores your signature to ensure maximum safety and facilitate the archiving of your signed documents. Because we respect the environment and your time.



This program may be unavailable in some
countries of UniCredit Group presence.

General Information

- Joint Stock Company UniCredit Bank is the first bank in Russia with majority foreign ownership.
- Until 20 December 2007, the Bank was called International Moscow Bank, registered by the State Bank of the USSR on 20 October 1989
- On 20 December 2007, International Moscow Bank officially changed its name to ZAO UniCredit Bank. The Central Bank of Russia issued UniCredit Bank General License No.1 for banking operations.
- On 24 December 2014, the Bank received Changes No. 1 to the Bank's Charter as officially registered by the Bank of Russia. According to the document, the Bank changed its name to Joint Stock Company UniCredit Bank (AO UniCredit Bank). The Bank received the General License for banking operations №1 of the Bank of Russia dated 22 December 2014.
- UniCredit Bank is 100% owned (voting shares) by UniCredit Bank Austria AG, Vienna, Austria, a member of the European group UniCredit (UniCredit S.p.A).
- Today, UniCredit Bank is one of Russia's largest commercial banks, offering a wide range of corporate and retail services, as well as services for SMEs and financial institutions.

Main Achievements in 2014



UNICREDIT BANK AND EXIAR SIGNED A COOPERATION AGREEMENT

UniCredit Bank became the first foreign bank to enter into a strategic cooperation agreement with the Russian Export Insurance Agency (JSC EXIAR). The corresponding document was signed on February 17, 2014. The cooperation is mainly focused on EXIAR-covered financing for export contracts signed by major Russian producers, including producers of high-tech products, and support for overseas investments of Russian companies. The range of export support services offered by UniCredit Bank now includes providing financing to foreign buyers and banks that service them, pre-export financing and trade finance transactions, as well as financing of deferred payments under export contracts. EXIAR insures these transactions against commercial and political risks.

UNICREDIT BANK HAS STARTED TO ACCEPT CUSTOMER PAYMENTS THROUGH ELEXNET POS TERMINALS

In February 2014, UniCredit Bank and Elexnet electronic payment system commenced their cooperation by offering a convenient service. Bank customers were given the opportunity to replenish their accounts, including card accounts, and repay the loans through the Elexnet POS terminal network.

UNICREDIT BANK ANNOUNCED THE COMPLETION OF UNICREDIT LEASING INTEGRATION WITH ITS CORPORATE BANKING UNIT

In February 2014, the Supervisory Board of UniCredit Bank approved the acquisition of a 60% stake in UniCredit Leasing from UniCredit Leasing SpA international leasing holding. Thus, UniCredit Group completed its program on change of ownership of leasing companies in Russia and transfer of shares owned by the holding company to the Group's banks. The acquired leasing company remained independent and enjoys significant competitive advantages through its cooperation with the Bank. UniCredit Leasing entered the Russian market in 1996.

UNICREDIT BANK WAS THE FIRST MARKET PARTICIPANT TO OFFER ITS CUSTOMERS THE LATEST MOBIPASS TECHNOLOGY FOR MOBILE APPLICATIONS

On March 4, 2014, UniCredit Bank offered its customers the latest MobiPass technology, which significantly increases the comfort and safety of remote service channels of the Bank. The technology generates a session key to confirm transactions made through the Internet bank (Enter.UniCredit), the mobile version of the Internet bank (PDA.UniCredit), as well as through mobile applications (Mobile.UniCredit). UniCredit Bank became the first Russian financial institution to integrate the MobiPass technology in mobile applications, which

is much more convenient for customers than using independent services. MobiPass technology replaces the scratch card, provides the highest level protection from intruders and makes it possible to perform transactions at any time and in any place. The only thing a client needs to use it is a smartphone with the installed application.

UNICREDIT BANK OFFERED A NEW WAY TO CONFIRM REMOTE TRANSACTIONS USING SHORT TEXT MESSAGES (SMS)

As part of its remote service channels strategy UniCredit Bank offered another way to confirm transactions through the SMS key in 2014. The service may be used to verify transactions made through the Internet bank (Enter.UniCredit), the mobile version of the Internet bank (PDA.UniCredit), as well as through mobile applications (Mobile.UniCredit) for Android and iOS. This technology lets the customers receive session keys in SMS messages on the mobile phone. Completing a transaction through the Mobile.UniCredit application for Android mobile devices presents clients with an even easier way to confirm payments, as the one-time password is inserted into the appropriate field automatically.

UNICREDIT BANK INTRODUCED THE UPDATED PRIME BANKING SERVICE PACKAGE FOR AFFLUENT CUSTOMERS

In 2014, UniCredit Bank introduced the updated PRIME banking service package for affluent customers. For the first time ever, it includes the premium World MasterCard Black Edition® debit card with cash back of 10% in all the restaurants, bars and cafes anywhere in the world. When making payments using the World MasterCard Black Edition® card, 10% of the money spent is returned to the card account at the end of each month with no restrictions on the amount spent.

UNICREDIT BANK IMPLEMENTED THE RETAIL OPERATIONS IMPROVEMENT PROGRAM

In 2014, UniCredit Bank continued its efforts to improve the efficiency of retail branches. In Q2, the Bank opened 8 new Bank branches in Moscow, including Oktyabrskoye Pole, Tulsкая, Pervomayskaya, Lyublino, Yuzhnaya, Ramenki and Zvenigorodskiy. When making the decision to open new branches, the Bank considered the need to develop new micromarkets, improve service quality and be more accessible



Opening of the branch Ramenki in Moscow

for customers. We took into account factors such as distance from other Bank branches, customer requests for services in a particular district, as well as cost-effectiveness and economic potential of the branch. Particular attention was paid to new territories – five branches were opened in the districts where the Bank was not previously operating. When choosing new locations, the main priorities were convenient transport interchanges and availability. The program was aimed not only at improving the efficiency of existing branches, but also at providing its customers with better service and favorable conditions.

UNICREDIT BANK INTRODUCED THE NEW HARLEY-DAVIDSON FINANCIAL SERVICES PROGRAM

In spring of 2014, UniCredit Bank launched a special Harley-Davidson Financial Services loan program. It allows clients to purchase new motorcycles of the legendary Harley-Davidson brand at all authorized Russian dealers under special and favorable conditions.

Main Achievements in 2014 (CONTINUED)

UNICREDIT BANK AND SUBARU MOTOR LLC LAUNCHED A JOINT CAR LOAN PROGRAM

In 2014, UniCredit Bank and authorized Subaru distributor in Russia, Subaru Motor LLC, launched a joint car loan program. The program allows clients to buy cars with the help of UniCredit Bank loans under the most favorable terms. The program covers all authorized Subaru dealers in Russia.

THE BANK SUPPORTED THE ITALIAN PAINTINGS FROM THE CARRARA ACADEMY COLLECTION EXHIBITION ARRANGED AT THE PUSHKIN STATE MUSEUM OF FINE ARTS

UniCredit Bank supported the unique exhibition Italian Paintings from the Carrara Academy Collection held at the Pushkin State Museum of Fine Arts from April 29 to July 27, 2014. Such a rich panorama of Renaissance art (XV-XVI centuries) was demonstrated in Russia for the first time ever. Visitors had a chance to see 58 works of great Renaissance painters, including the works by Botticelli, Carpaccio, Pisanello, Jacopo and Giovanni Bellini, Perugino, Bartolomeo Vivarini, Vincenzo Foppa, Lorenzo Lotto, Giovanni Moroni and many others.

RUSSIAN MINISTRY OF INDUSTRY AND TRADE AND UNICREDIT BANK SIGNED A COOPERATION AGREEMENT

On May 23, 2014, the Ministry of Industry and Trade of the Russian Federation and UniCredit Bank signed a cooperation agreement at the St. Petersburg International Economic Forum (SPIEF). The agreement provides for cooperation in financing and lending to industrial enterprises, as well as to participants in investment projects related to the establishment and development of industrial production and infrastructure.

BOLSHAYA GRUZINSKAYA BRANCH HOSTED THE EXHIBITION OF PAINTINGS BY ALEKSANDRA KOLTSOVA-BYCHKOVA FROM THE UNICREDIT BANK ART COLLECTION

On May 26, 2014, another exhibition of art works from the UniCredit Bank corporate collection was opened at the Bolshaya Gruzinskaya Branch in Moscow. This time, the audience could see the works by Aleksandra Koltsova-Bychkova (1892-1985), who was a master of applied arts, painting and drawing. The visitors could see a number of paintings from her Paris Cyclus, including A Josephine Baker Dancer in Orange Skirt, The Lady with Blue Eyes, Sailing Boats at Rouen.

UNICREDIT BANK AND MSP BANK SIGNED A PURPOSE CREDIT AGREEMENT FOR FACTORING FINANCING

UniCredit Bank and MSP Bank (Vnesheconombank Group) signed an agreement to provide RUB 750 million for 24 months to finance corporate customers within the Non-Trade Factoring Bank product offering. Under the agreement, the funds related to factoring financing of non-trading SMEs are allocated to UniCredit Bank programs.

UNICREDIT BANK LAUNCHED A LIFAN CAR LOAN PROGRAM

UniCredit Bank launched a federal lending program for new Lifan branded cars in July 2014. This special program covers all operational areas of the Bank and applies to all authorized Lifan dealers.

UNICREDIT BANK SUPPORTED THE LIVING PLANET CREATIVE FESTIVAL

From August 11 to August 15, Tyumen Region hosted the Inter-Regional Creative Festival of School Forestries and Environmental Associations Living Planet. UniCredit Bank supported this non-government initiative aimed at raising environmental awareness among children and teenagers, developing various creative skills and projects, and preserving and transferring national traditions to younger generations. The festival was attended by 14 teams of school forestries from Tyumen, Sverdlovsk, Perm, Pskov Regions and the Altai Republic. During the festival, more than 20 oak, linden, chestnut, apple seedlings were planted along the Avenue of Friendship.

UNICREDIT BANK ARRANGED THE FACTS AND FICTIONS EXHIBITION TO CELEBRATE ITS 25th ANNIVERSARY

From October 14 to November 9, 2014, the Multimedia Art Museum hosted the Facts and Fictions exhibition, which featured works by famous photographers from the UniCredit Art Collection. The exhibition was organized by UniCredit Bank to celebrate the 25th anniversary of operations in Russia. The event was held under the auspices of the Italy-Russia Tourism Year 2013-2014. The exhibition featured about 90 works created since the 1980s. The exhibition was curated by Professor Walter Guadagnini, Chairman of the UniCredit Artistic Commission. It consisted of three sections: Documenting Reality, Transforming



Reality and Inventing Reality. The selected images speak to the dual nature of photography: the precise, analytic narration of reality (facts) and the creation of artificial yet plausible parallel realities (fictions).

PERVOMAYSKAYA AND ODINTSOVO BRANCHES HOSTED EXHIBITIONS OF ART WORKS FROM THE UNICREDIT BANK COLLECTION

From October 20 to November 18, 2014 (Pervomayskaya Branch, Moscow) and from December 1 to December 26, 2014 (Odintsovo Branch, Moscow), the Bank arranged exhibitions of works from the UniCredit Bank corporate art collection. The visitors could see works by Fyodor Semenov-Amurskiy (1902-1980), whose pieces preserve the archaic nature of art. His works are included in collections of major museums, including the State Tretyakov Gallery, the State Russian Museum and many others, as well as in private collections in Russia and abroad.

UNICREDIT BANK OFFERED ITS CUSTOMERS THE ROUND CUSTOMS CARD

UniCredit bank became the first participant of a global banking group that successfully tested and offered ROUND payment service to its importing and exporting customers. The ROUND customs card is an innovative product

introduced by the Multi-Payment System and established with the assistance of the Russian Federal Customs Service. It allows you to conveniently and safely pay any customs duties on the special web service of the FCS of Russia, including taxes, interest payments and penalties, and other payments. With the help of this card, customers can make simultaneous payments during the customs clearance at several customs offices. The product has great potential and will be in demand on the market, since it gives customers the possibility to track cash flows on their accounts in real time. The money held on the card holder account can be transferred only to Federal Treasury accounts, for the sole purpose of paying the customs duties, thus providing for the intended use of funds.

UNICREDIT BANK INTRODUCED FINANCIAL SERVICE PACKAGES FOR PRIVATE CUSTOMERS

In 2014, UniCredit Bank offered new comprehensive products to its private customers, Classic and Gold packages. They are based on Visa Classic+ and Visa Gold+ debit cards, which clients cash back for any purchase. The Visa Gold+ card account is a savings account, meaning that interest is accrued based on the average monthly balance. Both cards are equipped with the advanced contact-free payment technology Visa payWave. Package owners may use the free SMS-notification service SMS.UniCredit, which allows clients to closely monitor card transactions. The Internet banking service Enter.UniCredit allows clients to make fee-free money RUB transfers to accounts opened with UniCredit Bank and on special conditions to accounts in other banks. Additional benefits for Gold package holders include the overseas travel insurance from a major insurance company.



Main Achievements in 2014 (CONTINUED)



Opening of the branch in Novosibirsk

UNICREDIT BANK OPENED A NEW VATUTINA STREET BRANCH IN NOVOSIBIRSK

On December 12, 2014, a new Vatutina Street branch of UniCredit Bank was opened in Novosibirsk. The Bank's priorities were to improve service quality, the need to develop new micromarkets and the convenient location. UniCredit Bank is now accessible and conveniently located for residents of both the left and right banks of the Ob River. The branch offers a full range of banking services for individuals and legal entities. It also provides the opportunity to rent a safe deposit box, and the 24/7 operating area will allow the customers to perform a number of banking transactions at any time.

UNICREDIT BANK OPENED AN OFFICIAL GROUP IN ODNOKLASSNIKI SOCIAL NETWORK

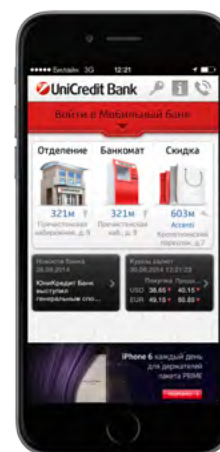
In 2014, UniCredit Bank opened an official group on the popular Russian Odnoklassniki social network. Participants of the Bank's official community can regularly receive news about financial products and services, as well as learn interesting facts on banking and other topics. In addition, subscribers can regularly use specific bank offers, participate in contests and receive gifts.

UNICREDIT IS THE LEADER OF TRADE FINANCE IN CENTRAL AND EASTERN EUROPE

According to the 2015 Euromoney Trade Finance Survey, UniCredit Group is the Best Trade Finance Provider in Central and Eastern Europe. Moreover, the Group is the leader in ten CEE countries, including Bosnia and Herzegovina, Bulgaria, Croatia, Czech Republic, Poland, Romania, Russia, Serbia, Slovakia and Turkey. According to the survey, UniCredit Group is a leader in trade finance products such as Guarantees and Payments on Open Account.

UNICREDIT BANK RELEASED A NEW MOBILE.UNICREDIT 2.0 VERSION FOR MOBILE IOS DEVICES

In 2014, UniCredit Bank released a new Mobile.UniCredit 2.0 version for iOS mobile devices. The new version supports the iOS 8 operating system and includes changes that have been implemented to improve user experience. Users can update or download the app free of charge.



UNICREDIT BANK RECEIVED THE TOP EMPLOYER AWARD FOR THE FOURTH YEAR IN A ROW

UniCredit Bank received the Top Employer Russia award for the fourth year in a row as part of the Top Employers Institute survey. An independent comprehensive study showed that UniCredit Bank provides its employees with an exceptional work environment, promoting the development of talent at all organizational levels. The Bank is committed to continuous improvement of HR management and providing career advancement opportunities for bank employees. This is why UniCredit Bank has become a leader in HR management.

UNICREDIT BANK'S WE ARE 25+ DEPOSIT WON THE BANKI.RU AWARD

In late 2014, the largest Russian banking portal Banki.ru awarded the UniCredit Bank's We are 25+ deposit the Best Special Offer of the Year within the scope of the annual Bank of the Year Award. We are 25+ is a joint project of UniCredit Bank and Banki.ru in which the Bank offered

to registered portal users higher interest rates on deposit accounts opened on the 25th anniversary of UniCredit Bank's operations in the Russian market. The product gained popularity due to favorable conditions such as a higher fixed rate, monthly capitalization, remote replenishment capability and other benefits.

UNICREDIT BANK DEPOSITARY ONCE AGAIN RECEIVED HIGH SCORES FROM GLOBAL CUSTODIAN MAGAZINE

In 2014, UniCredit Bank Depositary was the best service provider on the market in terms of high-quality services. These are the results of a foreign customer survey conducted by the international Global Custodian Magazine. The highest ratings were awarded for settlements under securities transactions, assistance in corporate transactions, customer relationship and service management, as well as our technologies. UniCredit Bank customers emphasized the assistance in practical application of new tax law requirements, as well as flexibility and responsiveness of customer service staff. The study also showed that the Russian UniCredit Bank demonstrates the competence and commitment necessary to continue further development of the depository business.

INFRASTRUCTURE JOURNAL AWARDED THE DEAL OF THE YEAR TO THE SYNDICATED LOAN FOR EUROCHEM GROUP GRANTED WITH UNICREDIT BANK'S ASSISTANCE

The widely-recognized international Infrastructure Journal awarded the Deal of the Year to the syndicated loan for EuroChem Group in Mining (Europe) category. The loan was granted to Usolskiy Potash Complex, part of EuroChem Group. The deal was closed in December 2014 and structured as non-recourse project financing in the amount of USD 750 million for 8 years. Aside from UniCredit Bank (one of the lead managers, as well as the local and foreign settlement bank), the deal included Sberbank CIB, Crédit Agricole CIB, HSBC Bank PLC, ING Bank N.V., Rosbank and Société Générale SA.

JPMORGAN CHASE BANK AWARDED UNICREDIT BANK THE QUALITY RECOGNITION NOMINATION

In late 2014, UniCredit Bank received two JPMorgan Chase Bank awards. The first one, Quality Recognition Award, was awarded to the Bank for the quality of interbank payment

orders MT202 for the 13th time in a row. The second, Elite Quality Recognition Award, was awarded to the Bank for exceptionally high quality commercial MT103 payment orders (99.4% of STP payments) for the sixth consecutive year. The Bank has been awarded the Quality Recognition Award for commercial payments for seven years in a row.

UNICREDIT BANK IS ONE OF TOP THREE BANKS WITH THE MOST EFFECTIVE BRANCH NETWORK IN 2014

According to the Index for measuring the classical retail performance of bank branches used in Renaissance Credit's study, UniCredit Bank was the second best with 632.4 points in 2014. Thus, the Bank regained one position in the ranking compared to 2013. In calculating the index, Renaissance Credit considered factors such as the number of branches, the total amount of retail loans and deposit portfolios. The ranking includes only banks with at least 15% of cash loans in the retail loan portfolio, according to Frank Research Group as of January 1, 2013. It also includes banks with at least RUB 1 billion net portfolio of retail loans granted for 1-3 years (as of the same date according to the Bank of Russia).

It isn't always
easy to see
things clearly.

It's easy.

Precision, in just one click.

Goodbye receipts and daily ledgers. Hello online accounting. **UniCredit Family Budget**, a new web-based personal financial management service, sorts expenses into different categories and creates easy-to-understand charts and graphs to help you track transactions and balances. It offers an intuitive, practical approach to online banking, helping you manage savings and monitor accounts. Because the future begins with real answers.



This program may be unavailable in some
countries of UniCredit Group presence.

Strategy and Results in 2014

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Management Statement



MIKHAIL ALEKSEEV,
Chairman of the Management Board

“The year of 2014 was difficult for the Russian economy and banking sector. However, UniCredit Bank was able to adapt to the challenging environment, improve performance and achieve efficiency both in business processes and other areas of our business. ”

Ladies and Gentlemen,

The year of 2014 was difficult for the Russian economy and banking sector. However, UniCredit Bank was able to adapt to the challenging environment, improve performance and achieve efficiency both in business processes and other areas of our business.

The most acute political and economic factors in the past year have severely restricted access to global financial markets for many Russian banks. This undoubtedly affected interest rate risk and liquidity management. However, UniCredit Bank was able to avoid many negative effects due to our high quality risk management system and support from UniCredit Group.

In 2014, our operating conditions were challenging due to volatile financial markets, but we were able to post strong results. By the end of 2014, in spite of the general slowdown in the lending market, UniCredit Bank managed to maintain positive trends in this business. Our retail loan portfolio increased by 9.6% to RUB 165 billion, while our corporate loan portfolio increased by 64.5% and reached RUB 682 billion. The growth of the loan portfolio in particular affected the total assets of UniCredit Bank, which increased by 50% to RUB 1.360 trillion. Additionally, well-balanced risk management allowed us to significantly improve the quality of the loan portfolio, substantially reducing the proportion of impaired loans.

In 2014, it was very important for us to keep the system of well-balanced and independent sources of funding, and we have succeeded. The amount of customer deposits increased by 53% and exceeded RUB 810 billion. In addition, fixed-term deposits were the main drivers of growth for the amount of borrowed funds thanks to an impeccable reputation of the Bank and a high-quality customer

base across all segments, which indicates a high degree of customer confidence.

UniCredit Bank is still one of the most efficient financial institutions. Thanks to our coordinated work and austerity policy the cost/income ratio in 2014 amounted to 32.5%, enabling the Bank to be a leader based in this indicator among both the largest Russian banks and UniCredit Group banks.

Such results were achieved through the retail network improvement program, which was implemented during the previous year. We have reduced the number of inefficient branches, but at the same time opened new offices, including 7 new branches in Moscow. We comprehensively evaluated their potential, as it was important not only to improve the profitability of branches, but also to start operations in new districts of the Capital. As a result, according to market participants, the Bank was the second among Russian credit institutions with the most effective network in 2014.

Following the multi-channel banking strategy, UniCredit Bank is committed to offering its customers and partners the most effective, well-tested and innovative banking tools and services. We became the first participant of a global banking group that successfully tested and offered ROUND payment service to its importing and exporting customers. This service notably simplifies the payment of all types of customs duties. For retail customers, we have launched many new offers for users of Internet and mobile banking in 2014. Affluent customers could appreciate the updated special PRIME service package.

UniCredit Bank continues to maintain the tradition of collecting and patronage. In 2014, the Bank supported the unique exhibition Italian Paintings from the Carrara Academy Collection, hosted by the Pushkin State Museum of Fine Arts. The Facts and Fictions exhibition of contemporary

photography from the UniCredit Art Collection, which was successfully held in autumn of 2014 in the Multimedia Art Museum, became a notable event in the city's cultural life. In addition, we have traditionally arranged an exhibition of paintings from the UniCredit Bank corporate collection in several Moscow branches, and everyone could see the great works of talented Russian artists.

2014 was a very special year for UniCredit Bank, as we celebrated our 25th anniversary. This is a significantly long period of time for the relatively young and rapidly growing Russian banking market. And we are glad that we could not only create a successful, profitable and popular business, but also become a part of everyday life for many businesses and private customers and make a contribution to the economic, cultural and social spheres of the country.

On behalf of the Board, I would like to thank all employees of UniCredit Bank once again, as they are the real experts who have made a great contribution to such remarkable results in this difficult period. We still have our feet on the ground and feel confident about the future. I am highly sure that UniCredit Bank is well prepared to tackle the challenges that lie ahead. In 2015, we will do everything possible to grow, develop, improve and follow corporate values of UniCredit Group for the benefit of society, our shareholders and customers.



Mikhail Alekseev,
Chairman of the Management Board

Report on the Bank's Activities

Macroeconomics and the Russian Banking Sector in 2014

Macroeconomics

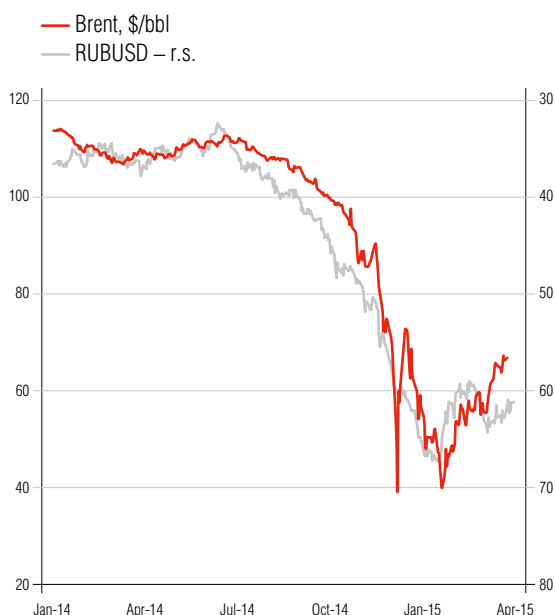
2014 was a tough year for the Russian economy, although the risks of an economic downturn have not been fully realized yet. The euphoria of the Winter Olympics that were held in Sochi in February 2014 was rather quickly replaced by the alarming developments of the situation in Ukraine, and by March the news of Crimea referendum has completely captured the global attention. These events were followed by the implementation of sanctions against Russia (both individual- and company-specific) by the Western nations, and in August Russia retaliated by introducing a ban on import of certain products from Europe. In 2H14 falling oil prices amplified the headwinds faced by the Russian economy, although a formal recession has so far been avoided (according to the preliminary estimates, GDP added 0.6% last year), mostly due to high flexibility of imports.

Export revenues contracted by 5.7% in 2014, mostly driven by lower prices for the key commodities, but the overall trade balance even demonstrated a modest growth due to a sharp contraction in import volumes (by 9.8%) – due to both a formal restriction on the purchases of certain foreign products and a deterioration in the terms of trade because of the RUB weakening. As a result, the current account last year was strongly positive at USD 56.7 billion. The financial account, on the contrary, was strongly negative (at USD -125.6 billion) and

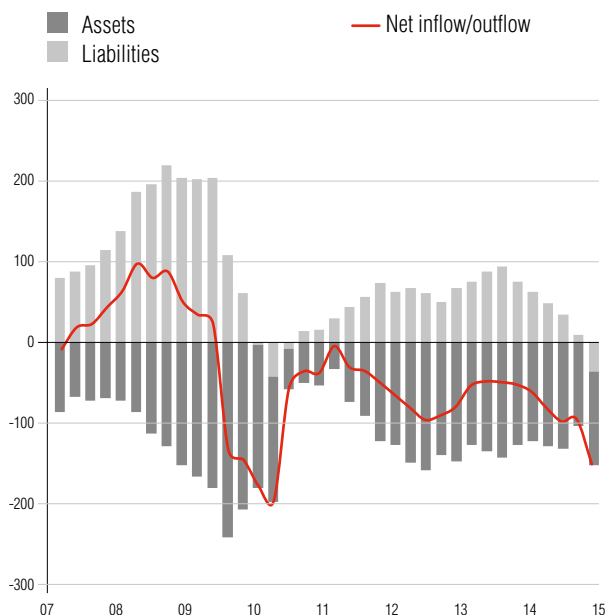
worsened as compared to 2013. In addition to the traditional accumulation of foreign assets, capital outflow was fuelled by deleveraging amid limited access of Russian companies to international capital markets. The total amount of external debt decreased by USD 129 billion, or by 18%, in the past year.

Potential refinancing issues, decreasing foreign reserves, and low diversification of the Russian economy resulted in a series of sovereign rating downgrades, with S&P and Moody's having already placed Russia below the investment grade (BB+ and Ba1, respectively). A similar decision by Fitch, most likely, is a matter of time – despite the relatively solid state finance indicators (total public debt is still below 12% of GDP – even after the FX revaluation of external obligations). Although this does have a strong impact on investment funds' holdings of Russian assets (as many have strict mandates regarding the assessable credit quality of sovereign debts), most of the portfolios have already been unloaded (as indicated by a decrease in Russian bonds' weight in all major indices, and reflected by the increase in yields on Russian Eurobonds in 2014). Investments in OFZs, on the contrary, have suffered very little: as of 1 December 2014, more than 24% of the overall stock was held by foreigners.

OIL PRICE DROP TRIGGERED RUB DEPRECIATION



CAPITAL OUTFLOW INTENSIFIES



Russian ruble depreciated significantly against both USD and EUR: by 46% and 38%, respectively – almost the worst performance among the world currencies. The RUB dynamics traced changes in the oil price (which had dropped by 48% over the year) very closely, with the correlation between the two rising to almost 100% (in absolute value) in 2H14. The change in the monetary policy framework by the CBR has also added to the pressure on the RUB: the regulator had been gradually decreasing the amount of interventions in the FX market, and abandoned them altogether in November 2014. Several hikes to the RUB interest rates did not help to prevent the domestic currency depreciation amid unfavorable external conditions. Finally, geopolitical tensions and uncertainty regarding the impact of sanctions on the economy have been a source of significant volatility in the exchange rate, and this factor is likely to persist throughout 2015.

Despite fast adjustment in imports, substantial RUB weakening resulted in a sizable pass-through effect on domestic prices due to a large share of foreign intermediate and consumer goods. Inflation accelerated to 11.4% by the end of 2014, and prices continued to adjust at the beginning of 2015. However, once the adjustment of the price level to the new exchange rate is completed, CPI growth is likely to decelerate due to weakening consumer demand as personal incomes are under pressure and households are trying to substitute the customary products by cheaper analogues. Still, inflation rate in the medium term is likely to remain above the levels formally targeted by the CBR.

We project the Russian economy falling into recession in 2015. The Ministry of Economic Development has already estimated that January GDP contracted by 1.1% y/y, and multiple data suggests that consumption demand (which had been the primary driver of the post-2008-crisis recovery) is weakening while the ongoing contraction in investment spending further intensifies capacity constraints. As a result, the fall in economic activity may fall as much as 4.5% in 2015. Weakening RUB may provide some impulse for import substitution, but high reliance on raw materials and absence of spare capacities in most of the industries is likely to limit the potential impact. Inflation is likely to stay in the double-digit space, although it is expected to slow down to roughly 12% by the end of the year following the completion of the adjustment process to the new exchange rates and amid low economic activity. RUB is likely to remain depressed despite the projected (modest) rebound in the oil prices.

Banking Sector

Russian banking sector managed to demonstrate a positive financial result in 2014 despite difficult economic situation, geopolitical tensions, and the introduction of sanctions against a number of Russian state-owned banks. However, net profit decreased by 40.7% as compared to 2013 – to RUB 589 billion.

Banking system assets increased by 35.2% y/y, although almost half of the total increment was driven by the FX revaluation effect (net of revaluation assets added 18.3% y/y). Corporate lending (+31.3% y/y, +13% net of revaluation) was another strong driver of the overall growth as companies were seeking domestic refinancing opportunities to replace external borrowings – total corporate loan portfolio reached RUB 29.5 trillion.

Retail portfolio increased by 13.8% y/y (to RUB 11.3 billion), and revaluation effect was much less pronounced due to a lower share of FX loans (+12.5% net of revaluation). Retail portfolio growth was accompanied by a rapid increase in the respective overdue – from 4.4% to 5.9% in 2014. This trend will further intensify in 2015 due to falling real disposable incomes and growing interest rates on retail loans.

Unsecured consumer lending, which has been the main growth driver for the last 4 years, slowed down to just 8.9% y/y in 2014 (vs 31.3% y/y in 2013), while banks shifted their focus to car loans and mortgages. These two types of lending experienced several periods of extremely high growth of new loan utilization in 2014 due to the population's concerns about ruble exchange rate fluctuations.

On the funding side, the major challenge for the Russian banking system in 2014 was the inaccessibility of international capital markets due to sanctions. As a result, banks turned to the CBR for support, and the regulator extended liquidity provision (also in FX) to RUB 9.3 trillion (the highest level ever observed), and the share of CBR refinancing in total banking sector liabilities increased to 12% (from 7.7% in 2013).

Cost of funding has also become a challenge. Accelerated inflation (due to pass-through effect from RUB weakening) prompted the CBR to hike interest rates to 17% by the end of 2014 (up by a total of 11.5 ppt from the beginning-of-year level). The situation was aggravated by the withdrawal of retail deposits (despite an average 7.33 ppt increase in interest rates) amid declining trust to the sector (as the CBR continued to revoke licenses) and concerns regarding the future purchasing power of RUB savings. The overall increase in retail deposits (+9.4%, to RUB 18.6 billion in 2014) was achieved entirely due to reallocation

Report on the Bank's Activities (CONTINUED)

Macroeconomics and the Russian Banking Sector in 2014 (CONTINUED)

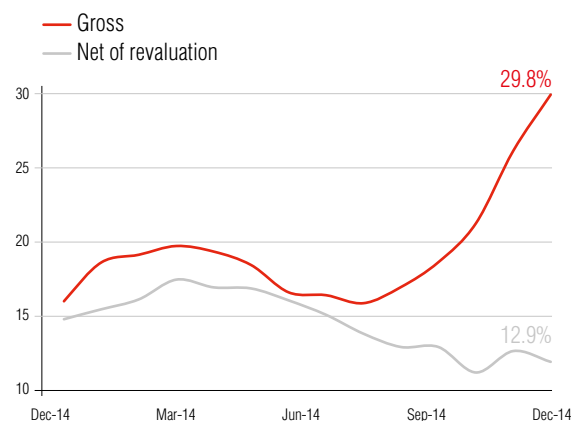
of retail accounts from RUB to FX (26%), while net of revaluation the population has eventually decreased savings with banks by 2.5%.

Corporate deposits increased by 15.5% y/y on a net basis in 2014 (+38.6% gross) and total portfolio reached RUB 28.2 trillion. Interest rates on them have also risen. In order to maintain profitability banks increased lending rates by 7-15 ppt, on average.

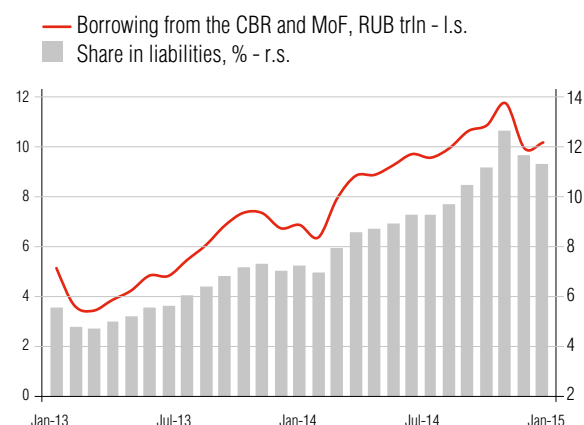
In late 2014 FX shocks and growing market interest rates exerted crucial pressure on banks' capital. The CBR reacted by introducing a number of supporting measures. The regulator allowed banks to avoid marking-to-market their trading securities portfolios, and to use epy exchange rates for the previous quarter for revaluation purposes. It also temporarily eased some provisions requirements, etc. However, banking system capital adequacy ratio decreased from 13.5% to 12.5% in 2014. The drop could be much more significant without regulator's support.

2015 is going to be a difficult year for the Russian banking system. Credit quality of loan portfolio is likely to deteriorate amid declining economic activity, implying growing risks in both corporate and retail segments. Swelling provisions and persistent FX volatility are likely to exert pressure on the banking sector profits and capital going forward. Only banks with the strongest model and franchise will be able to receive results and serve their clients well in such environment.

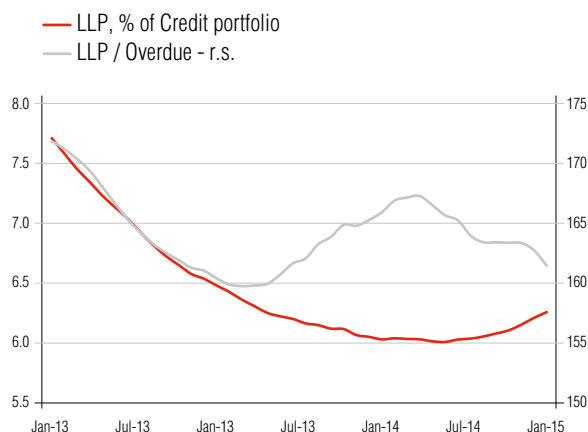
LOAN PORTFOLIO DYNAMICS



BANKS RELY HEAVILY ON CBR FOR REFINANCING



PROVISIONING IS LIKELY TO INCREASE FURTHER TO CATCH UP WITH RISING OVERDUE



Financial results of 2014

At the general shareholders' meeting held on April 28, 2014, it was decided to assign the 2013 net profit after tax in the amount of RUB 24 124 million to the retained earnings.

Major Transactions

Under the Russian Federal Law "On Joint Stock Companies", a major transaction is one with value in excess of 25 percent of the company's total assets. For AO UniCredit Bank a major transaction would therefore be the transaction worth more than RUB 336 121 million (under 2014 RAS accounting statements). In 2014, the Bank did not undertake any transactions of this magnitude.

Related Parties Transactions

In 2014, the Bank did not enter into any transactions in which The Bank's directors, top managers or other parties listed in the Federal Law "On Joint Stock Companies" had an interest. Further information about related parties' transactions is given in AO UniCredit Bank audited consolidated financial statements.

Footnote 30 of the consolidated financial statements lists transactions with related parties made in the normal course of business in accordance with the requirements of IAS 24 "Related Party Disclosures".

Net profit

According to the IFRS, AO UniCredit Bank generated a net profit after tax of RUB 18 819 million in 2014, lower than 2013 by 2.1% (if normalized by extraordinary MICEX shares sale result in 2013) and lower than 2013 by 22% (if not normalized).

Bank's operating income increased steadily during the year, reaching a total amount RUB 41 358 million, 5% more than in the previous year (normalized for one-off sale of total stock in MICEX shares in 2013; with an impact of RUB 6 123 million; 9% decrease if not normalized). Operating costs at the level of RUB 13 437 million were up by 12.2% leading to the cost/income ratio of 32.5%. Bank's profitability ratios have decreased: ROE of 13.5% (2013: 19.9%; 2013 normalized from MICEX: 18.0%) and ROA of 1.9% (2013: 3.0%; 2013 normalized from MICEX: 2.4%).

Net Interest Income

The overall UniCredit Bank's net interest income increased by RUB 6 825 million or 23.7%, and totaled RUB 35 616 million (compared with RUB 28 792 million in 2013), thanks to solid contribution from both loans and deposits portfolios.



“Thanks to its solid business fundamentals UniCredit Bank reported sound 2014 financial results despite a challenging and volatile scenario.”

Michele Ferdinando De Capitani Da Vimercate,
Senior Vice President

Report on the Bank's Activities (CONTINUED)

Financial results of 2014 (CONTINUED)

Non-Interest Income

Net fee and commission income increased by 17.1% in 2014 and amounted to RUB 6 420 million. Strong results were achieved in fees from customer accounts handling, retail services and documentary operations.

Following last quarter of 2014 financial markets turmoil and extremely volatile environment, losses on financial assets and liabilities held for trading composed RUB 2 051 million (gain in 2013 in the amount of RUB 3 917 million).

In 2013 the Bank sold its total stock in MICEX-RTS shares with the pre-tax gain of RUB 6 123 million being shown as gain on disposal of available-for-sale financial assets.

Loan impairment

The total allowances for loan impairment rose by RUB 3 770 million at the end of 2014 up to RUB 20 749 million, compared to RUB 16 979 million at the end of 2013. In 2014 the UniCredit Bank's loan portfolio quality improved: the weight of the impaired loans in total loan portfolio declined to 3.75% (from 4.2% in 2013), reducing the loan impairment allowances to total portfolio coverage ratio from 3.0% at 2013 year end to 2.4% at 2014 year end. The loan impairment charge was RUB 4 414 million in 2014, a 28.6% increase compared to RUB 3 432 million in 2013.

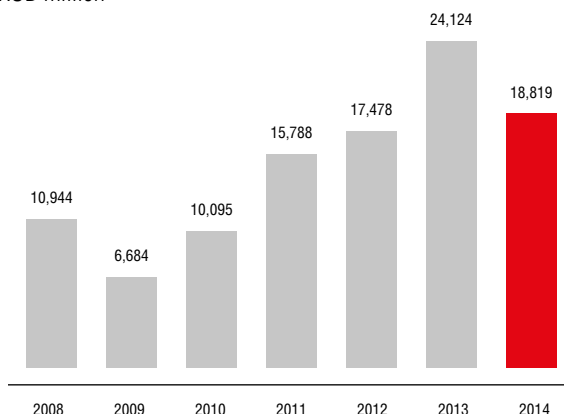
Operating costs

In 2014 total operating costs amounted to RUB 13 437 million with a growth rate of 12.2% compared to the previous year. Nevertheless, strict cost management procedures allowed maintaining cost/income ratio the excellent level of 32.5%, one of the best among Russian banks.

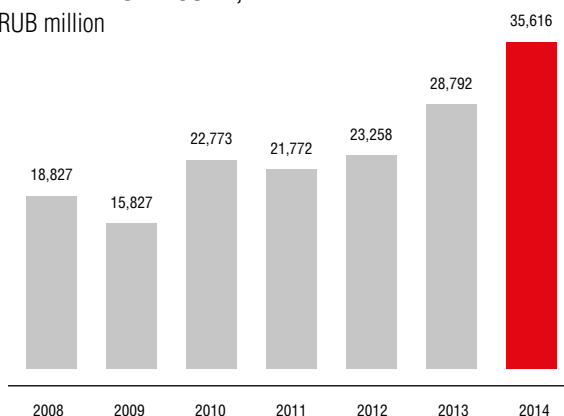
Assets

The value of total assets increased by 53.1% up to RUB 1 360 373 million, driven by FX revaluation effect and growth of loan portfolio. The gross loan portfolio totaled RUB 847 601 million and increased by 49.9% compared to the last year (+23.2% if net of FX revaluation effect). Retail portfolio (including SME) amounting to RUB 165 022 million (+RUB 14 446 million, + 9.6% Y/Y). Total gross loans to corporate customers (including reverse repurchase agreements and lease receivables) increased significantly up to RUB 682 578 million (+RUB 267 568 million, +64.47% Y/Y).

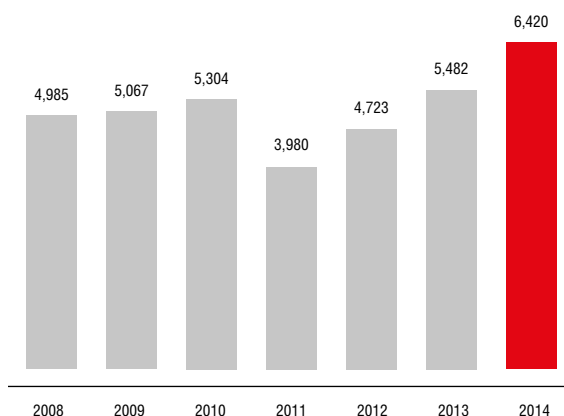
NET PROFIT AFTER TAX, RUB million



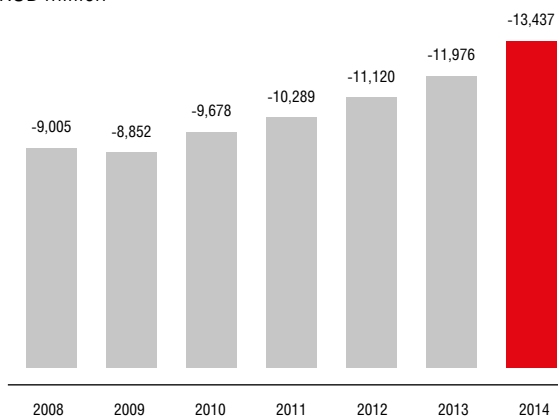
NET INTEREST INCOME, RUB million



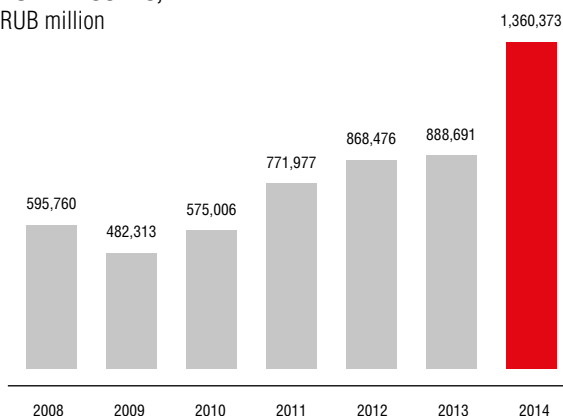
NET FEE INCOME, RUB million



OPERATING EXPENSES, RUB million

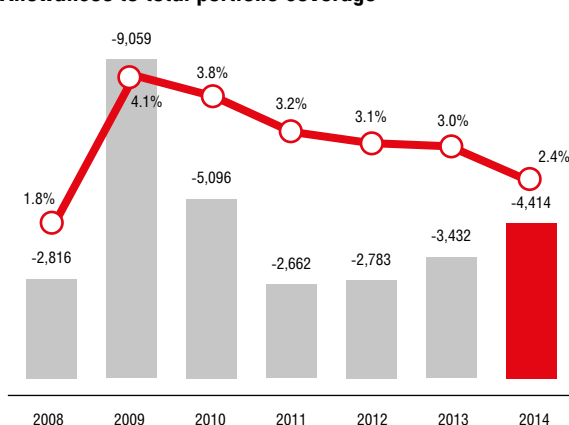


TOTAL ASSETS, RUB million



PROVISIONS CHARGE FOR LOANS IMPAIRMENT, RUB million

Allowances to total portfolio coverage



The trading securities portfolio decreased from RUB 11 576 million in 2013 to RUB 4 448 million in 2014 while available-for-sale portfolio slightly increased from RUB 52 247 million to RUB 54 370 million in 2014.

Liabilities

In 2014, UniCredit Bank continued to maintain well diversified and balanced funding base. The client's deposits base increased by 53.1% (+23.2% if net of revaluation effect) at 2014 year end, up to RUB 810 621 million. Corporate deposits (incl. Leasing), representing 81% of total customer funds, reached the level of RUB 658 731 million, while Retail and Private deposits amounted to RUB 151 890.

The Bank continued to place own bonds in 2014 and the total volume of debt securities amounted to RUB 62 007 million at the year end.

Shareholders' equity

Total Equity increased up to RUB 142 066 million or by 7.6% compared with 2013, constituting a solid base for further business growth.

The N1 capital adequacy ratio (under CBR methodology) was 13.17% at the end of 2014.

Report on the Bank's Activities (CONTINUED)

Asset and Liability Management

In 2014, UniCredit Bank provided actively loans to both corporate and retail customers, while maintaining the high quality of the loan portfolio. The growth of the loan portfolio by RUB 278 billion* was mainly financed by increasing the amount of funds raised from customers and through placement of bond issues. The amount of the Bank's own bonds totalled RUB 62 billion, which is 11.3 billion higher compared to the previous year. The amount of customer funds increased by more than RUB 280 billion.*

The Bank used the most economically sound funding sources. For example, as part of improving the liquidity profile and optimization of funding cost, the Bank actively cooperated with the Bank of Russia within the scope of Regulation No. 312-P, which provides the opportunity to attract the refinancing secured by non-marketable assets. The Bank significantly expanded its loan portfolio which meets all

Regulator's requirements and can be pledged for fund raising purposes when needed.

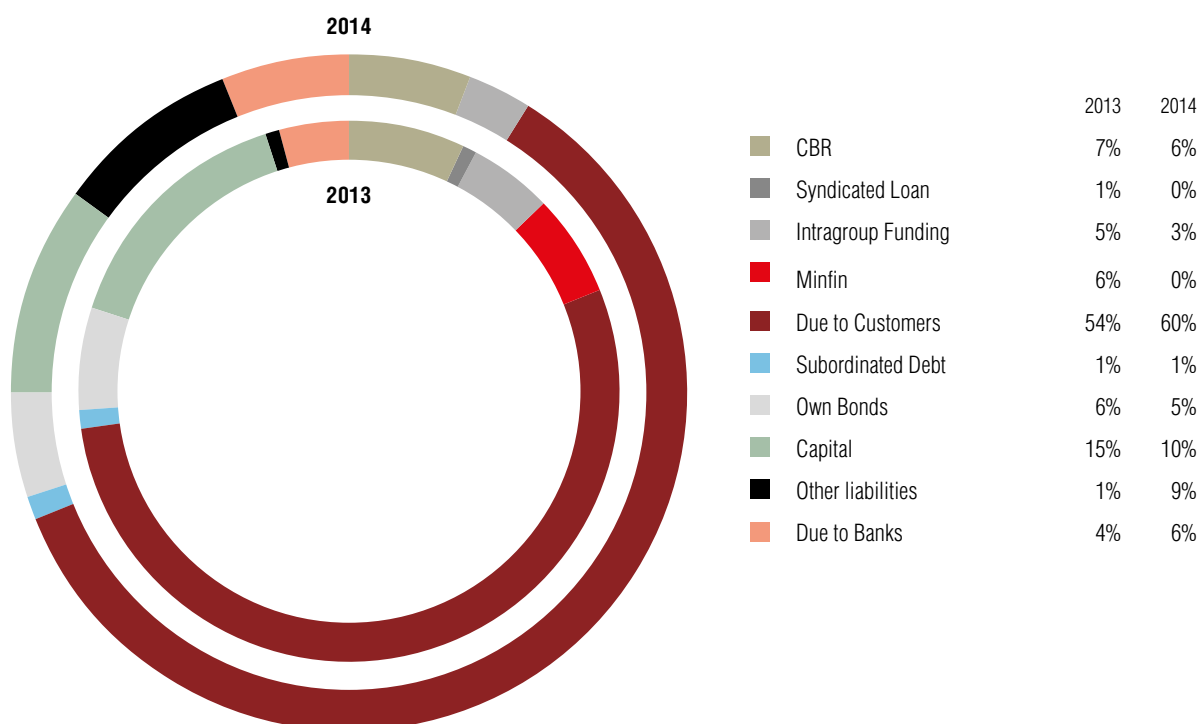
The Bank continued to focus on self-financing, reducing the share of funding from the parent organization in its liabilities from 5% to 3%.

Liquidity management was arranged under the group-wide model that set stricter liquidity ratios compared to regulatory requirements. Regulatory liquidity requirements (N2, N3, N4 liquidity ratios) have been met while maintaining the necessary safety cushion throughout the year.

The Bank performed daily limit monitoring, and the Asset and Liability Management Committee reviewed the results on a weekly basis. Limits were monitored by the independent Market Risk Unit.

* Partially due to exchange rate changes.

STRUCTURE OF LIABILITIES AS OF 31 DECEMBER, %



Corporate and Investment Banking

Corporate business remained a key priority for UniCredit Bank. In 2014, the Bank managed to maintain its position among the largest corporate creditors with a market share of 2.2%, as well as to increase its market share in terms of funds raised from corporate clients to 2.9%.

Despite the challenging market conditions the Bank kept the leading position in terms of quality of corporate loan portfolio: share of overdue loans accounted for 1.6% comparing to the banking system average of 4.2%. In addition, the Bank maintained the highly diversified loan portfolio.

By the end of the year, the corporate loan portfolio reached RUB 673 billion, which is 80% of the Bank's total loan portfolio. The volume of corporate deposits significantly increased, reaching RUB 659 billion by the end of the year. The ratio of loans to deposits was 101%, which is a reflection of the Bank's stable funding structure.

Client-related revenues increased by 15% compared to the previous year. Operational results in financial markets had a negative impact on total Corporate and Investment Banking revenues due to high volatility of the Russian market in the second half of 2014. At the same time, income from customers' foreign exchange transactions showed a positive trend, with significant increase in comparison with the previous year.

Business with large corporate clients, particularly in terms of trade finance and lending, made a significant contribution to the overall positive result.

UniCredit Bank's business with corporate clients in Russian regions demonstrated sustainable development. Regional business contribution to Corporate and Investment Banking revenues exceeded 40%. Alongside with increase in direct financing considerable attention was paid to revenue quality enhancement. The share of non-credit income in total revenues significantly increased due to fostering of cross-selling within the full range of the Bank products. Active promotion of trade finance products allowed to increase the documentary portfolio by 42%.

The year 2014 was also successful in terms of new product development. The Bank significantly expanded the range of instruments for financial markets. Launching of PayHD customs cards allowed UniCredit to become the first international bank in the Russian market offering its clients the remote 24/7 payment of customs duties and fees.

In 2014 UniCredit Bank significantly improved its position in bond arrangers rankings. In addition, the Bank maintained its leading positions in the Russian trade finance and syndicated loan markets.



“The corporate business continues to remain a key focus for UniCredit Bank. According to 2014 figures, we have strengthened our positions as a major creditor of corporate clients and increased our market share of borrowed funds.”

Kirill Zhukov-Emelyanov
Member of the Board

Report on the Bank's Activities (CONTINUED)

Corporate and Investment Banking (CONTINUED)

An annual corporate customer satisfaction survey in 2014 reaffirmed UniCredit Bank's position among the best banks in terms of corporate service quality.

In 2015, the Bank's key priorities will be high standards of customer service and balanced approach towards credit risk management. The Bank will be also focused on maintaining its position as one of major players on the Russian market and reliable partner for its clients in challenging economic environment.

International Center

In 2014 the International segment of corporate business confirmed a solid revenues growth pace (+37% y/y), built up on our special service model for international clients, which implies a close and effective interaction between UniCredit Bank service team, the local subsidiaries of Russian companies and their parent companies, in coordination with the relevant senior curators across the UniCredit Group's network.

Growth in 2014 has been driven by loans, fees & commissions and trading revenues increase.

For 2015 the Bank plans to widen its customers' base, leveraging on our strong Group cross-border links, and to focus on more sophisticated products especially in cash management and hedging solutions.

The Bank is mostly focused on international companies with capital origination from our core countries of UniCredit presence (Germany, Italy and Austria) and belonging to France, Nordic Region, USA and Asia.

Cash Management

In 2014 the Bank backed up its position as one of the leaders of the innovative Cash Management solutions implementation. A launch of a full-scale commercial products' offer to a wide array of customers that had previously been in the testing stage was set as the main year goal. Large corporate clients have expressed a lot of interest in fully-automated Cash Management services, including automatic international Cash Pooling between resident and non-resident companies, Host-to-Host solutions, as well as Customs Cards real-time payments routed through the "PayHD" technology. UniCredit Bank made vast improvements to its Electronic Banking solution Business. Online, and transferred more than half of its corporate clients to it. It is also notable, that Cash Management product development and implementation officers were an active part to inter-bank working groups and committees developing banking standards and payment systems in Russia.

Correspondent Banking

In 2014 UniCredit Bank continued to render clearing services for correspondent banks, servicing over 400 accounts opened by banks from 46 countries worldwide.

UniCredit Bank reaffirmed its positions among the leaders of Russian banking market by volumes of Russian Rouble payments on behalf of non-resident banks.

Trade Finance

Despite the general aggravation of the economic environment, the dynamics of Trade Finance activities of UniCredit Bank remained positive. Such factors as the Bank's status, its position and reputation in the domestic and foreign markets along with permanently high level of customer service played here a decisive role.

The following annual results provide evidence of a significant business growth: its total volume increased more than twice, fee income – almost by 15%.

Priority growth rates characterized business of Large Corporates (+170% by number of deals), to further utilization of potential of which the main emphasis was moved. As regards to Mid-Market (regional) customers, an intensive development of their activity during previous years gave place to more moderate positive trend (+ 12%).

Along with the key position of guarantee instruments, which became conventional, there had been a noticeable growth in Letter of Credit areas both in export and import: particularly, import L/Cs volume increased by almost 70%.

Successful cooperation with UniCredit Group banks contributed greatly to the import L/Cs business development, and this factor essentially gained in importance in the current situation. Facilities for L/Cs confirmation, their financing and favorable pricing terms, offered by the Group banks completely met the increased demand of customers for the said product.

For 2015 UniCredit Bank received a personal reward of Euromoney "Best Trade Finance Provider in Russia", as well as collective rewards (as a member of the Group banks in the Central and Eastern Europe) of both Euromoney and Global Finance Magazine "Best Trade Finance Bank in CEE".

With consideration of the present situation, in 2015 UniCredit Bank has to concentrate its efforts on maintaining an optimal level of documen-

tary portfolio and efficient price setting, with preserving sound position at Trade Finance market.

Export Finance

In 2014 UniCredit Bank continued its strategy to further strengthening its status as one of the leading players in the field of long-term tied financing covered by foreign Export Credit Agencies (ECAs).

Generally an interest from corporate clients in ECA-covered financing remained stable during 2014. Due to current macroeconomic environment a number of clients reconsidered their investment programs towards decrease of costs and suspension of some projects. However it is worth mentioning that for those companies who decided to keep implementing their investment programs, ECA-covered financing has become the most reasonable and affordable tool for obtaining long-term financing.

In 2014 UniCredit Bank was mandated as a lending bank and concluded a number of benchmark transactions in the Export Finance market with the companies from key economic sectors (chemicals, petrochemicals, energy industry and metals & mining).

In 2015 the Bank is planning to continue its dynamic cooperation with Russian companies devoted to supporting of their investment programs by extending ECA-covered financing.

Special attention should be given to the Bank's successful performance in development and introduction of the new product – tied ECA-covered financing via a two-step loan structure. In 2014 first respective Framework agreement was concluded with German AKA Bank, and in 2015 the Bank plans to continue developing this business opportunity and enter into similar agreements with European Financial institutions.

In this way the Bank continues to implement its strategy to further cooperation expanding with the second-tier companies, which in the current situation have little or no independent access to international financial markets

Custody Services

UniCredit Bank's GSS unit is a part of UniCredit Group's Global Securities Services (GSS) division. This division currently covers 13 markets, including Russia, and is the largest depository network in the CEE, with universal standards and procedures. This enables UniCredit Bank to provide high-level services to leading international financial institutions, including brokers and dealers, as well as to global custodians and investment funds, using UniCredit Group's global approach to marketing and client relations.

GSS offers a full range of settlement and depository/custody services with securities, including custody safekeeping; settlement on free of payment (FOP) and on delivery versus payment (DVP) terms in Russian Rubles and foreign currencies; execution of corporate actions; representation of client/investor interests before securities issues, pledge transactions support and structured deals, also using escrow accounts.

The Depository received high grades from the Global Custodian Magazine in 2014 for service quality based on the results of surveys of both Russian and international clients in the categories of Settlement, Asset servicing, Relationship management and Technology.

The Depository client base was significantly expanded by providing services to individuals who were already banking with UniCredit Bank, mainly Private Banking clients, supporting transactions in Russian and international securities, including support for purchases of foreign fund shares and units via the Fund Settle (Euroclear) System.

Representatives of UniCredit Bank's GSS participate actively in efforts to improve market legislation and infrastructure, and represent UniCredit Bank in various committees of the National Settlement Depository (NSD), the Moscow Exchange (MOEX), the National Securities Market Association and ROSSWIFT. The Head of the UniCredit Bank's GSS is actively involved with the Project Group for Improving the Financial Infrastructure and Regulating the Financial Market, as well as the Working Group for Creating an International Financial Center (IFC), and is the Chairman of the NSD Committee for development of the corporate actions reform and creation of the single center of corporate actions information.

Structured and Project Finance

Despite the challenging economic environment, UniCredit Bank continued actively lending to corporate customers in the form of structured and project finance during 2014. Broad implementation of international lending standards help UniCredit Bank finding best possible solutions in balancing credit risk to reasonable satisfaction of the transaction parties. Additionally, structured finance deals have higher liquidity compared to traditional loans, allowing the Bank to manage its loan portfolio dynamically.

In 2014, UniCredit Bank took part in majority of syndicated facilities in the international financing market. Among other transactions, the Bank joined syndicates for Gazpromneft, Uralkali and Metalloinvest Group. The Bank took one of the leading roles in closing of the club project finance facilities to EuroChem-Usolskiy Potash Complex, the best EMEA PF transaction of 2014.

Report on the Bank's Activities (CONTINUED)

Corporate and Investment Banking (CONTINUED)

Due to the weakening of the syndicated loan market, UniCredit Bank increased the amount of structured loans to Russian manufacturing companies on a bilateral basis. The Bank won open tenders for provision of financing and signed bilateral deals with ALROSA and Gazprom Space Systems.

In 2015, the Bank intends to strengthen its position of a leading financial partner for its customers, also in the fields of structured finance and financial advisory, focusing on the primary sector and significant investment projects.

Real Estate Financing

In 2014, the Bank aimed its main efforts in the real estate finance segment at increasing the portfolio's profitability while reducing risks. Over the course of the year, the Bank replaced the repaid loans with new, more profitable loans of higher quality collateral and a conservative risk profile.

The Bank's main priorities for 2014 included cooperation with large international investors and leading developers on the Russian market. The Bank financed a business center acquired by O1 Properties, the largest investor in the office real estate segment in Moscow. The Bank also funded two projects of Raven Russia Fund, which focused on construction and management of Class A warehouses in Moscow Region.

In 2015, the Bank intends to continue focusing on portfolio quality and administration of existing loans.

Factoring

Despite the problems faced by the entire banking sector, in the past year the Bank was able not only to realize all its plans and objectives, but also to improve results of the previous year. The Department's profitability increased by 25% compared to 2013. The Bank's portfolio of assigned receivables reached RUB 60 billion, significantly exceeding the number posted in 2013, while the Russian factoring market expanded by no more than 8%, according to the Factoring Companies Association.

The Bank's factoring business is primarily focused on the segment of large and medium-sized customers. The Bank offers not only standard factoring financing (in 2014, its amount exceeded RUB 42 billion), but also custom solutions for structuring financial requirements and minimizing certain business risks.

The Bank continues to be one of the international factoring leaders in Russia, providing credit cover to its partners within the scope of the largest international factoring association Factors Chain International.

CORPORATE PORTFOLIO STRUCTURE

Metals and Mining	18.43%
Financial Institutions and Insurance	15.49%
Energy	10.81%
Food Processing	9.27%
Services	6.68%
Construction and Woodworking	5.85%
Chemical and Pharmaceutical Industry	5.48%
Transport and Transportation	5.40%
Media	5.00%
Consumer Goods	4.37%
Other	4.17%
Agriculture and Forestry	3.34%
Automotive industry	2.98%
Real estate	2.74%

The Bank became a full member of the association in 2013. The total turnover of UniCredit Bank's international factoring business exceeded the equivalent of RUB 6.2 billion, which places the Bank firmly in the second position among all Russian factors.

To achieve the objectives in 2015, the Bank will continue to improve its IT systems, introduce new automated risk management technologies allowing not only to provide high quality and technological services, but also to minimize operational and financial risks arising with bulk processing of such financial instruments.

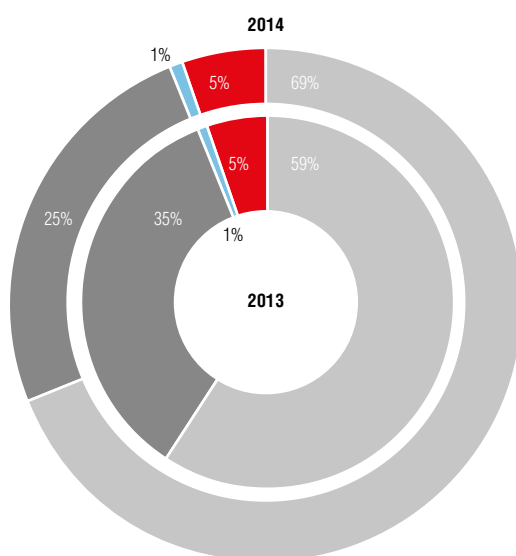
Financial Markets

2014 proved to be a highly controversial and difficult year for the Russian financial market.

The overall political instability and the Ukrainian crisis have limited access to global markets for the majority of Russian banks, which led to some difficulties in management of current trading positions, interest rate risk and liquidity. The dramatic increase in the key RUB

CORPORATE LOAN PORTFOLIO STRUCTURE BY SEGMENTS, %

- Top-Corporate
- Regional & Mid Market
- International
- Real Estate



interest rate also had a highly negative impact on the financial results of the banking sector.

However, the Bank was able to avoid many negative effects using UniCredit Group banks to access the global financial market. The Bank's main activities were focused on reducing risk positions and creating the necessary liquidity cushion. However, these specific conditions prevented the bank from fully achieving the proprietary trading targets.

In contrast, the amount of transactions with the Bank's customers significantly increased. For example, the Bank was able to increase its volume of currency exchange transactions and corresponding income, reaching record values by the end of the year. The Bank also entered into several major derivatives transactions while greatly improving their diversification both by deal type and counterparty. This has allowed the Bank to significantly expand the number of risk management tools offered to its customers. The total amount of such transactions (more than 100) illustrates the growing need for hedging by the Bank's clients. It is worth emphasizing that the amount of deposit transactions also exhibited steady growth.

In 2014, the Bank greatly improved its position as a lead bond arranger in the Russian debt capital market, setting new records. UniCredit Bank has taken 6th place in the Cbonds overall ranking of top arrangers of bonds on the Russian Market (on-market placements). The bank has also made it to #4 in the Cbonds rankings of top corporate bond arrangers (on-market placements). The Bank acted as arranger for highly reliable borrowers in both financial and non-financial sectors. It should be separately noted that the Bank successfully placed an issue for Volkswagen Bank RUS, where UniCredit Bank demonstrated its unique combination of an international bank with access to international debt markets and an experienced local lead arranger on the Russian debt capital market. At the same time, the Bank has consistently maintained presence in the Russian market as a first-class issuer. In 2014, it successfully placed a total of RUB 25 billion of its own RUB denominated bonds among a wide range of investors.

Corporate Finance Advisory and Capital Markets

In 2014 the Corporate Finance Advisory and Capital Markets department continued its integration process in UniCredit Bank, which started in late 2012, with a focus on further strengthening the cooperation with UniCredit's coverage teams, both on national and international level, in order to leverage off of the strong banking relationships the Bank has with its Corporate Clients. This cooperation has been especially successful in the regions so far, where the CFA team has been closely working together with mid-sized clients. For 2015 the department plans to roll this successful cooperation out to large corporates as well.

The difficult economic situation on the capital markets for Russian borrowers in 2014, mainly attributable to geopolitical situation in the region, reduced the number of deals on debt capital markets and equity capital markets, led by the department. This was a result of the limited access to the main base of international investors for some investors, while for others – the cost of funding significantly increased. However, UniCredit continues its ongoing dialogues with key clients in order to support the transactions once liquidity returns to the market. At the same time the newly launched debt advisory services have been well received by our clients as the market environment demands a more flexible and innovative approach to securing financing at favorable rates, a trend that the Bank expects to be increased throughout 2015. In M&A UniCredit, despite the overall downturn, continues to have strong activity, advising its clients on transactions in the telecommunications, retail, gold, banking, logistics, food, packaging materials and special equipment sectors. Additionally in 2014, CFA was involved in a number of transactions with Russian corporates investing into UniCredit's Western European core markets and CEE.

Report on the Bank's Activities (CONTINUED)

Corporate and Investment Banking (CONTINUED)

For 2015 the Corporate Finance Advisory and Capital Markets department expects an increasing demand both in debt advisory, as well as for distressed M&A, as overleveraged sectors of the economy are consolidated by stronger cash richer players.

UniCredit Leasing

Based on 2014 results UniCredit Leasing strengthened significantly its market positions having entered top-16 of largest leasing companies. Proactive approach in regards of corporate and retail business was supported by synergy effect secured by the finalization of integration process with UniCredit Bank. Leveraging on comparative advantages of two companies UniCredit Leasing was able to increase considerably its portfolio and client base despite the negative market trend.

The portfolio grew 38% y/y in Ruble equivalent with new business generation scoring a +14% y/y for more than 2000 deals. The largest improvements were achieved in construction area, transport, machinery and food industry. Due to intense cooperation with UniCredit Bank the leasing activity was increased in corporate area particularly in the large corporate segment.

Joint leasing programs with vehicle manufacturers Renault Leasing and Nissan Finance showed stable growth owing to several large projects in Russian regions and courtesy cars financing for Nissan official dealers. Moreover in the second part of the year the special leasing program without financial analysis was launched in order to accelerate the credit process and facilitate access to vehicles leasing for medium and small enterprises.

Vendor partnership program with the leading manufacture of construction equipment JCB Finance was realized its first 100 deals and saw the full operative roll-out. Currently the program is running in all JCB dealerships in Russia namely Lonmadi, Stroykomplekt and Sumotori. Due to the manufacture subsidy provided for various JCB models the program gets wide popularity even under competitive market conditions. The largest achievements were demonstrated in the Urals, Siberia and Central Russia. However, deployment of special leasing managers in other regions has a goal of even geographical development of the program within the territory of Russia.

In 2014 the joint project with European Bank of Reconstruction and Development aimed at financing energy-efficient businesses was fully accomplished. More than 400 projects with 1.7 bln. roubles of leasing finance helped to decrease energy consumption of separate processes and technologies in 24%. Strong demand for power-efficient equipment and transport, especially from small and medium enterprises confirms a real interest for energy saving from Russian firms. Now UniCredit Leasing con-

tinues the operation of EcoLeasing program with the use of internal funds sharing unique and innovative experience with its clients.

In the 4th quarter of 2014 UniCredit Leasing held the first customer satisfaction survey having questioned client representatives about quality, speed and professionalism of the service level. The final mark confirmed the high level of customer satisfaction, loyalty and positive relation for all stages of communication with the leasing company.

Following the strategy of customer support in Russian regions UniCredit Leasing started new projects in Novosibirsk and Nizhniy Novgorod. Henceforth manufacturing and service companies situated in those areas could benefit from the specialized leasing manager and get advice on different leasing products, current leasing conditions and special offers for equipment, transport and real-estate financing.

In 2015 the primary target for UniCredit Leasing becomes retention of successful dynamics of the previous year through advanced level of multi-channel activity, strengthening product competitive advantages and achievement of full return for new vendor and regional projects.

Private Banking

In 2014 UniCredit Private Banking has strengthened its position of one of the leaders and despite of tough geopolitical and economic situation has confirmed strong Total Financial Assets (TFA) growth in contrast with decline tendency in Russian bank sector. TFA growth in 2014 was 65% which is twice higher than in previous year and 6 times higher than growth of deposits on Russian market in total.

Investment portfolio increase was over 2.5 times y/y. Wherein Global Investment Strategy (GIS) aligned diversification helped our clients to limit investment risk during high turbulence and extra volatility on financial markets last year. Global Investment Strategy remains one of the key TFA growth business drivers.

Number of Nucleos (family clusters) increased by 20% whereas average TFA of one Nucleo grew up twice in the last two years.

A new PB corner in Voronezh was opened in addition to five regional PB offices. One new fly-in RM focused on regional customers has been added in 2014, covering regional subsidiaries in collaboration with local CIB Heads. The model proved to be effective through close cooperation of PB relationship manager in Moscow with Corporate and Retail blocks.

Another noticeable trend of 2014 was deep synergy of PB Russia with Group's international platform where our clients could obtain geographical diversification.

In 2014 UniCredit Private Banking continued its long-term successful cooperation within investment product line with Preferred Partners such as - Pioneer Investments, Franklin Templeton Investments, Schroder Investment Management, BNP Paribas Investment Partners and J.P. Morgan Asset Management, while developing at the same time satellite structured products. The successful story of special events dedicated to investments was continued in 2014. Thus in September in Ritz-Carlton Moscow we hold an Investment Seminar "Currencies, Markets, Investments. Quo Vadis?".

UniCredit Group in general and UniCredit Bank in particular are famed for its cultural events, active support of artist and its collection of paintings and photography. Continuing this tradition Unicredit Private Banking organized several bright and memorable events such as private view of Italian painting from Carrara Academy's collection in Pushkin Museum; exclusive premier show of musical "Phantom in the Opera"; Vienna art weekend including premier show of Chowanschtschina by Modest Mussorgski in Vienna State Opera and private view of Henri de Toulouse-Lautrec exhibition "The Path to Modernism" dedicated to 150 anniversary of great artist; and already become traditional New Year's fairy tale for our youngest clients.

Caring about preservation of clients' asset as much as their comfort and service quality UniCredit Private Banking launched limited edition of premium World Elite MasterCard with unique design enhanced spectrum of privileges including concierge service Quintessentially Russia, Priority pass and 10% cash-back in all the restaurants worldwide.

UniCredit Private Banking offers its clients a full range of first-class advisory, investment and banking services, as well as the most sophisticated products aimed at managing, preserving and developing wealth for today and for the future taking into account personal aims and needs of each client.

The results of UniCredit Bank activity in Russia were highly ranked both by the Group and by customers: during the regular teams performance monitoring in CEE UniCredit Private Banking department was ranked first in CEE Group League at the end of 2014.

A regular customer satisfaction survey conducted by an external agency demonstrated a high customer satisfaction score for UniCredit Private Banking Russia, which is not only improved year-on-year, but also exceeded the Group's CEE results.

UniCredit Private Banking is convinced that this is a solid foundation for future progress, and the division is planning to develop in the year 2015 all the areas mentioned above.

Report on the Bank's Activities (CONTINUED)

Retail



“ In 2014, UniCredit Bank's Retail division continued to post steady profit growth. These results were achieved through the development of the commission fee as well as through continuous improvement of partner and regional networks and efficient cost management ”

Emanuele Butta,
Member of the Board

In 2014, UniCredit Bank's Retail division continued to post steady profit growth. The balance sheet profit of the retail sector increased by 34% compared to 2013 and amounted to RUB 4.6 billion. These results were achieved through the development of the commission fee structure (the share of commission fee income grew to 24% of total Retail division revenue) as well as through continuous improvement of partner and regional networks and efficient cost management.

In spite of the challenging economic climate over the past year, the Retail division's loan portfolio increased by 9.3% to RUB 162 billion. Unsecured loans (113%) and mortgage (42%) were the major growth drivers of the loan portfolio.

Deposits and balances of customer accounts increased by 30% as of the end of the year from RUB 89.6 billion to 116.5 billion. All three segments demonstrated strong growth: affluent customers (+87%), SME (+13%) and mass segment (4.1%).

By the end of 2014, the Retail division also maintained a high Customer Satisfaction Index TRI*M (86 points), reflecting strong financial performance without compromising the quality of customer service.

In 2015, the Retail division plans to continue implementing its strategy of increasing the commission fee income share in the financial results. The Bank plans to achieve this goal through further development of transactional banking service packages based on debit cards, equalizing the interest income volatility by stable and risk-free commission fee income.

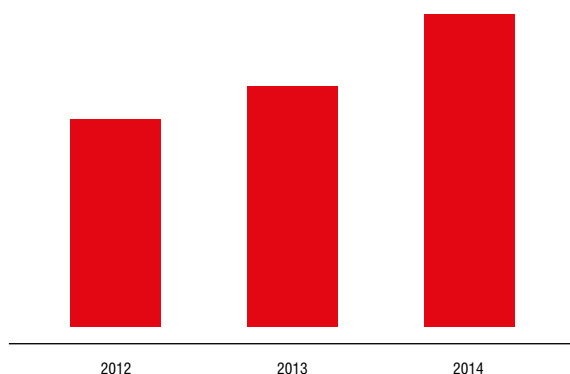
Retail Banking

In 2014, the retail banking segment focused on expanding the deposit portfolio and increasing the commission fee income.

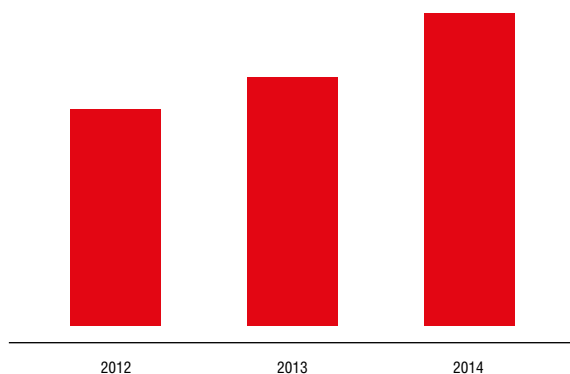
The fixed term deposit portfolio increased by 110.5% from RUB 17.1 billion to RUB 36.2 billion in 2014. The structure of deposit accounts opened by individuals has changed significantly in the previous year: nearly 80,000 deposit accounts were opened through Internet banking and mobile applications. Thus, the share of deposit accounts opened by customers remotely increased from 29% to 72%. We are truly proud of such a high utilization level of online channels in the depositor segment, since it allows the Bank to minimize customer service costs in branches while maintaining high customer satisfaction levels.

In 2014, the main driver of liabilities portfolio growth was the affluent customer segment, where the account balances nearly

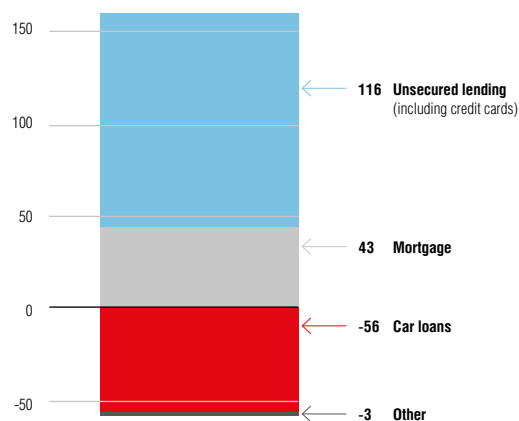
DEPOSITS ACCOUNTS AND BALANCES, RUB million



FEE REVENUE, RUB million



INVESTMENT IN GROWTH, %



doubled from RUB 24 billion to RUB 45 billion. Such impressive results have been achieved through the introduction of a new service delivery model and relaunching the updated PRIME package service – UniCredit Bank's flagship product for the affluent customer segment. The package's composition and a set of privileges granted to affluent customers have significantly changed, allowing the bank to better serve client needs. The relaunch of the PRIME package allowed the Bank to increase product sales to the target audience of affluent customers by more than three times, promoting the influx of new deposits. In 2014, the updated PRIME package allowed us to increase the share of new affluent customers to over 40%.

The amount of net fee and commission income generated by the Retail division in 2014 amounted to RUB 3.4 billion. Fee and commission income from the sale of insurance products (RUB 1.4 billion), as well as conventional fees paid by debit and credit card holders accounted for a significant share of this amount.

In 2014, the Bank extended the transaction product line for individuals by adding Classic and Gold packages. The packages were launched in November 2014 and immediately showed excellent sales results. In 2014, the total amount of transactions made using debit cards issued by UniCredit Bank increased by 14% compared to 2013 and exceeded RUB 41 billion. In keeping our efforts focused on F&C income growth in 2015, we are confident that Classic and Gold packages will make a significant contribution to achieving this goal.

Fee and commission income from the sale of insurance products to the Bank's customers in 2014 also increased, amounting to over RUB 1 billion.

In 2014, car loans issued by UniCredit Bank amounted to more than RUB 20 billion. The car loan amounts sold by UniCredit Bank increased by 23% compared to 2013 in spite of the fact that the car sales market dropped by 12% according to current expert estimates. This is a clear indication that we can expand our business on declining markets and find customers even on markets with extremely high competition levels. In 2014, over 78,000 new cars were sold with the help of loans provided by UniCredit Bank.

In 2014, new progress was made in the unsecured lending segment. The Bank kept its primary focus on cross-selling unsecured loans to customers. The share of cross-selling in the total amount of unsecured loans amounted to 81%, allowing the bank to maintain high portfolio quality in a worsening macroeconomic climate.

Report on the Bank's Activities (CONTINUED)

Retail (CONTINUED)

Working with the SME Segment

The main goal in the small and medium-sized enterprises (SME) segment in 2014 was to increase the fee and commission income from sales of a banking service packages. The twofold increase in sales of transaction packages for SMEs allowed us to switch 75% of existing customers of the Bank to this product, which confirms the simplicity and adaptability of the offer. In 2014, the line was complemented by the Unlimited package designed to meet the needs of the largest SME companies in Cash Management services and related banking products.

Retail Network

In 2014, UniCredit Bank continued to reduce costs in the Retail unit, improving the efficiency of the retail network and finishing the year with an impressive cost to income ratio of 56% – 498 pptimprovement compared to 2013.

Completion of the project on the transfer of support functions to the Retail Business Support Center made a significant contribution to cost reduction. This project allowed us to increase transaction support volumes by 50% with half the number of employees, as well as rotate more than 70 full-time employees to customer service positions. However, the total headcount of the Retail unit in 2014 decreased by more than 50 people to 1,433 employees. In addition, in 2014, UniCredit Bank switched to a new commercial organizational structure of the retail network, reducing the number of unnecessary administrative personnel and implementing a new business of sales management through partners and several successful federal projects.

Remote Banking

The development of UniCredit Bank as a multi-channel financial institution providing products and services to customers not only through the branch network, but also through a developed system of remote banking channels is a strategic priority of the Retail division.

In 2014, we continued to improve the online banking model of customer service through the Internet banking platform Enter.UniCredit, Mobile.UniCredit application, as well as through the Call Center. Our major achievements include the launch of two new remote sales channels for transactional banking service packages, through an online application form and a call to the Call Center. We have also integrated with payment aggregators such as QIWI CyberPlat in 2014. This allowed the Bank to significantly expand the number of providers that accept payment through Internet banking or mobile application user accounts. Currently, the number of such service providers totals almost

2,000. An increase in the total number of non-cash transactions also confirms the success of the multi-channel bank strategy. In 2014, the share of non-cash transactions increased to 80% against 44% in 2013.

In order to maintain the service model for affluent customers in 2014, the Bank established PRIME Contact Center – an affluent customer service group with the highest speed and quality of service – as part of the Call Center. The group started operations on April 1, 2014, and since then has processed more than 50,000 calls with the average waiting time of 7 seconds.

Projects

Despite the challenging economic environment, in 2014 we continued to invest in the Bank's infrastructure, in particular, in development of the analytical CRM platform. UniCredit Bank's analysts can now use a flexible platform with unlimited capabilities in terms of customer segmentation, modelling the target "market basket" and determining the optimal product offer for each customer. By the end of 2014, 23% of all deposits opened by individual customers, 45% of transactional banking service packages and 87% of unsecured loans were sold to existing UniCredit Bank customers through CRM campaigns.

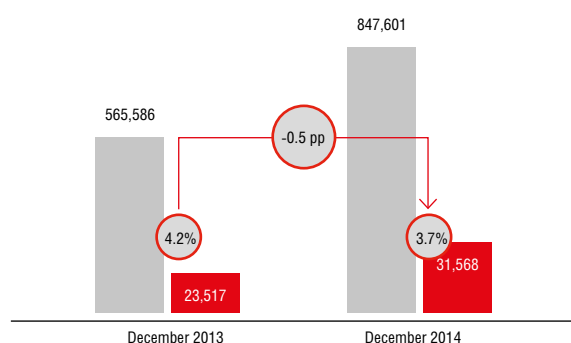
Risk Management

Effective risk management, especially during a crisis, is the basis for sustainable development, stability and competitiveness of a credit institution. UniCredit Bank's risk management policies and procedures are aimed at identification, adequate analysis, determining maximum permissible thresholds, continuous monitoring and, if necessary, taking timely remedial actions for all significant risks faced by the Bank, including credit and market risks, operational risks and liquidity risks. The strategic goals and business plans of the Bank are in strict accordance with the structure of the level of risk the Bank is willing to take to achieve them. These goals take into account capital adequacy requirements, as well as client and shareholder interests.

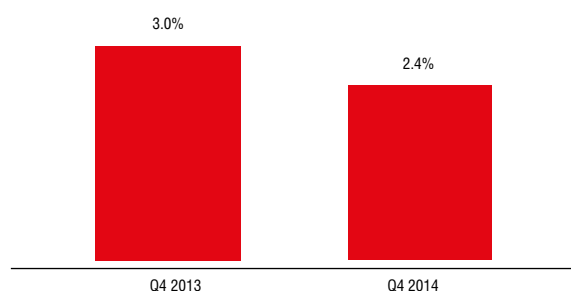
From August 1 to October 6, 2014, UniCredit Bank was audited by Bank of Russia. Overall, the Bank's system of credit risk management has been rated by the working group as sufficiently effective.

Following the audit, the additional actual provision in the amount of RUB 111.3 million for possible losses on loans, loan and similar

THE BANK'S NPL PORTFOLIO,
RUB million



THE IFRS LOAN PORTFOLIO COVERAGE RATIO



“ Following the audit of the Bank's internal rating systems held in March-May 2014, the Bank of Russia noted the high standards of risk management, significant experience in the use of internal models in business processes and high level of development and implementation of rating systems in the credit risk management process. ”

Dmitry Mokhnachev,
Member of the Board

Report on the Bank's Activities (CONTINUED)

Risk Management (CONTINUED)

receivables and accrued interest on loans do not have a serious impact on the Bank's capital and the value of the capital adequacy standards, as well as on financial performance.

In 2014, the share of the NPL portfolio in the Total Bank's portfolio decreased by 0.5 percentage points following the reduction of the NPL portfolio share in the corporate business.

A decrease of the coverage ratio has been achieved by working on the restructuring and recovery of problem loans, as well as by increasing in the share of retail loans in the Bank's total portfolio.

The Bank's risk management system is governed by both Russian and European laws. In 2014, the Bank continued to implement international standards of risk and capital management set by the Basel Committee on Banking Supervision (Basel II requirements). All key functions of the Bank were involved in the implementation of the international standards of risk management.

As part of implementation of the Basel II requirements in 2014, the Bank made improvements to internal procedures for risk and capital adequacy assessment, as well as the procedures for monitoring the observance of the risk appetite during business strategy execution. The main focus was placed on the development and implementation of rating models as well as models of assessment and monitoring of the economic capital adequacy, allowing more efficient risk and the Bank's capital management under both Pillar I and Pillar II. The Bank's risk management policies are reviewed regularly to reflect changes in market conditions, products and services, new and improved methods of risk management.

Following the audit of the Bank's internal rating systems held in March-May 2014, the Bank of Russia noted the high standards of risk management, significant experience in the use of internal models in business processes and high level of development and implementation of rating systems in the credit risk management process.

In 2015, the Bank intends to continue the development of models for assessing loan portfolio quality (PD LGD model, EAD model models) as part of the implementation of the approach to credit risk assessment and regulatory capital adequacy based on the use of internal ratings of borrowers. In addition, the implementation of stress testing methods for regulatory and economic capital, economic capital allocation and control of credit risk concentration by industry and individual borrower will continue. In 2015, special attention will be paid to the development of the Bank's Recovery and Resolution plan, as well as to the improvement of data quality in the Bank's information systems as part of the implementation of the principles of effective data aggregation and risk reporting.

Corporate Credit Risks

Within the corporate segment, risk is assessed through comprehensive analysis of financial and qualitative indicators of borrowers to obtain the full picture of the customer's activities and provide competent authorities with ability to make informed decisions.

To assess the probability of default for corporate clients, the Bank uses rating models developed for sub-segments and take into account specific features. Client rating is carried out on a quarterly basis, and takes into account all available information. The rating model and the corresponding rating processes have been developed in accordance with the requirements of Basel II standards for calculation of capital requirements based on internal ratings.

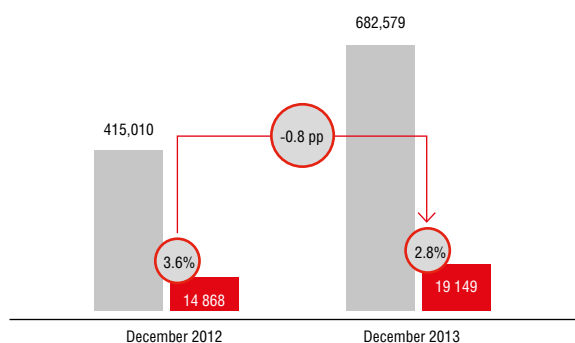
The Bank implements an industry specialization model in order to improve corporate risk management. Separate functions responsible for risk analysis of certain industries were established as part of the model. This allows us to quickly and accurately analyse changes in individual industries, adjust strategy and make informed decisions. Along with industry principles, effective loan portfolio management is facilitated by the system of regional risk managers with the ability to collect and analyse information on key regions of the Bank and to effectively manage the loan portfolio both by industry and by region.

By applying UniCredit Group's uniform approaches to corporate portfolio management, the Bank annually sets industry risk strategies that guide loan related work for the year. The goal is to maintain a balanced industry structure of the loan portfolio, taking into account the macro-economic forecast, development of the relevant industry/segment and the assessment of borrowers' creditworthiness (probability of default (PD) and expected loss (EL)).

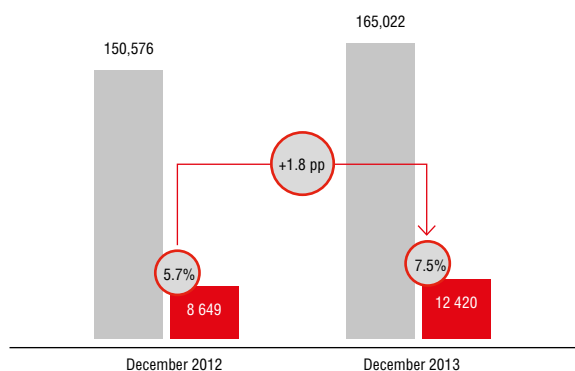
The Bank continues to improve the decision-making system for loan transactions in the corporate segment (except for transactions with problem clients and clients that can potentially encounter problems) by introducing dependence of the level of the approving authority not only on the considered risk limit, but also the risk level (probability of default) of the client/client group.

In order to increase the efficiency of corporate credit risk management and to reduce the risk of potential loss, the Monitoring Unit has introduced an updated system of tracking potential problem clients within the scope of the Group project "Golden Standards: WatchList and Corporate Clients Monitoring." The IT-platform developed and embedded in the Bank's business has made it possible not only to record negative signals, classify clients, develop and monitor the implementation of action plans. The platform also expanded monitoring

THE SHARE OF CORPORATE NPL IN THE CORPORATE PORTFOLIO



SHARE OF THE PROBLEM RETAIL PORTFOLIO IN THE TERM RETAIL PORTFOLIO



of the corporate portfolio in connection with execution of negative signals aimed at early detection of problems, which has greatly increased the efficiency of decision-making. In addition, the Monitoring Unit, in accordance with the requirements of UniCredit Group, prepared and arranged the approval of amendments to the regulatory documentation in order to improve methodological approaches to corporate risk management in the Group.

The main task when working with a problem portfolio is ensuring debt repayment with minimum losses to the Bank.

In 2014, the problem portfolio share within the corporate loan portfolio remained low – 2.8%. Due to individual work with each problem loan, the Bank maintains stable indicators of problem debt repayment and

adequate levels of provision coverage subject to complying with the risk costs budget. After the emergence of negative financial trends that began in late December 2014, the existing system of monitoring potential problem loans proved its effectiveness in terms of timely classification of clients and taking urgent measures to mitigate risks. The approaches to working with problem debts developed during the recent years enable the Bank to implement timely measures in order to return debts on an ad hoc basis.

The share of the corporate problem portfolio in the term corporate portfolio (corporate loan portfolio for 2014 includes the leasing portfolio UniCreditLeasing)

Retail Credit Risks

From the second half of 2014, against the backdrop of macroeconomic changes, rising cost of funding, devaluation of the ruble and reductions in the population's disposable income, the retail loan portfolio growth rates fell and its quality deteriorated. At the end of 2014, the retail loan portfolio of the Bank in the individual segment amounted to RUB 160,536 million at an annual growth rate of 10%. The small and medium business segment (SMB) portfolio demonstrated a growth rate of 11% and amounted to RUB 4,486 million. The probability of default in the individuals portfolio reached 2.7% (+0.55 p.p.), and the share of Impaired portfolio increased from 6% to 8%, while for the individuals segment the Risk Cost = RUB 1,428 million (against the budgeted RUB 1,791 million); LLP Coverage Ratio (SLLP) is 72.0% (against the budgeted 75.1%).

Probability of default in the SMB portfolio amounted to 3.6% (-0.12 p.p.), and the share of Impaired portfolio reduced from 8% to 7%. In the SMB portfolio the Risk Cost = RUB 63 million (against the budgeted RUB 242 million); LLP Coverage Ratio (SLLP) is 56.2% (against the budgeted 84.6%).

Throughout the year, the Bank continued to develop the credit risk management process in the sphere of retail lending and in the sphere of small and medium businesses lending.

So far as new loans strategies are concerned, the Bank has modified approaches to assessing the creditworthiness and solvency of borrowers: new thresholds for the PD-model have been introduced, the parameters for calculating the amount of the loan have been updated and the rules for assessing application fraud have been revised. The changes also affected product parameters, such as the currency of the loan and the type of interest rate. The service for obtaining scoring points and the Signals service from the credit history bureaus were activated for better assessment of borrowers.

Report on the Bank's Activities (CONTINUED)

In 2014, the process of automating rules for creditworthiness assessment and decisions (NBSM) was completed for the entire product line in the retail segment, including mortgages, and a number of steps were taken to automate the process of loan application review in the SMB segment.

In terms of modelling and reporting, the certification of the PD rating model for individuals was successfully completed by the UniCredit Group. The model was recognized as complying with minimum regulatory requirements of the Basel II standards. A range of statistical models has been developed for use in the process of credit analysis and in the process of overdue debts recovery, as well as for purposes of stress testing the portfolio on the basis of macro-economic factors.

So far as the recovery of early overdue debts is concerned, a number of initiatives were successfully completed that are aimed at improving the operating performance of the recovery groups, as well as at improving the technical infrastructure of the process. To optimize the performance of recovery for overdue debts, a new risk strategy in the GEMO system has been implemented (the system for collecting early overdue debts). The strategy of dealing with overdue debts with the goal of preventing overdue debts has been tested for the first time.

The Bank has successfully built a system for monitoring the quality of the retail network, partners and credit analysts. So far as the monitoring is concerned, the regular inspection of the rating models performance in the retail and SMB segments was approved.

Due to the macroeconomic situation, new measures were implemented to improve existing and create new processes, programs, tools for restructuring of problem or potentially problem loans. In December 2014, anti-crisis measures for retail and SMB lending were approved.

In 2015, special attention will be paid to dealing with non-overdue debts and early collection. The Bank will continue to optimize and improve the process of restructuring of non-default loans both as part of proactive and reactive approaches. In 2015, the Bank plans to improve the rules for the assessment of borrowers by implementing statistical models to forecast real income as well as the level of application fraud. It is necessary to maintain regular quality control of credit analysis and monitoring of compliance of the credit analysis process with risk policies and procedures.

In 2014, the Monitoring Unit launched an IT-platform for the identification and classification of potentially problem borrowers in the retail segment of the Bank for Private individuals as part of the Group project

"Golden Standards: WatchList and Retail Clients Monitoring." The new IT-solution was used to create a single system for registering negative events, clients classification, developing action plans and strategy for dealing with potential problem clients and reporting. In 2015, the department plans to continue to improve this technology, introducing the client clusterization by risk level and expanding of the list of negative events.

In addition, in the second half of 2014, in accordance with the requirements of UniCredit Group, the Monitoring Unit has initiated the introduction of similar IT-solutions for the automation of the monitoring process in the Small and Medium business segment. The launch of the main functionality is scheduled for the first half of 2015.

Amounts of collection of overdue debts in the problem retail portfolio grew by 11.1% (RUB 156 million) as compared with 2013. The effective rate of expenditures remained unchanged (11.6% in 2013 and 11.8% in 2014).

In 2014, in collaboration with external consultants, a project was implemented in order to create a new, improved process for dealing with problem debts. The implementation of this process, scheduled for 2015, will significantly increase the efficiency of collection through the use of a differentiated approach to dealing with clients, and creating a new reporting system.

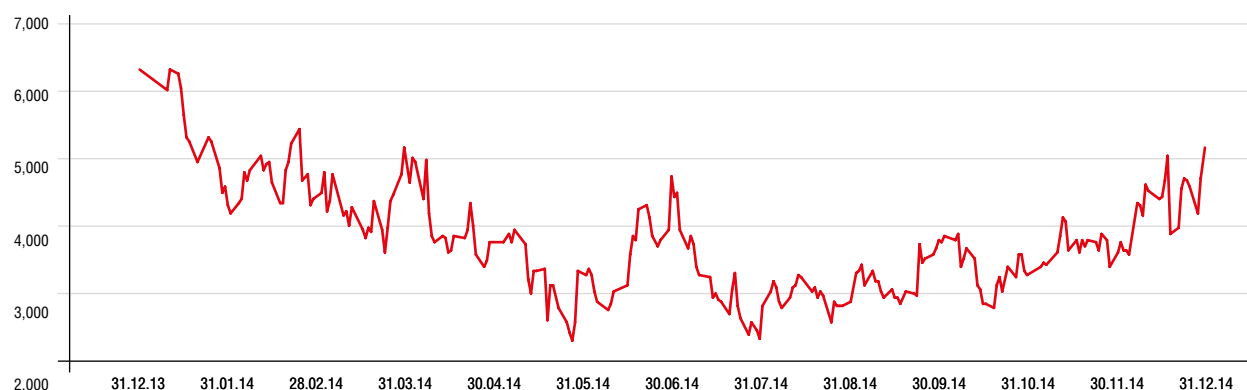
Market Risks

In 2014, under the conditions of significantly increased volatility in the financial markets, it was particularly important for the Bank to have an effective system of market risk and liquidity risk management. The existing mechanisms for assumed risk management (based on the best practices of UniCredit Group) helped to ensure the stability and reliability of the Bank in the environment of market instability, thereby enhancing its competitive advantage. The development of market risk and liquidity risk management systems remains the Bank's priority.

The Bank exercises control over both market risk from trading operations and market risk (interest rate and currency) arising from the activities of the Bank in general. The existing system of limits and market risk metrics ensures manageability of positions held by the Bank. Particular attention is paid to maintaining data quality through the verification of the Bank's information systems.

The Bank's overall strategy towards market risk and liquidity risk is determined by the Bank's Assets and Liabilities Management Committee, which consists of representatives from the financial unit,

3M LIQUIDITY GAP, EUR million



business units and risk management. The Committee is promptly notified of all significant developments in the area of market risk and liquidity risk.

With the purpose of improving control over the Bank's strategy in relation to trading operations, monthly analysis of changes in financial results from trading positions against changes in risk factors is carried out. This analysis is to be discussed by the Assets and Liabilities Management Committee.

In order to effectively manage the time structure of assets and liabilities, the Bank regularly performs stress testing of short-term liquidity by scenarios provided by UniCredit Group, and by the local methodology, which is developed taking into account the specifics of the Russian market. The results of the analysis of the short-term liquidity, including information obtained as a result of the stress-test, are included in the regular agenda of the Assets and Liabilities Management Committee. In 2014, the Bank further tightened its control over foreign currency liquidity, widening the set of stress scenarios.

During the year, the amount of liquidity available to the Bank remained at comfortable levels. The graph below shows the evolution of the key indicator of short-term (three months) liquidity under the Group methodology.

The Bank also applies a system of metrics, limits and warning levels for structural liquidity (time structure of assets and liabilities for periods over a year). In 2014, the model of accounting of instruments on demand (in accordance with the approach of the Group) was improved.

The economic and regulatory open currency position is controlled by the Bank's Market Risks Unit on a daily basis in accordance with the established limits.

In 2014, the Bank continued to implement and use risk assessment methods in accordance with the requirements set by the Basel Committee ("Basel 2.5" and "Basel 3") and the Bank of Russia. Thus, to evaluate the components of economic capital against market risk, the Bank uses the methodology of calculation of value at risk (VaR) for the Trading Book in conjunction with stress testing of this value and calculation of incremental risk (IRC – the risk of default and the risk of migration of unsecured loan products for the year with 99.9% reliability). For the purposes of internal control, the Bank also calculates the value at risk for the Banking Book. In 2014, the Bank began to account for the risks of changes in interest rates of the base spread in the VaR model.

The business process of sales of financial derivatives to corporate clients is governed by domestic policies compliant with Russian laws, the requirements of UniCredit Group and the best European practices.

The Bank also calculates and analyses the liquidity coverage ratio (LCR) in accordance with the methodological documents of the Basel Committee and the Bank of Russia.

In 2015, UniCredit Bank plans to continue the development of infrastructure in the sphere of market risk and liquidity risk management, focusing on approaches in the sphere of hedge accounting, and analysis of the trading strategies and financial performance against the Bank's trading positions.

Report on the Bank's Activities (CONTINUED)

Risk Management (CONTINUED)

Operational Risks

Several years ago, UniCredit Bank became fully prepared to use the Advanced Measurement Approach (AMA). Since then, the work on adaptation of operational risk management has continued in accordance with changes in the approach of UniCredit Group to the AMA, covering the entire range of operational risks to a larger extent.

The Operational Risks Management Committee has actively and steadily continued to participate in the consideration and making decisions on operational issues related to operational risks and their impact on the Bank's activities. Participation of divisional operational risk managers in the activities of the Committee ensures a regular exchange of important and relevant information between functional units (divisions) and individual departments carrying or taking the risk.

In order to improve and maintain the effectiveness of the Bank's operational risk management, a permanent dedicated working group has identified the most significant operational risks in a timely manner and reduced the degree of exposure to them. This was achieved through determining and monitoring of remedial actions based on professional experience and expert knowledge of its main participants – the Operational Risk Management Department and the Organization Department.

The Bank's system of reputation risk management has improved. In accordance with the current tasks in today's difficult conditions, we optimized and adjusted mechanisms for monitoring the credit process to identify reputational risk when executing individual transactions of the Bank and the reporting system for this type of risk. The Reputational Risk Committee, which is composed of members of the Management Board, has made decisions on individual transactions that require a special approach to taking reputational risks in the 2014 economic environment.

2015 will require further stable development of the operational risks management and control process, as well as its optimization in terms of susceptibility to internal and external changes.

Global Banking Services

Organization Department

In 2014, the Organization Department continued to supervise the key initiatives of UniCredit Bank, optimization of the Bank's structure, cost management, project portfolio and process optimization.

The Bank continued to strengthen integration with UniCredit Group by combining internal processes with the best practices of the Group. In 2014, the Bank commenced the integration of Lean Six Sigma methodology in order to improve services for clients.

UniCredit Bank continued to implement its cost and investment management strategy, including in the field of regional network improvement. The Bank also introduced a number of important projects related to cost management in accordance with the Group's policies. These initiatives resulted in improved fiscal performance, lowered administrative costs and reduced the negative impact of the ruble devaluation.

The Bank's automated banking system reorganization program, Retail and Corporate Divisions projects aimed at implementing the CEE 2020 UniCredit Group business strategy, as well as projects related to the implementation of regulatory requirements of the Bank of Russia and European regulatory authorities are still key priorities for the Bank.

To strengthen control over the status of the project portfolio, the Portfolio and Project Management Unit has made improvements to the process of collecting monthly reports, including regular meetings between project managers, project office and IT representatives.

In 2014, the Bank prepared and approved the project portfolio planning procedure, thus streamlining the preparation and decision-making process for priority projects of the Bank for all participants.

The Portfolio and Project Management Unit continued to develop project management skills within the Bank. The unit developed and conducted training sessions for the Bank's employees, including an online training course containing a detailed explanation of the current project management rules of the Bank.

The Bank developed a end-to-end automated SMEs lending process currently being piloted in some additional branches. The Bank also streamlined and automated the process of approval and payment of invoices under administrative contracts.

The Organization Department completed a project on the implementation of key requirements to identify US taxpayers under FATCA (US Foreign Account Tax Compliance Act).

In 2015, the Organization Department will continue to improve the Bank's organizational structure, expenditure and investment controls, project management procedures and processes.

Information and Communication Technology Department

In 2014, UniCredit Bank continued to improve its information systems in accordance with business priorities and IT strategy. The improvement is aimed at providing a scalable and efficient IT landscape focused on business support and development.

As part of the automated banking system (ABS) improvement project, Core Banking Transformation (CBT), the Bank has been successfully replacing and improving key IT systems of the Bank (the Bank's main ABS, general ledger, treasury and cash management systems) since 2013. In particular, the CBT program provides for shifting the main systems of the Bank into the use of a centralized data warehouse to increase their integration level and data quality for analysis and information systems. When introducing the systems, intermediate steps and flexible architecture that provides for a manageable way for a successful transformation are determined.

In 2014, the Bank shifted the vast majority of customers to the new multifunctional corporate banking system Business.Online. The system not only has broad functionality, but also meets all modern information security requirements for systems. For individuals, the Bank continued to actively develop the existing web-based solution (Enter.Unicredit) and application for mobile platforms (Mobile.Unicredit). A number of improvements, such as the integration with new payment systems QIWI and CyberPlat, allowed to increase the number of service companies, enabling UniCredit Bank customers to make payments via the Internet bank, up to 1.5 ths.

To ensure top quality of customer service, the Bank continued to develop analytical marketing tools. The Bank introduced a new system based on analytical CRM, which has become one of the key retail business tools for forecasting and managing sales, portfolio management and product profitability.

In 2014, the Bank implemented IT solutions to improve its operational efficiency – for example, the development of the retail loan management system and currency control support systems.

In order to ensure the highest quality of customer service, the Bank continues to improve the reliability of its IT systems. The IT disaster recovery plan is regularly tested. It allows the Bank to preempt most



“ GBS continues driving the transformation journey of the bank in a very challenging environment, with clear milestones based on strategic plans for growth and modernization of Unicredit group. ”

Ivaylo Glavchovski
Member of the Board

Report on the Bank's Activities (CONTINUED)

Global Banking Services (CONTINUED)

threats and ensures recovery of the Bank's information systems with minimal delays and without data loss.

The ICT Department is paying great attention to quality and development of internal processes, especially when it comes to processes like resource management, problem and incident management, as well as business needs management.

In 2015, the ICT Department of UniCredit Bank will focus its efforts on successful implementation of the CBT program, especially in the areas of accounting and reporting, payments, treasury management and trade finance. The Bank will put significant efforts into further developing Internet banking, extending the functionality of the Call Center, as well as developing Private Banking services. The Department continuously monitors and proactively optimizes computing resources to improve the reliability of IT systems and increase efficiency for end users.

Operations Back Office Department

In 2014, the Operations Back Office Department continued to actively change business processes aimed at increasing productivity and reducing operational costs. Particular attention was paid to the SME segment. In order to facilitate the servicing of payroll customers, the Bank improved processes and centralized all main functions of the Back Office. The Department also transferred the process of preliminary decision-making on retail loan applications to Stavropol Service Center, which reduces the workload of the Moscow division and accelerated applications processing.

The Bank introduced a new customer service standard related to currency control, which reduced the transaction certificate processing period to 1 business day. Additionally, the Department launched training seminars to help customers understand the intricacies of Russian legislature.

The Operations Back Office Department consistently maintains top quality cash management service for clients and correspondent banks in RUB and foreign currency. In 2014, the Bank confirmed its status as a reliable and advanced settlement bank making payments at the international level and received another award from one of the largest US banks (JPMorgan Chase Bank NA) for ensuring the impeccable quality of outgoing US-denominated payment orders. UniCredit Bank was granted the Quality Recognition Award for high quality of interbank payment orders MT202 for the thirteenth time. The Bank was granted the Elite Quality Recognition Award for exceptionally high quality of commercial MT103 payment orders (99.4% of STP payments) for the sixth time in a row, preceded by receiving

the Quality Recognition Award for commercial payments for seven years in a row.

The high quality of the Department's operating support in the Corporate and Investment Banking segment of the financial market was highly appreciated by lead managers, investors and experts after placement of proprietary and customer corporate bond issues. According to ratings posted by the Cbonds.ru news agency, an expert in Russian financial markets, in 2014 the Bank was ranked among the Top 10 Russian lead managers and security underwriters.

The Bank expanded its range of innovative products (derivatives). To offer customers a wide range of FX and interest rate risk hedging tools, the Department introduced new execution and settlement rules for such instruments. For the first time in its history, the Bank made currency interest rate swap deals under a resolutive condition (applicable in case of high RUB exchange rate and interest rate volatility), pilot exchange swaps on the Moscow Stock Exchange, as well as a number of tailor made transactions for the largest Russian companies.

In 2015, the Banking Department will continue to improve the efficiency of internal operations and introduce new banking systems as part of the Core Banking Transformation program, focusing on consistently high operational quality in all customer segments.

Operation Channels Department

In 2014, development of the UniCredit Bank's SSM network was aimed at optimizing the number of ATMs and POS terminals. By the end of the reporting period, the total number of the Bank's SSMs was 1,008 and the number of terminals reached 73. The Bank continues to offer its customers the opportunity to pay all services available at ATMs and terminals of the Bank, including utilities, without any fees.

The opportunity to withdraw cash from ATMs of partner banks on the same terms as that of UniCredit Bank became very popular among Bank clients. The joint ATM network includes about 6,500 SSMs.

The number of Visa and MasterCard cards issued by the Bank amounted to about 800,000 cards as of the end of 2014. The portfolio increased by 6% y/y. Card distribution within the portfolio remains the same: the share of debit cards is 83% and the share of credit cards is 17%.

In 2014, most MasterCard cards were issued as chip cards supporting contact free PayPass technology. Visa cards have also shifted to the contact free technology. Most cards of this payment system now support payWave technology.

In 2014, the Bank continued to develop unique projects in the field of contactless payment technologies. UniCredit Bank certified the new form factor Watch2pay, allowing clients to make one-touch PayPass payments using wrist watches.

In early 2014, the Bank completed a major project on the creation and certification of the backup processing center (DRC) in one of the Bank's branches.

The Bank also developed and implemented the project on sales of bank products through ATMs.

UniCredit Bank is actively implementing a project on the installation of a new ATM controller, which will expand and improve the services offered in SSMs. One of these new services will be instant card-to-card transfers to other banks through MasterCard Money Send and Visa Personal Payments services.

In 2014, the Bank launched new debit products, Visa Classic+ and Visa Gold+ packaged cards, which include a range of additional services in addition to cash back capability.

The World MasterCard Black Edition cards issued as part of the PRIME package have also significantly changed, thus making the product more attractive to customers.

The Bank also improved the product offering for premium S7 credit cards. Starting from June 2014, UniCredit Bank has increased the number of miles accrued for payments using S7 Priority-Visa Platinum-UniCreditCard and S7 Priority- Visa Gold-UniCreditCard.

In 2014, UniCredit Bank continued the tradition of using contemporary art pieces in the designs of its products and updated the design of the highest category cards, MasterCard World Elite.

One of the key projects in 2015 will be the introduction of UniCredit Bank in the National Payment Card System (NPCS). In accordance with the laws of the Russian Federation, all Russian financial institutions shall collaborate with NPCS on transactions with Visa and MasterCard cards before March 31, 2015. Entry into the NPCS is technically and logistically complex, and must be completed in a very short time period. UniCredit Bank is actively involved in the project – it was one of the first members to join the NPCS as a Principal Member. In strict accordance with the laws of the Russian Federation, UniCredit Bank plans to implement all technical stages of integration with the NPCS and ensure high availability of national transactions using the international payment systems.

Real Estate and Facility Management Department

In 2014, offices of the Real Estate and Facility Management Department of UniCredit Bank implemented its plans to provide logistic support for the smooth operation of its branches and maintenance of properties with a total area of 82,033 square meters, including 80,231 square meters for 106 bank branches.

In accordance with the banking network development and optimization program, the Department implemented multiple priority tasks.

In particular, the Department completed projects on the liquidation of 8 branches in Moscow and 1 branch in Miass. The Department opened 7 additional branches in Moscow and 1 in Novosibirsk. In St. Petersburg, the additional Chernaya Rechka branch was relocated and the customer service area in Taganskaya branch in Moscow was expanded. The Department also participated in the development of the ATM network in Moscow and the Moscow Region.

As part of the plan to optimize the use of vacant premises owned by the Bank, the apartment in Taganka Square (258.3 sq m) was sold.

The Bank also continued to optimize the cost of rent, maintenance and cleaning of the Bank's premises. The overall average annual unit cost of maintenance of the Bank's real estate decreased by 7.5%, cleaning – by 11.5% over the period from 2011 to 2014. The Bank's branch and facility rent was below the market average in 2014.

To ensure smooth operation of the Bank, the offices of the Department implemented major organizational and technical measures in 2014. The Bank improved the uninterruptible power supply system in the Stavropol Branch building, obtained extra power for Nagatino building in Moscow, replaced the gas fire suppression system in the Kazachiy building and installed an anti-icing roof heating system in the Prechistenskaya building. In addition, the Bank replaced signboards in some branches in Moscow and regions in accordance with new local requirements, arranged the state registration of the Kazachiy building (Moscow) and land plots for the Bank's buildings in Yaroslavl and Ufa.

The Department also implemented an electronic maintenance application processing system for the Bank's units using an online portal created to improve the quality of service, launched measures aimed at ensuring power and heating efficiency at the Bank's facilities, including the strict accounting of energy and water, and put in place Regulations on improving the power consumption in the Bank in accordance with the UniCredit Group policy.

Report on the Bank's Activities (CONTINUED)

Personnel Management

The Department took an active part in the implementation of environmental protection policies of UniCredit Group, handled the Bank's units application for reorganization of the office space and installation of new workstations, etc.

In 2015, The Department plans to implement the Bank's network development program, including the opening of a new UniCredit Bank branch in Nizhniy Novgorod, closing one in Perm and Chelyabinsk, optimizing a branch space in Moscow, moving the representative office in Kemerovo to new premises, and implementing the project to improve the functionality of branches in Moscow and regions.

In 2015, the Department will continue to actively improve the cost efficiency of rent and maintenance of real estate and logistics support of the Bank. The Department will continue to actively participate in environmental projects of UniCredit Group, as well as to engage in activities aimed at increasing the energy efficiency of the Bank and increase its overall environmental sustainability.

A number of innovations in the area of talent management and personnel development were implemented in 2014.

UniCredit Bank continued to improve employee assessment tools. New tools that help to assess candidates in the recruiting process and facilitate internal promotions processes were implemented in the retail sales unit. The assessment centers for managers were extensively used in the retail sales unit and GBS (global banking services support division).

In 2014 much attention was paid to not only to employee evaluation, but also to training and development activities, which is confirmed by the results of a recent internal survey on employee satisfaction. Compared to the previous survey conducted in 2013, the level of employee satisfaction regarding the variety and quality of training within the company rose by more than 17 points.

Personnel Portal (the internal portal dedicated to employee development) has been further developed to provide a unified information space and increase the availability of educational materials. By accessing this electronic platform, employees are able to use a variety of educational tools: e-learning courses, tests, reading literature (e-Library), etc.

Several new training sessions for the development UniCredit Bank branch employees were designed and held as a part of the development of the retail sales unit. The improved performance results of retail sales unit employees was evident in the first months after the training sessions. In addition, special events and training games were organized for corporate and investment banking employees, GBS (global banking services support division) employees and employees with significant leadership potential to develop business management skills.

The implementation of the "Global Job Model" allows and promotes a clear and transparent understanding of what skills and levels of competence are requested of candidates applying for vacancies in the Company.

Active involvement of the Bank's key employees in Group-level international projects continues the positive trend that started several years ago, creating professional development, new opportunities to gain experience abroad and exchange of national and international best practices.

At the group level, more and more attention is paid to business sustainability. At the national level, we held local sessions to identify talents and create programs for their development for the third year in a row. This model of talent management helps to develop our managers and our highly qualified professional resources.

It is important to highlight that UniCredit Bank was awarded "European Top Employer" as part of the annual certification process conducted by the CFR Institute for the fourth year in a row.

Brand

In 2014, UniCredit Bank celebrated its 25th anniversary, so most activities related to Brand positioning were tied to this occasion.

UniCredit Bank celebrated its anniversary by releasing a special publication to present key events and noteworthy facts throughout the Bank's history. Here, the reader will find a systematic and consistent presentation of key milestones in the development of UniCredit Bank, unique documents, photos and links to press publications over the years.

Another important project was the creation of a website, which essentially became an illustrated biography of UniCredit Bank. The website consists of several pages, each containing interesting facts about the Bank. Any information on the website can be marked as favourite and shared in social media networks. Website pages are closely linked to other commemorative events held during the year.

In early 2014, the Bank made a corporate movie about UniCredit Bank called History in Photographs to celebrate the anniversary. The film takes place at the Bank's branch and is based on stories of clients, partners and employees that have been associated with UniCredit Bank throughout the past 25 years. Professional actors and UniCredit Bank's staff participated in the making of the film, and the video also contains a series of "historical" photos of the Bank.

The Bank also developed a unique art project – an anniversary corporate calendar that features bills of national currencies of the countries where UniCredit Group operates. All bills in the anniversary calendar have the nominal value of 25. Some of these currencies are long gone and have been replaced by Euro. However, many banks have dealt with these currencies for many years, and to some extent they became a part of UniCredit Bank's history as well.

In addition to a number of projects related to the anniversary, UniCredit Bank has traditionally supported cultural initiatives.

In the spring of 2014, the Bank participated in the exhibition Italian Paintings from the Carrara Academy Collection, arranged at the Pushkin State Museum of Fine Arts. The exhibition featured paintings by Renaissance artists, including works by Pisanello, Carpaccio, Botticelli, Perugino and many others. Visitors had a chance to trace the development of Italian art during one of the most interesting and important historical periods. Two internationally renowned paintings by Giovanni Bellini depicting the Mother and Child had a special place at the exhibition.

In October 2014, UniCredit Bank invited all interested parties to one of the most fascinating exhibitions of the Moscow fall season, Facts and Fiction. Contemporary Photography from the UniCredit Art

Collection, where the works by famous photographers from the UniCredit Group's collection were presented. The exhibition took place at the Moscow Multimedia Art Museum and consisted of three sections: Documenting Reality, Transforming Reality and Inventing Reality. Visitors could appraise the works by international artists presenting their outlook, including Olivo Barbieri, Mimmo Jodiche, Thomas Demand, Darren Almond and others. A special exhibition catalogue contained the artists' photographs and biographies.

In 2014, UniCredit Bank also purchased a few works to add to its art collection, which now includes unique items such as Portrait of a Ballerina by Leonid Zusman, several works by Arseniy Shults and Fyodor Semyonov-Amursky. Some works have been exhibited in the Bank's branches in Moscow and the Moscow Region.

In 2014, UniCredit Bank continued its cooperation with the UEFA Champions League. The winner of the contest Your Way to the UEFA Champions League Finals, which included a contest of photos, videos, and a quiz, was awarded with a trip to the Final game in Lisbon.

Following tradition, UniCredit Bank also celebrated its anniversary in cities and towns where it operates. Among the most important events of 2014 was the 10th anniversary of UniCredit Bank's operations celebrated in Stavropol, Ufa and Novosibirsk.

As in previous years, UniCredit Bank supported key events in the financial sector in 2014. The Bank continued its cooperation with GTR (Global Trade Review), and became the Gold Sponsor of the VIII Annual Russia & CIS Trade & Export Finance Conference. In addition, UniCredit Bank became the Lead Sponsor of the Syndicated Lending in Russia - 2014 conference, which has been held annually by Cbonds-Congress since 2010.

Report on the Bank's Activities (CONTINUED)

Social Responsibility

Helping People with Disabilities and Health Conditions

Year after year, UniCredit Bank helps hospitals acquire expensive equipment and assists them with the implementation of various rehab programs. For example, in 2014 the Bank acquired 72 sand drawing light tablets for 36 orphanages in the Republic of Bashkortostan, arranged a Hot Line and online seminars for cystic fibrosis patients and their families, as well as purchased high-tech mobile beds for the children's intensive chemotherapy department of the N.N. Blokhin Russian Cancer Research Center.

The Bank continued its support for the long-term programs of charitable foundations dedicated to helping people with health limitations and disabilities, including For the Sake of Life Foundation, Aging is Fun Foundation, Traveling the Road Together Foundation, Vera Foundation for Helping Hospices, Podsolnuh (Sunflower) Foundation for Helping Children with Immune System Disorders. In 2014, the Bank's branches in Moscow and St. Petersburg had moneyboxes to collect donations for the Russian Committee SOS for Children Villages. It helps to create a comfortable environment for rehabilitation, happy childhood and adequate preparation for adult life for children who have lost their families.

UniColours

Art Therapy

UniColours, the UniCredit Bank flagship charity program, is designed to provide art therapy for children with disabilities. The program reaches out to children receiving treatment as in-patients at hospitals in St. Petersburg (the Raisa M. Gorbacheva Institute for Juvenile Hematology, the N. N. Petrov Oncology Research Institute, City Clinical Hospital 31, Children's Hospice Medical Institution) and in Moscow (the Russian Children's Clinical Hospital, Center for Curative Pedagogics). We also support autistic children from regional parent organizations Svet (Light) and Mir (Peace) in Vladimir and Vladikavkaz.

During art therapy classes, children combat their medical conditions and develop their creative abilities. Unfortunately, it is not always possible to save children from their physical limitations, but we can try to help them discover their inner unlimited capabilities for development and a fulfilling life.

Helping Veterans

UniCredit Bank allocates money to veteran organizations on a regular basis and has been working with some of them for many years: Russian Charitable Foundation for (Retired) Veterans of War, Labor, and Military Forces, the



Moscow War Veterans Committee, the Interregional Public Organization of Russian Veterans of Wars and Military Service. The Bank's support made it possible to implement visitation programs for veterans living alone and severely ill veterans, as well as to organize holiday concerts for them.

Helping Those Affected by Natural Disasters

The Bank provided aid to create a field obstetrics unit in the Amur Region to help those affected by floods in the Russian Far East. Jointly with the UniCredit Foundation, the Bank provided help to victims of floods in the Balkans.

Social Adaptation of Orphans and Disabled

Traditionally, UniCredit Bank implements a number of charitable projects to help with the social adaptation of orphans and the disabled.

Volunteer Club

Run 5275

UniCredit Bank has been participating in Run 5275 for three years already, and the number of people who want to "try their feet" and run the marathon distance increases every year. In 2014, about 100 UniCredit Bank employees participated in the event. All donations were allocated to the Lifeline Foundation that helps severely ill children and Traveling the Road Together Foundation.



UniCredit Bank employees participate “Bright Day”

I Choose my Profession

In late March 2014 Moscow hosted the finals for the I Choose My Profession project. It allowed 18 children from orphanages aged 14-16 to learn about different professions and determine their choice for the near future.

A Bright Day

Since 2012 UniCredit Bank held “Bright Day, More Light for Immunity!” charity drives. The drives were organized by the Podsolnuh (Sunflower) Foundation (also known as the Charity Foundation for Helping Children with Immunity Disorders), which tries to raise awareness of various types of primary immunodeficiency in Russia.

To achieve this objective, employees of several UniCredit Bank branches in Moscow, St. Petersburg, Ufa, Nizhniy Novgorod, Chelyabinsk, and Yekaterinburg ignored the dress code on the Bright Day and came to work wearing brightly colored clothes. This way, the participants showed support for those whose lives are devoid of bright colors due to the disease.

Environmental Protection

“Green” Day at UniCredit Bank

On June 18, 2014 UniCredit Bank employees concerned about environmental protection issues took part in Environmental Day, which was held



UniCredit Bank Russia bought sand drawing light tablets for orphanages in the Republic of Bashkortostan

at the head office of the Bank in Prechistenskaya Naberezhnaya. The charity fair was the main event of the Environmental Day.

The “Green” Day at UniCredit Bank ended with a series of master classes in painting of reusable cotton bags for shopping. All participants were presented with memorial eco-friendly pens made by UniCredit Bank to celebrate the bank’s 25th anniversary.

Environmental Award within the You can Help Charity Competition

In 2014, the You can Help Contest included a separate Environmental Award. Applications for the best environmental protection idea were provided not only by employees, but also by the Bank’s followers in VKontakte and Facebook networks. The judging panel chose two winners.

Earth Hour 2014

On March 29, 2014 UniCredit Group participated in the worldwide Earth Hour movement organized by the World Wide Fund for Nature (WWF). The light was turned off in more than 70 major Group branches as part of the unified call to action to combat climate change. UniCredit participates in Earth Hour for the 7th year in a row, thus adhering to its environmental responsibility commitments. In 2014, 26 major Russian branches of UniCredit Bank participated in this event.

Management

Supervisory Board (as of January 1, 2015)

Erich Hampel, Chairman of the Supervisory Board

Age – 63 years. Graduate of University of Economics and Business Administration in Vienna, doctor of social sciences and economics. He has been working in banking business for more than 35 years. From 2004 to 2009 he was Chairman of the Managing Board of Bank Austria Creditanstalt AG. In 2005 he was appointed Head of CEE Division of UniCredito Italiano S. p.A. From 20.02.2007 to 20.12.2007 he was Chairman of the Board of Directors of CJSC International Moscow Bank; from 20.12.2007 till now he is Chairman of the Supervisory Board of AO UniCredit Bank. Mr. Hampel is Chairman of the Supervisory Board of UniCredit Bank Austria AG.

Roberto Nicastro, Member of the Supervisory Board

Age – 50 years. Graduate of Università commerciale Luigi Bocconi, Milan (Italy).

In 1997 he joined Credito Italiano and then occupied different positions within UniCredit Group. In July 2007 he was appointed Deputy Chairman of the Board of UniCredit Group.

From 11.02.2008 he is a member of the Supervisory Board of AO UniCredit Bank. From 01.11.2010 he is General Manager of UniCredit S. p.A.

Gianni Franco Papa, Member of the Supervisory Board

Age – 58 years. Graduate of the Catholic University of Milan.

Mr. Papa started his career in 1979 at Credito Italiano. In 1998 and 1999 he was Deputy General Manager at Singapore Branch of Credito Italiano, and then was Director for Asia (ex China) for UniCredit. From 2003 to 2005 Mr. Papa was General Manager of New York Branch and Director for the Americas for UniCredit. From July 2005 to March 2007 he was General Manager and COO of UniBanka a. s., and in this capacity was responsible for integration of UniBanka and HVB Slovakia, and then fulfilled the duties of Vice-Chairman of the Board of Directors and General Manager of UniCredit Bank, Slovakia (April 2007 to January 2008). From February 2008 to November 2010 Gianni Franco Papa was First Deputy Chairman of the Board and General Manager of Ukrsofsbank, and then was appointed Executive Vice President, Head of CEE Corporate and Investment Banking, UniCredit Bank Austria. From December 2010 Mr. Papa was Senior Executive Vice President, Head of CEE Division, UniCredit, and from January 2011 – Deputy Chairman of the Board of UniCredit Bank Austria. Since January 2015, Papa has been appointed as UniCredit Group Deputy General Manager and Head of Corporate & Investment Banking (CIB) Division.

Gianfranco Bisagni, Member of the Supervisory Board

Age – 56 years. Has an Accounting & Programming Diploma (58/60) and degree with Distinction in Business Administration. Since March 2011 he is Head of Corporate and Investment Banking – Central Eastern Europe, and Deputy Head of Central Eastern Europe Division at UniCredit. He started his career at different branches at UniCredit Group in Italy (Genoa and La Spezia), where he performed all various tasks (retail and corporates). Then he was Manager of Business Development, for the group of branches belonging to Novara Regional Hub (Italy), subsequently Chief Manager of Novara Main Branch. From September 1989 up to July 1991 he occupied position Senior Area Manager & Deputy Chief Area Manager – Global Financial Institutions – Head Office Milan (Italy). In July 1991 he moved to the position Initially Assistant Representative, and in 1994 promoted to VP & Chief Representative of the local Rep. Office of UniCredit Group in Chicago. In July 1997 he was appointed First Vice President & Deputy Chief Executive in New York, where he worked up to July 2001, when he moved to the position Chief Executive of Hong Kong (UniCredit Group). In September 2007, he was appointed Head of Corporate Banking Asia Pacific and Chief Executive of Hong Kong (UniCredit Group). From March 2010 up to March 2011 he was Head of Corporate and Investment Banking & Private Banking Division & Member of the Management Board of UniCredit Tiriak Bank.

Anna Maria Ricco, Member of the Supervisory Board

Age – 45 years. Graduated from Università degli Studi di Milano, has degree in Computer Science. Anna Maria Ricco started her professional career in 1993 at Origin Italy. After an experience in Andersen Consulting, she worked at McKinsey & Co since 2000 up to 2005. Soon after she joined UniCredit Global Banking Services Division in Organization, covering key positions in several initiatives about integration, including the One4C Project. From October 2007 to January 2011, she was head of Paolo Fiorentino' staff – UniCredit Chief Operating Officer- as well as of Internal Customer Satisfaction Unit. In February 2011 she joined i-Faber with the role of General Manager, then becoming CEO. Since January 2014 Anna Maria Ricco is Head of Real Estate Italy in UniCredit Business Integrated Solutions, the global services Company within the Group. From 2014 she is a member of the Supervisory Board of AO UniCredit Bank.

Marco Radice, Member of the Supervisory Board

Age – 57 years. Graduate of J. D., Parma Law School, 1980, Accademia Guardia di Finanza, Rome, 1982, New York Law School, New York, 1983. From 1992 up to 2006 he occupied position Non executive director, Itas s. p.a., Insurance Company, Trento. From 1994 up to 2001 was Chairman of the Board of Statutory Internal Auditors, Cassa di Risparmio di Trento e Rovereto, Member / Chairman of the Board of Statutory Internal Auditors of Industrial and Financial Services Companies (Pioneer Alternative Investments S. g.r.p.a., Milano Innovazione S. g.r.p.a., Vivacity S. p.a., Iniziative Urbane s. p.a., Valore S. I. M. s.p.a., Metalsistem s. p.a, Rovimpex s. p.a. and others). From 1998 up to 2006 he was Professor of Financial Services Regulation Law, University of Trento. At present time he is Co-Principal at Perno & Cremonese / Radice & Cereda, in charge of the Banking, Financial Services and Corporate Governance Team. He is also Non executive Director and Chairman of Audit and Risk Committee of Unicredit Private Banking, Turin, Director and member of the executive Committee, Itas Mutua, Insurance Company, Trento, Non executive Director, Itas Vita s. p.a., Insurance Company, Trento.

Alessandro Maria Decio, Member of the Supervisory Board

Age – 48 years. He graduated from Bocconi University, Milan (Italy). He also has got a Master's Degree from NSEAD, Fontainebleau (France). From 1990 to 1992 he worked at IMI Capital Markets, London (UK), and then at Morgan Stanley, London (UK). In 1992 he worked at McKinsey & Co (Milan), then till 2000 he occupied position of the director at the European Bank for Reconstruction & Development (EBRD), London, UK. He came to UniCredit in 2000, when he joined Strategy, Planning and Control Department. In 2001, he became Head of Planning and Foreign Banks Re-launch Department at UniCredit. In 2002, he was appointed Chief Operating Officer of Zagrebacka Banka (Croatia). From 2003 to 2005 he was Chief Operating Officer of Bulbank (Bulgaria) with responsibility also for the internal control functions. From 2005 to 2007 he occupied position of German Region Integration Officer, managing the integration of the German business following UniCredit Group's merger with HVB AG. From July 2007 to January 2011 he was Chief Operating Officer of Yapi Kredi (Turkey); Deputy CEO of Koc Financial Services with responsibility for all controlling functions (including CRO, CFO and HR) and acted also as Chairman of the Credit Committee. In February 2011 he was appointed the Group Head of F&SME Division. Since August 2012 he has occupied position of Group CRO at UniCredit.

In 2014, Paolo Cederle resigned from the Supervisory Board, while Anna Maria Ricco was appointed to the Supervisory Board.
No shares of AO UniCredit Bank are held by any member of the Supervisory Board

Time
is precious.

Give it more value.

Advice when you want it.

Everyone needs advice. And no one wants to waste time. That is why we created **Video Advice@home**. This convenient service delivers expert advice online, allowing you to connect with our consultants from the comfort of home. Easy-to-install software enables us to respond quickly to questions about your current account, car loan or mortgage. We can create value for you, whenever and wherever you need us.



This program may be unavailable in some countries of UniCredit Group presence.

Management

Board of Management (as of January 1, 2015)

Mikhail Yurievich Alekseev, Chairman of the Management Board

Age – 50 years. Mr. Alekseev, doctor of economics, started his career in the USSR Ministry of Finance. In 1992 he was elected to the Management Board of Mezhhombank. In 1995, he moved to Oneximbank to the position of the Deputy Chairman of the Management Board. From 1999 to 2006 Mikhail Alekseev held the positions of Senior Vice-President and Deputy Chairman of the Management Board of Rosbank and was responsible for strategic development, small and medium business, operations and IT. His next place of employment was Rosprombank (from 2006), where he held the position of President and Chairman of the Board. In July 2008, in accordance with resolution of the Supervisory Board he was appointed Chairman of the Management Board and is responsible for general management of the Bank's operations.

Kirill O. Zhukov-Emelyanov, Member of the Management Board

Age – 44 years. Mr. Zhukov-Emelyanov started his career in 1994 with UniCredit Bank (former International Moscow Bank) in the field of corporate finance. From 1999 he managed credit business of Bank Austria Creditanstalt Russia. Following its merger with International Moscow Bank in 2001, he held executive positions at corporate banking division of International Moscow Bank. From 2003, he was responsible for the development of the regional network and corporate business of International Moscow Bank, and then of UniCredit Bank in regions. In December 2008, in accordance with resolution of the Supervisory Board he was appointed Member of the Management Board and is responsible for corporate banking business of UniCredit Bank.

Dmitry Viktorovich Mokhnachev, Member of the Management Board

Age – 50 years. Mr. Mokhnachev started his career in 1992 at International Moscow Bank (former name of UniCredit Bank) in the field of credit risks, and then he held various positions at International Moscow Bank connected with risk management and corporate business. In 2002 he was appointed Member of the Management Board of International Moscow Bank. In October 2006 Mr. Mokhnachev moved to Uralsib Financial Corporation in the capacity of 1st Vice-President. From August 2008 to late June 2009 Dmitry Mokhnachev was Director of Credit to private clients, Sberbank of Russia. In September 2009 he became Member of the Management Board of UniCredit Bank. Mr. Mokhnachev's area of responsibilities includes risk management.

Klaus Priverschek, Member of the Management Board, Executive Vice President

Age – 52 years. Klaus Priverschek holds a doctorate degree in law from the University of Innsbruck and a Diploma in Advanced International Studies from the Diplomatic Academy Vienna.

He started his professional career at Creditanstalt Bankverein, Vienna, where he worked up to 1998 in various positions: Interne, then employee at the International Department, Personal Assistant to the Deputy Chairman of the Management Board, Personal Assistant to the Chairman of the Management Board. From 1998 to 2000 he worked at CapitalInvest, Vienna in the position of Head of Department. In 2000 he moved to Bank Austria, Vienna, where he occupied position of Personal Assistant to the Chairman of the Management Board up to 2002. In 2002, he was appointed Deputy CEO at Bank Austria Creditanstalt, Slovenia, Ljubljana. In 2005 Klaus came back to Bank Austria, Vienna to the position of Manager of the Integration Project of Bank Austria into UniCredit Group. From 2006 to 2007 he worked in the position of Member of the Management Board, CFO and COO at Pioneer Investments Austria, Vienna. From 2007 to 2012 he occupied position of CEO of UniCredit Bank Serbia, Belgrade. In 2012 he moved to ZAO UniCredit Bank (Russia) where he worked in the position of Advisor to the Board up to 2013. In 2013 he was appointed Member of the Management Board, Executive Vice President, COO, responsible for Retail Banking and Global Banking Services.

Emanuele Butta, Member of the Management Board

Age – 48 years. Emanuele Butta graduated from Palermo University in 1991. Butta joined UniCredit in 1992 and had held various positions with the company in Italy and in the region. From 2008 till 2010 Emanuele Butta was working in CEE Retail Division of UniCredit Group in Vienna, having occupied a position of Head of CEE Retail Sales in the last year. He coordinated and developed Sales activities of the UniCredit Group CEE Retail Network. In 2010 Mr. Butta was appointed Executive Vice-President in charge of Retail with UniCredit Tiriac Bank. He coordinated several projects in Romania, Russia, Serbia, the Czech Republic and Kazakhstan. In October 2012 Mr. Butta became Head of Retail Division of ZAO UniCredit Bank, Adviser of the Management Board. In May 2014 Emanuele Butta was appointed Member of the Management Board of UniCredit Bank; he is responsible for Retail Banking.

Ivaylo Glavchovski, Member of the Management Board*

Age – 45 years. Ivaylo Glavchovski graduated from Technical University of Sofia in 1995. Ivaylo Glavchovski joined UniCredit in 2008 and had held various positions in UniCredit Bulbank. From 2008 till 2011 Mr. Glavchovski was working as a Director of IT of UniCredit Bulbank. In 2011 he was appointed the Member of the Board in charge of Global Banking Services till 2014. In 2014 Ivaylo Glavchovski was appointed Senior Vice President in charge of Global Banking Services of UniCredit Bank Russia. Starting from January 2015 Ivaylo Glavchovski was appointed Member of the Management Board of AO UniCredit Bank. Mr. Glavchovski's responsibilities include Global Banking Services.

In 2014 Konrad Kozik and Luca Rubaga resigned from the Management Board, while Emanuele Butta and Ivaylo Glavchovski* joined the Management Board.

No shares of AO UniCredit Bank are held by any member of the Management Board.

* Appointment became effective on January 12, 2015.

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Hospitality
is important.

But the welcome
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Going to the branch becomes a unique experience. A **revolutionary branch format**, combining technological innovation and design to guide the customer in an easy, enjoyable and interactive world. A branch tailored to the customer where opening hours are no longer a constraint, with multiple access channels and ways to use the services. A multifunctional space where Customers and consultants sit side by side to experience the bank service in total comfort.

Because reliability is part of our way of doing things.



This program may be unavailable in some countries of UniCredit Group presence.

Consolidated Financial Statements

Year ended 31 December 2014

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Statement of management's responsibilities for the preparation and approval of the consolidated financial statements

For the year ended 31 December 2014

Management of AO UniCredit Bank is responsible for the preparation of the consolidated financial statements that present fairly the financial position of AO UniCredit Bank and its subsidiary (collectively – the “Group”) as at 31 December 2014, and the related consolidated statements of comprehensive income for the year then ended, changes in shareholder's equity and cash flows for the year then ended, and of significant accounting policies and notes to the consolidated financial statements (the “consolidated financial statements”) in compliance with International Financial Reporting Standards (“IFRS”).

In preparing the consolidated financial statements, management is responsible for:

- Properly selecting and applying accounting policies;
- Presenting information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- Providing additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Group's financial position and financial performance; and
- Making an assessment of the Group's ability to continue as a going concern.

Management is also responsible for:

- Designing, implementing and maintaining an effective and sound system of internal controls, throughout the Group;
- Maintaining adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the consolidated financial position of the Group, and which enable them to ensure that the consolidated financial statements of the Group comply with IFRS;
- Maintaining statutory accounting records in compliance with legislation and accounting standards of the Russian Federation;
- Taking such steps as are reasonably available to them to safeguard the assets of the Group; and
- Preventing and detecting fraud and other irregularities.

The consolidated financial statements as at 31 December 2014 were authorized for issue by the Board of Management of AO UniCredit Bank on 3 March 2015.

Signed on behalf of the Board of Management


M. Alekseev

Chairman of the Board of Management





G. Chernysheva

Chief Accountant

3 March 2015

Independent Auditor's Report



To: Shareholder and Supervisory Board of AO UniCredit Bank.

We have audited the accompanying consolidated financial statements of AO UniCredit Bank and its subsidiary (collectively – the “Group”), which comprise the consolidated statement of financial position as at 31 December 2014 and the consolidated statements of comprehensive income, changes in equity and cash flows for 2014, and notes comprising a summary of significant accounting policies and other explanatory information.

Management's Responsibility for the consolidated financial statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the fair presentation of these consolidated financial statements based on our audit. We conducted our audit in accordance with Russian Federal Auditing Standards and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to express an opinion on the fair presentation of these consolidated financial statements.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2014, and its financial performance and its cash flows for 2014 in accordance with International Financial Reporting Standards.

Report on procedures performed in accordance with the Federal Law “On Banks and Banking Activities”

Management of the Group is responsible for compliance with the obligatory ratios established by the Bank of Russia (the “obligatory ratios”), as well as for compliance of the Group's internal control and risk management systems with the Bank of Russia (the “CBRF”) requirements.

According to Article 42 of the Federal Law No. 395-1 “On Banks and Banking Activities” (the “Federal Law”) in the course of our audit of the Group's annual financial statements for 2014 we performed procedures with respect to the Group's compliance with the obligatory ratios as at 1 January 2015 and compliance of its internal control and risk management systems with the CBRF requirements.

We have selected and performed procedures based on our judgment, including inquiries, analysis and review of documentation, comparison of the Group's policies, procedures and methodologies with the CBRF requirements, as well as recalculations, comparisons and reconciliations of numeric values and other information.

We report our findings below:

1. with respect to the Group's compliance with the obligatory ratios: the obligatory ratios as at 1 January 2015 were within the limits established by the CBRF.

We have not performed any procedures with respect to the Group's financial information other than those we considered necessary to express our opinion on whether the annual financial statements of the Group present fairly, in all material respects, the financial position of the Group as at 31 December 2014, its financial performance and its cash flows for 2014 in accordance with International Financial Reporting Standards.

Independent Auditor's Report (CONTINUED)

2. with respect to compliance of the Group's internal control and risk management systems with the CBRF requirements:
 - (a) in accordance with the CBRF requirements and recommendations as at 31 December 2014 the Group's internal audit department was subordinated and accountable to the Group's Supervisory Board and the Group's risk management departments were not subordinated or accountable to the departments undertaking the respective risks;
 - (b) as at 31 December 2014, the Group had duly approved in accordance with the CBRF requirements and recommendations the internal policies regarding identification and management of significant risks, including credit, operating, market, interest rate, legal, liquidity, and reputational risks, as well as regarding performance of stress-testing;
 - (c) as at 31 December 2014, the Group had a reporting system with regard to the Group's significant credit, operating, market, interest rate, legal, liquidity and reputational risks, and with regard to the Group's capital;
 - (d) Frequency and sequential order of reports prepared by the Group's risk management and internal audit departments in

2014 on management of credit, operating, market, interest rate, legal, liquidity and reputational risks were in compliance with the Group's internal policies; these reports included results of monitoring by the Group's risk management and internal audit departments of effectiveness of the Group's respective methodologies and improvement recommendations;

- (e) as at 31 December 2014, the authority of the Group's Supervisory Board and the Group's executive bodies included control over compliance with the risk limits and capital adequacy ratios established by the Group. In order to control effectiveness and consistency of application of the Group's risk management policies, during 2014 the Group's Supervisory Board and the Group's executive bodies have regularly discussed reports prepared by the risk management and internal audit departments and have considered proposed corrective measures.

We have carried out the procedures with respect to the Group's internal control and risk management systems solely to report on the findings related to compliance of the Group's internal control and risk management systems with the CBRF requirements.

Deloitte & Touche

11 March 2015
Moscow, Russian Federation

Ponomarenko E.V., Partner
(certificate no. 01-000190 dated November 28, 2011)
ZAO Deloitte & Touche CIS



Audited entity: AO UniCredit Bank.

Licensed by the Central Bank of the Russian Federation on 22 December 2014, License No.1.
Entered in the Unified State Register of Legal Entities on 19 August 2002 by the Moscow Inter-Regional Tax Inspectorate No.39 of the Ministry for Taxes and Duties of the Russian Federation, Registration No. 1027739082106, Certificate series 77 No. 005721432
9, Prechistsenskaya emb., Moscow, Russia 119034.

Independent Auditor: ZAO "Deloitte & Touche CIS"

Certificate of state registration № 018.482, issued by the Moscow Registration Chamber on 30.10.1992.
Certificate of registration in the Unified State Register № 1027700425444 of 13.11.2002, issued by Moscow Interdistrict Inspectorate of the Russian Ministry of Taxation № 39.
Certificate of membership in «NP «Audit Chamber of Russia» (auditors' SRO) of 20.05.2009 № 3026, ORNZ 10201017407.

Consolidated Statement of Financial Position

As at 31 December 2014

(Thousands of Russian Roubles)

	Notes	2014	2013
Assets			
Cash and cash balances	6	42 873 396	25 708 189
Trading securities	7		
- held by the Group		4 184 948	8 043 048
- pledged under repurchase agreements		263 368	3 533 397
Amounts due from credit institutions	8	332 555 937	223 403 672
Derivative financial assets	9	81 685 033	9 610 569
Derivative financial assets designated for hedging	9	12 003 652	4 131 332
Changes in fair value of portfolio hedged items	9	(8 117 984)	1 649 671
Loans to customers	10	826 851 401	548 607 344
Investment securities:	11		
- available-for-sale			
- held by the Group		32 553 782	19 457 387
- pledged under repurchase agreements		21 815 961	32 789 934
- held-to-maturity		-	299 993
Investments in associate	12	-	973 059
Fixed assets	14	6 001 364	6 328 343
Intangible assets	15	3 443 831	2 204 893
Current income tax assets		176 292	-
Other assets	17	4 081 974	1 950 602
Total assets		1 360 372 955	888 691 433
Liabilities			
Amounts due to credit institutions	18, 21	209 956 341	152 653 594
Derivative financial liabilities	9	104 534 651	8 153 454
Derivative financial liabilities designated for hedging	9	20 464 088	6 601 742
Changes in fair value of portfolio hedged items	9	(697 554)	191 069
Amounts due to customers	19	810 620 505	529 544 946
Debt securities issued	20	62 007 167	50 737 686
Deferred income tax liabilities	16	2 597 149	2 211 333
Current income tax liabilities		506 631	352 795
Other liabilities	17	8 317 953	6 200 115
Total liabilities		1 218 306 931	756 646 734
Equity			
Share capital	22	41 787 806	41 787 806
Share premium		437 281	437 281
Cash flow hedge reserve		(1 541 487)	(1 159 521)
Revaluation reserve for available-for-sale securities		(9 070 231)	(411 821)
Retained earnings		110 452 655	91 390 954
Total equity		142 066 024	132 044 699
Total liabilities and equity		1 360 372 955	888 691 433

Signed and authorised for release on behalf of the Board of Management of the Bank

M. Alekseev

Chairman of the Board of Management



G. Chernysheva

Chief Accountant

3 March 2015

The accompanying notes on pages 75 to 128 are an integral part of these consolidated financial statements.

Consolidated Statement of Comprehensive Income

For the year ended 31 December 2014
(Thousands of Russian Roubles)

	Notes	2014	2013
Interest income			
Loans to customers		57 945 916	47 472 733
Derivative financial instruments		24 001 895	5 226 477
Trading and investment securities		5 379 612	3 605 328
Amounts due from credit institutions		4 446 421	1 207 012
Margin from derivative financial instruments designated for hedging		3 144 382	2 066 015
		94 918 226	59 577 565
Interest expense			
Derivative financial instruments		(22 358 842)	(4 487 362)
Amounts due to customers		(22 058 280)	(15 885 485)
Amounts due to credit institutions		(9 989 969)	(5 856 707)
Debt securities issued		(4 894 659)	(4 556 048)
		(59 301 750)	(30 785 602)
Net interest income		35 616 476	28 791 963
Fee and commission income	25	7 826 024	6 386 551
Fee and commission expense		(1 405 754)	(904 195)
Net fee and commission income		6 420 270	5 482 356
Dividend income		1	165 721
(Losses)/ gains on financial assets and liabilities held for trading	24	(2 050 921)	3 916 503
Fair value adjustments in portfolio hedge accounting		1 329 662	64 084
Gains/ (losses) on disposal of:			
- loans		62 296	156 189
- available-for-sale financial assets		(19 444)	6 886 061
OPERATING INCOME		41 358 340	45 462 877
(Impairment)/ recovery on:			
- loans	10	(4 414 311)	(3 431 859)
- other financial transactions	10	20 728	(10 531)
NET INCOME FROM FINANCIAL ACTIVITIES		36 964 757	42 020 487
Personnel expenses	26	(7 142 619)	(6 400 700)
Other administrative expenses	26	(4 648 099)	(4 287 034)
Depreciation of fixed assets	14	(691 455)	(744 796)
Amortization of intangible assets	15	(719 545)	(559 749)
Other provisions		2 017	6 481
Net other operating (expense)/ income		(237 665)	9 544
Operating costs		(13 437 366)	(11 976 254)
Share of gains of associate	12	-	44 018
Gain on disposal of subsidiary	1	-	149 530
Goodwill write-off	15	-	(389 911)
Gains/ (losses) on disposal of fixed assets		58 124	(16 046)
PROFIT BEFORE INCOME TAX EXPENSE		23 585 515	29 831 824
Income tax expense	16	(4 766 174)	(5 708 107)
PROFIT FOR THE YEAR		18 819 341	24 123 717
OTHER COMPREHANSIVE LOSS			
Items that may be reclassified subsequently to profit and loss			
Cash flow hedge reserve – effective portion of changes in fair value:			
- fair value changes	16	(434 339)	(120 263)
- reclassification adjustment relating to financial assets and liabilities designated for hedging disposed of in the year	16	52 373	(78 676)
Revaluation reserve for available-for-sale securities:			
- fair value changes	16	(8 649 297)	(540 455)
- reclassification adjustment relating to available-for-sale financial assets disposed of in the year	16	(9 113)	(4 592 755)
Other comprehensive loss for the period, net of tax		(9 040 376)	(5 332 149)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		9 778 965	18 791 568

The accompanying notes on pages 75 to 128 are an integral part of these consolidated financial statements.

Consolidated Statement of Changes in Equity

For the year ended 31 December 2014
(Thousands of Russian Roubles)

	Share capital	Share premium	Cash flow hedge reserve	Revaluation reserve for available-for- sale securities	Retained earnings	Total equity
1 January 2013	41 787 806	437 281	(960 582)	4 721 389	67 267 237	113 253 131
Total comprehensive income						
Profit for the year	-	-	-	-	24 123 717	24 123 717
Other comprehensive income						
Change in cash flow hedge reserve, net of tax (Note 16)	-	-	(198 939)	-	-	(198 939)
Net change in revaluation reserve for available-for-sale assets, net of tax (Note 16)	-	-	-	(5 133 210)	-	(5 133 210)
Total other comprehensive income	-	-	(198 939)	(5 133 210)	-	(5 332 149)
Total comprehensive income	-	-	(198 939)	(5 133 210)	24 123 717	18 791 568
31 December 2013	41 787 806	437 281	(1 159 521)	(411 821)	91 390 954	132 044 699
1 January 2014	41 787 806	437 281	(1 159 521)	(411 821)	91 390 954	132 044 699
Total comprehensive income						
Profit for the year	-	-	-	-	18 819 341	18 819 341
Other comprehensive income						
Change in cash flow hedge reserve, net of tax (Note 16)	-	-	(381 966)	-	-	(381 966)
Net change in revaluation reserve for available-for-sale assets, net of tax (Note 16)	-	-	-	(8 658 410)	-	(8 658 410)
Total other comprehensive income	-	-	(381 966)	(8 658 410)	-	(9 040 376)
Total comprehensive income	-	-	(381 966)	(8 658 410)	18 819 341	9 778 965
Transactions with owner, directly recorded in equity						
Acquisition of subsidiary under common control (Note 27)	-	-	-	-	242 360	242 360
Total transactions with owner	-	-	-	-	242 360	242 360
31 December 2014	41 787 806	437 281	(1 541 487)	(9 070 231)	110 452 655	142 066 024

The accompanying notes on pages 75 to 128 are an integral part of these consolidated financial statements.

Consolidated Statement of Cash Flows

For the year ended 31 December 2014
(Thousands of Russian Roubles)

	Notes	2014	2013
Cash flows from operating activities			
Interest received		91 910 059	61 496 826
Interest paid		(48 047 335)	(38 794 300)
Fees and commissions received		7 863 854	6 416 585
Fees and commissions paid		(1 210 718)	(868 467)
Net payments from trading securities		(614 287)	(163 210)
Net receipts/(payments) from derivatives and dealing in foreign currencies		945 543	(3 292 152)
Other income received		780 798	387 502
Salaries and benefits paid		(5 913 089)	(5 506 014)
Other operating expenses paid		(4 724 172)	(4 174 488)
Cash flows from operating activities before changes in operating assets and liabilities		40 990 653	15 502 282
Net (increase)/decrease in operating assets			
Obligatory reserve with the CBR		(1 056 517)	1 803 978
Trading securities		6 967 650	(7 238 378)
Amounts due from credit institutions		(6 173 697)	32 989 463
Loans to customers		(103 835 772)	(27 495 268)
Other assets		(1 120 873)	(517 261)
Net increase/(decrease) in operating liabilities			
Amounts due to credit institutions		22 974 537	(35 457 867)
Amounts due to customers		67 258 327	15 701 758
Promissory notes		-	(540 386)
Other liabilities		224 890	(311 932)
Net cash from/(used in) operating activities before income tax		26 229 198	(5 563 611)
Income tax paid		(2 093 819)	(5 345 376)
Net cash from/(used in) operating activities		24 135 379	(10 908 987)
Cash flows from investing activities			
Acquisition of subsidiary	27	(1 163 400)	-
Proceeds from disposal of subsidiary	1	-	547 238
Dividends received		1	165 721
Purchase of available-for-sale investment securities		(24 026 860)	(69 699 189)
Proceeds from redemption and sale of available-for-sale investment securities		11 353 260	76 950 522
Proceeds from sale of fixed and intangible assets		86 684	7 367
Purchase of fixed and intangible assets		(2 317 035)	(1 540 365)
Net cash (used in)/from investing activities		(16 067 350)	6 431 294
Cash flows from financing activities			
Proceeds from issuance of bonds	20	25 156 001	30 000 500
Redemption of bonds issued under put option		(14 254 780)	(19 795 120)
Redemption of subordinated debt	21	(3 503 430)	(4 191 944)
Net cash from financing activities		7 397 791	6 013 436
Effect of exchange rates changes on cash and cash balances		1 699 387	152 340
Net increase in cash and cash balances		17 165 207	1 688 083
Cash and cash balances, beginning of the year		25 708 189	24 020 106
Cash and cash balances, ending of the year	6	42 873 396	25 708 189

The accompanying notes on pages 75 to 128 are an integral part of these consolidated financial statements.

Notes to the consolidated financial statements

(Thousands of Russian Roubles)

1. Principal activities

These consolidated financial statements include the financial statements of AO UniCredit Bank (hereinafter – the “Bank”) and its subsidiary. AO UniCredit Bank and its subsidiary are hereinafter collectively referred to as the “Group”. In accordance with change of Russian Federation legislation in 2014 the Bank changed its legal form from ZAO to AO.

The Bank (the former International Moscow Bank) was established as a joint stock company under the laws of the Russian Federation in 1989. The Bank operates under General Banking License No. 1 reissued by the Central Bank of Russia (hereinafter – the “CBR”) on 22 December 2014 as well as the CBR license for operations with precious metals reissued on 22 December 2014. The Bank also possesses licenses for securities transactions and custody services from the Federal Service for the Securities Market issued on 25 April 2003, the license to act as an exchange broker on transactions with futures and options issued on 27 May 2008 and Russian Federal Customs Service permission to act as a guarantor in relation to customs authorities issued on 1 November 2013. The Bank is a member of the state deposit insurance system in the Russian Federation.

The Bank's registered legal address is 9, Prechistenskaya Embankment, Moscow, Russian Federation, 119034.

As at 31 December 2014 the Bank has 13 branches and 13 representative offices throughout the Russian Federation and one representative office in the Republic of Belarus.

As at 31 December 2014 the Group comprises the Bank, the leading operating entity of the Group, and LLC UniCredit Leasing, a leasing company as its subsidiary (Note 27).

In February 2014 in addition to the existing 40% participation AO UniCredit Bank purchased the remaining 60% share participation in LLC UniCredit Leasing from UniCredit Leasing S.p.A. LLC UniCredit Leasing owns 100% of shares in ZAO Locat Leasing Russia. Both companies operate in the financial leasing industry on the local market. As a result of this transaction the Group comprises the Bank, the leading operating entity of the Group, and LLC UniCredit Leasing a 100% leasing subsidiary. The transaction is accounted for as a transaction under common control since both the Bank and UniCredit Leasing S.p.A have the same ultimate shareholders.

In August 2013 the Bank sold its 100% share in the subsidiary CJSC Bank Sibir to a company 40% of which is owned by UniCredit Group and the remaining 60% is owned by a third party at a selling price amounting to RUB 6 547 238 thousand. Before sale the Bank increased the share capital of CJSC Bank Sibir by investing RUB 6 000 000 thousand. Net assets of the subsidiary amounted to RUB 6 397 708 thousand at the date of disposal. A gain on disposal amounting to RUB 149 530 thousand was recognized in the line item Gains on disposal of subsidiary in the consolidated statement of comprehensive income for the year ended 31 December 2013. Net cash

inflow on disposal of subsidiary is included in the consolidated statement of cash flows for the year ended 31 December 2013 and amounts to RUB 547 238 thousand.

The consolidated financial statements include the following subsidiary:

Entities	Ownership, %		Country	Industry
	2014	2013		
LLC UniCredit Leasing	100%	40%	Russia	Finance

The primary activities of the Group are deposit taking, lending, providing payments and settlement services, transactions with foreign currencies and securities and providing finance leases.

As at 31 December 2014 the sole shareholder of the Group is UniCredit Bank Austria AG. UniCredit Bank Austria AG, a member of UniCredit Group, is responsible for the commercial banking in Central and Eastern Europe within the UniCredit Group.

2. Basis of preparation

Statement of compliance

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards (hereinafter – “IFRS”).

These consolidated financial statements have been prepared assuming that the Group is a going concern and will continue in operation for the foreseeable future.

Basis of measurement

These consolidated financial statements are prepared on the historical cost basis except that financial instruments held for trading, available-for-sale assets and derivative financial instruments are stated at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. In estimating the fair value of an asset or a liability, the Group takes into account the characteristics of the asset or liability if market participants would take those characteristics into account when pricing the asset or liability at the measurement date. Fair value for measurement and/or disclosure purposes in these consolidated financial statements is determined on such a basis, except for share-based payment transactions that are within the scope of IFRS 2, leasing transactions that are within the scope of IAS 17, and measurements that have some similarities to fair value but are not fair value, such as net realisable value in IAS 2 or value in use in IAS 36.

In addition, for financial reporting purposes, fair value measurements are categorised into Level 1, 2 or 3 based on the degree to which the

Notes to Consolidated Financial Statements (CONTINUED)

3. Summary of accounting policies (CONTINUED)

inputs to the fair value measurements are observable and the significance of the inputs to the fair value measurement in its entirety, which are described as follows:

- Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities that the entity can access at the measurement date;
- Level 2 inputs are inputs, other than quoted prices included within Level 1, that are observable for the asset or liability, either directly or indirectly; and
- Level 3 inputs are unobservable inputs for the asset or liability.

Presentation currency

These consolidated financial statements are presented in Russian Roubles ("RUB"). Amounts in Russian Roubles are rounded to the nearest thousand.

3. Summary of accounting policies

The following significant accounting policies are applied in the preparation of the consolidated financial statements.

Principles of consolidation

These consolidated financial statements incorporate the financial statements of the Bank and entities controlled by the Bank. Control is achieved when the Bank:

- Has power over the investee;
- Is exposed, or has rights, to variable returns from its involvement with the investee; and
- Has the ability to use its power to affect its returns.

The Bank reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Bank has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Bank considers all relevant facts and circumstances in assessing whether or not the Bank's voting rights in an investee are sufficient to give it power, including:

- The size of the Bank's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- Potential voting rights held by the Bank, other vote holders or other parties;
- Rights arising from other contractual arrangements; and
- Any additional facts and circumstances that indicate that the Bank has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Bank obtains control over the subsidiary and ceases when the Bank loses control over the subsidiary. Specifically, income and expenses of a subsidiary acquired

or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Bank gains control until the date when the Bank ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Bank and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Bank and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiary and associate to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Bank.

When the Group loses control over the subsidiary, a gain or loss is recognized in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under International Accounting Standard ("IAS") 39, or when applicable, as the cost on initial recognition of an investment in an associate or a joint venture.

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting. Under the equity method, an investment in an associate is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate. When the Group's share of losses of an associate exceeds the Group's interest

in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

An investment in an associate is accounted for using the equity method from the date on which the investee becomes an associate. On acquisition of the investment in an associate, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

Unrealised gains resulting from transactions with associate are eliminated against the investment in the associate. Unrealised losses are eliminated in the same way as unrealised gains except that they are only eliminated to the extent that there is no evidence of impairment.

Financial assets

Initial recognition

Financial assets in the scope of International Accounting Standard 39 Financial Instruments: Recognition and Measurement are classified as either financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale financial assets, as appropriate. When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs. The Group determines the classification of its financial assets upon initial recognition. Derivative financial instruments and financial instruments designated as at fair value through profit or loss upon initial recognition are not reclassified out of at fair value through profit or loss category. Financial assets that would have met the definition of loan and receivables may be reclassified out of the fair value through profit or loss or available-for-sale category if the entity has an intention and ability to hold it for the foreseeable future or until maturity. Other financial instruments may be reclassified out of fair value through profit or loss category only in rare circumstances. Rare circumstances arise from a single event that is unusual and highly unlikely to recur in the near term.

The Group recognises financial assets and liabilities on its consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. All regular way purchases of financial assets and liabilities are recognised at the settlement date.

Financial instruments at fair value through profit or loss

Financial instruments at fair value through profit or loss are financial assets or liabilities that are:

- Acquired or incurred principally for the purpose of selling or repurchasing in the near term;
- Part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking;

- Derivative financial instruments (except for derivative financial instruments that are designated and effective hedging instruments); or,
- Upon initial recognition, designated by the Group as at fair value through profit or loss.

The Group designates financial assets and liabilities at fair value through profit or loss where either:

- The assets or liabilities are managed and evaluated on a fair value basis;
- The designation eliminates or significantly reduces an accounting mismatch which would otherwise arise; or
- The asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

Gains or losses on financial assets held for trading are recognised in profit or loss.

Held-to-maturity investments

Held to maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the Group has the positive intent and ability to hold to maturity. Held to maturity investments are measured at amortised cost using the effective interest method less any impairment.

If the Group were to sell or reclassify more than an insignificant amount of held to maturity investments before maturity (other than in certain specific circumstances), the entire category would be tainted and would have to be reclassified as available-for-sale. Furthermore, the Group would be prohibited from classifying any financial asset as held to maturity during the current financial year and following two financial years.

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Group:

- Intends to sell immediately or in the near term;
- Upon initial recognition designates as at fair value through profit or loss;
- Upon initial recognition designates as available-for-sale; or,
- May not recover substantially all of its initial investment, other than because of credit deterioration.

Such assets are carried at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified in any of the three preceding categories. After initial recognition available-for-sale financial assets are measured at fair value with gains or losses being recognised as other comprehensive income in equity until the

Notes to Consolidated Financial Statements (CONTINUED)

3. Summary of accounting policies (CONTINUED)

investment is derecognised or until the investment is determined to be impaired at which time the cumulative gain or loss previously reported in equity is included in profit or loss. Interest income calculated using the effective interest method is recognised in profit or loss.

Available-for-sale assets are subsequently measured at fair value. Non-marketable equity instruments, for which it is impracticable to determine fair value, are stated at cost.

Available-for-sale equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost less any identified impairment losses at the end of each reporting period.

Determination of fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. The fair value for financial instruments traded in an active market at the reporting date is based on their quoted market price or dealer price quotations. If a quoted market price is not available, the fair value of the instrument is estimated using valuation techniques with a maximum use of market inputs. Such valuation techniques include reference to recent arm's length market transactions, current market prices of substantially similar instruments, discounted cash flow and option pricing models and other techniques commonly used by market participants to price the instrument.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market related rate at the reporting date for an instrument with similar terms and conditions. Where pricing models are used, inputs are based on market related measures at the reporting date.

The fair value of derivatives that are not exchange-traded is estimated at the amount that the Group would receive or pay to terminate the contract at the reporting date taking into account current market conditions and the current creditworthiness of the counterparties.

Offsetting

Financial assets and financial liabilities are offset and the net amount is reported in the consolidated statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously. Income and expense is not offset in the consolidated statement of comprehensive income unless required or permitted by any accounting standard or interpretation, and as specifically disclosed in the accounting policies of the Group.

Cash and cash balances

The Group considers cash and nostro accounts with the CBR to be cash and cash balances. The obligatory reserve deposit with the CBR is not considered to be in this category due to restrictions on its availability.

Obligatory reserve with the CBR

Obligatory reserve with the CBR represent obligatory reserve deposits with the CBR, which are not available to finance the Group's day-to-day operations.

Reposessed assets

In certain circumstances, assets are reposessed following the foreclosure on loans that are in default. Reposessed assets are measured at the lower of carrying amount and fair value less costs to sell.

Derivative financial instruments

In the normal course of business, the Group enters into various derivative financial instruments including futures, forwards, foreign exchange and interest rate swaps. Such financial instruments are held for trading and are recorded at fair value. The fair values are estimated based on quoted market prices or pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative. Gains and losses resulting from these instruments, except for derivatives designated for hedging, are included in profit or loss as gains or losses on financial assets and liabilities held for trading.

The Group books the credit risk of the counterparty as a fair value adjustment for those over-the-counter derivative trades, where master netting agreement exist. Credit risk expressed in the form of credit value adjustment (hereinafter – "CVA") and debit value adjustment (hereinafter – "DVA") is determined on a portfolio basis with the counterparty. Determining CVA/DVA on a net portfolio basis has resulted in adjustments booked individually for derivative financial assets and derivative financial liabilities held for trading (see Note 9 for details).

Hedge accounting

In hedge accounting, the Group distinguishes between cash flow hedges and fair value hedges. To qualify for hedge accounting in accordance with IAS 39, hedges must be highly effective. Derivatives used for hedging purposes are measured at fair value in the consolidated statement of financial position.

At inception of the hedge relationship, the Group formally documents the relationship between the hedged item and the hedging instrument, including the nature of the risk, the objective and strategy for undertaking the hedge and the method that will be used to assess the effectiveness of the hedging relationship.

Also at the inception of the hedge relationship, a formal assessment is undertaken to ensure the hedging instrument is expected to be highly effective in offsetting the designated risk in the hedged item. Hedges are formally assessed for effectiveness on monthly basis. A hedge is regarded as highly effective if the changes in the fair value of cash

flows attributable to the hedged risk are expected to offset in a range of 80% to 125% during the hedging period.

Where a derivative is designated as a hedge of the variability in cash flows attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect profit or loss, the effective portion of changes in the fair value of the derivative is recognised as other comprehensive income in equity. The amount recognised in equity is removed and included in profit or loss in the same period as the hedged cash flows affect profit or loss. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss.

If the derivative expires or is sold, terminated, or exercised, or no longer meets the criteria for cash flow hedge accounting, or the designation is revoked, hedge accounting is discontinued and the amount recognised in equity remains in equity until the forecast transaction affects profit or loss. If the forecast transaction is no longer expected to occur, hedge accounting is discontinued and the balance in equity is recognised immediately in profit or loss.

Fair value hedge is defined as a hedge of the exposure to changes in fair value of a recognised asset or liability that is attributable to a particular risk and could affect profit or loss. In a fair value hedge assets or liabilities are hedged against future fair value changes, if those changes affect the Group's results and are caused by a determinable risk. The hedging instrument is stated at its fair value, and any gains or losses on the hedging instrument are recognised in profit or loss as fair value adjustments in portfolio hedge accounting. Gains and losses which are attributable to the hedged risk adjust the carrying value of the hedged item. Changes in the fair value of portfolio hedged items are presented separately in the consolidated statement of financial position and recognized in the consolidated statement of comprehensive income as fair value adjustments in portfolio hedge accounting.

Credit risk expressed in the form of CVA and DVA is also incorporated in the calculation of the fair value of derivative financial assets and derivative financial liabilities designated for hedging (see Note 9 for details).

Repurchase and reverse repurchase agreements and securities lending

Repurchase and reverse repurchase agreements are utilized by the Group as an element of its treasury management and trading business. These agreements are treated as secured financing transactions. Securities sold under repurchase agreements are retained in the consolidated statement of financial position and, in case the transferee has the right by contract or custom to sell or repledge them, reclassified as securities pledged under repurchase agreements. The corresponding liability is presented within amounts due to credit institutions or customers. Securities purchased under agreements to resell ("reverse repo") are recorded as amounts due from credit institutions or loans to customers, as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of repurchase agreements using the effective interest method.

Securities lent to counterparties are retained in the consolidated statement of financial position. Securities borrowed are not recorded in the consolidated statement of financial position, unless they are sold to third parties, in which case the purchase and sale are recorded within net gains or losses from trading securities in profit or loss. The obligation to return them is recorded at fair value as a trading liability.

Securities purchased under agreements to resell ("reverse repo") and then sold under repurchase agreements are not recorded in the consolidated statement of financial position.

Borrowings

Financial instruments or their components are classified as liabilities, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity instruments. Such instruments include amounts due to credit institutions, amounts due to customers, subordinated debt and debt securities issued. After initial recognition, borrowings are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the borrowings are derecognised as well as through the amortisation process.

If the Group purchases its own debt, it is removed from the statement of financial position and the difference between the carrying amount of the liability and the consideration paid is recognised in profit or loss.

Leases

Finance lease

Leases are classified as finance leases whenever the terms of the lease transfer substantially all the risks and rewards of ownership to the lessee. All other leases are classified as operating leases.

When the Group enters into finance lease as a lessor the present value of lease payments are recognised as loans to customers at the amount of the Group's net investment in the leases. Finance lease income is allocated to accounting periods so as to reflect a constant periodic rate of return on the Group's net investment outstanding in respect of the leases.

Operating lease

Where the Group is the lessee in a lease agreement where the lessor does not transfer substantially all of the risks and rewards incidental to ownership of the asset, the arrangement is accounted for as an operating lease. The leased asset is not recognised in the consolidated financial statements, and lease payments are recognised in profit or loss on a straight-line basis over the period of the lease.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

Notes to Consolidated Financial Statements (CONTINUED)

3. Summary of accounting policies (CONTINUED)

Impairment of financial assets

The Group assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Amounts due from credit institutions and loans to customers

For amounts due from credit institutions and loans to customers carried at amortised cost, the Group first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risks characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is an objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in profit or loss. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the asset. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to the allowance account in profit or loss.

The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral.

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of the Bank's internal credit grading system that considers credit risk characteristics such as asset type, borrower's financial position, industry, geographical location, collateral type, past-due status and other relevant factors.

Future cash flows on a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the years on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with, changes in related observable data from year to year (such as changes in property prices, payment status, or other factors that are indicative of incurred losses in the group or their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Held-to-maturity financial investments

For held-to-maturity investments the Group assesses individually whether there is objective evidence of impairment. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss.

If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognised, any amounts formerly charged are credited to profit or loss.

Available-for-sale financial investments

For available-for-sale financial investments, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

Impairment losses on available-for-sale financial assets are recognised by transferring the cumulative loss that is recognised in other comprehensive income to profit or loss as a reclassification adjustment.

The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

In the case of debt instruments classified as available-for-sale, impairment is assessed based on the same criteria as financial assets carried at amortised cost. Future interest income is based on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded in profit or loss. If,

in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through profit or loss.

Renegotiated loans

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an impairment assessment, calculated using the loan's original effective interest rate.

Write off of loans and advances

Loans and advances are written off against the allowance for impairment losses when deemed uncollectible. Loans and advances are written off after management has exercised all possibilities available to collect amounts due to the Group and after the Group has sold all available collateral. Subsequent recoveries of amounts previously written off are reflected as an offset to the charge for impairment of financial assets in the consolidated statement of comprehensive income for the period of recovery.

Non-financial assets

Other non-financial assets, other than deferred taxes, are assessed at each reporting date for any indications of impairment.

The recoverable amount of non-financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs. An impairment loss is recognised when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

All impairment losses in respect of non-financial assets are recognised in profit or loss and reversed only if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Derecognition of financial assets and liabilities

Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- The rights to receive cash flows from the asset have expired;
- The Group has transferred its rights to receive cash flows from the asset, or retained the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; and

- The Group either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

Where an existing financial liability is replaced by another financial liability from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

Taxation

Income tax comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items of other comprehensive income or transactions with shareholders recognised directly in equity, in which case it is recognised within other comprehensive income or directly within equity.

The current income tax expense is calculated in accordance with the regulations of the Russian Federation and of the regions in which the Group has offices, or where its branches, subsidiaries and associates are located. Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred income taxes are provided for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, except where the deferred income tax arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss.

The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the reporting date. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefits will be realised.

A deferred tax asset is recorded only to the extent that it is probable that taxable profit will be available against which the deductible

Notes to Consolidated Financial Statements (CONTINUED)

3. Summary of accounting policies (CONTINUED)

temporary differences can be utilised. Deferred tax liabilities and assets are measured at the tax rates that are expected to apply in the period in which the liability is settled or the asset realised, based on tax rates (and tax laws) that have been enacted or substantively enacted by the end of the reporting period.

Deferred tax liabilities are recognised for taxable temporary differences associated with investments in subsidiaries and associates, and interests in joint ventures, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future. Deferred tax assets arising from deductible temporary differences associated with such investments and interests are only recognised to the extent that it is probable that there will be sufficient taxable profits against which to utilise the benefits of the temporary differences and they are expected to reverse in the foreseeable future.

Russia also has various operating taxes that are assessed on the Group's activities. These taxes are included as a component of other administrative expenses in the consolidated statement of comprehensive income.

Fixed assets

Fixed assets are carried at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and any accumulated impairment. Depreciation of an asset begins when it is available for use. Depreciation is calculated on a straight-line basis over the following estimated useful lives:

	Years
Buildings	20-30
Furniture and fixtures	5
Computer equipment	5
Leasehold improvements	lesser of the useful life of the asset and period of lease
Other fixed assets	3-5

Costs related to repairs and renewals are charged when incurred and included in other administrative expenses, unless they qualify for capitalization.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

Intangible assets

Intangible assets include licenses and computer software. Licenses are stated at historical cost net of accumulated amortisation and any accumulated impairment losses. Amortisation is provided so as to write down the cost of an asset on a straight-line basis over its estimated useful economic life. The useful life is currently assessed as not more than 10 years.

Software development costs (relating to the design and testing of new or substantially improved software) are recognised as intangible assets only when the Group can demonstrate the technical feasibility of completing the software so that it will be available for use or sale, its intention to complete and its ability to use the asset, how the asset will generate future economic benefits, the availability of resources to complete and the ability to measure reliably the expenditure during the development. Other software development costs are recognised as an expense as incurred. Computer software development costs recognised as intangible assets, as well as acquired computer software, are initially recorded at historical cost and are subsequently amortised using the straight-line method over their useful lives, but not exceeding a period of ten years.

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

Credit related commitments

In the normal course of business, the Group enters into credit related commitments, comprising undrawn loan commitments, letters of credit and guarantees, and provides other forms of credit insurance.

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

A financial guarantee liability is recognised initially at fair value net of associated transaction costs, and is measured subsequently at the higher of the amount initially recognised less cumulative amortisation or the amount of provision for losses under the guarantee. Provisions for losses under financial guarantees and other credit related commitments are recognised when losses are considered probable and can be measured reliably.

Financial guarantee liabilities and provisions for other credit related commitment are included in other liabilities.

Fiduciary activities

The Group also provides depositary services to its customers which include transactions with securities on their depositary accounts. Assets accepted and liabilities incurred under the fiduciary activities are not included in the Group's financial statements. The Group accepts the operational risk on these activities, but the Group's customers bear the credit and market risks associated with such operations.

Collateral

The Group obtains collateral in respect of customer liabilities where this is considered appropriate.

The collateral normally takes the form of a lien over the customer's assets and gives the Group a claim on these assets for both existing and future customer liabilities.

Other provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made.

Retirement and other employee benefit obligations

The Group makes contributions to the State Pension System of the Russian Federation, which requires current contributions by the employer calculated as a percentage of current gross salary payments; such expense is charged in the period the related salaries are earned.

The Group also provides defined contribution pension coverage for employees. The coverage provided does not represent contributions into a separate legal entity, nor are its assets and liabilities segregated from the assets and liabilities of the Group. Contributions accrued by the Group during the period are included in profit or loss as personnel expenses, and related liabilities to employees are recorded within other liabilities.

Share capital

Ordinary shares are classified as equity. Any excess of the fair value of consideration received over the par value of shares issued is recognised as share premium.

Dividends are recognised as a liability and deducted from equity at the reporting date only if they are declared before or on the reporting date. Dividends are disclosed when they are proposed before the reporting date or proposed or declared after the reporting date but before the consolidated financial statements are authorised for issue.

Segment reporting

An operating segment is a component of a Group that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same Group); whose operating results are regularly reviewed by the chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Contingencies

Contingent liabilities are not recognised in the consolidated statement of financial position but are disclosed unless the possibility of any outflow in settlement is remote. A contingent asset is not recognised in the consolidated statement of financial position but disclosed when an inflow of economic benefits is probable.

Recognition of income and expenses

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.

Interest and similar income and expense

For all financial instruments measured at amortised cost and interest bearing securities classified as trading or available-for-sale, interest income or expense is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses. The carrying amount of the financial asset or financial liability is adjusted if the Group revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective interest rate and the change in carrying amount is recorded as interest income or expense.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognised using the original effective interest rate applied to the new carrying amount.

Fee and commission income

The Group earns fee and commission income from a diverse range of services it provides to its customers. Fee income can be divided into the following two categories:

Fee income earned from services that are provided over a certain period of time

Fees earned for the provision of services over a period of time are accrued over that period. These fees include commission income and asset management, custody and other management and advisory fees. Loan commitment fees for loans that are likely to be drawn down and other credit related fees are deferred (together with any incremental costs) and recognised as an adjustment to the effective interest rate on the loan.

Fee income from providing transaction services

Fees arising from negotiating or participating in the negotiation of a transaction for a third party – such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses – are recognised on completion of the underlying transaction. Fees or components of fees that are linked to a certain performance are recognised after fulfilling the corresponding criteria.

Dividend income

Dividend income is recognised in profit or loss on the date when the dividend is declared.

Notes to Consolidated Financial Statements (CONTINUED)

3. Summary of accounting policies (CONTINUED)

Foreign currency translation

Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Management determined the functional currency for all Group entities to be the RUB as it reflects the economic substance of the underlying events and circumstances of the Group. Transactions in foreign currencies are translated to the functional currency at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. Gains and losses resulting from the translation of foreign currency transactions are recognised in profit or loss as gains or losses on financial assets and liabilities held for trading. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Differences between the contractual exchange rate of a transaction in a foreign currency and the CBR exchange rate on the date of the transaction are included in gains or losses on financial assets and liabilities held for trading.

The exchange rates used by the Group in the preparation of the consolidated financial statements as at year-end are as follows:

	31 December 2014	31 December 2013
RUB/1 US Dollar	56.2584	32.7292
RUB/1 Euro	68.3427	44.9699

New standards effective starting from the current reporting period

In October 2012 the International Accounting Standards Board (IASB) published amendments to IFRS 10, IFRS 12 and IAS 27 entitled **Investment Entities**. The amendments are effective for annual periods beginning on or after 1 January 2014.

The amendments to IFRS 10 define an investment entity and require a reporting entity that meets the definition of an investment entity not to consolidate its subsidiaries but instead to measure its subsidiaries at fair value through profit or loss in its consolidated and separate financial statements.

To qualify as an investment entity, a reporting entity is required to:

- Obtain funds from one or more investors for the purpose of providing them with professional investment management services;
- Commit to its investor(s) that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both; and
- Measure and evaluate performance of substantially all of its investments on a fair value basis.

Consequential amendments have been made to IFRS 12 and IAS 27 to introduce new disclosure requirements for investment entities.

These amendments do not have any effect on the Group's consolidated financial statements as the Bank is not an investment entity.

In December 2011 amendments to IAS 32 entitled **Offsetting Financial Assets and Financial Liabilities** were issued. These amendments clarify the requirements relating to the offset of financial assets and financial liabilities. Specifically, the amendments clarify the meaning of "currently has a legally enforceable right of set-off" and "simultaneous realisation and settlement". The amendments are effective for annual periods beginning on or after 1 January 2014.

The application of these amendments does not have a significant impact on the Group's consolidated financial statements as the Group does not have any financial assets and financial liabilities that qualify for offset.

In June 2013 the International Accounting Standards Board (IASB) published narrow-scope amendments to IAS 39 entitled **Novation of Derivatives and Continuation of Hedge Accounting**.

These amendments will allow hedge accounting to continue in a situation where a derivative, which has been designated as a hedging instrument, is novated to effect clearing with a central counterparty as a result of laws or regulation, if specific conditions are met (in this context a novation indicates that parties to a contract agree to replace their original counterparty with a new one). The amendments are effective for annual periods beginning on or after 1 January 2014.

These amendments do not have a significant effect on the Group's consolidated financial statements.

In May 2013 the International Accounting Standards Board (IASB) published narrow-scope amendments to IAS 36 entitled **Recoverable Amount Disclosure for Non-Financial Assets**.

These amendments address the disclosure of information about the recoverable amount of impaired assets if that amount is based on fair value less costs of disposal and are applied retrospectively for annual period beginning on or after 1 January 2014.

These amendments do not have a significant effect on the Group's consolidated financial statements.

In May 2013 the International Accounting Standards Board (IASB) published IFRIC 21 entitled **Levies**. IFRIC 21 provides guidance on when to recognize a liability for a levy imposed by a government, both for levies that are accounted for in accordance with IAS 37 **Provisions, Contingent Liabilities and Contingent Assets** and those where the timing and amount of the levy is certain. The amendments are effective for annual periods beginning on or after 1 January 2014.

These amendments do not have a significant effect on the Group's consolidated financial statements.

New and revised IFRSs in issue but not yet effective

The Group has not applied the following new and revised IFRSs that have been issued but are not yet effective:

- IFRS 9 Financial Instruments and correspondent amendments to other standards⁶;
- IFRS 15 Revenue from Contracts with Customers and correspondent amendments to other standards⁵;
- IFRS 14 Regulatory Deferral Accounts²;
- Amendments to IFRSs – “Annual improvements to IFRSs 2010-2012 cycle”¹;
- Amendments to IFRSs – “Annual improvements to IFRSs 2011-2013 cycle”¹;
- Amendments to IAS 19 Employee Benefits¹;
- Amendments to IFRS 11 Joint Arrangements²;
- Amendments to IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets²;
- Amendments to IAS 16 Property, Plant and Equipment and IAS 41 Agriculture²;
- Amendments to IAS 27 Separate financial statements²;
- Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Investments in Associates and Joint Ventures³;
- Amendments to IFRSs – “Annual improvements to IFRSs 2012-2014 cycle”⁴.

IFRS 9 Financial Instruments. IFRS 9, issued in November 2009 with original effective date 1 January 2013, introduced new requirements for the classification and measurement of financial assets. IFRS 9 was amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition. In December 2011 the effective date was postponed to 1 January 2015 and this effective date was subsequently removed. In November 2013 the standard was reissued to incorporate a hedge accounting chapter with no stated effective date. In February 2014 it was tentatively decided to set 1 January 2018 as the effective date for the mandatory application of IFRS 9. In July 2014 the finalized version of IFRS 9 was issued with stated effective date 1 January 2018.

Key requirements of IFRS 9:

- All recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement are required to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within

a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair value at the end of subsequent accounting periods. The 2014 version of IFRS 9 introduces a “fair value through other comprehensive income” category for certain debt instruments. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.

- With regard to the measurement of financial liabilities designated as at fair value through profit or loss, IFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability’s credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability’s credit risk are not subsequently reclassified to profit or loss. Under IAS 39, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss is presented in profit or loss.
- The 2014 version of IFRS 9 introduces an “expected credit loss” model for the measurement of the impairment of financial assets, so it is no longer necessary for a credit event to have occurred before a credit loss is recognised.
- The new hedge accounting model enables companies to better reflect their risk management activities in the financial statements because it more closely aligns hedge accounting with risk management activities. Under IFRS 9 it is allowed to use hedge accounting for non-financial items. IFRS 9 also requires more extensive disclosures in relation to hedge accounting.

The management of the Group anticipates that the application of IFRS 9 in the future may have a significant impact on amounts reported in respect of the Group’s financial assets and financial liabilities. However, it is not practicable to provide a reasonable estimate of the effect of IFRS 9 until a detailed review has been completed.

IFRS 15 Revenue from contracts with customer. IFRS 15 issued in May 2014 is supposed to replace IAS 18 **Revenue**, IAS 11 **Construction Contracts** and a number of interpretations (IFRIC and SIC).

IFRS 15 provides a single, principles based five-step model to be applied to all contracts with customers. Guidance is provided on topics such as the point in which revenue is recognised, accounting for variable consideration, costs of fulfilling and obtaining a contract and various related matters. New disclosures about revenue are also introduced.

The Management of the Group anticipates that the application of IFRS 15 in the future will not have a significant impact on amounts reported in respect of the Group’s financial statements. However,

1 Applicable to annual periods beginning on or after 1 July 2014, with earlier application permitted.

2 Applicable to annual periods beginning on or after 1 January 2016, with earlier application permitted.

3 Applicable on a prospective basis to annual periods beginning on or after 1 January 2016, with earlier application permitted.

4 Applicable to annual periods beginning on or after 1 July 2016, with earlier application permitted.

5 Applicable to annual periods beginning on or after 1 January 2017, with earlier application permitted.

6 Effective for annual periods beginning on or after 1 January 2018, with earlier application permitted.

Notes to Consolidated Financial Statements (CONTINUED)

3. Summary of accounting policies (CONTINUED)

it is not practicable to provide a reasonable estimate of the effect of IFRS 15 until a detailed review has been completed.

IFRS 14 Regulatory Deferral Accounts

IFRS 14 permits an entity which is a first-time adopter of International Financial Reporting Standards to continue to account, with some limited changes, for 'regulatory deferral account balances' in accordance with its previous GAAP, both on initial adoption of IFRS and in subsequent financial statements.

The application of IFRS 14 will not have any impact on the Group's financial statements in the future as the Group is not an IFRS first-time adopter.

Amendments to IFRSs – “Annual improvements to IFRSs 2010-2012 cycle”

The Annual Improvements to IFRSs 2009-2011 Cycle include a number of amendments to various IFRSs.

Particularly, amendments to IFRSs include:

IFRS 2 Share-based Payment. Amends the definitions of “vesting condition” and “market condition” and adds definitions for “performance condition” and “service condition” (which were previously part of the definition of “vesting condition”).

IFRS 3 Business Combinations (with consequential amendments to other standards). Clarifies that contingent consideration that is classified as an asset or a liability shall be measured at fair value at each reporting date.

IFRS 8 Operating segments. Requires an entity to disclose the judgements made by management in applying the aggregation criteria to operating segments. Clarifies that an entity shall only provide reconciliations of the total of the reportable segments' assets to the entity's assets if the segment assets are reported regularly.

IAS 16 Property, Plant and Equipment. Clarifies that when an item of property, plant and equipment is revalued the gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount.

IAS 24 Related Party Disclosures. Clarifies that an entity providing key management personnel services to the reporting entity or to the parent of the reporting entity is a related party of the reporting entity.

IAS 38 Intangible Assets. Clarifies that when an intangible asset is revalued the gross carrying amount is adjusted in a manner that is consistent with the revaluation of the carrying amount.

The Management of the Group anticipates that these amendments will not affect significantly the consolidated financial statements.

Amendments to IFRSs – “Annual improvements to IFRSs 2011-2013 cycle”

IFRS 3 Business Combinations. Clarifies that IFRS 3 excludes from its scope the accounting for the formation of a joint arrangement in the financial statements of the joint arrangement itself.

IFRS 13 Fair Value Measurement. Clarifies that the scope of the portfolio exception defined in paragraph 52 of IFRS 13 includes all contracts accounted for within the scope of IAS 39 Financial Instruments: Recognition and Measurement or IFRS 9 Financial Instruments, regardless of whether they meet the definition of financial assets or financial liabilities as defined in IAS 32 Financial Instruments: Presentation.

IAS 40 Investment Property. Clarifies that determining whether a specific transaction meets the definition of both a business combination as defined in IFRS 3 Business Combinations and investment property as defined in IAS 40 Investment Property requires the separate application of both standards independently of each other.

The Management of the Group anticipates that these amendments will not affect significantly the consolidated financial statements.

Amendments to IAS 19 Employee Benefits. Amended to clarify the requirements that relate to how contributions from employees or third parties that are linked to service should be attributed to periods of service.

The Management of the Group anticipates that these amendments will not affect significantly the consolidated financial statements.

Amendments to IFRS 11 Joint Arrangements. Amended to require an acquirer of an interest in a joint operation in which the activity constitutes a business (as defined in IFRS 3 **Business Combinations**) to:

- Apply all of the business combinations accounting principles in IFRS 3 Business Combinations and other IFRSs, except for those principles that conflict with the guidance in IFRS 11 **Joint Arrangements**;
- Disclose the information required by IFRS 3 **Business Combinations** and other IFRSs for business combinations.

The Management of the Group anticipates that these amendments will not affect significantly the consolidated financial statements.

Amendments to IAS 16 Property, Plant and Equipment and IAS 38 Intangible Assets.

- Amended to:
- Clarify that a depreciation method that is based on revenue that is generated by an activity that includes the use of an asset is not appropriate for property, plant and equipment;
 - Introduce a rebuttable presumption that an amortisation method that is based on the revenue generated by an activity that includes the use of an intangible asset is inappropriate, which can only be overcome in limited circumstances where the intangible asset is expressed as a measure of revenue, or when it can be demonstrated that revenue and the consumption of the economic benefits of the intangible asset are highly correlated;

- Add guidance that expected future reductions in the selling price of an item that was produced using an asset could indicate the expectation of technological or commercial obsolescence of the asset, which, in turn, might reflect a reduction of the future economic benefits embodied in the asset.

The Management of the Group anticipates that these amendments will not affect significantly the consolidated financial statements.

Amendments to IAS 16 Property, Plant and Equipment and IAS 41 Agriculture. Amended to:

- Include "bearer plants" within the scope of IAS 16 rather than IAS 41, allowing such assets to be accounted for as a property, plant and equipment and measured after initial recognition on a cost or revaluation basis in accordance with IAS 16;
- Introduce a definition of "bearer plants" as a living plant that is used in the production or supply of agricultural produce, is expected to bear produce for more than one period and has a remote likelihood of being sold as agricultural produce, except for incidental scrap sales;
- Clarify that produce growing on bearer plants remains within the scope of IAS 41.

The Management of the Group anticipates that these amendments will not affect the consolidated financial statements.

Amendments to IAS 27 Separate financial statements

Amended to permit investments in subsidiaries, joint ventures and associates to be optionally accounted for using the equity method in separate financial statements.

The Management of the Group anticipates that these amendments will not affect the consolidated financial statements.

Amendments to IFRS 10 Consolidated financial statements and IAS 28 Investments in Associates and Joint Ventures. Amended to clarify the treatment of the sale or contribution of assets from an investor to its associate or joint venture, as follows:

- Require full recognition in the investor's financial statements of gains and losses arising on the sale or contribution of assets that constitute a business (as defined in IFRS 3 Business Combinations);
- Require the partial recognition of gains and losses where the assets do not constitute a business, i.e. a gain or loss is

recognised only to the extent of the unrelated investors' interests in that associate or joint venture.

These requirements apply regardless of the legal form of the transaction, e.g. whether the sale or contribution of assets occurs by an investor transferring shares in an subsidiary that holds the assets (resulting in loss of control of the subsidiary), or by the direct sale of the assets themselves.

The Management of the Group anticipates that these amendments will not affect significantly the consolidated financial statements.

Amendments to IFRSs – "Annual improvements to IFRSs 2012-2014 cycle"

IFRS 5 Non-current Assets Held for Sale and Discontinued Operations. Adds specific guidance for cases in which an entity reclassifies an asset from held for sale to held for distribution or vice versa and cases in which held-for-distribution accounting is discontinued.

IFRS 7 Financial Instruments: Disclosures. Additional guidance to clarify whether a servicing contract is continuing involvement in a transferred asset, and clarification on offsetting disclosures in condensed interim financial statements.

IAS 19 Employee benefits. Clarify that the high quality corporate bonds used in estimating the discount rate for post-employment benefits should be denominated in the same currency as the benefits to be paid.

IAS 34 Interim Financial Reporting. Clarify the meaning of "elsewhere in the interim report" and "require a cross-reference".

The Management of the Group anticipates that these amendments will not affect significantly the consolidated financial statements.

Reclassifications

With effect from 1 January 2014, the Group reclassified interest income and expenses related to derivative financial instruments from gains on financial assets and liabilities held for trading to interest income and interest expense from derivative financial instruments. The details of reclassification and effect on the consolidated financial statements for year ended 31 December 2013 are presented as follows:

	As previously reported	Effect of reclassifications	As adjusted
Consolidated statement of comprehensive income for the year ended 31 December 2013			
Interest income from derivative financial instruments	-	5 226 477	5 226 477
Interest expense from derivative financial instruments	-	(4 487 362)	(4 487 362)
(Losses)/gains on financial assets and liabilities held for trading	4 655 618	(739 115)	3 916 503

Notes to Consolidated Financial Statements (CONTINUED)

	As previously reported	Effect of reclassifications	As adjusted
Consolidated statement of cash flows for the year ended 31 December 2013			
Cash flows from operating activities			
Interest received	56 270 349	5 226 477	61 496 826
Interest paid	(34 306 938)	(4 487 362)	(38 794 300)
Net receipts/(payments) from derivatives and dealing in foreign currencies	(2 553 037)	(739 115)	(3 292 152)

With effect from 31 December 2014, the Group discloses changes in fair value of portfolio hedged items on the gross basis, taking into account that the portfolio of hedged items consists of portfolio of financial assets and portfolio of financial liabilities. The details of reclassification and effect on the consolidated financial statements as at 31 December 2013 are presented as follows:

	As previously reported	Effect of reclassifications	As adjusted
Consolidated statement of financial position as at 31 December 2013			
Assets			
Changes in fair value of portfolio hedged items	1 458 602	191 069	1 649 671
Liabilities			
Changes in fair value of portfolio hedged items	-	(191 069)	(191 069)

4. Significant accounting judgements and estimates

Management makes a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these consolidated financial statements in conformity with IFRS. Actual results could differ from those estimates.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies related to loan impairment is described in the Note 10.

In assessing the fair value of securities available for sale, the Group uses quoted market prices in active markets on 31 December, 2014. Reasons for the decline in fair value of securities available for sale are presented in Note 11.

5. Operating segments

For management purposes, the Group has four reporting business segments:

Corporate and Investment banking (hereinafter – “CIB”) – represents corporate lending, project and commodity and corporate structured finance, corporate sight and term deposit services, securities, foreign currency and derivatives trading and custody services.

Retail banking – represents private banking services, credit and debit card services, retail sight and term deposit services, retail lending (consumer loans, car loans and mortgages).

Leasing – represents the leasing activities of the Group.

Other – represents the Group's funding activities and other unallocated items.

Information about each segment is measured on the same basis as the information used for decision making purposes for allocating resources to segments and assessing segment performance and is prepared on the same basis as the consolidated financial statements.

Transactions between the business segments are on normal commercial terms and conditions. Funds are ordinarily reallocated between segments, resulting in funding cost transfers included in segment revenue. Interest charged for these funds is based on the Group's funds transfer pricing policy.

Segment breakdown of assets and liabilities is set out below:

	31 December 2014	31 December 2013
Assets		
CIB	992 513 291	661 469 092
Retail banking	155 069 273	143 332 322
Leasing	13 876 890	-
Other	198 913 501	83 890 019
Total assets	1 360 372 955	888 691 433
Liabilities		
CIB	871 471 401	480 585 495
Retail banking	151 878 535	111 740 016
Leasing	11 332 545	-
Other	183 624 450	164 321 223
Total liabilities	1 218 306 931	756 646 734

Segment information for the operating segments for the year ended 31 December 2014 and 2013 is set out below:

	CIB	Retail Banking	Leasing	Other	Total
Net interest income/ (expense) from external customers for the year ended 31 December 2014	21 618 878	16 825 454	719 982	(3 547 838)	35 616 476
Net interest income/ (expense) from external customers for the year ended 31 December 2013	19 583 059	14 360 402	-	(5 151 498)	28 791 963
Inter-segment/(expense) income for the year ended 31 December 2014	(3 229 501)	(6 809 287)	-	10 038 788	-
Inter-segment/(expense) income for the year ended 31 December 2013	(2 804 709)	(5 364 110)	-	8 168 819	-
Net interest income for the year ended 31 December 2014	18 389 377	10 016 167	719 982	6 490 950	35 616 476
Net interest income for the year ended 31 December 2013	16 778 350	8 996 292	-	3 017 321	28 791 963
Net fee and commission income/(expense) from external customers for the year ended 31 December 2014	2 948 687	3 512 841	(10 854)	(30 404)	6 420 270
Net fee and commission income/(expense) from external customers for the year ended 31 December 2013	2 715 528	2 780 928	-	(14 100)	5 482 356
Dividend income for the year ended 31 December 2014	-	-	-	1	1
Dividend income for the year ended 31 December 2013	-	-	-	165 721	165 721
(Losses)/gains on financial assets and liabilities held for trading from external customers for the year ended 31 December 2014	(2 109 861)	1 111 129	937	(1 053 126)	(2 050 921)
Gains/(losses) on financial assets and liabilities held for trading from external customers for the year ended 31 December 2013	3 249 948	762 121	-	(95 566)	3 916 503
Fair value adjustments in portfolio hedge accounting for the year ended 31 December 2014	-	-	-	1 329 662	1 329 662
Fair value adjustments in portfolio hedge accounting for the year ended 31 December 2013	-	-	-	64 084	64 084
Gains on disposals of financial assets for the year ended 31 December 2014	21 277	21 575	-	-	42 852
Gains/(losses) on disposals of financial assets for the year ended 31 December 2013	932 689	(2 652)	-	6 112 213	7 042 250
Operating income for the year ended 31 December 2014	19 249 480	14 661 712	710 065	6 737 083	41 358 340
Operating income for the year ended 31 December 2013	23 676 515	12 536 689	-	9 249 673	45 462 877
(Impairment)/recovery on loans for the year ended 31 December 2014	(2 812 665)	(1 530 291)	(58 810)	8 183	(4 393 583)
Impairment on loans for the year ended 31 December 2013	(2 194 598)	(1 247 560)	-	(232)	(3 442 390)
Net income from financial activities for the year ended 31 December 2014	16 436 815	13 131 421	651 255	6 745 266	36 964 757
Net income from financial activities for the year ended 31 December 2013	21 481 917	11 289 129	-	9 249 441	42 020 487
Operating costs for the year ended 31 December 2014 including:	(4 418 539)	(8 161 117)	(421 282)	(436 428)	(13 437 366)
depreciation of fixed assets and amortization of intangible assets	(453 241)	(954 253)	(3 506)	-	(1 411 000)
Operating costs for the year ended 31 December 2013 including:	(4 071 445)	(7 612 573)	-	(292 236)	(11 976 254)
depreciation of fixed assets and amortization of intangible assets	(423 824)	(880 583)	-	(138)	(1 304 545)

Notes to Consolidated Financial Statements (CONTINUED)

5. Operating segments (CONTINUED)

	CIB	Retail Banking	Leasing	Other	Total
Share of gains of associate for the year ended 31 December 2013	-	-	-	44 018	44 018
Gains on disposal of subsidiary for the year ended 31 December 2013	-	-	-	149 530	149 530
Goodwill write-off for the year ended 31 December 2013	-	-	-	(389 911)	(389 911)
Gains on disposal of fixed assets for the year ended 31 December 2014	-	-	-	58 124	58 124
Losses on disposal of fixed assets for the year ended 31 December 2013	-	-	-	(16 046)	(16 046)
Profit before income tax expense for the year ended 31 December 2014	12 018 276	4 970 304	229 973	6 366 962	23 585 515
Profit before income tax expense for the year ended 31 December 2013	17 410 472	3 676 556	-	8 744 796	29 831 824
Income tax expense for the year ended 31 December 2014					(4 766 174)
Income tax expense for the year ended 31 December 2013					(5 708 107)
Profit for the year ended 31 December 2014					18 819 341
Profit for the year ended 31 December 2013					24 123 717
Cash flow hedge reserve for the year ended 31 December 2014					(381 966)
Cash flow hedge reserve for the year ended 31 December 2013					(198 939)
Revaluation reserve for available-for-sale securities for the year ended 31 December 2014					(8 658 410)
Revaluation reserve for available-for-sale securities for the year ended 31 December 2013					(5 133 210)
Total comprehensive income for the year ended 31 December 2014					9 778 965
Total comprehensive income for the year ended 31 December 2013					18 791 568

The following table represents an analysis by segments of the Group's net interest income from continuing operations from its major products and services:

	31 December 2014	31 December 2013
Medium and long term financing	8 272 410	6 701 380
Current accounts	6 061 024	4 732 026
Short-term financing	2 500 189	2 448 549
Consumer loans	2 225 393	4 737 997
Term deposits	789 560	224 092
Mortgage loans	715 147	794 666
Other lending	3 228 884	(131 739)
Other products	11 823 869	9 284 992
Net interest income	35 616 476	28 791 963

Information about major customers and geographical areas

The Group operates in the Russian Federation and foreign countries. In presenting geographical information the allocation of net interest income is based on the geographical location of customers and assets.

Geographical information on net interest income and assets for 2014 is presented below:

	Net interest income	Assets
Russian Federation	26 801 034	1 057 071 636
OECD countries	6 819 115	249 091 729
Non-OECD countries	1 996 327	54 209 590
Total	35 616 476	1 360 372 955

Geographical information on net interest income and assets for 2013 is presented below:

	Net interest income	Assets
Russian Federation	24 736 848	663 913 210
OECD countries	2 302 807	187 321 344
Non-OECD countries	1 752 308	37 456 879
Total	28 791 963	888 691 433

6. Cash and cash balances

Cash and cash balances comprise:

	2014	2013
Cash on hand	19 074 061	8 741 687
Current accounts with the CBR	23 799 335	16 966 502
Cash and cash balances	42 873 396	25 708 189

Included in cash and cash balances as at 31 December 2014 is amount of RUB 1 000 000 thousand (31 December 2013: none) was pledged as collateral for mortgage-backed bonds issued by the Group in September 2011.

7. Trading securities

Trading securities comprise:

	2014	2013
USD denominated		
Russian Government Eurobonds	5 204	3 482
RUB denominated		
Russian Government Bonds	1 468 275	3 713 988
Corporate and bank bonds	2 974 837	7 858 975
Trading securities	4 448 316	11 576 445

As at 31 December 2014 approximately 92% of trading securities held by the Group were issued by organisations rated not lower than “BBB-” (31 December 2013: 87%).

As at 31 December 2014 included in corporate and bank bonds are securities sold under repurchase agreements with CBR in the amount of RUB 263 368 thousand (31 December 2013: included in Russian Government bonds in the amount of RUB 3 533 397 thousand) (see Notes 13 and 18 for details).

As at 31 December 2014 included in trading securities are corporate and bank bonds blocked as collateral for “overnight” loans with the CBR in the amount of RUB 869 114 thousand (31 December 2013: RUB 953 813 thousand). As at 31 December 2014 and 2013 the Group has no “overnight” loans with the CBR (see Note 18 for details).

Nominal interest rates and maturities of trading securities are as follows:

	2014		2013	
	%	Maturity	%	Maturity
Russian Government Bonds	6.2–8.15%	2016–2028	6.2–8.15%	2014–2028
Russian Government Eurobonds	11–12.75%	2018, 2028	7.5–12.75%	2018, 2028, 2030
Corporate and bank bonds	7.5–10.57%	2016–2022	6.47–12.5%	2014–2022

Notes to Consolidated Financial Statements (CONTINUED)

8. Amounts due from credit institutions

Amounts due from credit institutions comprise:

	2014	2013
Current accounts with credit institutions	94 243 731	38 593 836
Time deposits	181 983 768	158 200 034
Reverse repurchase agreements with credit institutions	50 434 023	21 771 904
Obligatory reserve with the CBR	5 894 415	4 837 898
Amounts due from credit institutions	332 555 937	223 403 672

Credit institutions are required to maintain a non-interest earning cash deposit (obligatory reserve) with the CBR, the amount of which depends on the level of funds attracted by the credit institution. The Bank's ability to withdraw such deposit is significantly restricted by the statutory legislation.

As at 31 December 2014, there are six counterparties with balances that individually exceeded 10% of the Group's equity. As at 31 December 2014, the aggregate amount of these balances is RUB 255 271 346 thousand (31 December 2013: four counterparties with aggregate amount of RUB 183 228 154 thousand).

As at 31 December 2014, the Group entered into reverse repurchase agreements with a number of Russian banks. Pledged under these agreements are Russian Government bonds, corporate and bank bonds issued by Russian companies and banks with the total fair value of RUB 53 444 561 thousand (31 December 2013: Russian Government bonds, municipal bonds, corporate and bank bonds and corporate and bank shares issued by Russian companies and banks with total fair value of RUB 22 547 465 thousand).

As at 31 December 2014 approximately 94% (31 December 2013: 88%) of current accounts with credit institutions and term deposits were placed with banks rated not lower than "BBB-". As at 31 December 2014 approximately 58% (31 December 2013: 100%) of total amount of reverse repurchase agreements with credit institutions were placed with non-rated banks or banks rated lower than "BBB-".

As at 31 December 2014 the Group has term placements with CBR of RUB 35 000 000 thousand (31 December 2013: RUB 22 000 000 thousand).

9. Derivative financial instruments

The Group enters into derivative financial instruments principally for trading and hedging purposes. The tables below show the fair values of derivative financial instruments, recorded as assets or liabilities, together with their notional amounts. The notional amount, recorded gross, is the amount of a derivative's underlying asset or notional amount to which reference rate or index is applied and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the year end and are indicative of neither the market risk nor the credit risk.

The Group values the derivative financial instruments using widely accepted valuation techniques which are based on market interest rates and forward currency rates. Significant changes in these variables could cause the fair value of the derivatives to change materially.

The table below shows the fair value of derivative instruments held for trading, recorded as assets or liabilities, together with their notional amounts.

	2014			2013		
	Notional principal	Fair value		Notional principal	Fair value	
		Asset	Liability		Asset	Liability
Cross-currency interest rate swaps	272 981 002	48 375 890	57 840 876	119 287 024	3 220 078	2 475 282
Interest rate swaps and options	569 907 604	10 444 854	14 867 984	562 871 053	5 593 894	4 678 428
Foreign exchange forwards and options	205 475 132	22 864 289	31 825 791	118 737 605	796 597	999 744
Futures on foreign exchange and securities	962 500	-	-	1 915 000	-	-
Total derivative assets/liabilities		81 685 033	104 534 651		9 610 569	8 153 454

The change in fair value of the derivative financial instruments attributable to changes in the Group's credit risk (CVA/DVA) amounts to a loss of RUB 1 474 472 thousand for the year ended 31 December 2014 (31 December 2013: RUB 119 021 thousand). The change in fair value attributable to changes in credit risk has been calculated by incorporating the Group's current observable credit spread into the valuation techniques used to value derivative financial instruments.

The table below shows the fair values of financial instruments designated for hedging, recorded as assets or liabilities, together with their notional amounts.

	2014			2013		
	Notional principal	Fair value		Notional principal	Fair value	
		Asset	Liability		Asset	Liability
Cash flow hedge						
Interest rate swaps	33 615 277	108 611	704 822	54 056 600	2 469 229	34 328
Cross-currency interest rate swaps	74 416 922	629 821	14 767 014	64 822 785	342 050	1 901 649
Total cash flow hedge		738 432	15 471 836		2 811 279	1 935 977
Fair value hedge						
Interest rate swaps	518 761 072	11 265 220	4 992 252	319 397 426	1 320 053	4 665 765
Total fair value hedge		11 265 220	4 992 252		1 320 053	4 665 765
Total derivative financial assets/ liabilities designated for hedging		12 003 652	20 464 088		4 131 332	6 601 742

Portfolio Fair Value Hedge Accounting (hereinafter – the “PFVHA”) is a part of interest rate risk hedging strategy of the Group that helps to avoid discrepancies between the economic substance of deals concluded for hedging purposes and their accounting treatment. PFVHA allows managing interest rate risks associated with a portfolio of financial assets or financial liabilities designated as hedged items. The Group designates interest rate swaps as hedging instruments. The hedging instruments are stated at their fair value and changes in fair value are recognized in the consolidated statement of comprehensive income.

Hedging instruments to hedge variability of fair value are measured at fair value with changes in fair value of RUB 7 472 459 thousand recognised in portfolio hedge accounting as at 31 December 2014 (31 December 2013: RUB 1 394 584 thousand), presented as gain of RUB 8 867 043 thousand in the consolidated statement of comprehensive income in fair value adjustments in portfolio hedge accounting for the period ended 31 December 2014 (31 December 2013: presented as loss RUB 252 288 thousand). The negative changes in the fair value of hedged items (portfolio of financial assets and financial liabilities) that are attributable to the hedged risk are recognised as RUB 7 420 430 thousand as at 31 December 2014 (31 December 2013: positive changes in the amount of RUB 1 458 602 thousand), presented as loss of RUB 8 879 032 thousand in the consolidated statement of comprehensive income in fair value adjustments in portfolio hedge accounting for the period ended 31 December 2014 (31 December 2013: presented as gains of RUB 316 372 thousand). Along with PFVHA the Group uses Portfolio Cash Flow hedging.

The Group designates certain interest rate swaps and cross-currency interest rate swaps as hedging instruments to hedge variability in cash flows and fair value resulting from interest rate mismatch of the banking book position. The hedged cash flows are expected to occur and to affect the statement of comprehensive income until 2027 for interest rate swaps. As at 31 December 2014, the effective portion of changes in the fair value of derivative financial instruments designated as hedging instruments recognised as part of other comprehensive income in equity was RUB 1 541 487 thousand (31 December 2013: RUB 1 159 521 thousand), net of tax RUB 385 372 thousand (31 December 2013: RUB 289 880 thousand).

Fair value adjustments in portfolio hedge accounting amounted to RUB 1 329 662 thousand for the year ended 31 December 2014 (31 December 2013: RUB 64 084 thousand) and consists of a negative change in fair value of derivative financial instruments entered into for hedging purposes in the amount of RUB 21 692 thousand (31 December 2013: RUB 310 thousand) and, as a result of the positive changes in counterparty credit risk (CVA/DVA), which were entered into derivative financial instruments for hedging purposes in the amount of RUB 1 351 354 thousand for the year ended 31 December 2014 (31 December 2013: RUB 64 394 thousand). The change in fair value attributable to changes in credit risk has been calculated by incorporating the Group's current observable credit spread into the valuation techniques used to value derivative financial instruments designated for hedging.

Notes to Consolidated Financial Statements (CONTINUED)

10. Loans to customers

Loans to customers comprise:

	2014	2013
Corporate customers	667 566 481	389 987 061
Retail customers, including SME	165 022 389	150 576 092
Lease receivables	12 485 745	-
Reverse repurchase agreements with companies	2 526 107	25 023 050
Gross loans to customers	847 600 722	565 586 203
Allowance for loan impairment	(20 749 321)	(16 978 859)
Loans to customers	826 851 401	548 607 344

A reconciliation of the provisions for impairment by classes of loans to customers for the year ended 31 December 2014 is as follows:

	Corporate customers	Retail customers	Lease receivables	Total
At 1 January 2014	9 543 124	7 435 735	-	16 978 859
Charge for the year	2 753 889	1 601 612	58 810	4 414 311
Loans sold or recovered through the sale of collateral during the year	(3 202 243)	(182 045)	-	(3 384 288)
Loans written-off during the year	(24 352)	(392 835)	(36 524)	(453 711)
Acquisition of subsidiary under common control	-	-	61 982	61 982
Effect of exchange rate changes	1 609 303	1 522 865	-	3 132 168
At 31 December 2014	10 679 721	9 985 332	84 268	20 749 321

A reconciliation of the provisions for impairment by classes of loans to customers for the year ended 31 December 2013 is as follows:

	Corporate customers	Retail customers	Total
At 1 January 2013	9 666 284	6 241 434	15 907 718
Charge for the year	2 350 046	1 081 813	3 431 859
Loans sold or recovered through the sale of collateral during the year	(1 105 026)	(26 138)	(1 131 164)
Loans written-off during the year	(1 569 179)	(4 186)	(1 573 365)
Effect of exchange rate changes	200 999	142 812	343 811
At 31 December 2013	9 543 124	7 435 735	16 978 859

The following table shows gross loans and related impairment as at 31 December 2014:

	Gross loans	Impairment	Net loans
Corporate customers			
Loans for which no indications of impairment have been identified on an individual basis, not past due	640 879 818	(2 426 988)	638 452 830
Loans for which no specific impairment is identified on an individual basis, past due			
- Past due less than 31 days	4 081 311	(105 348)	3 975 963
- Past due 31–90 days	3 558 024	(106 471)	3 451 553
Impaired loans			
- Not past due	3 401 003	(603 643)	2 797 360
- Past due less than 31 days	6 921 573	(613 672)	6 307 901
- Past due 31–90 days	268 066	(232 792)	35 274
- Past due 90–180 days	1 037 755	(346 499)	691 256
- Past due over 180 days	7 418 931	(6 244 308)	1 174 623
Total loans to corporate customers	667 566 481	(10 679 721)	656 886 760
Retail customers			
Standard loans, not past due	148 483 157	(692 754)	147 790 403
Standard loans, past due			
- Past due less than 31 days	2 571 260	(127 968)	2 443 292
- Past due 31–90 days	1 548 390	(275 308)	1 273 082
Impaired loans			
- Not past due	10 893	(9 513)	1 380
- Past due less than 31 days	554	(109)	445
- Past due 31–90 days	10 324	(2 043)	8 281
- Past due 90–180 days	1 367 141	(622 002)	745 139
- Past due over 180 days	11 030 670	(8 255 635)	2 775 035
Total loans to retail customers	165 022 389	(9 985 332)	155 037 057
Lease receivables			
Loans for which no indications of impairment have been identified on an individual basis, not past due	11 873 469	(52 609)	11 820 860
Loans for which no specific impairment is identified on an individual basis, past due			
- Past due less than 31 days	273 248	(1 768)	271 480
- Past due 31–90 days	237 015	(1 132)	235 883
Impaired loans			
- Not past due	29 366	(7 330)	22 036
- Past due less than 31 days	18 979	(4 834)	14 145
- Past due 31–90 days	30 957	(7 793)	23 164
- Past due 90–180 days	12 589	(5 311)	7 278
- Past due over 180 days	10 122	(3 491)	6 631
Total lease receivables	12 485 745	(84 268)	12 401 477
Reverse repurchase agreements with companies			
Loans for which no indications of impairment have been identified on an individual basis, not past due	2 526 107	-	2 526 107
Total loans to customers	847 600 722	(20 749 321)	826 851 401

Notes to Consolidated Financial Statements (CONTINUED)

10. Loans to customers (CONTINUED)

The following table shows gross loans and related impairment as at 31 December 2013:

	Gross loans	Impairment	Net loans
Corporate customers			
Loans for which no indications of impairment have been identified on an individual basis, not past due	374 375 405	(1 653 160)	372 722 245
Loans for which no specific impairment is identified on an individual basis, past due			
- Past due less than 31 days	433 767	(1 550)	432 217
- Past due 31–90 days	309 748	(9 667)	300 081
Impaired loans			
- Not past due	5 592 639	(701 523)	4 891 116
- Past due less than 31 days	289 087	(206 319)	82 768
- Past due 31–90 days	199 308	(103 064)	96 244
- Past due 90–180 days	1 306 667	(471 945)	834 722
- Past due over 180 days	7 480 440	(6 395 896)	1 084 544
Total loans to corporate customers	389 987 061	(9 543 124)	380 443 937
Retail customers			
Standard loans, not past due	139 046 574	(557 424)	138 489 150
Standard loans, past due			
- Past due less than 31 days	2 073 091	(133 564)	1 939 527
- Past due 31–90 days	807 139	(183 596)	623 543
Impaired loans			
- Not past due	114 641	(77 796)	36 845
- Past due 31–90 days	2 751	(566)	2 185
- Past due 90–180 days	785 227	(398 663)	386 564
- Past due over 180 days	7 746 669	(6 084 126)	1 662 543
Total loans to retail customers	150 576 092	(7 435 735)	143 140 357
Reverse repurchase agreements with companies			
Loans for which no indications of impairment have been identified on an individual basis, not past due	25 023 050	-	25 023 050
Total loans to customers	565 586 203	(16 978 859)	548 607 344

Key assumptions and judgments for estimating the loan impairment

Loan impairment results from one or more events that occurred after the initial recognition of the loan and that have an impact on the estimated future cash flows associated with the loan, and that can be reliably estimated. Loans without individual signs of impairment do not have objective evidence of impairment that can be directly attributed to them.

The objective indicators of loan impairment for loans to corporate customers include the following:

- a breach of contract, such as a default or delinquency in interest or principal payments;
- significant difficulties in the financial conditions of the borrower;
- deterioration in business environment, negative changes in the borrower's markets.

The Group estimates loan impairment for loans to corporate customers based on an analysis of the future cash flows for impaired loans and based on its past loss experience for portfolios of loans for which no indications of impairment has been identified.

In determining the impairment allowance for loans to corporate customers, management makes the following general key assumptions:

- the principal collateral taken into account in the estimation of future cash flows comprises marketable collateral, mainly real estate. Valuations for real estate have been discounted by 30–40 percent depending on type of the real estate to reflect current market conditions;
- a delay of 18 months in obtaining proceeds from the foreclosure of collateral.

Changes in these estimates could affect the loan impairment provision. For example, to the extent that the net present value of the estimated cash flows differs by one percent, the impairment allowance on loans to corporate customers as at 31 December 2014 would be RUB 6 568 867 thousand lower/higher (2013: RUB 3 804 439 thousand lower/higher).

The Group estimates loan impairment for loans to retail customers based on its internal model which takes into account historical loss experience on each type of loan, probability of default and loss given default.

In determining the impairment allowance for loans to retail customers, management makes the following key assumptions:

- loss given default rate varies from 0% to 100% depending on the risk profile of the portfolio;
- probability of default varies from 0.01% to 99%.

Changes in these estimates could affect the loan impairment provision. For example, to the extent that the net present value of the estimated cash flows differs by plus minus one percent, the impairment allowance on loans to retail customers as at 31 December 2014 would be RUB 1 550 370 thousand lower/higher (2013: RUB 1 431 403 thousand).

Impaired loans

Interest income on impaired loans for the year ended 31 December 2014 amounted RUB 1 780 507 thousand (31 December 2013: RUB 1 183 159 thousand).

Collateral and other credit enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty as well as on the nature of the transaction. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- for reverse repurchase transactions, securities;
- for commercial lending to corporate customers, pledge over real estate properties, equipment, inventories and trade receivables;
- for retail lending, mortgages over residential properties and motor vehicles;
- for lease receivables, pledge over real estate properties, motor vehicles and equipment.

The primary purpose of collateral arrangements is to reduce the potential credit loss in case of a workout of the credit exposure. Estimates of value are based on the value of collateral assessed at the time of borrowing and regularly reassessed.

The following table provides the analysis of loans to corporate customers (including reverse repurchase agreements) by types of collateral as at 31 December 2014 and 2013:

	2014	2013
Loans for which no indications of impairment have been identified on an individual basis		
Real estate	37 256 905	35 377 172
Motor vehicles	285 949	7 194 180
Guarantees	83 017 314	1 759 925
Other collateral	6 287 509	10 250 864
No collateral or other credit enhancement	524 197 583	345 559 829
Gross loans for which no indications of impairment have been identified on an individual basis	651 045 260	400 141 970
Impaired loans		
Real estate	4 150 250	6 274 789
Motor vehicles	88 032	64 085
Guarantees	346 815	462 420
Other collateral	1 121 081	758 315
No collateral or other credit enhancement	13 341 150	7 308 532
Gross impaired loans	19 047 328	14 868 141
Total gross loans to corporate customers	670 092 588	415 010 111
Allowance for loan impairment	(10 679 721)	(9 543 124)
Total loans to corporate customers	659 412 867	405 466 987

Notes to Consolidated Financial Statements (CONTINUED)

10. Loans to customers (CONTINUED)

The following table provides the analysis of loans to retail customers by types of collateral as at 31 December 2014 and 2013:

	2014	2013
Standard loans, including past due		
Real estate	28 991 554	26 785 390
Motor vehicles	46 336 055	77 780 246
No collateral or other credit enhancement	77 275 198	37 361 168
Gross standard loans	152 602 807	141 926 804
Impaired loans		
Real estate	3 228 660	2 958 513
Motor vehicles	1 873 122	3 131 029
Other collateral	-	2 007
No collateral or other credit enhancement	7 317 800	2 557 739
Gross overdue or impaired loans	12 419 582	8 649 288
Total gross loans to retail customers	165 022 389	150 576 092
Allowance for loan impairment	(9 985 332)	(7 435 735)
Total loans to retail customers	155 037 057	143 140 357

The following table provides the analysis of lease receivables by types of collateral as at 31 December 2014

	2014
Lease receivables for which no indications of impairment have been identified on an individual basis	
Real estate	597 168
Motor vehicles	2 851 920
Other collateral	8 934 645
Gross lease receivables for which no indications of impairment have been identified on an individual basis	12 383 733
Impaired lease receivables	
Real estate	-
Motor vehicles	7 150
Other collateral	94 862
Gross impaired lease receivables	102 012
Total gross lease receivables	12 485 745
Allowance for loan impairment	(84 268)
Total lease receivables	12 401 477

When lending to legal entities belonging to one economic group, the Group normally also obtains guarantees from other group members.

The following table provides analysis of minimum lease payments as at 31 December 2014:

	Minimum payments	Present value of minimum payments
Amounts receivable under finance lease		
Up to 12 month	6 361 912	5 026 441
From 1 to 5 years	7 991 350	6 820 417
Over 5 years	561 549	554 619
Total gross/net investment value	14 914 811	12 401 477
Less unearned finance income	(2 513 334)	-
Present value of minimum lease payments receivable (net investment in the lease)	12 401 477	12 401 477

Included in corporate loans as at 31 December 2014 are loans with gross amount of RUB 94 494 775 thousand (31 December 2013: RUB 18 969 499 thousand) pledged as collateral for term deposits due to the CBR (see Note 18 for details).

Included in retail loans as at 31 December 2014 are mortgage loans with gross amount of RUB 4 428 583 thousand (31 December 2013: RUB 5 406 343 thousand) pledged as collateral for mortgage-backed bonds issued by the Group in September 2011 (see Note 20 for details).

As at 31 December 2014 and 2013 loans to customers included loans totaling RUB 16 985 917 thousand and RUB 13 751 878 thousand, respectively, whose terms were renegotiated. Otherwise these loans would be past due or impaired.

Reposessed collateral

As at 31 December 2014 and 2013, the Group obtained certain assets by taking control of collateral obtained for derecognized loans to customers. As at 31 December 2014, the reposessed collateral is comprised of real estate, motor vehicles and other assets with carrying amount of RUB 557 514 thousand (31 December 2013: RUB 366 507 thousand) and a fair value of RUB 700 212 thousand (31 December 2013: RUB 438 434 thousand). The Group's policy is to sell these assets as soon as it is practicable.

Reverse repurchase agreements

As at 31 December 2014 and 2013, the Group entered into reverse repurchase agreements with a number of Russian companies. Pledged under these agreements are Russian municipal bonds and corporate and bank bonds issued by Russian companies and banks with the total fair value of RUB 2 847 406 thousand (31 December 2013: Russian Government bonds, municipal bonds and corporate and bank bonds and shares issued by Russian companies and banks with the total fair value of RUB 25 693 159 thousand).

Concentration of loans to customers

As at 31 December 2014, the Group had RUB 178 359 090 thousand due from the ten largest borrowers (21% of gross loan portfolio) (31 December 2013: RUB 87 770 748 thousand or 16%). An allowance of RUB 244 890 thousand was recognised against these loans (31 December 2013: RUB 163 851 thousand).

As at 31 December 2014, the Group had ten borrower or a group of borrowers with aggregate loan amounts that individually exceeded 10% of equity (31 December 2013: one borrowers or a group of borrowers). As at 31 December 2014, the aggregate amount of this loan is RUB 201 467 228 thousand (31 December 2013: RUB 14 357 834 thousand).

Loans to customers are made principally within Russia in the following industry sectors:

	2014	2013
Mining and metallurgy	177 374 475	69 332 710
Trade	102 288 168	55 721 101
Energy	68 527 492	48 962 857
Finance	51 278 857	52 330 488
Agriculture and food	50 809 490	44 420 950
Chemicals	38 583 898	12 596 199
Other manufacturing	37 835 041	38 646 915
Real estate and construction	36 231 144	15 683 303
Machinery construction	31 900 580	22 211 676
Timber processing	27 676 548	19 610 512
Transportation	27 075 517	21 016 502
Telecommunications	12 155 208	3 777 859
Other	25 420 239	14 969 677
	687 156 657	419 280 749
Loans to individuals	160 444 065	146 305 454
Gross loans to customers	847 600 722	565 586 203

Notes to Consolidated Financial Statements (CONTINUED)

10. Loans to customers (CONTINUED)

Loans to individuals are divided by products as follows:

	2014	2013
Car loans	75 127 648	82 897 707
Consumer loans	40 806 273	28 546 630
Mortgages loans	35 902 323	29 676 189
Other loans	8 607 821	5 184 928
Gross loans to individuals	160 444 065	146 305 454

11. Available-for-sale investment securities

Available-for-sale investment securities comprise:

	2014	2013
Debt and other fixed income investments available-for-sale		
USD denominated		
Corporate Eurobonds	179 083	113 517
Bank bonds	-	576 420
RUB denominated		
Russian Government Bonds	28 969 400	23 373 728
Corporate and bank bonds	25 212 720	28 175 160
Total debt and other fixed income investments available-for-sale	54 361 203	52 238 825
Equity investments available-for-sale		
RUB denominated		
Equity investments in financial institutions	5 833	5 833
EUR denominated		
Equity investments in financial institutions	2 707	2 663
Total equity investments available-for-sale	8 540	8 496
Total available-for-sale investment securities	54 369 743	52 247 321

As at 31 December 2014 included in Russian Government bonds, Russian municipal bonds and corporate and bank bonds are securities sold under repurchase agreements with the CBR in the amount of RUB 21 815 961 thousand (31 December 2013: RUB 32 789 934 thousand) (see Note 18 for details).

Nominal interest rates and maturities of these securities are as follows:

	2014		2013	
	%	Maturity	%	Maturity
Russian Government Bonds	6.2-8.15%	2015-2028	6.2-12%	2014-2028
Corporate and bank bonds	7.5-11.3%	2015-2033	1.99-10.15%	2014-2032
Corporate Eurobonds	4.95%	2016	4.95%	2016

As at 31 December 2014 approximately 89% of debt and other fixed income investments available-for-sale were issued by organisations rated not lower than "BBB-" (31 December 2013: 87%).

As at 31 December 2014 included in debt and other fixed income investments available-for-sale are bonds blocked as collateral for "overnight" loans with the CBR in the amount of RUB 21 429 453 thousand (31 December 2013: RUB 16 337 799 thousand). As at 31 December 2014 and 2013 the Group has no "overnight" loans with the CBR (see Note 18 for details).

During 2014 the CBR significantly increased key rate, that together with general local market uncertainty resulted in growth of bond yields. For example, the 3-year Government bonds yield has rose from 6.78% as of 31 December 2013 to 14.89% as of 31 December 2014 according to data, published by the CBR. Yields for other bonds durations displayed similar increases. This dramatic increase in rates has led to significant negative fair value revaluation of all bonds in the Group's portfolio. The biggest decrease in fair value refers to Government bonds, that corresponds to 84% of the total amount of revaluation reserve for available-for-sale securities.

Held-to-maturity investment securities comprise:

	2013	
	Nominal value	Carrying value
Corporate bonds	300 000	299 993
Held-to-maturity investment securities		299 993

Nominal interest rates and maturities of these securities are as follows:

	2013	
	%	Maturity
Corporate bonds	7.95%	2014

12. Investment in associate

In February 2014 in addition to the existing 40% participation AO UniCredit Bank has purchased the remaining 60% share participation in LLC UniCredit Leasing from UniCredit Leasing S.p.A. LLC UniCredit Leasing owns 100% of shares in ZAO Locat Leasing Russia (see Notes 1 and 27 for details).

Reconciliation of the investments in associate comprises:

	2013
As at January 1	979 435
Share of profits of associate	44 018
Dividends received from associate	(50 394)
As at December 31	973 059

Summarized financial information in respect of the Group's associate carried as equity method investees is set out below:

	December 31, 2013
Total assets	11 016 932
Total liabilities	8 537 249
Equity	2 479 683
Net profit	110 045
Group's share of profits of associate	44 018

Notes to Consolidated Financial Statements (CONTINUED)

13. Transfers of financial assets

As at 31 December 2014 and 31 December 2013 transferred financial assets that are not derecognized in their entirety comprise:

	2014		2013	
	Carrying amount of assets	Carrying amount of associated liabilities	Carrying amount of assets	Carrying amount of associated liabilities
Investment securities available-for-sale	21 815 961	20 590 914	32 789 934	28 494 209
Trading securities	263 368	244 320	3 533 397	3 435 769
Total	22 079 329	20 835 234	36 323 331	31 929 978

The Group has transactions to sell securities classified as trading and available-for-sale under agreements to repurchase (see Note 7, 11 and 18 for details).

The securities sold under agreements to repurchase are transferred to a third party and the Group receives cash in exchange. These financial assets may be repledged or resold by counterparties in the absence of default by the Group, but the counterparty has an obligation to return the securities at the maturity of the contract. The Group has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognised them. These securities are presented as "pledged under sale and repurchase agreements" in Notes 7 and 11. In addition, the Group recognises a financial liability for cash received as collateral included in deposits and balances due to credit institutions (see Note 18 for details).

These transactions are conducted under terms that are usual and customary to standard lending, as well as requirements determined by exchanges where the Group acts as intermediary.

14. Fixed assets

The movements in fixed assets were as follows:

	Buildings	Computers and equipment	Other fixed assets	Total
Cost				
1 January 2014	6 592 862	4 007 384	617 365	11 217 611
Additions	-	312 273	53 390	365 663
Disposals	(15 542)	(163 074)	(69 112)	(247 728)
Acquisition of subsidiary under common control	-	30 933	7 303	38 236
31 December 2014	6 577 320	4 187 516	608 946	11 373 782
Accumulated depreciation				
1 January 2014	(1 376 640)	(2 967 443)	(545 185)	(4 889 268)
Depreciation charge	(226 915)	(421 925)	(42 615)	(691 455)
Disposals	12 858	148 550	65 457	226 865
Acquisition of subsidiary under common control	-	(14 063)	(4 497)	(18 560)
31 December 2014	(1 590 697)	(3 254 881)	(526 840)	(5 372 418)
Net book value				
31 December 2014	4 986 623	932 635	82 106	6 001 364

	Buildings	Computers and equipment	Other fixed assets	Total
Cost				
1 January 2013	6 587 410	3 840 042	642 552	11 070 004
Additions	6 000	336 188	18 180	360 368
Disposals	-	(167 308)	(43 367)	(210 675)
Disposal of subsidiary	(548)	(1 538)	-	(2 086)
31 December 2013	6 592 862	4 007 384	617 365	11 217 611
Accumulated depreciation				
1 January 2013	(1 147 882)	(2 668 679)	(529 271)	(4 345 832)
Depreciation charge	(229 306)	(457 552)	(57 938)	(744 796)
Disposals	548	157 281	42 024	199 853
Disposal of subsidiary	-	1 507	-	1 507
31 December 2013	(1 376 640)	(2 967 443)	(545 185)	(4 889 268)
Net book value				
31 December 2013	5 216 222	1 039 941	72 180	6 328 343

15. Intangible assets

The movements in intangible assets and goodwill were as follows:

	Intangible assets
Cost	
1 January 2014	4 505 264
Additions	1 958 483
Disposals	(4)
31 December 2014	6 463 743
Accumulated amortisation	
1 January 2014	(2 300 371)
Amortisation charge	(719 545)
Disposals	4
31 December 2014	(3 019 912)
Net book value	
31 December 2014	3 443 831

	Intangible assets	Goodwill	Total
Cost			
1 January 2013	3 325 279	389 911	3 715 190
Additions	1 179 996	-	1 179 996
Goodwill write-off	-	(389 911)	(389 911)
Disposals	(11)	-	(11)
31 December 2013	4 505 264	-	4 505 264
Accumulated amortisation			
1 January 2013	(1 740 633)	-	(1 740 633)
Amortisation charge	(559 749)	-	(559 749)
Disposals	11	-	11
31 December 2013	(2 300 371)	-	(2 300 371)
Net book value			
31 December 2013	2 204 893	-	2 204 893

Notes to Consolidated Financial Statements (CONTINUED)

16. Taxation

The corporate income tax expense comprises:

	2014	2013
Current tax charge	2 071 362	4 973 856
Deferred tax charge – origination of temporary differences	2 694 812	734 251
Income tax expense	4 766 174	5 708 107

Russian legal entities must file individual tax declarations. The tax rate for banks and companies for profits other than on state securities was 20% for 2014 and 2013. The tax rate for interest income on state securities was 15% for 2014 and 2013.

The effective income tax rate differs from the statutory income tax rates. A reconciliation of the effective income tax rate and the statutory income tax rate is as follows:

	2014	2013
Profit before tax	23 585 515	29 831 824
Statutory tax rate	20%	20%
Theoretical income tax expense at the statutory rate	4 717 103	5 966 365
Effect of income taxed at lower tax rates	(137 504)	(111 694)
Non-deductible costs and non-taxable income	186 575	(146 564)
Income tax expense	4 766 174	5 708 107

Deferred tax assets and liabilities as at 31 December 2014 and 2013 comprise:

	Assets		Liabilities		Net	
	2014	2013	2014	2013	2014	2013
Fixed and intangible assets	893 873	729 964	(1 853 186)	(1 452 367)	(959 313)	(722 403)
Trading securities and derivatives	3 190 231	3 604 044	(3 545 841)	(4 387 158)	(355 610)	(783 114)
Available-for-sale securities	2 267 557	158 187	-	-	2 267 557	158 187
Loan impairment and credit related commitments	738 612	510 306	(5 319 921)	(1 705 326)	(4 581 309)	(1 195 020)
Deferred revenue	261 060	180 815	-	-	261 060	180 815
Other items	788 631	218 105	(18 165)	(67 903)	770 466	150 202
Total deferred tax assets/(liabilities)	8 139 964	5 401 421	(10 737 113)	(7 612 754)	(2 597 149)	(2 211 333)

Movement in deferred tax assets and liabilities during the year ended 31 December 2014 is presented in the table below:

	1 January 2014	Recognised in profit or loss	Recognised in other comprehensive income	Acquisition of subsidiary	31 December 2014
Fixed and intangible assets	(722 403)	(236 910)	-	-	(959 313)
Trading securities and derivatives	(783 114)	332 011	95 493	-	(355 610)
Available-for-sale securities	158 187	(55 233)	2 164 603	-	2 267 557
Loan impairment and credit related commitments	(1 195 020)	(3 386 289)	-	-	(4 581 309)
Deferred revenue	180 815	80 245	-	-	261 060
Other items	150 202	571 364	-	48 900	770 466
	(2 211 333)	(2 694 812)	2 260 096	48 900	(2 597 149)

Movement in deferred tax assets and liabilities during the year ended 31 December 2013 is presented in the table below:

	1 January 2013	Recognised in profit or loss	Recognised in other comprehensive income	31 December 2013
Fixed and intangible assets	(469 234)	(253 169)	-	(722 403)
Trading securities and derivatives	(652 901)	(179 947)	49 734	(783 114)
Available-for-sale securities	(1 478 454)	353 339	1 283 302	158 187
Loan impairment and credit related commitments	(277 753)	(917 267)	-	(1 195 020)
Deferred revenue	267 606	(86 791)	-	180 815
Other items	(199 383)	349 585	-	150 202
	(2 810 119)	(734 250)	1 333 036	(2 211 333)

Tax effect relating to components of other comprehensive income comprises:

	2014			2013		
	Amount before tax	Tax expense	Amount net-of-tax	Amount before tax	Tax expense	Amount net-of-tax
Cash flow hedge reserve	(477 459)	95 493	(381 966)	(248 673)	49 734	(198 939)
Revaluation reserve for available-for-sale securities	(10 823 013)	2 164 603	(8 658 410)	(6 416 512)	1 283 302	(5 133 210)
Other comprehensive income	(11 300 472)	2 260 096	(9 040 376)	(6 665 185)	1 333 036	(5 332 149)

17. Other assets and liabilities

Other assets comprise:

	2014	2013
Advances, prepayments and deferred expenses	1 809 280	767 977
Reposessed collateral	557 514	366 507
Settlements with derivatives clearers	410 675	150 991
VAT receivables on lease	199 742	-
Other	1 104 763	665 127
Other assets	4 081 974	1 950 602

Other liabilities comprise:

	2014	2013
Accrued compensation expense	2 878 443	2 582 487
Accounts payable	2 224 210	860 632
Liability arising on initial designation of fair value macro hedge	1 052 530	1 335 492
Deferred income	541 953	710 621
Transit accounts	436 817	336 716
Taxes payables	242 667	204 515
Other provisions	4 373	6 390
Other	936 960	163 262
Other liabilities	8 317 953	6 200 115

Notes to Consolidated Financial Statements (CONTINUED)

18. Amounts due to credit institutions

Amounts due to credit institutions comprise:

	2014	2013
Current accounts	25 254 271	14 722 701
Time deposits and loans	150 113 612	74 996 332
Repurchase agreements (Note 13)	20 835 234	31 929 978
Subordinated debt (Note 21)	13 753 224	12 326 113
Direct repurchase agreements from reverse repurchase agreements	-	18 678 470
Amounts due to credit institutions	209 956 341	152 653 594

As at 31 December 2014, the ten largest deposits, excluding subordinated debt, represented 85% of total amounts due to credit institutions (31 December 2013: 87%).

As at 31 December 2014, the Group had two counterparties with aggregate balances that individually exceeded 10% of equity (31 December 2013: two counterparties). As at 31 December 2014, the aggregate amount of these balances is RUB 133 848 120 thousand (31 December 2013: RUB 106 651 835 thousand).

As at 31 December 2014 the Group has term deposits due to the CBR in the amount of RUB 60 258 238 thousand (31 December 2013: RUB 10 017 329 thousand) which are secured by a pool of corporate loans (see Notes 10 for details).

As at 31 December 2014 the Group has repurchase agreements with the CBR in the amount of RUB 20 835 234 thousand (31 December 2013: RUB 50 608 448 thousand). As at 31 December 2014 fair value of securities pledged under repurchase agreements is RUB 22 079 329 thousand (31 December 2013: RUB 36 323 331 thousand) (see Notes 7, 11 and 13 for details).

19. Amounts due to customers

The amounts due to customers include the following:

	2014	2013
Current accounts	125 598 853	103 923 218
Time deposits	685 021 652	425 477 232
Direct repurchase agreements from reverse repurchase agreements with customers	-	144 496
Amounts due to customers	810 620 505	529 544 946

As at 31 December 2014, approximately 53% of total amounts due to customers was placed with the Group by its ten largest customers (31 December 2013: 46%).

Analysis of customer accounts by type of customer is as follows:

	2014	2013
Corporate		
Current accounts	54 412 163	38 928 841
Time deposits	604 318 805	378 720 675
Repurchase agreements with customers	-	144 496
Total corporate accounts	658 730 968	417 794 012
Retail		
Current accounts	71 186 690	64 994 377
Time deposits	80 702 847	46 756 557
Total retail accounts	151 889 537	111 750 934
Amounts due to customers	810 620 505	529 544 946

Included in retail time deposits are deposits of individuals in the amount of RUB 63 001 635 thousand (31 December 2013: RUB 31 740 949 thousand). In accordance with the Russian Civil Code, the Group is obliged to repay such deposits upon demand of the depositor. In case a term deposit is repaid upon demand of the depositor prior to maturity, the related interest rate on it is paid based on the interest rate for demand deposits, unless a different interest rate is specified in the contract. The remaining part of retail time deposits in the amount of RUB 17 701 212 thousand (31 December 2013: RUB 15 015 608 thousand) is represented by deposits placed by SME.

20. Debt securities issued

Debt securities issued consisted of the following:

	2014	2013
Bonds issued	62 007 167	50 737 686
Debt securities issued	62 007 167	50 737 686

On 14 February 2013 the Group placed two RUB 5 000 000 thousand bonds issues with a three-year maturity. The bonds each have a face value of RUB one thousand and carry six semi-annual interest coupons. The coupon rate was set as 8.6% for every semi-annual period.

On 26 February 2013 the Group placed two RUB 5 000 000 thousand bonds issues with a three-year maturity. The bonds each have a face value of RUB one thousand and carry six semi-annual interest coupons. The coupon rate was set as 8.15% for the first four semi-annual periods. In February 2015 the coupon rate will be set for the remaining two semi-annual periods. The Group has an obligation to buy the bonds back at their nominal value upon the bond holders request just before the end of the fourth semi-annual period.

On 4 September 2013 the Group redeemed bonds under put option amounting to RUB 4 920 994 thousand.

On 6 September 2013 the Group redeemed bonds under put option amounting to RUB 4 904 785 thousand.

On 9 September 2013 the Group redeemed bonds under put option amounting to RUB 4 969 342 thousand.

On 26 November 2013 the Group placed RUB 10 000 000 thousand bonds issue with a five-year maturity. The bonds each have a face value of RUB one thousand and carry ten semi-annual interest coupons. The coupon rate was set as 8.1% for first six semi-annual period. In November 2016 the coupon rate will be set for the remaining two semi-annual periods. The Group has an obligation to buy the bonds back at their nominal value upon the bond holders request just before the end of the sixth semi-annual period.

On 16 December 2013 the Group redeemed bonds under put option amounting to RUB 4 999 999 thousand.

On 16 May 2014 the Group redeemed bonds under a put option amounting to RUB 4 500 688 thousand.

On 23 May 2014 the Group placed RUB 10 000 000 thousand bonds issues with a five-year maturity. The bonds each have a face value of RUB one thousand and carry ten semi-annual interest coupons. The coupon rate was set as 9.7% for the first two semi-annual periods. In May 2015 the coupon rate will be set for the remaining semi-annual periods. The Group has an obligation to buy the bonds back at their nominal value upon the bond holders request just before the end of the second semi-annual period.

On 12 August 2014 the Group placed RUB 10 000 000 thousand bonds issues with a five-year maturity. The bonds each have a face value of RUB one thousand and carry ten semi-annual interest coupons. The coupon rate was set as 10.3% for the first two semi-annual periods. In August 2015 the coupon rate will be set for the remaining semi-annual periods. The Group has an obligation to buy the bonds back at their nominal value upon the bond holders request just before the end of the second semi-annual period.

On 29 October 2014 the Group redeemed bonds under a put option amounting to RUB 4 787 836 thousand.

On 31 October 2014 the Group redeemed bonds under a put option amounting to RUB 4 966 255 thousand.

On 26 November 2014 the Group placed RUB 5 000 000 thousand bonds issues with a five-year maturity. The bonds each have a face value of RUB one thousand and carry ten semi-annual interest coupons. The coupon rate was set as 12% for the first two semi-annual periods. In November 2015 the coupon rate will be set for the remaining semi-annual periods. The Group has an obligation to buy the bonds back at their nominal value upon the bond holders request just before the end of the second semi-annual period.

Notes to Consolidated Financial Statements (CONTINUED)

20. Debt securities issued (CONTINUED)

On 10 December 2014 the Group totally redeemed bonds amounting to RUB 1 thousand out of RUB 5 000 000 thousand issue which was previously redeemed under a put option amounting to RUB 4 999 999 thousand on 16 December 2013.

As at 31 December 2014 mortgage-backed bonds with the carrying value of RUB 5 125 808 thousand (31 December 2013: RUB 5 124 685 thousand) are secured by a pool of mortgage loans with the carrying value of RUB 4 428 583 thousand (31 December 2013: RUB 5 406 343 thousand) and by cash in the amount of RUB 1 000 000 thousand (31 December 2013: none) (see Notes 6 and 10 for details).

21. Subordinated debt

	2014	2013
UniCredit Bank Austria AG, Vienna		
USD 100 000 thousand, semi-annual interest payment, maturing June 2014, LIBOR+1.43%p.a.;	-	3 272 920
EUR 100 000 thousand, semi-annual interest payment, maturing November 2017, EURIBOR+2.30% p.a.;	6 877 042	4 526 880
EUR 100 000 thousand, semi-annual interest payment, maturing February 2018, EURIBOR+2.25% p.a.	6 876 182	4 526 313
Subordinated Debt	13 753 224	12 326 113

In the event of bankruptcy or liquidation of the Group, repayment of this debt is subordinate to the repayments of the Group's liabilities to all other creditors.

22. Shareholder's equity

As at 31 December 2014, the authorised, issued and paid share capital comprises 2 404 181 ordinary shares (31 December 2013: 2 404 181 ordinary shares) with a par value of RUB 16 820 each.

23. Commitments and contingencies

Credit related commitments and contingencies

	2014	2013
Undrawn loan commitments	259 196 477	200 972 879
Undrawn commitments to issue documentary instruments	140 828 238	111 731 631
Guarantees issued	125 789 656	86 736 982
Letters of credit	46 498 812	13 251 818
Gross credit related commitments and contingencies	572 313 183	412 693 310
Provisions for credit related commitments and contingencies	(11 781)	(32 509)
Total credit related commitments and contingencies	572 301 402	412 660 801

The Group issues guarantees and letters of credit for its customers. These instruments bear a credit risk similar to that of loans issued. With respect to the documentary instruments shown above, as at 31 December 2014, collateral deposits of RUB 12 896 998 thousand were held by the Group (31 December 2013: RUB 11 558 419 thousand).

Operating lease commitments

	2014	2013
Not later than 1 year	1 053 905	975 527
Later than 1 year but not later than 5 years	2 480 617	1 726 776
Later than 5 years	168 680	130 444
	3 703 202	2 832 747

Operating environment

Emerging markets such as Russian Federation are subject to different risks than more developed markets, including economic, political and social, and legal and legislative risks. Laws and regulations affecting businesses in Russian Federation continue to change rapidly, tax and regulatory frameworks are subject to varying interpretations. The future economic direction of Russian Federation is heavily influenced by the fiscal and monetary policies adopted by the government, together with developments in the legal, regulatory, and political environment.

Because the Russian Federation produces and exports large volumes of oil and gas, its economy is particularly sensitive to the price of oil and gas on the world market, which decreased significantly during 2014. Management is unable to reliably estimate the effects of any further price fluctuations on the Group's financial position.

Starting from March 2014, sanctions have been imposed in several packages by the U.S. and the E.U. on certain Russian officials, businessmen and companies. International credit agencies downgraded Russia's long-term foreign currency sovereign rating with a negative outlook. In December 2014, the CBR significantly increased its key interest rate, which resulted in growth of interest rates on domestic borrowings. The exchange rate of the Russian Rouble depreciated significantly. These developments may result in reduced access of the Russian businesses to international capital and export markets, capital flight, further weakening of the Rouble and other negative economic consequences.

The impact of further political and economic developments in Russia on future operations and financial position of the Group is at this stage difficult to determine.

Taxation

Commercial legislation of the Russian Federation, including tax legislation, may allow more than one interpretation. In addition, there is a risk of tax authorities making arbitrary judgments of business activities. If a particular treatment, based on management's judgment of the Group's business activities, was to be challenged by the tax authorities, the Group may be assessed additional taxes, penalties and interest.

The management of the Group believes that it has accrued all tax amounts due and therefore no allowance has been made in the consolidated financial statements.

New transfer pricing legislation enacted in the Russian Federation starting from 1 January 2012 provides for major modifications making local transfer pricing rules closer to OECD guidelines, but creating additional uncertainty in practical application of tax legislation in certain circumstances. Since there is no practice of applying the new transfer pricing rules by the tax authorities and courts, it is difficult to predict the effect of the new transfer pricing rules on these consolidated financial statements.

Legal proceedings

From time to time and in the normal course of business, claims against the Group are received from customers and counterparties. As at 31 December 2014 the provision for legal proceedings in the amount of RUB 4 372 thousand (31 December 2013: RUB 6 390 thousand) was recognized in other liabilities in the consolidated statement of financial position.

24. (Losses)/gains on financial assets and liabilities held for trading

(Losses)/gains on financial assets and liabilities held for trading comprise:

	2014	2013
Net losses from trading securities	(786 939)	(199 262)
Net (losses)/gains from foreign exchange and interest based derivatives		
- spot and derivative instruments	(25 090 193)	(1 117 229)
- translation of other foreign currency assets and liabilities	23 826 211	5 232 994
(Losses)/gains on financial assets and liabilities held for trading	(2 050 921)	3 916 503

Notes to Consolidated Financial Statements (CONTINUED)

25. Fee and commission income

Fee and commission income comprises:

	2014	2013
Customer accounts handling and settlements	3 090 617	2 296 412
Retail services	2 606 685	2 151 713
Documentary business	1 788 035	1 561 537
Loan fees that are not part of the effective interest rate	334 805	359 290
Other	5 882	17 599
Fee and commission income	7 826 024	6 386 551

26. Personnel and other administrative expenses

Personnel and other administrative expenses comprise:

	2014	2013
Salaries and bonuses	5 561 858	4 867 558
Social security costs	347 260	316 323
Other compensation expenses	117 320	180 621
Other employment taxes	1 116 181	1 036 198
Personnel expenses	7 142 619	6 400 700
Rent, repairs and maintenance	1 539 521	1 443 476
Communication and information services	996 169	753 503
Advertising and marketing	540 008	583 542
Security expenses	293 767	263 583
Other taxes	146 334	215 563
Insurance	121 243	76 240
Legal, audit and other professional services	119 845	99 682
Other	891 212	851 445
Other administrative expenses	4 648 099	4 287 034

27. Acquisition

Business combinations arising from transfers of interests in entities that are under the control of the shareholder that controls the Group are outside the scope of IFRS 3 Business Combinations, and there is no other guidance for such situations under IFRS. The Group elects to account for such transactions prospectively as of the date when common control was established. The assets and liabilities acquired are recognized at the carrying amounts. The difference between the consideration paid and the net assets acquired is accounted for directly in equity. The consolidated statement of financial position, consolidated statement of comprehensive income and consolidated statement of cash flows are not restated.

The following table presents information on net assets of the subsidiary as of acquisition date based on IFRS financial statements:

Assets	
Amounts due from credit institutions	1 244 351
Lease receivables	9 004 670
Fixed assets	19 676
Deferred income tax	48 900
Current income tax	98 928
Other assets	1 178 209
Total assets	11 594 734
Liabilities	
Amounts due to credit institutions	8 423 741
Other liabilities	792 174
Total liabilities	9 215 915
Net assets	2 378 819
Consideration paid	1 163 400
Fair value of previous 40% shareholding (Note 12)	973 059
Less: Net assets	(2 378 819)
Result from acquisition of subsidiary, recognized in equity	(242 360)

28. Risk management

Management of risk is fundamental to the banking business and is an essential element of the Group's operations. The Group has exposure to risks, which include credit, market, foreign exchange, liquidity, and operational risks. The Group's aim is to maintain an appropriate balance between risks and return and to minimise potential adverse effect on the Group's financial performance.

Risk management structure

The Group's risk management policies aim to identify, analyse, measure and manage the risks taken by the Group, to establish appropriate risk limits and methods of monitoring, and to continuously monitor risk levels and compliance with the established limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, products and services offered and emerging best practice in risk management.

The operational risk management functions are aimed at developing and ensuring proper functioning of internal processes and procedures that minimise the Group's exposure to internal and external risk factors.

The Supervisory Board of the Bank has overall responsibility for the oversight of the risk management framework, overseeing the management of key risks.

The Board of Management has overall responsibility for monitoring and implementation of risk mitigation measures and making sure that the Bank operates within the established risk parameters.

The Chief Risk Officer (hereinafter – "CRO") is responsible for the overall risk management function, ensuring the implementation

of common principles and methods for identifying, underwriting, measuring, managing and risk reporting for both financial and non-financial risks. The CRO is a Member of the Board of Management of the Bank.

Credit, market and liquidity risks, both at portfolio and transactional levels, are managed through a system of Credit Approval Authorities as well as an Asset and Liability Management Committee. In order to facilitate efficient decision-making, the Bank has established a hierarchy of Credit Approval Authorities, which includes four credit committees, including Large Credit Committee, Small Credit Committee, Special Credit Committee and Credit Committee of Retail Business as well as several levels of joint and single personal approval authority, depending on the amount of exposure, risk type and risk associated with a customer (internal ratings).

Credit risk policies and underwriting guidelines are under the CRO's responsibility. Internal local policies, rules, guidelines and operational instructions for lending to individuals and to the Small and Medium Enterprises (hereinafter – "SME") are in line with UniCredit Group Credit Policies, agreed with the CRO and approved by the Board of Management of the Bank (excluding operational instructions which are approved by the Heads of the responsible Units). The four-eyes principle is applied for the credit decision-making process. Credit approval authority is exercised through the submission and approval of a credit application. For standardized products in the lending process to individuals decision-making is done by the Operations Function, to which the CRO Function delegates authority through respective underwriting guidelines and rules and/or implementation of credit scoring. For standardized products in the lending process to SMEs decision-making is done by the Business Function, to which the

Notes to Consolidated Financial Statements (CONTINUED)

28. Risk management (CONTINUED)

CRO Function delegates authority through respective guidelines and rules. All deviations/exceptions from standardized products have to be approved by the CRO.

The Group's risk underwriting, assessment, reporting and control procedures vary by risk type, but share a common principle to be concentrated under the supervision of the CRO.

Credit risk

Credit risk is the risk of financial loss occurring as a result of default by a borrower or counterparty on their obligation to the Group and arises principally from the Group's loans to customers and credit institutions and other credit exposures.

For risk management purposes, credit risk arising from positions in trading securities is managed and reported on a daily basis.

Credit risk governance

Credit risk management policies, procedures and manuals are approved by the Board of Management of the Bank.

The following credit committees are responsible for approving corporate and retail credit risk exposures:

- The Large Credit Committee reviews and approves all loan/credit applications from customers and issuers above EUR 40 million or equivalent in other currencies. It is chaired by the President of the Board of Management or the CRO and meets on a weekly basis;
- The Small Credit Committee reviews and approves all loan/credit applications from customers in the amount up to EUR 15 million or equivalent in other currencies. It is chaired by the Head of Credit Underwriting Department and meets on a weekly basis;
- Loan/credit applications from customers in the amount in the range from EUR 15 to 40 million or equivalent in other currencies may be approved either by the Large or the Small Credit Committee depending on rating of the borrower;
- The Credit Committee of Retail Business is responsible for approval of the loan applications of SME in the amount up to EUR 1 million or equivalent in other currencies and also for approval of the loan applications of Private Individuals clients in the amount up to 100 million RUR or equivalent in other currencies. The Committee meets once in a two-week period;
- The Special Credit Committee is responsible for considerations of the applications related to restructuring/refinancing of problem debts.

The Bank also has a system of personal credit approval authorities with the four-eyes principle in place – approval is done jointly by representatives from both business and risk functions; for SME lending process proposal is done by business function and approval is done by risk function.

All credit exposures above EUR 50 million or equivalent in other currencies as well as restructuring/refinancing applications above EUR 25 million have to be approved by the UniCredit Group (by the authorized members of the Supervisory Board).

The Group limits concentrations of exposure to individual customers, counterparties and issuers (for securities), as well as groups of related customers. Exposure to credit risk is managed through regular analysis of the borrower's creditworthiness and by changing/adjusting lending limits where appropriate.

The Group's credit policies and product guidelines establish:

- Procedures and standards for approval and review of loan/credit applications;
- Methodology for the credit assessment of borrowers (corporate, retail);
- Methodology for the credit assessment of counterparties, issuers and insurance companies;
- Methodology for the evaluation of collateral;
- Credit documentation requirements;
- Procedures for the ongoing monitoring of loans and other credit exposures.

The relevant relationship managers and Corporate Lending Department originate corporate loan/credit applications jointly. The application could be solely prepared by relationship managers, depending on the respective authority granted to a given relationship manager.

The credit applications consist of a structured complex analysis focusing on the customer's business, financial performance and risks. The loan/credit applications are then independently reviewed by the Credit Underwriting Department and a second opinion in respect of risks is given accompanied by a check that credit policy requirements have been met. The relevant Approval Authority reviews the loan/credit application accompanied by the Credit Underwriting opinion.

In order to provide better assessment of customers' creditworthiness, separate units specialising on analysis of different industries were created within the Credit Underwriting Department. This business model allows the Bank to quickly and thoroughly analyse changes in various industries, adjust strategies and take adequate decisions. Along with the industry divisioning there is also a set of regional risk managers that monitor the situation in the main regions of Bank's operations. This allows the Bank to manage its credit portfolio both on industry and regional levels.

Credit portfolio diversification by client types (large corporate clients, SME, individual clients) and industries allows the Bank to maintain high credit portfolio quality. In order to provide an adequate risk assessment, the Bank uses various internal rating models which take into account specifics of different client segments, provides effective differentiation of clients by credit risk level and precise assessment of their probability of default in accordance with Basel II principles. Internal ratings are used in credit decision-making, pricing, capital allocation and risk management processes.

All existing credit deals/approved limits for corporate clients are subject to annual review procedures.

The Bank continuously monitors the performance of individual credit exposures and regularly reassesses the creditworthiness of its

customers. The review is based on the customer's most recent financial statements and other information submitted by the borrower, or otherwise obtained by the Bank. As the result of the review, the borrower's internal credit rating may be changed. The Bank monitors concentrations of credit risk by industry/sector and by the exposure to top 10, 50 and 100 borrowers.

Retail loan applications are approved according to internal local policies, rules, guidelines and operational instructions for lending to individuals and SME. Information is obtained on every customer. The extent of the information required and frequency of its update depend on the regulatory requirements, the customer category, creditworthiness of the customer and type of a transaction. The business unit obtains and analyzes the information from different sources (information from the customer, on-site visits, internal/external sources).

In order to reduce the risk of potential losses in the Bank's credit transactions a Monitoring Unit was established. The Unit implements procedures for systematic identification and assessment of negative signals, analysis and situation monitoring as well as strategies and action plans for potentially troubled corporate borrowers.

Settlement risk

The Group's activities may give rise to settlement risk at the time of settlement of transactions. Settlement risk is the risk of loss due to the failure of counterparty to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions the Group mitigates this risk by conducting settlements through settlement/clearing agents to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations. Acceptance of settlement risk on free settlement transactions requires transaction specific and/or counterparty specific settlement limits that form part of the counterparty limit approval/monitoring process described above.

The table below shows the maximum exposure to credit risk for the components of the statement of financial position, including derivatives. The maximum exposure is shown gross, before the effect of mitigation through the use of master netting and collateral agreements.

	Notes	Maximum gross exposure 31 December 2014	Maximum gross exposure 31 December 2013
Cash and cash balances (excluding cash on hand)	6	23 799 335	16 966 502
Trading securities:	7		
- held by the Group		4 184 948	8 043 048
- pledged under repurchase agreement		263 368	3 533 397
Amounts due from credit institutions	8	332 555 937	223 403 672
Derivative financial assets	9	81 685 033	9 610 569
Derivative financial assets designated for hedging	9	12 003 652	4 131 332
Loans to customers	10	826 851 401	548 607 344
Investment securities:	11		
- available-for-sale			
- held by the Group		32 553 782	19 457 387
- pledged under repurchase agreement		21 815 961	32 789 934
- held-to-maturity		-	299 993
Investments in associate		-	973 059
Other financial assets	17	2 219 955	918 968
		1 337 933 372	868 735 205
Financial commitments and contingencies	23	572 301 402	412 660 801
Total credit risk exposure		1 910 234 774	1 281 396 006

Where financial instruments are recorded at fair value, the amounts shown above represent the current credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in values.

The following tables provide the analysis of assets based on credit quality of respective counterparts as at 31 December 2014 and 2013.

The High grade category includes exposures with low credit risk, i.e. exposures without any impairment or with low provision rate (less than 1%). All other performing exposures which are not past due are included within Standard category.

Notes to Consolidated Financial Statements (CONTINUED)

28. Risk management (CONTINUED)

	Notes	Neither past due nor impaired		Past due or impaired	Total 2014
		High grade	Standard		
Cash and cash balances (excluding cash on hand)	6	23 799 335	-	-	23 799 335
Trading securities	7				
- held by the Group		4 184 948	-	-	4 184 948
- pledged under repurchase agreement		263 368	-	-	263 368
Amounts due from credit institutions	8	332 555 937	-	-	332 555 937
Derivative financial assets	9	81 685 033	-	-	81 685 033
Derivative financial assets designated for hedging	9	12 003 652	-	-	12 003 652
Loans to customers	10				
Corporate customers		610 325 251	28 127 579	18 433 930	656 886 760
Retail customers		142 102 694	5 687 709	7 246 654	155 037 057
Reverse repurchase agreements with companies		2 526 107	-	-	2 526 107
Lease receivables		11 820 860	-	580 617	12 401 477
Investment securities available-for-sale:	11				
- held by the Group		32 553 782	-	-	32 553 782
- pledged under repurchase agreement		21 815 961	-	-	21 815 961
Total		1 275 636 928	33 815 288	26 261 201	1 335 713 417

	Notes	Neither past due nor impaired		Past due or impaired	Total 2013
		High grade	Standard		
Cash and cash balances (excluding cash on hand)	6	16 966 502	-	-	16 966 502
Trading securities	7				
- held by the Group		8 043 048	-	-	8 043 048
- pledged under repurchase agreement		3 533 397	-	-	3 533 397
Amounts due from credit institutions	8	223 403 672	-	-	223 403 672
Derivative financial assets	9	9 610 569	-	-	9 610 569
Derivative financial assets designated for hedging	9	4 131 332	-	-	4 131 332
Loans to customers	10				
Corporate customers		345 399 154	27 323 091	7 721 692	380 443 937
Retail customers		128 736 590	9 752 560	4 651 207	143 140 357
Reverse repurchase agreements with companies		25 023 050	-	-	25 023 050
Investment securities:	11				
- available-for-sale					
- held by the Group		19 457 387	-	-	19 457 387
- pledged under repurchase agreement		32 789 934	-	-	32 789 934
- held-to-maturity		299 993	-	-	299 993
Total		817 394 628	37 075 651	12 372 899	866 843 178

Geographical concentration

Asset and Liability Management Committee exercises control over the risk in the legislation and regulatory area and assesses its influence on the Group's activity. This approach allows the Group to minimize potential losses from the investment climate fluctuations in the Russian Federation.

As at 31 December 2014 and 31 December 2013 assets and liabilities of the Group are concentrated mainly in the Russian Federation except for the amounts due from credit institutions and derivative financial assets and liabilities (including those designated for hedging) which are mainly concentrated in OECD countries.

Liquidity risk and funding management

Liquidity risk refers to the availability of sufficient funds to meet deposit withdrawals and other financial commitments associated with financial instruments as they actually fall due. Liquidity risk exists when the maturities of assets and liabilities do not match. The matching and/or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of financial institutions. It is unusual for financial institutions ever to be completely matched since a lot of business transactions are of uncertain term and different types. An unmatched position could potentially enhance profitability, but also could increase the risk of failure to meet obligations.

The approach to liquidity management is to ensure, as far as possible, that the Group always has sufficient liquidity to meet its obligations, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group reputation.

Assets and Liabilities Committee (hereinafter – “ALCO”) is responsible for management of liquidity risk of the Bank. ALCO delegates to the Finance Department and Markets Department the responsibility to monitor and maintain the Bank's liquidity profile within limits on a daily basis. At the same time Market Risk Unit controls compliance with liquidity limits and informs ALCO in case of limit breaches. Both Finance Department and Market Risk Unit report to local and to the UniCredit Group ALCO on a weekly basis.

According to the liquidity management policy:

1. The approach to funding and structural liquidity is described in the annual funding plan, which is based on annual budget data. On a monthly basis, the funding plan is updated taking into account the current recognised and unrecognised positions, changes in the asset and liability mismatches of the Bank, available funding sources and market analysis. The Bank has adopted contingency funding plans, the UniCredit Group standard risk management instrument, which describes potential funding sources in case of crisis situation. The contingency funding plan is updated in the event of crisis, but at least once a year by ALCO, after annual funding plan approval.

2. Structural liquidity of the Bank is analyzed by Finance Department and Market Risk Unit using the liquidity gap approach and reported to local ALCO and to the UniCredit Group on daily basis. Liquidity limits and requirements both established by the UniCredit Group and the CBR are taken into account.
3. Short-term liquidity is monitored on the basis of cash flow models in total and separately by major currencies according to UniCredit Group approach and local approach. Differences in the two approaches are explained by necessity to control liquidity taking into account the Bank's strategy and features of the local market environment.
 - Scenarios (going concern, market crisis, foreign exchange market crisis scenario, etc.) are assessed to forecast future cash flows and corresponding liquidity needs for the nearest three months. Market crisis scenario includes “haircuts” to liquid security positions, failure of the Bank's counterparties to meet their obligations with regard to money market deals, run on retail deposits, inability to make swaps at reasonable prices, etc. Decisions with regard to switches between going-concern and crisis scenarios are taken by ALCO;
 - UniCredit Group sets limits on cash flow positions that depend on available liquidity sources and level of liquid assets (portfolio of assets that can be quickly liquidated to meet obligations without significant price decline). Additionally local ALCO sets limits on local approach to cash flow model.
4. Funding structure concentration is monitored and managed on a constant basis:
 - ALCO sets an internal limit on the maximum volume of borrowings from a single group of clients;
 - Reports on customer funds concentration are presented to management and analyzed on a weekly basis.
5. Liquidity ratios in line with regulatory requirements established by CBR are to be monitored and met:
Finance Department makes a forecast of N4 ratio for a one month horizon on a daily basis.
Markets Department projects N2, N3 ratios for a one month horizon.
 - Instant liquidity Ratio (N2) is the ratio of liquid assets to sight and overnight liabilities;
 - Current liquidity ratio (N3) is the ratio of liquid assets to liabilities maturing within 30 calendar days;
 - Long-term liquidity ratio (N4) is the ratio of assets maturing after one year to the sum of capital and liabilities maturing after one year.

As at 31 December 2014 and 2013, these ratios were as follows:

	2014, %	2013, %
N2 “Instant Liquidity Ratio” (minimum 15%)	114.4	74.6
N3 “Current Liquidity Ratio” (minimum 50%)	66.9	87.6
N4 “Long-Term Liquidity Ratio” (maximum 120%)	97.0	76.5

Notes to Consolidated Financial Statements (CONTINUED)

28. Risk management (CONTINUED)

The following tables show the liquidity gap profile as at 31 December 2014 and 2013. This information is prepared using the internal Assets and Liabilities Management system according to the approved internal approach. The mapping approach is compliant with the requirements of the UniCredit Group liquidity policy. For example, debt securities are mapped according to the nearest put-date (if any) or to maturity date, loans to corporate customers are mapped based on facilities' types, for retail loans statistical model for prepayment simulation is implemented, sight items (both on assets and liabilities side) are mapped based on UniCredit Group statistical model according to historical pattern corresponding items' behavior, derivative instruments are recorded in other assets and other liabilities, amounts due to and due from banks are mapped based on maturity dates. This information is used internally for risk management purposes and differs from financial statement amounts.

The table below presents the liquidity gap profile according to the Group's approved internal approach as at 31 December 2014:

	2014							Total
	Less than 1 month	1 month to 3 months	3 months to 6 months	6 months to 1 year	1 year to 3 years	More than 3 years	No stated maturity	
Assets								
Cash and cash balances	42 873 396	-	-	-	-	-	-	42 873 396
Trading securities	-	-	-	-	2 834 430	1 622 831	-	4 457 261
Amounts due from credit institutions	192 338 776	3 021 274	6 300 000	57 122 683	2 276 670	71 496 911	-	332 556 314
Loans to customers	237 586 826	37 782 001	50 464 869	140 244 427	217 486 989	143 271 623	-	826 836 735
Investment securities available-for-sale	-	2 619 856	219 538	1 793 579	10 156 127	39 795 743	-	54 584 843
Fixed assets	-	-	-	-	-	-	6 001 364	6 001 364
Other assets	-	-	-	93 284 706	-	-	-	93 284 706
Total assets	472 798 998	43 423 131	56 984 407	292 445 395	232 754 216	256 187 108	6 001 364	1 360 594 619
Liabilities								
Amounts due to credit institutions	95 146 506	53 232 385	20 858 185	9 651 168	18 484 918	13 373 699	-	210 746 861
Amounts due to customers								
- current accounts	54 654 910	4 750 217	4 750 217	5 543 125	12 344 185	43 204 647	-	125 247 301
- time deposits	287 766 814	62 796 607	10 329 495	29 348 024	164 568 640	130 212 713	-	685 022 293
Debt securities issued	1 391 081	10 109 664	10 000 000	15 517 149	25 000 000	-	-	62 017 894
Other liabilities	135 494 246	-	-	-	-	-	-	135 494 246
Equity	-	-	-	-	-	-	142 066 024	142 066 024
Total equity and liabilities	574 453 557	130 888 873	45 937 897	60 059 466	220 397 743	186 791 059	142 066 024	1 360 594 619
Net position	(101 654 559)	(87 465 742)	11 046 510	232 385 929	12 356 473	69 396 049	(136 064 660)	-
Accumulated gap	(101 654 559)	(189 120 301)	(178 073 791)	54 312 138	66 668 611	136 064 660	-	

The Group estimates that the negative accumulated gap in 1 month to 1 year periods will be sufficiently covered by the Group's money market daily borrowing capacity, issue of unsecured bonds and secured refinancing with the CBR.

The table below presents the liquidity gap profile according to the approved internal approach as at 31 December 2013:

	2013							Total
	Less than 1 month	1 month to 3 months	3 months to 6 months	6 months to 1 year	1 year to 3 years	More than 3 years	No stated maturity	
Assets								
Cash and cash balances	25 721 114	-	-	-	-	-	-	25 721 114
Trading securities	3 715 151	-	5 979 413	1 774 488	-	-	-	11 469 052
Amounts due from credit institutions	206 927 066	12 759 604	-	500 000	-	-	-	220 186 670
Loans to customers	112 759 312	27 411 968	43 928 918	114 491 545	158 698 621	90 276 991	-	547 567 355
Investment securities:								
- available-for-sale	-	2 513 368	878 389	347 566	11 191 848	37 017 779	-	51 948 950
- held-to-maturity	-	-	-	300 073	-	-	-	300 073
Fixed assets	-	-	-	-	-	-	6 328 343	6 328 343
Other assets	-	-	-	19 355 997	-	53 160	-	19 409 157
Total assets	349 122 643	42 684 940	50 786 720	136 769 669	169 890 469	127 347 930	6 328 343	882 930 714
Liabilities								
Amounts due to credit institutions	74 586 408	1 884 788	3 286 535	18 259 259	37 551 808	16 404 724	-	151 973 522
Amounts due to customers								
- current accounts	38 807 422	4 088 796	4 088 796	4 700 469	11 492 190	40 222 664	-	103 400 337
- time deposits	242 523 199	64 315 141	4 494 736	20 425 632	69 264 050	19 535 228	-	420 557 986
Debt securities issued	-	-	4 520 712	10 000 001	35 204 879	-	-	49 725 592
Other liabilities	26 810 270	-	-	-	-	-	-	26 810 270
Equity	-	-	-	-	-	-	130 463 007	130 463 007
Total equity and liabilities	382 727 299	70 288 725	16 390 779	53 385 361	153 512 927	76 162 616	130 463 007	882 930 714
Net position	(33 604 656)	(27 603 785)	34 395 941	83 384 308	16 377 542	51 185 314	(124 134 664)	-
Accumulated gap	(33 604 656)	(61 208 441)	(26 812 500)	56 571 808	72 949 350	124 134 664	-	

Notes to Consolidated Financial Statements (CONTINUED)

28. Risk management (CONTINUED)

Analysis of financial assets and liabilities by remaining contractual maturities

The tables below summarise the maturity profile of financial assets and liabilities as at 31 December 2014 and 31 December 2013 based on contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Group expects that many customers will not request repayment on the earliest date the Group could be required to pay. The tables do not reflect the expected cash flows indicated by the Group's deposit retention history.

	Less than 1 month	1 month to 3 months	3 months to 6 months	6 to 12 months	1 year to 3 years	More than 3 years	Total
Financial assets as at 31 December 2014							
Cash and cash balances	42 873 396	-	-	-	-	-	42 873 396
Trading securities							
- held by the Group	4 184 948	-	-	-	-	-	4 184 948
- pledged under repurchase agreements	263 368	-	-	-	-	-	263 368
Amounts due from credit institutions	195 079 900	3 748 655	9 473 421	55 601 316	9 692 654	70 420 970	344 016 916
Derivative financial assets:							
- Contractual amounts payable	(30 309 003)	(23 403 949)	(24 387 736)	(12 734 098)	(26 854 086)	(36 310 163)	(153 999 035)
- Contractual amounts receivable	48 075 653	29 343 823	34 592 172	14 907 679	40 759 994	57 800 110	225 479 431
Derivative financial assets designated for hedging:							
- Contractual amounts payable	(114 648)	(1 322 962)	(2 573 265)	(4 588 452)	(19 528 498)	(6 113 495)	(34 241 320)
- Contractual amounts receivable	967 946	3 332 359	5 464 639	7 154 065	24 519 725	6 117 645	47 556 379
Loans to customers	43 752 196	64 955 283	98 774 668	159 752 901	383 583 142	261 313 455	1 012 131 645
Investment securities available-for-sale:							
- held by the Group	53 783	748 463	958 941	1 840 719	10 216 211	50 349 131	64 167 248
- pledged under repurchase agreements	48 705	3 088 463	493 389	2 331 059	9 848 266	16 739 218	32 549 100
Total undiscounted financial assets	304 876 244	80 490 135	122 796 229	224 265 189	432 237 408	420 316 871	1 584 982 076
Financial liabilities as at 31 December 2014							
Amounts due to credit institutions	96 022 796	54 776 529	21 130 441	10 123 108	19 336 613	13 444 956	214 834 443
Derivative financial liabilities:							
- Contractual amounts payable	56 610 504	34 293 250	77 562 217	71 539 208	64 995 086	14 899 361	319 899 626
- Contractual amounts receivable	(42 287 190)	(27 672 222)	(52 196 012)	(49 110 347)	(44 610 557)	(10 814 599)	(226 690 927)
Derivative financial liabilities designated for hedging:							
- Contractual amounts payable	268 311	4 540 006	1 956 220	40 309 334	16 993 486	20 228 361	84 295 718
- Contractual amounts receivable	(517 633)	(3 986 284)	(1 404 055)	(28 805 375)	(11 574 943)	(17 645 081)	(63 933 371)
Amounts due to customers	387 305 063	78 392 654	30 437 027	44 039 139	281 034 631	25 685 121	846 893 635
Debt securities issued	-	1 678 795	1 203 281	3 286 408	33 067 500	40 525 000	79 760 984
Total undiscounted financial liabilities	497 401 851	142 022 728	78 689 119	91 381 475	359 241 816	86 323 119	1 255 060 108

The maturity profile of the financial assets and liabilities at 31 December 2013 was the following:

	Less than 1 month	1 month to 3 months	3 months to 6 months	6 to 12 months	1 year to 3 years	More than 3 years	Total
Financial assets as at 31 December 2013							
Cash and cash balances	25 708 189	-	-	-	-	-	25 708 189
Trading securities							
- held by the Group	8 043 048	-	-	-	-	-	8 043 048
- pledged under repurchase agreements	3 533 397	-	-	-	-	-	3 533 397
Amounts due from credit institutions	208 432 994	13 421 158	82 002	752 925	729 740	112 406	223 531 225
Derivative financial assets:							
- Contractual amounts payable	(9 900 055)	(5 505 716)	(8 988 084)	(18 027 924)	(5 130 281)	(2 972 663)	(50 524 723)
- Contractual amounts receivable	10 307 592	6 553 562	9 583 895	20 091 466	10 249 359	9 271 006	66 056 880
Derivative financial assets designated for hedging:							
- Contractual amounts payable	(6 014)	(6 838)	(22 515)	(1 030 327)	(1 543 811)	(857 502)	(3 467 007)
- Contractual amounts receivable	184 698	2 811 479	859 607	1 930 716	3 186 608	491 731	9 464 839
Loans to customers	54 660 277	42 869 150	73 715 616	119 398 763	251 278 113	132 615 181	674 537 100
Investment securities							
- available-for-sale							
- held by the Group	44 652	249 438	1 365 849	1 079 572	9 794 119	14 123 663	26 657 293
- pledged under repurchase agreements	61 676	3 116 419	544 742	1 153 437	8 286 006	37 627 230	50 789 510
- held-to-maturity	-	-	-	311 892	-	-	311 892
Total undiscounted financial assets	301 070 454	63 508 652	77 141 112	125 660 520	276 849 853	190 411 052	1 034 641 643
Financial liabilities as at 31 December 2013							
Amounts due to credit institutions	75 918 124	2 204 894	3 585 352	18 928 949	38 311 438	16 761 572	155 710 329
Derivative financial liabilities:							
- Contractual amounts payable	8 920 914	24 056 642	9 755 852	12 030 297	8 929 247	7 177 178	70 870 130
- Contractual amounts receivable	(9 113 807)	(23 600 462)	(8 812 111)	(12 055 658)	(7 775 344)	(3 191 178)	(64 548 560)
Derivative financial liabilities designated for hedging:							
- Contractual amounts payable	133 857	1 220 776	1 362 511	4 971 950	7 091 614	5 014 364	19 795 072
- Contractual amounts receivable	(82 757)	(646 266)	(274 846)	(1 066 103)	(1 806 829)	(1 121 674)	(4 998 475)
Amounts due to customers	339 947 338	72 386 729	9 139 579	23 876 079	81 333 733	12 528 360	539 211 818
Debt securities issued	-	6 315	196 165	2 285 303	44 525 535	12 418 904	59 432 222
Total undiscounted financial liabilities	415 723 669	75 628 628	14 952 502	48 970 817	170 609 394	49 587 526	775 472 536

The maturity analysis does not reflect the historical pattern of stable balances on current accounts. Withdrawals of current accounts historically are taking place over a longer period than indicated in the tables above. These balances are included in amounts due in less than one month in the tables above.

Included in due to customers are term deposits of individuals. In accordance with the Russian legislation, the Group is obliged to repay such deposits upon demand (please refer to Note 19).

The table below shows the contractual expiry by maturity of financial commitments and contingencies.

	Less than 1 month	1 to 3 months	3 to 6 months	6 to 12 months	1 to 3 years	More than 3 years	Total
2014	23 682 800	42 504 644	87 245 124	163 680 983	174 981 329	80 206 522	572 301 402
2013	18 608 748	30 989 275	77 592 232	106 851 453	158 661 119	19 957 974	412 660 801

The Group expects that not all of the contingent liabilities or commitments will be drawn before expiry of the commitments.

Notes to Consolidated Financial Statements (CONTINUED)

28. Risk management (CONTINUED)

Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

The Group distinguishes four market risk categories:

1. Interest Rate Risk is the risk that changes in interest rates will affect future cash flows or fair values of financial instruments;
2. Currency Risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates;
3. Spread Risk is the risk that changes in credit spreads will affect bond prices;
4. Residual Risk is the risk that a price of a particular instrument will change due to its specific characteristics.

On a daily basis the Group assesses interest rate and currency risks for both the trading portfolio and banking book. Moreover, spread and residual risks are calculated for fixed income positions.

The Group applies a Value-at-Risk (hereinafter – “VAR”) methodology for the measuring of all risks mentioned above. VAR measure adopted by the Group estimates the potential negative change in the market value of a portfolio at a 99% confidence level over a 1-day horizon. In addition, the Group calculates SVAR, a measure of the potential negative change in the market value of a portfolio at a 99% confidence level over a 1-day horizon in a period of market stress. The Group distinguishes the following types of VAR:

1. Total VAR is calculated for all risk factors taken in aggregate;
2. Interest Rate VAR is originated from interest rate risk exposure of the portfolio;
3. Foreign exchange VAR is originated from currency risk exposure of the portfolio;
4. Spread VAR is originated from spread risk exposure of the bond portfolio;
5. Residual VAR is originated from other factors exposure of the bond portfolio.

The Group also calculates an Incremental Risk Charge (hereinafter – “IRC”) that complements additional standards being applied to VAR modelling framework according to amendments to Basel II. IRC is an estimate of the default and migration risks of unsecured credit products over a one year capital horizon at 99.9% confidence level.

For interest rate risk management and control the Group also uses a Basis Point Value (hereinafter – “BPV”) measure, which shows a change of present value of the Group’s position if interest rate changes by one basis point. The measure is calculated for all currencies in which the Group has interest rate exposures. In addition, for bonds the Group calculates a Credit Point Value (hereinafter – “CPV”) measure that reflects a change of the bond position present value in case of credit spread changes by one basis point.

Starting in 2014, the Group additionally calculates (and includes in VAR calculation as a component of interest rate risk) the change of present value of the Group’s position if cross-currency basis swap rates change by one basis point.

Since monitoring of VAR, BPV and CPV is an integral part of the risk management procedures, VAR, CPV and BPV limits and warning levels have been established and exposures are reviewed daily against the limits and warning levels by Market Risk Unit (hereinafter – “MRU”). IRC exposure is reviewed weekly.

The Group has adopted the following limits:

- Total VAR limit for the trading portfolio, and a warning level for total VAR for the whole portfolio;
- IRC limit for total bond position;
- Total BPV limit for whole portfolio;
- BPV limits split by currencies;
- Open foreign exchange position limits;
- CPV limit for total bond position.

In addition, the Bank (local ALCO) sets limits for BPV by timeband and business segment (ALM and Markets).

Usage of VAR enables management of a position taking into consideration complex relationships and interdependencies between different risk factors. Typically MRU analyses VAR figures and sets BPV limits which help traders and the Finance Department to optimize risk profiles in volatile market environments. On a daily (starting in 2014, earlier – monthly) basis MRU performs stress-testing of all four market risk categories, in other words, the estimation of total portfolio present value change according to several predefined scenarios of market risk factor movements. In addition, the MRU monitors on a daily basis the financial result of the trading operations and thoroughly investigates any significant variances.

The control of economic and regulatory open foreign currency position is performed by MRU on daily basis against the established limits.

All limit violations are analyzed by the MRU on a daily basis, and all limit breaches are escalated and reported to local ALCO and to UniCredit Bank Austria AG.

According to Basel III regulatory standards the Credit Valuation Adjustment (modification of derivatives market value taking into account counterparty credit risk) and corresponded impact on Capital are calculated quarterly by the UniCredit Group. Additionally, the requirements of minimum mark-up of derivative transactions with corporate counterparties are applied.

In 2014 the Group implemented a new IT system for Market risk measurement, which has considerably increased MRU’s capability to perform stress tests. The new systems also enables the Bank to calculate sensitivities to basis spread movements. Interest rate risk model for non-performing loans has been implemented.

In an effort to control the Bank’s trading strategy the sensitivity analysis of statement of comprehensive income in terms of risk factors is performed monthly and presented to ALCO. In 2014, the analysis was expanded to include historical impact of the risk factors.

Interest rate risk management of the banking book

The Bank uses the active interest rate risk management concept, which aims to minimize the net interest income volatility of the banking book.

In the banking book interest rate risk position there is a discrepancy between economic (behavioural) and contractual maturities of financial instruments. It concerns both instruments with fixed contractual maturities (loans and time deposits) and instruments without contractual maturities (current accounts, capital). Based on historical observation the Bank developed models that allowed applying a behavioural approach to such kinds of banking book items for construction of interest rate risk position with the aim of better interest rate risk management by means of preventing over-hedging and encouraging self-hedging. The Bank applies behavioural models to current accounts, short-term customer time deposits and time deposits with auto-rollover option as well as to capital. The Bank has developed a prepayment model for retail loans and implemented it in interest rate risk position. For avoiding an accounting discrepancy between hedged items of the banking book calculated on an accrual basis and hedging instruments calculated on a mark-to-market basis and, as a result, to stabilize net interest income. The Bank uses hedge accounting methodology. Currently, Macro Cash Flow Hedge and Portfolio Fair Value Hedge are used by the Bank.

Objectives and limitation of VAR methodology (unaudited)

The Group uses a Basel II compliant VAR methodology based on historical simulations. Historical simulation is a method that allows to calculate VAR without making any assumptions about the statistical distribution of the portfolio value movements. This approach involves the construction of the hypothetical distribution of the yields (profit and losses) of a portfolio of financial instruments directly by means of the historical fluctuations of the market prices. Once the hypothetical distribution has been calculated, the VAR is given by the percentile evaluation with the 99% confidence interval.

VAR estimates are based on historical data and therefore have some limitations. The volatility of interest and exchange rates observed in the past might not match the current market conditions, which could lead to an underestimation of future losses. The VAR measure does not account for any losses that may occur beyond the 99% confidence level.

The adequacy of the models used by the Group is controlled using a back-testing method, which compares VAR measures with realized mark-to-market revaluation for traded instruments and mark-to-model revaluation for non-traded instruments. This analysis is provided by MRU on a monthly basis.

One single model is used to estimate VAR for all purposes (regulatory, market risk disclosures, etc.). Changes to VAR model/parameters (if any are required) are validated using the back-testing approach mentioned above. Regulatory requirements for approval, if any, are handled at the UniCredit Group level.

Computational results (unaudited)

The following table shows an estimation of the potential losses that could occur on all risk positions as a result of movements in market rates and prices by one BPV:

	2014	2013
Total VAR	1 476 262	456 011
Interest Rate VAR	1 154 759	241 971
Spread VAR	356 283	215 087
Foreign exchange VAR	37 279	21 188

The banking book includes corporate and retail loans and bonds from the investment portfolio on the asset side and deposits on the liability side offset by internal interest rate swaps to transfer interest rate risk to the trading book.

The following table shows estimation of the potential losses that could occur on the banking book risk positions as a result of movements in market rates and prices by one BPV:

	2014	2013
Total VAR	1 299 447	352 827
Interest Rate VAR	1 174 907	213 141
Spread -VAR ^[1]	341 452	172 219
Foreign exchange VAR ^[2]	-	-

[1] Spread risk in the banking book arises from bonds comprising investment portfolio.

[2] Foreign exchange risk is defined as the risk arising from the net open position of the Bank and allocated to the trading book. The foreign exchange risk component of the banking book is therefore considered to be zero.

Notes to Consolidated Financial Statements (CONTINUED)

28. Risk management (CONTINUED)

The following table shows estimation of the potential losses that could occur on the trading book risk positions as a result of movements in market rates and prices by one BPV:

	2014	2013
Total VAR	186 151	98 518
Interest Rate VAR	137 614	51 313
Spread VAR	14 831	52 244
Foreign exchange VAR	37 279	21 188

Operational risk

Operational risk definition and risk management principles

The Group defines as “operational” the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. The definition of Operational Risk includes legal risk but excludes strategic and reputation risk. Legal risk includes but is not limited to exposure to fines, penalties or punitive damages resulting from supervisory actions as well as private settlements.

The management of operational risk as defined above is based on the following fundamental principles:

- Involvement of corporate governing bodies in all the relevant decisions regarding the operational risk management framework;
- Independence of operational risk management function from the risk taking functions;
- Effective system of controls at different control levels (line, second level and third level);
- Clear separation between the operational risk management framework development and validation functions;
- Involvement of operational risk management function in the evaluation of the risks within new products, processes, systems and markets;
- Effective and efficient escalation and decision-making process;
- Adequate and periodical disclosure and reporting process.

Operational risk management framework

The Bank follows the UniCredit Group’s operational risk management framework in its guiding standards and principles as well as with the legislation of the Russian Federation.

The implementation of the standards and principles is substantially supported by the exhaustive set of internally approved normative documents being constantly maintained and updated in accordance with both external and internal requirements.

The Board of Management of the Bank holds the responsibility for the establishment, governance and continuous monitoring of the effective and efficient operational risk management system. The Board of Management establishes the general policies of the Bank’s operational risk management system and has control over its due implementation and its actual operations including but not limiting to:

- approval of the operational risk framework and any essential changes to it as well as all internal normative documents of the Bank guiding the operational risk management system;

- establishment of an operational risk management function being of appropriate independence of judgement and having the adequate personnel and other resources;
- assurance that the tasks and responsibilities of the functions involved in the operational risk management system are assigned in a clear and appropriate manner with special regard to avoidance of conflicts of interest;
- establishment of informing and reporting system providing accurate, complete and timely information on operational risk exposure and other significant operational risk management issues.

For further enforcement of the operational risk management system, Operational Risk Committee of the Bank being a governing body primarily is responsible for making decisions on operational risk topics and ongoing monitoring of developments affecting the Bank’s business and promoting the exchange of information among the divisions and individual operating functions (Retail Banking, CIB, CFO, Legal, HR, Security) representing line controls.

The Bank’s Operational Risk Management Unit (hereinafter – “ORM Unit”) performing the second level controls is fully independent from risk taking functions performing the line level controls. The ORM Unit’s main methodologies, tools and activities to identify, assess, monitor and mitigate operational risk are focused on but not limited to:

- loss data collection including general ledger analysis, accounts reconciliation, transitory and suspense accounts monitoring, data quality control;
- key operational risk indicators;
- scenario analysis;
- operational risk limits control;
- insurance coverage;
- capital at risk allocation according to the Basel II Standardized Approach;
- new products/processes analysis from the operational risk impact perspective;
- credit bureaus cooperation;
- reporting and escalating any of the essential operational risk issues to the Board of Management, Internal Audit Department and competent UniCredit Group functions.

In order to assure and sustain the efficacy of the Operational Risk identification and mitigation processes, a Permanent Workgroup is operating at the Bank which aims at identifying the source of Operational Risk and reduce the Operational Risk exposure of the Bank, leveraging mainly on the expertise of the ORM Unit and Organization Department.

The Internal Audit Department performing the third level controls cooperates with the ORM Unit in terms of setting, development, implementation and maintenance of the operational risk management system, operational risk identification and the inherent local internal validation process.

29. Fair values of financial instruments

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair values of financial assets and financial liabilities are determined as follows.

- The fair values of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices.
- Unquoted equities and debt securities classified as available-for-sale are valued using models that use both observable and unobservable data. The non-observable inputs to the models include assumptions regarding the future financial performance of the investee, its risk profile, and economic assumptions regarding the industry and geographical jurisdiction in which the investee operates.
- As there is no active secondary market in Russia for loans and advances to banks and customers, deposits by banks and customers, promissory notes issued, subordinated debt, other borrowing funds and other financial assets and liabilities, there is no reliable market value available for these portfolios. In order to present fair value for these financial instruments a separate recalculation procedure is performed by a special routine which uses cash flows of each individual deals as a basis. The cash flows are multiplied with the respective discount factor per time bucket, currency, legal entity and risk product (asset or liability).
In accordance with the Group methodology discount factors include:
 - for assets: Risk free rate + expected loss + unexpected loss
 - for liabilities: Risk free rate + own credit spread (liquidity spreads)
- For financial assets and liabilities that have a short term maturity (less than 3 months), it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits and savings accounts without a maturity.
- For loans and advances to banks and customers and deposits by banks and customers and promissory notes issued fair value has been estimated by reference to the market rates available at the balance sheet date for similar instruments of maturity equal to the remaining fixed period.
- The fair values of other financial assets and financial liabilities (excluding derivative instruments) are determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes for similar instruments.
- The fair value valuation of derivative instruments are based on discounted cash flow analysis and performed using the management's best estimates and applicable interest rates. Foreign currency forward contracts are measured using quoted forward exchange rates and yield curves derived from quoted interest rates matching maturities of the contracts.

Except as detailed in the following table, the Group consider that the carrying amounts of financial assets and financial liabilities recognised in the consolidated statement of financial position approximate their fair value.

	2014		2013	
	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets				
Amounts due from credit institutions	332 555 937	327 034 093	223 403 672	223 504 788
Loans to customers	826 851 401	852 715 500	548 607 344	580 441 850
Investment securities held-to-maturity	-	-	299 993	299 191
Financial liabilities				
Amounts due to credit institutions	209 956 341	210 922 593	152 653 594	151 810 815
Amounts due to customers	810 620 505	827 401 485	529 544 946	534 985 153
Debt securities issued	62 007 167	59 722 181	50 737 686	50 976 208

Notes to Consolidated Financial Statements (CONTINUED)

29. Fair values of financial instruments (CONTINUED)

The following tables provide an analysis of financial instruments that are measured subsequent to initial recognition at amortized cost, grouped into Levels 1 to 3.

2014				
	Level 1	Level 2	Level 3	Total
Financial assets				
Amounts due from credit institutions	-	-	327 034 093	327 034 093
Loans to customers	-	-	852 715 500	852 715 500
Financial liabilities				
Amounts due to credit institutions	-	-	210 922 593	210 922 593
Amounts due to customers	-	-	827 401 485	827 401 485
Debt securities issued	-	59 722 181	-	59 722 181

2013				
	Level 1	Level 2	Level 3	Total
Financial assets				
Amounts due from credit institutions	-	-	223 504 788	223 504 788
Loans to customers	-	-	580 441 850	580 441 850
Investment securities held-to-maturity	-	299 191	-	299 191
Financial liabilities				
Amounts due to credit institutions	-	-	151 810 815	151 810 815
Amounts due to customers	-	-	534 985 153	534 985 153
Debt securities issued	-	50 976 208	-	50 976 208

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

2014				
	Level 1	Level 2	Level 3	Total
Financial assets at FVTPL				
Trading securities				
- held by the Group	1 326 696	2 858 252	-	4 184 948
- pledged under repurchase agreements	-	263 368	-	263 368
Investment securities available-for-sale				
- held by the Group	26 451 655	6 093 587	-	32 545 242
- pledged under repurchase agreements	-	21 815 961	-	21 815 961
Derivative financial assets	-	81 685 033	-	81 685 033
Derivative financial assets designated for hedging	-	12 003 652	-	12 003 652
Total	27 778 351	124 719 853	-	152 498 204
Financial liabilities at FVTPL				
Derivative financial liabilities	-	104 534 651	-	104 534 651
Derivative financial liabilities designated for hedging	-	20 464 088	-	20 464 088
Total	-	124 998 739	-	124 998 739

	2013			
	Level 1	Level 2	Level 3	Total
Financial assets at FVTPL				
Trading securities				
- held by the Group	136 142	7 906 906	-	8 043 048
- pledged under repurchase agreements	3 303 137	230 260	-	3 533 397
Investment securities available-for-sale				
- held by the Group	2 728 842	16 720 049	-	19 448 891
- pledged under repurchase agreements	19 755 677	13 034 257	-	32 789 934
Derivative financial assets	-	9 610 569	-	9 610 569
Derivative financial assets designated for hedging	-	4 131 332	-	4 131 332
Total	25 923 798	51 633 373	-	77 557 171
Financial liabilities at FVTPL				
Derivative financial liabilities	-	8 153 454	-	8 153 454
Derivative financial liabilities designated for hedging	-	6 601 742	-	6 601 742
Total	-	14 755 196	-	14 755 196

The table above does not include AFS equity investments of RUR 8 540 thousand (31 December 2013: RUR 8 496 thousand) which do not have a quoted market price in an active market and whose fair value cannot be reliably measured due to absence of the market for such instruments. Currently the Group does not intend to dispose of these investments.

During the year ended 31 December 2014 there were no transfers from levels 1 to level 2 for available-for-sale investment securities (2013: RUR 2 239 747 thousand). During the year ended 31 December 2013 the transfers from level 2 to level 1 category amounted to RUR 720 168 thousand for available-for-sale investment securities. During the year ended 31 December 2014 and 31 December 2013 there were no transfers for trading securities.

The following table shows reconciliation for the year ended 31 December 2013 for the fair value measurements in Level 3 for the fair value hierarchy:

	Equity investments available- for-sale 2013
As at the beginning of the year	7 742 614
Total gains (losses):	
- in profit or loss	6 123 108
- in other comprehensive income	(5 446 181)
Disposal:	(8 419 541)
As at the end of the year	-

30. Related party disclosures

The Group's ultimate shareholder is the UniCredit S.P.A, the parent company of UniCredit Group. The Bank's immediate parent is UniCredit Bank Austria AG. Both entities produce publicly available financial statements.

In accordance with IAS 24 Related Party Disclosures, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form. Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be conducted on the same terms, conditions and amounts as transactions between unrelated parties.

Notes to Consolidated Financial Statements (CONTINUED)

30. Related party disclosures (CONTINUED)

Balances and transactions with UniCredit Bank Austria AG (the immediate parent) and UniCredit S.P.A (ultimate parent) were as follows:

	2014	Weighted average interest rate, %	2013	Weighted average interest rate, %
Amounts due from credit institutions				
- In Russian Roubles	-	-	1 905 989	7.1%
- In EUR	519 897	0.0%	225 606	0.0%
- In USD	119 834 946	3.3%	129 336 010	0.3%
Derivative financial assets	3 661		-	
Other assets	126 927		87 141	
Amounts due to credit institutions				
- In Russian Roubles	4 872 000	6.4%	963 548	0.0%
- In EUR	17 621 039	2.1%	10 411 201	2.4%
- In USD	44 510 280	2.2%	46 924 855	2.2%
- In other currencies	-	-	155 404	0.3%
Derivative financial liabilities	17 342 174		-	
Derivative financial liabilities designated for hedging	10 224		-	
Other liabilities	448 834		170 175	
Commitments and guarantees issued	10 441 771		3 592 476	
Commitments and guarantees received	98 489 972		2 043 830	

	2014	2013
Interest income	2 593 943	435 219
Interest expense	(2 797 339)	(1 675 200)
Fee and commission income	25 036	15 756
Fee and commission expense	(206 024)	(46 989)
(Losses)/gains on financial assets and liabilities held for trading	(18 845 128)	33 464
Personnel expenses	(19 642)	(18 451)
Other income	-	201

Balances and transactions with other companies controlled by the UniCredit Group or related with UniCredit Group are as follows:

	2014	Weighted average interest rate, %	2013	Weighted average interest rate, %
Amounts due from credit institutions				
- In Russian Roubles	10 994 784	13.0%	3 000	6.5%
- In EUR	8 193 844	0.4%	13 354 913	0.0%
- In USD	1 139 014	4.1%	4 073	0.0%
- In other currencies	2 736	0.0%	1 685	0.0%
Derivative financial assets	6 801 297		2 223 130	
Derivative financial assets designated for hedging	3 067 860		1 244 897	
Loans to customers				
- In Russian Roubles	731 662	5.0%	675 403	5.0%
- In EUR	2 675 568	6.1%	1 824 030	6.2%
Intangible assets	886 550		172 375	
Other assets	39 162		2 360	
Amounts due to credit institutions				
- In Russian Roubles	2 286 350	22.2%	1 186 328	5.0%
- In EUR	2 709 370	0.0%	95 056	0.0%
- In USD	5 663 104	2.3%	3 948 408	2.3%
- In other currencies	1 967	0.0%	1 436	0.0%

	2014	Weighted average interest rate, %	2013	Weighted average interest rate, %
Derivative financial liabilities	12 052 242		3 208 485	
Derivative financial liabilities designated for hedging	15 000 188		3 829 564	
Amounts due to customers				
- In Russian Roubles	22 482	19.2%	833 700	5.5%
- In EUR	391 218	2.1%	509 554	0.1%
- In USD	-	-	23 300	0.5%
Other liabilities	976 985		190 472	
Commitments and guarantees issued	16 872 379		15 184 104	
Commitments and guarantees received	6 441 018		3 700 784	

	2014	2013
Interest income	7 058 765	3 985 132
Interest expense	(5 896 541)	(3 221 975)
Fee and commission income	20 193	20 859
Fee and commission expense	(51 683)	(35 621)
Losses on financial assets and liabilities held for trading	(4 972 236)	(329 159)
Other income	808	21 328
Personnel expenses	(58 653)	(23 832)
Other administrative expenses	(100 382)	(45 095)

Subordinated loans from the members of the UniCredit Group were as follows for 2014 and 2013:

	2014	2013
	UniCredit Bank Austria AG	UniCredit Bank Austria AG Other companies controlled by the UniCredit Group
Subordinated loans at the beginning of the year	12 326 113	12 655 191 2 435 466
Subordinated debt repaid during the year	(3 503 430)	(1 640 920) (2 551 024)
Accrual of interest, net of interest paid	255 981	127 932 (10 970)
Effect of exchange rates changes	4 674 560	1 183 910 126 528
Subordinated loans at the end of the year	13 753 224	12 326 113 -

Total compensation of the key management personnel included in personnel expenses for the year ended 31 December 2014 comprised short-term benefits in the amount of RUB 168 708 thousand and other long-term benefits in the amount of RUB 176 181 thousand (2013: RUB 106 910 thousand and RUB 100 739 thousand, respectively) and post-employment benefits in the amount of RUB 1 033 thousand (2013: RUB 909 thousand).

31. Capital management

The Group maintains an actively managed capital base to cover risks inherent in the business. The adequacy of capital is monitored using, among other measures, principles and approaches established by Basel III, Regulation and Directive of the European Parliament and the Council (CRD IV), the CBR regulation.

The primary objectives of capital management are to ensure that the Group complies with externally imposed capital requirements and that the Group maintains strong credit ratings and healthy capital ratios in order to support its business and to maximize shareholders' value.

Capital and Capital adequacy ratio under the CBR requirements

The CBR requires banks to maintain a capital adequacy ratio of 10% of risk-weighted assets, computed using amounts in statutory financial statements prepared in accordance with Russian banking legislation and regulation of the CBR.

Notes to Consolidated Financial Statements (CONTINUED)

31. Capital management (CONTINUED)

Capital (own funds) under the requirements of the CBR regulation N 395-P "Calculation of own funds (Basel III) by credit institution" as at 31 December 2014 and 2013 was as follows (unaudited):

	2014	2013
Core equity Tier I	118 209 092	104 647 076
Tier I	118 209 092	104 647 076
Additional capital	15 373 802	25 132 496
Total capital	133 582 894	129 779 572

Core equity Tier I and Tier I comprise share capital, share premium, reserve fund and retained earnings including current year profit. Additional capital includes subordinated debt, current year profit not included in the main capital and revaluation reserves.

The Capital adequacy ratios, computed in accordance with the CBR Regulation N 139- I "Obligatory banking ratios", as at 31 December 2014 and 31 December 2013 were as follows:

	2014	2013
Total capital adequacy ratio H1.0 (limit 10%)	13.2%	14.4%
Core equity Tier I capital adequacy ratio H1.1 (limit 5%)	11.7%	11.7%
Tier 1 capital adequacy ratio H1.2 (limit 5.5%)	11.8%	11.7%

Due to the introduction of restrictive political and economic measures affecting the situation in the financial markets, as well as to reduce the regulatory risks due to the volatility of the exchange rate, the CBR in December 2014 introduced a relief for the calculation of capital adequacy ratios and regulations.

In the calculation of capital, the Bank reclassified debt securities from the category "available for sale" to the category "held to maturity" at fair value prevailing on 1 October 2014. In calculating the ratios, the Bank used the official exchange rates of foreign currencies against the Rouble set by the CBR as of 1 October 2014.

Capital and Capital adequacy ratio under Basel III and Basel II requirements (unaudited)

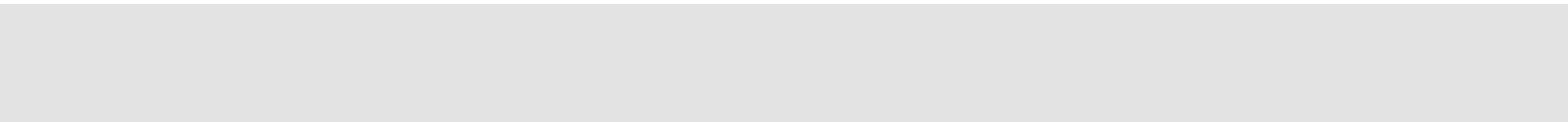
Starting from the reporting period 1 January 2009 the Group calculates risk weighted assets under Basel II requirements following UniCredit Bank Austria AG internal policies.

Starting from 2014, the Group calculates risk weighted assets in accordance with the requirements of Basel III. In the requirements of Basel III there is no concept of the Tier III capital. Subordinated loans, received by the Group, have no possibility to be considered as loss absorption capacity of the Bank and as a result can not be included in Tier II capital.

The capital and capital adequacy ratio, computed in accordance with the Basel III and Basel II requirements as at 31 December 2014 and 2013 were as follows (unaudited):

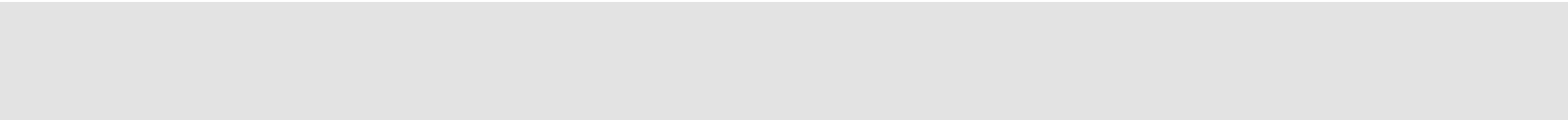
	2014	2013
Core equity Tier 1	117 755 188	116 273 282
Tier II capital	-	6 263 636
Tier III capital	-	2 890 315
Total capital	117 755 188	125 427 233
Risk weighted assets	1 268 832 782	771 708 451
Core equity Tier 1 capital ratio	9.3%	15.1%
Total capital ratio	9.3%	16.3%





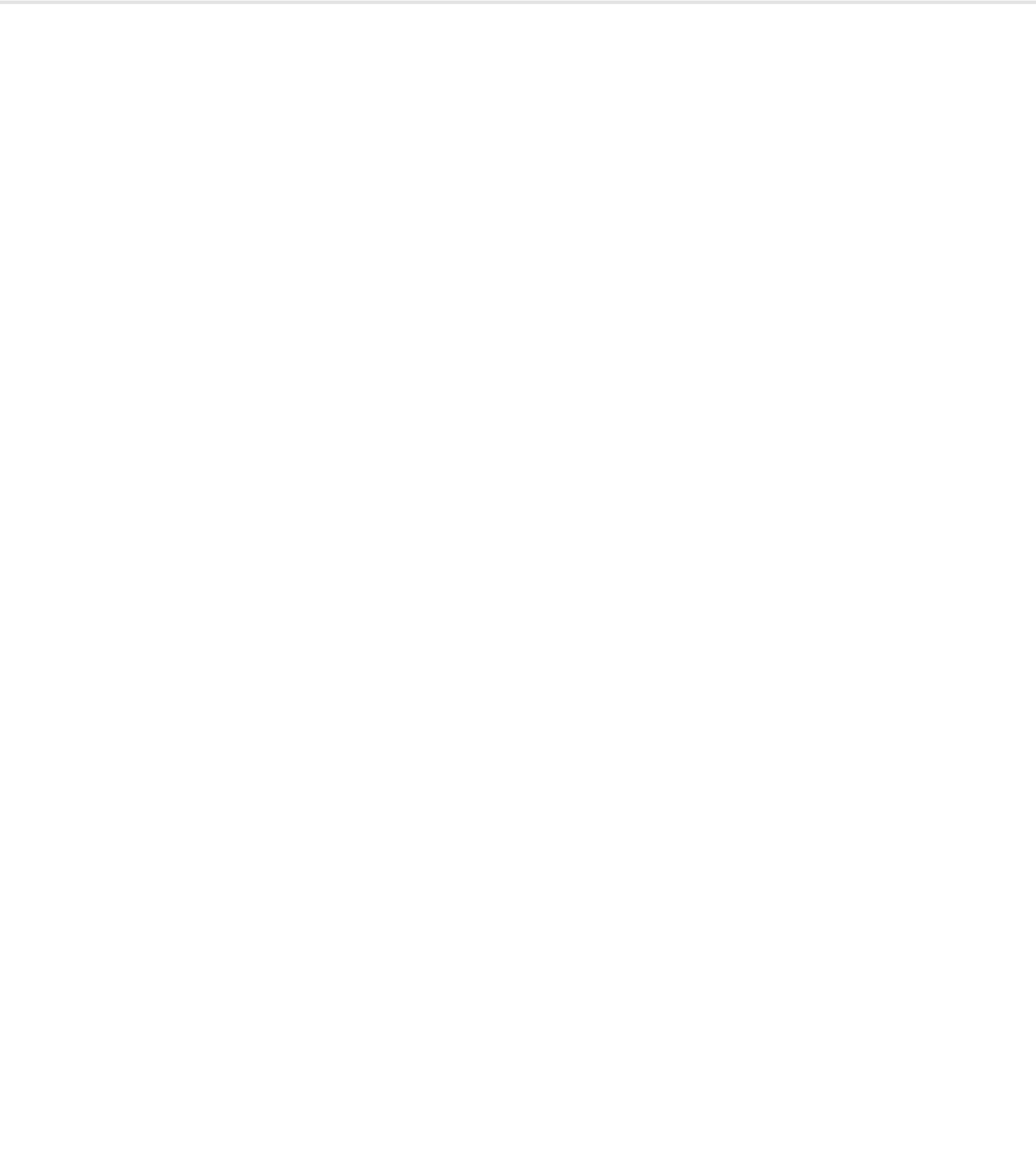
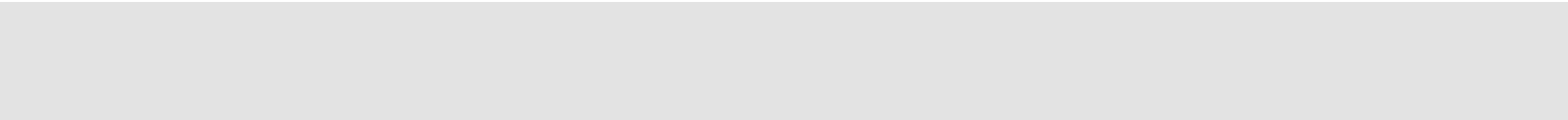
Notes to Consolidated Financial Statements (CONTINUED)

31. Capital management (CONTINUED)



Notes to Consolidated Financial Statements (CONTINUED)

31. Capital management (CONTINUED)



Notes to Consolidated Financial Statements (CONTINUED)

31. Capital management (CONTINUED)
