

ZAO UniCredit Bank

Consolidated Financial Statements
Year ended 31 December 2013

ZAO UNICREDIT BANK

CONTENTS

	Page
STATEMENT OF MANAGEMENT'S RESPONSIBILITIES FOR THE PREPARATION AND APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS	1
INDEPENDENT AUDITORS' REPORT	2-3
Consolidated Statement of Financial Position	4
Consolidated Statement of Comprehensive Income	5
Consolidated Statement of Changes in Equity	6
Consolidated Statement of Cash Flows	7
NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS	
1. Principal activities	8
2. Basis of preparation	8
3. Summary of accounting policies	9
4. Significant accounting judgements and estimates	26
5. Operating segments	26
6. Cash and cash balances	30
7. Trading securities	30
8. Amounts due from credit institutions	31
9. Derivative financial instruments	32
10. Loans to customers	33
11. Investment securities	41
12. Investment in associate	42
13. Transfers of financial assets	43
14. Fixed assets	44
15. Intangible assets	45
16. Taxation	46
17. Other assets and liabilities	47
18. Amounts due to credit institutions	48
19. Amounts due to customers	48
20. Debt securities issued	49
21. Subordinated debt	50
22. Shareholder's equity	50
23. Commitments and contingencies	51
24. Gains on financial assets and liabilities held for trading	52
25. Fee and commission income	52
26. Personnel and other administrative expenses	53
27. Risk management	53
28. Fair values of financial instruments	68
29. Related party disclosures	71
30. Capital management	73
31. Subsequent events	75

ZAO UNICREDIT BANK

STATEMENT OF MANAGEMENT'S RESPONSIBILITIES FOR THE PREPARATION AND APPROVAL OF THE CONSOLIDATED FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2013

Management of ZAO UniCredit Bank is responsible for the preparation of the consolidated financial statements that present fairly the financial position of ZAO UniCredit Bank and its associate (collectively – the “Group”) as at 31 December 2013, and the results of its operations, cash flows and changes in shareholders’ equity for the year then ended, in compliance with International Financial Reporting Standards (“IFRS”).

In preparing the consolidated financial statements, management is responsible for:

- Properly selecting and applying accounting policies;
- Presenting information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- Providing additional disclosures when compliance with the specific requirements in IFRSs are insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Group’s financial position and financial performance; and
- Making an assessment of the Group’s ability to continue as a going concern.

Management is also responsible for:

- Designing, implementing and maintaining an effective and sound system of internal controls, throughout the Group;
- Maintaining adequate accounting records that are sufficient to show and explain the Group’s transactions and disclose with reasonable accuracy at any time the consolidated financial position of the Group, and which enable them to ensure that the consolidated financial statements of the Group comply with IFRS;
- Maintaining statutory accounting records in compliance with legislation and accounting standards of the Russian Federation;
- Taking such steps as are reasonably available to them to safeguard the assets of the Group; and
- Preventing and detecting fraud and other irregularities.

The consolidated financial statements of the Group for the year ended 31 December 2013 were approved by the Board of Management of ZAO UniCredit Bank on 14 February 2014.

Signed on behalf of the Board of Management

M. Alekseev

O. Goncharova

14 February 2014



Chairman of the Board of Management

Chief Accountant

INDEPENDENT AUDITOR'S REPORT

To: Shareholder and Supervisory Board of ZAO UniCredit Bank.

We have audited the accompanying consolidated financial statements of ZAO UniCredit Bank and its associated company (collectively – the “Group”), which comprise the consolidated statement of financial position as at 31 December 2013 and the consolidated statements of comprehensive income, changes in equity and cash flows for 2013, and notes comprising a summary of accounting policies and other explanatory information.

Management's Responsibility for the Consolidated Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with International Financial Reporting Standards, and for such internal control as management determines is necessary to enable the preparation of the consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the fair presentation of these consolidated financial statements based on our audit. We conducted our audit in accordance with Russian Federal Auditing Standards and International Standards on Auditing. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to express an opinion on the fair presentation of these consolidated financial statements.

Opinion

In our opinion, the consolidated financial statements present fairly, in all material respects, the financial position of the Group as at 31 December 2013, and its financial performance and its cash flows for 2013 in accordance with International Financial Reporting Standards.

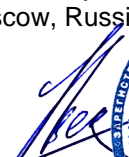
Other Matters

The consolidated financial statements of ZAO UniCredit Bank as of 31 December 2012 were audited by another auditor who expressed unqualified opinion on these financial statements on 18 February 2013.

Deloitte & Touche

14 February 2014

Moscow, Russian Federation


Neklyudov S. Partner
(certificate no. 000196 of 28 November 2011)

ZAO Deloitte & Touche CIS



Audited entity: ZAO UniCredit Bank.

Licensed by the Central Bank of the Russian Federation on 23 March 2012, License No.1.

Entered in the Unified State Register of Legal Entities on 19 August 2002 by the Moscow Inter-Regional Tax Inspectorate No.39 of the Ministry for Taxes and Duties of the Russian Federation, Registration No. 1027739082106, Certificate series 77 No. 005721432

9, Prechistenskaya emb., Moscow, Russia 119034.

Independent Auditor: ZAO "Deloitte & Touche CIS"

Certificate of state registration № 018.482, issued by the Moscow Registration Chamber on 30.10.1992.

Certificate of registration in the Unified State Register № 1027700425444 of 13.11.2002, issued by Moscow Interdistrict Inspectorate of the Russian Ministry of Taxation № 39.

Certificate of membership in «NP «Audit Chamber of Russia» (auditors' SRO) of 20.05.2009 № 3026, ORNZ 10201017407.

ZAO UNICREDIT BANK

CONSOLIDATED STATEMENT OF FINANCIAL POSITION AS AT 31 DECEMBER 2013 (Thousands of Russian Roubles)

	Notes	2013	2012
Assets			
Cash and cash balances	6	25 708 189	24 020 106
Trading securities			
- held by the Group	7	8 043 048	4 340 528
- pledged under repurchase agreements	7	3 533 397	-
Amounts due from credit institutions	8	223 403 672	246 446 188
Derivative financial assets	9	9 610 569	10 064 303
Derivative financial assets designated for hedging	9	4 131 332	7 350 086
Changes in fair value of portfolio hedged items	9	1 458 602	1 142 230
Loans to customers	10	548 607 344	504 195 074
Investment securities:	11		
- available-for-sale			
- held by the Group		19 457 387	31 918 591
- pledged under repurchase agreements		32 789 934	26 690 399
- held-to-maturity		299 993	311 805
Investments in associate	12	973 059	979 435
Fixed assets	14	6 328 343	6 724 172
Intangible assets	15	2 204 893	1 974 557
Other assets	17	1 950 602	2 318 108
Total assets		888 500 364	868 475 582
Liabilities			
Amounts due to credit institutions	18, 21	152 653 594	187 523 705
Derivative financial liabilities	9	8 153 454	7 309 978
Derivative financial liabilities designated for hedging	9	6 601 742	6 222 442
Amounts due to customers	19	529 544 946	503 869 222
Debt securities issued	20	50 737 686	40 792 747
Deferred income tax liabilities	16	2 211 333	2 810 119
Current income tax liabilities		352 795	724 314
Other liabilities	17	6 200 115	5 969 924
Total liabilities		756 455 665	755 222 451
Equity			
Share capital	22	41 787 806	41 787 806
Share premium		437 281	437 281
Cash flow hedge reserve		(1 159 521)	(960 582)
Revaluation reserve for available-for-sale securities		(411 821)	4 721 389
Retained earnings		91 390 954	67 267 237
Total equity		132 044 699	113 253 131
Total equity and liabilities		888 500 364	868 475 582

Signed and authorised for release on behalf of the Board of Management of the Bank

M. Alekseev



Chairman of the Board of Management

O. Goncharova

Chief Accountant

14 February 2014

The accompanying notes on pages 8 to 75 are an integral part of these consolidated financial statements.

ZAO UNICREDIT BANK

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED 31 DECEMBER 2013 (Thousands of Russian Roubles)

	Notes	2013	2012
Interest income			
Loans to customers		47 472 733	40 274 293
Amounts due from credit institutions		1 207 012	4 058 869
Trading and investment securities		3 605 328	3 262 042
Other		2 066 015	2 996 310
		54 351 088	50 591 514
Interest expense			
Amounts due to customers		(15 885 485)	(15 835 206)
Amounts due to credit institutions		(5 856 707)	(8 668 563)
Debt securities issued		(4 556 048)	(2 830 163)
		(26 298 240)	(27 333 932)
Net interest income		28 052 848	23 257 582
Fee and commission income	25	6 386 551	5 468 307
Fee and commission expense		(904 195)	(745 026)
Net fee and commission income		5 482 356	4 723 281
Dividend income		165 721	59 478
Gains on financial assets and liabilities held for trading	24	4 655 618	4 797 090
Fair value adjustments in portfolio hedge accounting		64 084	(406)
Gains on disposal of:			
- loans		156 189	134 227
- available-for-sale financial assets		6 886 061	3 154 569
OPERATING INCOME		45 462 877	36 125 821
Impairment on loans			
- loans	10	(3 431 859)	(2 783 324)
- other financial transactions	10	(10 531)	(21 978)
NET INCOME FROM FINANCIAL ACTIVITIES		42 020 487	33 320 519
Personnel expenses	26	(6 400 700)	(5 949 934)
Other administrative expenses	26	(4 287 034)	(3 964 239)
Depreciation of fixed assets	14	(744 796)	(640 105)
Amortization of intangible assets	15	(559 749)	(452 845)
Other provisions		6 481	16 782
Net other operating income (expense)		9 544	(129 778)
Operating costs		(11 976 254)	(11 120 119)
Share of gains of associate	12	44 018	50 403
Gain on disposal of subsidiary		149 530	-
Goodwill write-off	15	(389 911)	-
Losses on disposal of fixed assets		(16 046)	(8 157)
PROFIT BEFORE INCOME TAX EXPENSE		29 831 824	22 242 646
Income tax expense	16	(5 708 107)	(4 764 462)
PROFIT FOR THE YEAR		24 123 717	17 478 184
OTHER COMPREHANSIVE LOSS			
Items that may be reclassified subsequently to profit and loss			
Cash flow hedge reserve – effective portion of changes in fair value	16	(198 939)	341 787
Revaluation reserve for available-for-sale securities – net change	16	(5 133 210)	(2 874 979)
Other comprehensive loss for the period, net of tax		(5 332 149)	(2 533 192)
TOTAL COMPREHENSIVE INCOME FOR THE YEAR		18 791 568	14 944 992

The accompanying notes on pages 8 to 75 are an integral part of these consolidated financial statements.

ZAO UNICREDIT BANK

CONSOLIDATED STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2013 (Thousands of Russian Roubles)

	Share capital	Share premium	Cash flow hedge reserve	Revaluation reserve for available-for-sale securities	Retained earnings	Total equity
1 January 2012	31 787 811	437 281	(1 302 369)	7 596 368	49 789 053	88 308 144
Total comprehensive income						
Profit for the year	-	-	-	-	17 478 184	17 478 184
Other comprehensive income						
Change in cash flow hedge reserve, net of tax	-	-	341 787	-	-	341 787
Net change in revaluation reserve for available-for-sale assets, net of tax	-	-	-	(2 874 979)	-	(2 874 979)
Total other comprehensive income	-	-	341 787	(2 874 979)	-	(2 533 192)
Total comprehensive income	-	-	341 787	(2 874 979)	17 478 184	14 944 992
Transactions with owner, recorded directly in equity						
Increase of share capital	9 999 995	-	-	-	-	9 999 995
Total transactions with owners	9 999 995	-	-	-	-	9 999 995
31 December 2012	41 787 806	437 281	(960 582)	4 721 389	67 267 237	113 253 131
1 January 2013	41 787 806	437 281	(960 582)	4 721 389	67 267 237	113 253 131
Total comprehensive income						
Profit for the year	-	-	-	-	24 123 717	24 123 717
Other comprehensive income						
Change in cash flow hedge reserve, net of tax	-	-	(198 939)	-	-	(198 939)
Net change in revaluation reserve for available-for-sale assets, net of tax	-	-	-	(5 133 210)	-	(5 133 210)
Total other comprehensive income	-	-	(198 939)	(5 133 210)	-	(5 332 149)
Total comprehensive income	-	-	(198 939)	(5 133 210)	24 123 717	18 791 568
31 December 2013	41 787 806	437 281	(1 159 521)	(411 821)	91 390 954	132 044 699

The accompanying notes on pages 8 to 75 are an integral part of these consolidated financial statements.

ZAO UNICREDIT BANK

CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2013 (Thousands of Russian Roubles)

	Notes	2013	2012
Cash flows from operating activities			
Interest received		56 270 349	46 578 568
Interest paid		(34 306 938)	(20 283 662)
Fees and commissions received		6 416 585	5 468 307
Fees and commissions paid		(868 467)	(745 026)
Net (payments) receipts from trading securities		(163 210)	145 300
Net payments from derivatives and dealing in foreign currencies		(2 553 037)	(1 843 108)
Other income received (expense paid)		387 502	(1 168 832)
Salaries and benefits paid		(5 506 014)	(4 985 260)
Other operating expenses paid		(4 174 488)	(3 358 392)
Cash flows from operating activities before changes in operating assets and liabilities		15 502 282	19 807 895
Net (increase) decrease in operating assets			
Obligatory reserve with the CBR		1 803 978	2 193 874
Trading securities		(7 238 378)	(2 437 411)
Amounts due from credit institutions		32 989 463	(57 700 192)
Loans to customers		(27 495 268)	(44 798 399)
Other assets		(517 261)	(176 519)
Net increase (decrease) in operating liabilities			
Amounts due to credit institutions		(35 457 867)	32 707 076
Amounts due to customers		15 701 758	49 092 142
Promissory notes		(540 386)	63 777
Other liabilities		(311 932)	(668 614)
Net cash used in operating activities before income tax		(5 563 611)	(1 916 371)
Income tax paid		(5 345 376)	(3 748 860)
Net cash used in operating activities		(10 908 987)	(5 665 231)
Cash flows from investing activities			
Net proceeds from disposal of subsidiary		547 238	-
Dividends received		165 721	59 478
Net proceeds (purchases) of available-for-sale securities		7 251 333	(15 893 714)
Proceeds from sale of fixed and intangible assets		7 367	9 538
Purchase of fixed and intangible assets		(1 540 365)	(1 462 214)
Net cash from (used in) investing activities		6 431 294	(17 286 912)
Cash flows from financing activities			
Proceeds from issuance of bonds	20	30 000 500	20 000 000
Redemption of bonds issued under put option		(19 795 120)	(5 479 788)
Redemption of subordinated debt	21	(4 191 944)	(1 958 127)
Increase of share capital	22	-	9 999 995
Net cash from financing activities		6 013 436	22 562 080
Effect of exchange rates changes on cash and cash balances		152 340	(81 822)
Net increase (decrease) in cash and cash balances		1 688 083	(471 885)
Cash and cash balances, beginning		24 020 106	24 491 991
Cash and cash balances, ending	6	25 708 189	24 020 106

The accompanying notes on pages 8 to 75 are an integral part of these consolidated financial statements.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

1. PRINCIPAL ACTIVITIES

These consolidated financial statements include the financial statements of ZAO UniCredit Bank (hereinafter – the “Bank”) and its associate. ZAO UniCredit Bank and its associate are hereinafter collectively referred to as the “Group”.

The Bank (the former International Moscow Bank) was established as a closed joint stock company under the laws of the Russian Federation in 1989. The Bank operates under General Banking License No. 1 reissued by the Central Bank of Russia (hereinafter – the “CBR”) on 23 March 2012 as well as the CBR license for operations with precious metals issued on 20 December 2007. The Bank also possesses licenses for securities transactions and custody services from the Federal Service for the Securities Market issued on 25 April 2003, the license to act as an exchange broker on transactions with futures and options issued on 27 May 2008 and Russian Federal Customs Service permission to act as a guarantor in relation to customs authorities issued on 1 October 2010. The Bank is a member of the state deposit insurance system in the Russian Federation.

The Bank’s registered legal address is 9, Prechistenskaya Embankment, Moscow, Russian Federation, 119034.

As at 31 December 2013 the Bank has 13 branches and 13 representative offices throughout the Russian Federation and one representative office in the Republic of Belarus.

As at 31 December 2013 the Group comprises the Bank, the leading operating entity of the Group, and LLC UniCredit Leasing Company, a leasing company as its associate.

In August 2013 the Bank sold its 100% share in the subsidiary CJSC Bank Sibir to a company 40% of which is owned by UniCredit Group and the remaining 60% is owned by a third party at a selling price amounting to RUB 6 547 238 thousand. Before sale the Bank increased the share capital of CJSC Bank Sibir by investing RUB 6 000 000 thousand. Net assets of the subsidiary amounted to RUB 6 397 708 thousand at the date of disposal. A gain on disposal amounting to RUB 149 530 thousand was recognized in the line item Gains on disposal of subsidiary in the consolidated statement of comprehensive income for the year ended 31 December 2013. Net cash inflow on disposal of subsidiary is included in the consolidated statement of cash flows for the year ended 31 December 2013 and amounts to RUB 547 238 thousand.

The primary activities of the Group are deposit taking, lending, providing payments and settlement services, transactions with foreign currencies and securities and providing finance leases.

As at 31 December 2013 the sole shareholder of the Group is UniCredit Bank Austria AG. UniCredit Bank Austria AG, a member of UniCredit Group, is responsible for the commercial banking in Central and Eastern Europe within the UniCredit Group.

2. BASIS OF PREPARATION

Statement of compliance

These consolidated financial statements are prepared in accordance with International Financial Reporting Standards (hereinafter – “IFRS”) and interpretations issued by the International Financial Reporting Interpretations Committee (hereinafter – “IFRIC”).

Basis of measurement

These consolidated financial statements are prepared on the historical cost basis except that financial instruments held for trading, available-for-sale assets and derivative financial instruments are stated at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Presentation currency

These consolidated financial statements are presented in Russian Roubles ("RUB"). Amounts in Russian Roubles are rounded to the nearest thousand.

3. SUMMARY OF ACCOUNTING POLICIES

The following significant accounting policies are applied in the preparation of the consolidated financial statements.

Principles of consolidation

These consolidated financial statements incorporate the financial statements of the Bank and entities controlled by the Bank. Control is achieved when the Bank:

- Has power over the investee;
- Is exposed, or has rights, to variable returns from its involvement with the investee; and
- Has the ability to use its power to affect its returns.

The Bank reassesses whether or not it controls an investee if facts and circumstances indicate that there are changes to one or more of the three elements of control listed above.

When the Bank has less than a majority of the voting rights of an investee, it has power over the investee when the voting rights are sufficient to give it the practical ability to direct the relevant activities of the investee unilaterally. The Bank considers all relevant facts and circumstances in assessing whether or not the Bank's voting rights in an investee are sufficient to give it power, including:

- The size of the Bank's holding of voting rights relative to the size and dispersion of holdings of the other vote holders;
- Potential voting rights held by the Bank, other vote holders or other parties;
- Rights arising from other contractual arrangements; and
- Any additional facts and circumstances that indicate that the Bank has, or does not have, the current ability to direct the relevant activities at the time that decisions need to be made, including voting patterns at previous shareholders' meetings.

Consolidation of a subsidiary begins when the Bank obtains control over the subsidiary and ceases when the Bank loses control of the subsidiary. Specifically, income and expenses of a subsidiary acquired or disposed of during the year are included in the consolidated statement of profit or loss and other comprehensive income from the date the Bank gains control until the date when the Bank ceases to control the subsidiary.

Profit or loss and each component of other comprehensive income are attributed to the owners of the Bank and to the non-controlling interests. Total comprehensive income of subsidiaries is attributed to the owners of the Bank and to the non-controlling interests even if this results in the non-controlling interests having a deficit balance.

When necessary, adjustments are made to the financial statements of subsidiary and associate to bring their accounting policies into line with the Group's accounting policies.

All intragroup assets and liabilities, equity, income, expenses and cash flows relating to transactions between members of the Group are eliminated in full on consolidation.

Changes in the Group's ownership interests in subsidiaries that do not result in the Group losing control over the subsidiaries are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the Bank.

When the Group loses control of a subsidiary, a gain or loss is recognized in profit or loss and is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. All amounts previously recognised in other comprehensive income in relation to that subsidiary are accounted for as if the Group had directly disposed of the related assets or liabilities of the subsidiary (i.e. reclassified to profit or loss or transferred to another category of equity as specified/permitted by applicable IFRSs). The fair value of any investment retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under International Accounting Standard ("IAS") 39, when applicable, the cost on initial recognition of an investment in an associate or a joint venture.

An associate is an entity over which the Group has significant influence. Significant influence is the power to participate in the financial and operating policy decisions of the investee but is not control or joint control over those policies.

The results and assets and liabilities of associates are incorporated in these consolidated financial statements using the equity method of accounting. Under the equity method, an investment in an associate is initially recognised in the consolidated statement of financial position at cost and adjusted thereafter to recognise the Group's share of the profit or loss and other comprehensive income of the associate. When the Group's share of losses of an associate exceeds the Group's interest in that associate (which includes any long-term interests that, in substance, form part of the Group's net investment in the associate), the Group discontinues recognising its share of further losses. Additional losses are recognised only to the extent that the Group has incurred legal or constructive obligations or made payments on behalf of the associate.

An investment in an associate is accounted for using the equity method from the date on which the investee becomes an associate. On acquisition of the investment in an associate, any excess of the cost of the investment over the Group's share of the net fair value of the identifiable assets and liabilities of the investee is recognised as goodwill, which is included within the carrying amount of the investment. Any excess of the Group's share of the net fair value of the identifiable assets and liabilities over the cost of the investment, after reassessment, is recognised immediately in profit or loss in the period in which the investment is acquired.

Unrealised gains resulting from transactions with associate are eliminated against the investment in the associate. Unrealised losses are eliminated in the same way as unrealised gains except that they are only eliminated to the extent that there is no evidence of impairment.

The consolidated financial statements include the following subsidiary and associate:

Entities	Ownership, %		Country	Industry
	2013	2012		
LLC UniCredit Leasing Company	40%	40%	Russia	Finance
CJSC Bank Sibir	0%	100%	Russia	Finance

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Financial assets

Initial recognition

Financial assets in the scope of International Accounting Standard 39 *Financial Instruments: Recognition and Measurement* are classified as either financial assets at fair value through profit or loss, loans and receivables, held-to-maturity investments, or available-for-sale financial assets, as appropriate. When financial assets are recognised initially, they are measured at fair value, plus, in the case of financial assets not at fair value through profit or loss, directly attributable transaction costs. The Group determines the classification of its financial assets upon initial recognition. Derivative financial instruments and financial instruments designated as at fair value through profit or loss upon initial recognition are not reclassified out of at fair value through profit or loss category. Financial assets that would have met the definition of loan and receivables may be reclassified out of the fair value through profit or loss or available-for-sale category if the entity has an intention and ability to hold it for the foreseeable future or until maturity. Other financial instruments may be reclassified out of fair value through profit or loss category only in rare circumstances. Rare circumstances arise from a single event that is unusual and highly unlikely to recur in the near term.

The Group recognises financial assets and liabilities on its consolidated statement of financial position when it becomes a party to the contractual provisions of the instrument. All regular way purchases of financial assets and liabilities are recognised at the settlement date.

Financial instruments at fair value through profit or loss

Financial instruments at fair value through profit or loss are financial assets or liabilities that are:

- Acquired or incurred principally for the purpose of selling or repurchasing in the near term;
- Part of a portfolio of identified financial instruments that are managed together and for which there is evidence of a recent actual pattern of short-term profit-taking;
- Derivative financial instruments (except for derivative financial instruments that are designated and effective hedging instruments); or,
- Upon initial recognition, designated by the Group as at fair value through profit or loss.

The Group designates financial assets and liabilities at fair value through profit or loss where either:

- The assets or liabilities are managed and evaluated on a fair value basis;
- The designation eliminates or significantly reduces an accounting mismatch which would otherwise arise; or
- The asset or liability contains an embedded derivative that significantly modifies the cash flows that would otherwise be required under the contract.

Gains or losses on financial assets held for trading are recognised in profit or loss.

Held-to-maturity investments

Held to maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturity dates that the Group has the positive intent and ability to hold to maturity. Held to maturity investments are measured at amortised cost using the effective interest method less any impairment.

If the Group were to sell or reclassify more than an insignificant amount of held to maturity investments before maturity (other than in certain specific circumstances), the entire category would be tainted and would have to be reclassified as available-for-sale. Furthermore, the Group would be prohibited from classifying any financial asset as held to maturity during the current financial year and following two financial years.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market, other than those that the Group:

- Intends to sell immediately or in the near term;
- Upon initial recognition designates as at fair value through profit or loss;
- Upon initial recognition designates as available-for-sale; or,
- May not recover substantially all of its initial investment, other than because of credit deterioration.

Such assets are carried at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the loans and receivables are derecognised or impaired, as well as through the amortisation process.

Available-for-sale financial assets

Available-for-sale financial assets are those non-derivative financial assets that are designated as available-for-sale or are not classified in any of the three preceding categories. After initial recognition available-for-sale financial assets are measured at fair value with gains or losses being recognised as other comprehensive income in equity until the investment is derecognised or until the investment is determined to be impaired at which time the cumulative gain or loss previously reported in equity is included in profit or loss. Interest income calculated using the effective interest method is recognised in profit or loss.

Available-for-sale assets are subsequently measured at fair value. Non-marketable equity instruments, for which it is impracticable to determine fair value, are stated at cost.

Available-for-sale equity investments that do not have a quoted market price in an active market and whose fair value cannot be reliably measured are measured at cost less any identified impairment losses at the end of each reporting period.

Determination of fair value

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date, regardless of whether that price is directly observable or estimated using another valuation technique. The fair value for financial instruments traded in an active market at the reporting date is based on their quoted market price or dealer price quotations. If a quoted market price is not available, the fair value of the instrument is estimated using valuation techniques with a maximum use of market inputs. Such valuation techniques include reference to recent arm's length market transactions, current market prices of substantially similar instruments, discounted cash flow and option pricing models and other techniques commonly used by market participants to price the instrument.

Where discounted cash flow techniques are used, estimated future cash flows are based on management's best estimates and the discount rate is a market related rate at the reporting date for an instrument with similar terms and conditions. Where pricing models are used, inputs are based on market related measures at the reporting date.

The fair value of derivatives that are not exchange-traded is estimated at the amount that the Group would receive or pay to terminate the contract at the reporting date taking into account current market conditions and the current creditworthiness of the counterparties.

Offsetting

Financial assets and liabilities are offset and the net amount is reported in the consolidated statement of financial position when there is a legally enforceable right to set off the recognised amounts and there is an intention to settle on a net basis, or to realise the asset and settle the liability simultaneously.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Cash and cash balances

The Group considers cash and nostro accounts with the CBR to be cash and cash balances. The obligatory reserve deposit with the CBR is not considered to be in this category due to restrictions on its availability.

Mandatory balances with the CBR

Mandatory balances with the CBR represent mandatory reserve deposits with the CBR, which are not available to finance the Group's day-to-day operations.

Repossessed assets

In certain circumstances, assets are repossessed following the foreclosure on loans that are in default. Repossessed assets are measured at the lower of carrying amount and fair value less costs to sell.

Derivative financial instruments

In the normal course of business, the Group enters into various derivative financial instruments including futures, forwards, foreign exchange and interest rate swaps. Such financial instruments are held for trading and are recorded at fair value. The fair values are estimated based on quoted market prices or pricing models that take into account the current market and contractual prices of the underlying instruments and other factors. Derivatives are carried as assets when their fair value is positive and as liabilities when it is negative. Gains and losses resulting from these instruments, except for derivatives designated for hedging, are included in profit or loss as gains or losses on financial assets and liabilities held for trading.

The Group books credit risk of the counterparty as a fair value adjustment for those OTC derivative trades, where master netting agreement exist. Credit risk expressed in form of credit value adjustment (CVA) and debit value adjustment (DVA) is determined on a portfolio basis with the counterparty. Determining CVA/DVA on a net portfolio basis is resulted in adjustments booked individually for derivative financial assets held for trading (see Note 9).

Hedge accounting

In hedge accounting, the Group distinguishes between cash flow hedges and fair value hedges. To qualify for hedge accounting in accordance with IAS 39, hedges must be highly effective. Derivatives used for hedging purposes are measured at fair value in the consolidated statement of financial position.

At inception of the hedge relationship, the Group formally documents the relationship between the hedged item and the hedging instrument, including the nature of the risk, the objective and strategy for undertaking the hedge and the method that will be used to assess the effectiveness of the hedging relationship.

Also at the inception of the hedge relationship, a formal assessment is undertaken to ensure the hedging instrument is expected to be highly effective in offsetting the designated risk in the hedged item. Hedges are formally assessed for effectiveness on monthly basis. A hedge is regarded as highly effective if the changes in the fair value of cash flows attributable to the hedged risk are expected to offset in a range of 80% to 125% during the hedging period.

Where a derivative is designated as a hedge of the variability in cash flows attributable to a particular risk associated with a recognised asset or liability or a highly probable forecast transaction that could affect profit or loss, the effective portion of changes in the fair value of the derivative is recognised as other comprehensive income in equity. The amount recognised in equity is removed and included in profit or loss in the same period as the hedged cash flows affect profit or loss. Any ineffective portion of changes in the fair value of the derivative is recognised immediately in profit or loss.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

If the derivative expires or is sold, terminated, or exercised, or no longer meets the criteria for cash flow hedge accounting, or the designation is revoked, hedge accounting is discontinued and the amount recognised in equity remains in equity until the forecast transaction affects profit or loss. If the forecast transaction is no longer expected to occur, hedge accounting is discontinued and the balance in equity is recognised immediately in profit or loss.

Fair value hedge is defined as a hedge of the exposure to changes in fair value of a recognised asset or liability that is attributable to a particular risk and could affect profit or loss. In a fair value hedge assets or liabilities are hedged against future fair value changes, if those changes affect the Group's results and are caused by a determinable risk. The hedging instrument is stated at its fair value, and any gains or losses on the hedging instrument are recognised in profit or loss as gains or losses on financial assets and liabilities held for trading. Gains and losses which are attributable to the hedged risk adjust the carrying value of the hedged item. Changes in the fair value of portfolio hedged items are presented separately in the consolidated statement of financial position and recognized in the consolidated statement of comprehensive income as gains or losses on financial assets and liabilities held for trading.

Credit risk expressed in form of credit value adjustment (CVA) and debit value adjustment (DVA) is also incorporated in the calculation of the fair value of derivative financial assets designated for hedging (see Note 9).

Repurchase and reverse repurchase agreements and securities lending

Repurchase and reverse repurchase agreements are utilized by the Group as an element of its treasury management and trading business. These agreements are treated as secured financing transactions. Securities sold under repurchase agreements are retained in the consolidated statement of financial position and, in case the transferee has the right by contract or custom to sell or repledged them, reclassified as securities pledged under repurchase agreements. The corresponding liability is presented within amounts due to credit institutions or customers. Securities purchased under agreements to resell ("reverse repo") are recorded as amounts due from credit institutions or loans to customers, as appropriate. The difference between sale and repurchase price is treated as interest and accrued over the life of repurchase agreements using the effective interest method.

Securities lent to counterparties are retained in the consolidated statement of financial position. Securities borrowed are not recorded in the consolidated statement of financial position, unless they are sold to third parties, in which case the purchase and sale are recorded within net gains or losses from trading securities in profit or loss. The obligation to return them is recorded at fair value as a trading liability.

Securities purchased under agreements to resell ("reverse repo") and then sold under repurchase agreements are not recorded in the consolidated statement of financial position.

Borrowings

Financial instruments or their components are classified as liabilities, where the substance of the contractual arrangement results in the Group having an obligation either to deliver cash or another financial asset to the holder, or to satisfy the obligation other than by the exchange of a fixed amount of cash or another financial asset for a fixed number of own equity instruments. Such instruments include amounts due to credit institutions, amounts due to customers, subordinated debt and debt securities issued. After initial recognition, borrowings are subsequently measured at amortised cost using the effective interest method. Gains and losses are recognised in profit or loss when the borrowings are derecognised as well as through the amortisation process.

If the Group purchases its own debt, it is removed from the statement of financial position and the difference between the carrying amount of the liability and the consideration paid is recognised in profit or loss.

Leases

Operating lease

Where the Group is the lessee in a lease agreement where the lessor does not transfer substantially all of the risks and rewards incidental to ownership of the asset, the arrangement is accounted for as an operating lease. The leased asset is not recognised in the consolidated financial statements, and lease payments are recognised in profit or loss on a straight-line basis over the period of the lease.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the period in which termination takes place.

Impairment of financial assets

The Group assesses at each reporting date whether there is any objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or a group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred after the initial recognition of the asset (an incurred 'loss event') and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated. Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in interest or principal payments, the probability that they will enter bankruptcy or other financial reorganisation and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Amounts due from credit institutions and loans to customers

For amounts due from credit institutions and loans to customers carried at amortised cost, the Group first assesses individually whether objective evidence of impairment exists individually for financial assets that are individually significant, or collectively for financial assets that are not individually significant. If the Group determines that no objective evidence of impairment exists for an individually assessed financial asset, whether significant or not, it includes the asset in a group of financial assets with similar credit risks characteristics and collectively assesses them for impairment. Assets that are individually assessed for impairment and for which an impairment loss is, or continues to be, recognised are not included in a collective assessment of impairment.

If there is an objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the assets' carrying amount and the present value of estimated future cash flows (excluding future expected credit losses that have not yet been incurred). The carrying amount of the asset is reduced through the use of an allowance account and the amount of the loss is recognised in profit or loss. Interest income continues to be accrued on the reduced carrying amount based on the original effective interest rate of the asset. Loans together with the associated allowance are written off when there is no realistic prospect of future recovery and all collateral has been realised or has been transferred to the Group. If, in a subsequent year, the amount of the estimated impairment loss increases or decreases because of an event occurring after the impairment was recognised, the previously recognised impairment loss is increased or reduced by adjusting the allowance account. If a write-off is later recovered, the recovery is credited to the allowance account in profit or loss.

The present value of the estimated future cash flows is discounted at the financial asset's original effective interest rate. If a loan has a variable interest rate, the discount rate for measuring any impairment loss is the current effective interest rate.

The calculation of the present value of the estimated future cash flows of a collateralised financial asset reflects the cash flows that may result from foreclosure less costs for obtaining and selling the collateral.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

For the purpose of a collective evaluation of impairment, financial assets are grouped on the basis of the Bank's internal credit grading system that considers credit risk characteristics such as asset type, borrower's financial position, industry, geographical location, collateral type, past-due status and other relevant factors.

Future cash flows on a group of financial assets that are collectively evaluated for impairment are estimated on the basis of historical loss experience for assets with credit risk characteristics similar to those in the group. Historical loss experience is adjusted on the basis of current observable data to reflect the effects of current conditions that did not affect the years on which the historical loss experience is based and to remove the effects of conditions in the historical period that do not exist currently. Estimates of changes in future cash flows reflect, and are directionally consistent with, changes in related observable data from year to year (such as changes in property prices, payment status, or other factors that are indicative of incurred losses in the group or their magnitude). The methodology and assumptions used for estimating future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

Held-to-maturity financial investments

For held-to-maturity investments the Group assesses individually whether there is objective evidence of impairment. If there is objective evidence that an impairment loss has been incurred, the amount of the loss is measured as the difference between the asset's carrying amount and the present value of estimated future cash flows. The carrying amount of the asset is reduced and the amount of the loss is recognised in profit or loss.

If, in a subsequent year, the amount of the estimated impairment loss decreases because of an event occurring after the impairment was recognised, any amounts formerly charged are credited to profit or loss.

Available-for-sale financial investments

For available-for-sale financial investments, the Group assesses at each reporting date whether there is objective evidence that an investment or a group of investments is impaired.

Impairment losses on available-for-sale financial assets are recognised by transferring the cumulative loss that is recognised in other comprehensive income to profit or loss as a reclassification adjustment. The cumulative loss that is reclassified from other comprehensive income to profit or loss is the difference between the acquisition cost, net of any principal repayment and amortisation, and the current fair value, less any impairment loss previously recognised in profit or loss. Changes in impairment provisions attributable to time value are reflected as a component of interest income.

In the case of debt instruments classified as available-for-sale, impairment is assessed based on the same criteria as financial assets carried at amortised cost. Future interest income is based on the reduced carrying amount and is accrued using the rate of interest used to discount the future cash flows for the purpose of measuring the impairment loss. The interest income is recorded in profit or loss. If, in a subsequent year, the fair value of a debt instrument increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed through profit or loss.

Renegotiated loans

Where possible, the Group seeks to restructure loans rather than to take possession of collateral. This may involve extending the payment arrangements and the agreement of new loan conditions. Once the terms have been renegotiated, the loan is no longer considered past due. Management continuously reviews renegotiated loans to ensure that all criteria are met and that future payments are likely to occur. The loans continue to be subject to an impairment assessment, calculated using the loan's original effective interest rate.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Non-financial assets

Other non-financial assets, other than deferred taxes, are assessed at each reporting date for any indications of impairment.

The recoverable amount of non-financial assets is the greater of their fair value less costs to sell and value in use. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset. For an asset that does not generate cash inflows largely independent of those from other assets, the recoverable amount is determined for the cash-generating unit to which the asset belongs. An impairment loss is recognised when the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount.

All impairment losses in respect of non-financial assets are recognised in profit or loss and reversed only if there has been a change in the estimates used to determine the recoverable amount. Any impairment loss reversed is only reversed to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

Derecognition of financial assets and liabilities

Financial assets

A financial asset (or, where applicable a part of a financial asset or part of a group of similar financial assets) is derecognised where:

- The rights to receive cash flows from the asset have expired;
- The Group has transferred its rights to receive cash flows from the asset, or retained the right to receive cash flows from the asset, but has assumed an obligation to pay them in full without material delay to a third party under a 'pass-through' arrangement; and
- The Group either (a) has transferred substantially all the risks and rewards of the asset, or (b) has neither transferred nor retained substantially all the risks and rewards of the asset, but has transferred control of the asset.

Where the Group has transferred its rights to receive cash flows from an asset and has neither transferred nor retained substantially all the risks and rewards of the asset nor transferred control of the asset, the asset is recognised to the extent of the Group's continuing involvement in the asset. Continuing involvement that takes the form of a guarantee over the transferred asset is measured at the lower of the original carrying amount of the asset and the maximum amount of consideration that the Group could be required to repay.

Financial liabilities

A financial liability is derecognised when the obligation under the liability is discharged or cancelled or expires.

Where an existing financial liability is replaced by another financial liability from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

Taxation

Income tax comprises current and deferred tax. Income tax is recognised in profit or loss except to the extent that it relates to items of other comprehensive income or transactions with shareholders recognised directly in equity, in which case it is recognised within other comprehensive income or directly within equity.

The current income tax expense is calculated in accordance with the regulations of the Russian Federation and of the regions in which the Group has offices, or where its branches, subsidiaries and associates are located. Current tax expense is the expected tax payable on the taxable income for the year, using tax rates enacted or substantially enacted at the reporting date, and any adjustment to tax payable in respect of previous years.

Deferred income taxes are provided for all temporary differences arising between the tax bases of assets and liabilities and their carrying values for financial reporting purposes, except where the deferred income tax arises from the initial recognition of goodwill or of an asset or liability in a transaction that is not a business combination and, at the time of the transaction, affects neither the accounting profit nor taxable profit or loss. The amount of deferred tax provided is based on the expected manner of realisation or settlement of the carrying amount of assets and liabilities, using tax rates enacted or substantially enacted at the reporting date. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefits will be realised.

A deferred tax asset is recorded only to the extent that it is probable that taxable profit will be available against which the deductible temporary differences can be utilised.

Russia also has various operating taxes that are assessed on the Group's activities. These taxes are included as a component of other administrative expenses in the consolidated statement of comprehensive income.

Fixed assets

Fixed assets are carried at cost, excluding the costs of day-to-day servicing, less accumulated depreciation and any accumulated impairment. Depreciation of an asset begins when it is available for use. Depreciation is calculated on a straight-line basis over the following estimated useful lives:

	<u>Years</u>
Buildings	20-30
Furniture and fixtures	5
Computer equipment	5
	lesser of the useful life of the asset and period of lease
Leasehold improvements	
Other fixed assets	3-5

Costs related to repairs and renewals are charged when incurred and included in other operating expenses, unless they qualify for capitalization.

An item of property and equipment is derecognised upon disposal or when no future economic benefits are expected to arise from the continued use of the asset. Any gain or loss arising on the disposal or retirement of an item of property and equipment is determined as the difference between the sales proceeds and the carrying amount of the asset and is recognised in profit or loss.

Intangible assets including goodwill

Intangible assets other than goodwill include licenses and computer software. Licenses are stated at historical cost net of accumulated amortisation and any accumulated impairment losses. Amortisation is provided so as to write down the cost of an asset on a straight-line basis over its estimated useful economic life. The useful life is currently assessed as not more than 10 years.

Software development costs (relating to the design and testing of new or substantially improved software) are recognised as intangible assets only when the Group can demonstrate the technical feasibility of completing the software so that it will be available for use or sale, its intention to complete and its ability to use the asset, how the asset will generate future economic benefits, the availability of resources to complete and the ability to measure reliably the expenditure during the development. Other software development costs are recognised as an expense as incurred. Computer software development costs recognised as intangible assets, as well as acquired computer software, are initially recorded at historical cost and are subsequently amortised using the straight-line method over their useful lives, but not exceeding a period of three years.

Goodwill is initially measured at cost, being the excess of the cost of an acquisition over the net fair value of the Group's share of the identifiable assets, liabilities and contingent liabilities of the acquired subsidiary or associate at the date of acquisition. Following initial recognition, goodwill is measured at cost less any accumulated impairment losses.

Goodwill is reviewed for impairment annually or more frequently if events or changes in circumstances indicate that the carrying amount may be impaired. For the purpose of impairment testing, goodwill is allocated to the Group's cash-generating units that are expected to benefit from the synergies of the combination, irrespective of whether other assets or liabilities of the Group are assigned to those units or groups of units.

Impairment is determined by assessing the recoverable amount of the cash-generating unit to which the goodwill relates. Where the recoverable amount of the cash-generating unit is less than its carrying amount, an impairment loss is recognised.

Gain from a bargain purchase arising on an acquisition is recognised immediately in profit or loss.

An intangible asset is derecognised on disposal, or when no future economic benefits are expected from use or disposal. Gains or losses arising from derecognition of an intangible asset, measured as the difference between the net disposal proceeds and the carrying amount of the asset, are recognised in profit or loss when the asset is derecognised.

Credit related commitments

In the normal course of business, the Group enters into credit related commitments, comprising undrawn loan commitments, letters of credit and guarantees, and provides other forms of credit insurance.

Financial guarantees are contracts that require the Group to make specified payments to reimburse the holder for a loss it incurs because a specified debtor fails to make payment when due in accordance with the terms of a debt instrument.

A financial guarantee liability is recognised initially at fair value net of associated transaction costs, and is measured subsequently at the higher of the amount initially recognised less cumulative amortisation or the amount of provision for losses under the guarantee. Provisions for losses under financial guarantees and other credit related commitments are recognised when losses are considered probable and can be measured reliably.

Financial guarantee liabilities and provisions for other credit related commitment are included in other liabilities.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Fiduciary activities

The Group also provides depositary services to its customers which include transactions with securities on their depositary accounts. Assets accepted and liabilities incurred under the fiduciary activities are not included in the Group's financial statements. The Group accepts the operational risk on these activities, but the Group's customers bear the credit and market risks associated with such operations.

Collateral

The Group obtains collateral in respect of customer liabilities where this is considered appropriate. The collateral normally takes the form of a lien over the customer's assets and gives the Group a claim on these assets for both existing and future customer liabilities.

Other provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of past events, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate of the amount of obligation can be made.

Retirement and other employee benefit obligations

The Group makes contributions to the State pension system of the Russian Federation, which requires current contributions by the employer calculated as a percentage of current gross salary payments; such expense is charged in the period the related salaries are earned.

The Group also provides defined contribution pension coverage for employees. The coverage provided does not represent contributions into a separate legal entity, nor are its assets and liabilities segregated from the assets and liabilities of the Group. Contributions accrued by the Group during the period are included in profit or loss as personnel expenses, and related liabilities to employees are recorded within other liabilities.

Share capital

Ordinary shares are classified as equity. Any excess of the fair value of consideration received over the par value of shares issued is recognised as share premium.

Dividends are recognised as a liability and deducted from equity at the reporting date only if they are declared before or on the reporting date. Dividends are disclosed when they are proposed before the reporting date or proposed or declared after the reporting date but before the consolidated financial statements are authorised for issue.

Segment reporting

An operating segment is a component of a Group that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the same Group); whose operating results are regularly reviewed by the chief operating decision maker to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Contingencies

Contingent liabilities are not recognised in the consolidated statement of financial position but are disclosed unless the possibility of any outflow in settlement is remote. A contingent asset is not recognised in the consolidated statement of financial position but disclosed when an inflow of economic benefits is probable.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Recognition of income and expenses

Revenue is recognised to the extent that it is probable that the economic benefits will flow to the Group and the revenue can be reliably measured.

Interest and similar income and expense

For all financial instruments measured at amortised cost and interest bearing securities classified as trading or available-for-sale, interest income or expense is recorded at the effective interest rate, which is the rate that exactly discounts estimated future cash payments or receipts through the expected life of the financial instrument or a shorter period, where appropriate, to the net carrying amount of the financial asset or financial liability. The calculation takes into account all contractual terms of the financial instrument (for example, prepayment options) and includes any fees or incremental costs that are directly attributable to the instrument and are an integral part of the effective interest rate, but not future credit losses. The carrying amount of the financial asset or financial liability is adjusted if the Group revises its estimates of payments or receipts. The adjusted carrying amount is calculated based on the original effective interest rate and the change in carrying amount is recorded as interest income or expense.

Once the recorded value of a financial asset or a group of similar financial assets has been reduced due to an impairment loss, interest income continues to be recognised using the original effective interest rate applied to the new carrying amount.

Fee and commission income

The Group earns fee and commission income from a diverse range of services it provides to its customers. Fee income can be divided into the following two categories:

Fee income earned from services that are provided over a certain period of time

Fees earned for the provision of services over a period of time are accrued over that period. These fees include commission income and asset management, custody and other management and advisory fees. Loan commitment fees for loans that are likely to be drawn down and other credit related fees are deferred (together with any incremental costs) and recognised as an adjustment to the effective interest rate on the loan.

Fee income from providing transaction services

Fees arising from negotiating or participating in the negotiation of a transaction for a third party – such as the arrangement of the acquisition of shares or other securities or the purchase or sale of businesses – are recognised on completion of the underlying transaction. Fees or components of fees that are linked to a certain performance are recognised after fulfilling the corresponding criteria.

Dividend income

Dividend income is recognised in profit or loss on the date when the dividend is declared.

Foreign currency translation

Each entity in the Group determines its own functional currency and items included in the financial statements of each entity are measured using that functional currency. Management determined the functional currency for all Group entities to be the RUB as it reflects the economic substance of the underlying events and circumstances of the Group. Transactions in foreign currencies are translated to the functional currency at the foreign exchange rate ruling at the date of the transaction. Monetary assets and liabilities denominated in foreign currencies are retranslated at the functional currency rate of exchange ruling at the reporting date. Gains and losses resulting from the translation of foreign currency transactions are recognised in profit or loss as gains or losses on financial assets and liabilities held for trading. Non-monetary items that are measured in terms of historical cost in a foreign currency are translated using the exchange rates as at the dates of the initial transactions. Differences between the contractual exchange rate of a transaction in a foreign currency and the CBR exchange rate on the date of the transaction are included in gains or losses on financial assets and liabilities held for trading.

Standards affecting the financial statements

In May 2011, a package of five standards on consolidation, joint arrangements, associates and disclosures was issued comprising IFRS 10 Consolidated Financial Statements, IFRS 11 Joint Arrangements, IFRS 12 Disclosure of Interests in Other Entities, IAS 27 (as revised in 2011) Separate Financial Statements and IAS 28 (as revised in 2011) Investments in Associates and Joint Ventures. Subsequent to the issue of these standards, amendments to IFRS 10, IFRS 11 and IFRS 12 were issued to clarify certain transitional guidance on the first-time application of the standards.

In the current year, the Group has applied for the first time IFRS 10, IFRS 11, IFRS 12 and IAS 28 (as revised in 2011) together with the amendments to IFRS 10, IFRS 11 and IFRS 12 regarding the transitional guidance. IAS 27 (as revised in 2011) is not applicable to the Group as it deals only with separate financial statements.

The impact of the application of these standards is set out below.

Impact of the application of IFRS 10. IFRS 10 replaces the parts of IAS 27 Consolidated and Separate Financial Statements that deal with consolidated financial statements and SIC-12 Consolidation – Special Purpose Entities. IFRS 10 changes the definition of control such that an investor has control over an investee when a) it has power over the investee, b) it is exposed, or has rights, to variable returns from its involvement with the investee and c) has the ability to use its power to affect its returns. All three of these criteria must be met for an investor to have control over an investee. Previously, control was defined as the power to govern the financial and operating policies of an entity so as to obtain benefits from its activities. Additional guidance has been included in IFRS 10 to explain when an investor has control over an investee. Some guidance included in IFRS 10 that deals with whether or not an investor that owns less than 50% of the voting rights in an investee has control over the investee is relevant to the Group. The application of IFRS 10 has not changed the consolidation scope of the Group.

Impact of the application of IFRS 11. IFRS 11 replaces IAS 31 Interests in Joint Ventures, and the guidance contained in a related interpretation, SIC-13 Jointly Controlled Entities – Non-Monetary Contributions by Venturers, has been incorporated in IAS 28 (as revised in 2011). IFRS 11 deals with how a joint arrangement of which two or more parties have joint control should be classified and accounted for. Under IFRS 11, there are only two types of joint arrangements – joint operations and joint ventures. The classification of joint arrangements under IFRS 11 is determined based on the rights and obligations of parties to the joint arrangements by considering the structure, the legal form of the arrangements, the contractual terms agreed by the parties to the arrangement, and, when relevant, other facts and circumstances. A joint operation is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint operators) have rights to the assets, and obligations for the liabilities, relating to the arrangement. A joint venture is a joint arrangement whereby the parties that have joint control of the arrangement (i.e. joint venturers) have rights to the net assets of the arrangement. Previously, IAS 31 contemplated three types of joint arrangements – jointly controlled entities, jointly controlled operations and jointly controlled assets. The classification of joint arrangements under IAS 31 was primarily determined based on the legal form of the arrangement (e.g. a joint arrangement that was established through a separate entity was accounted for as a jointly controlled entity).

The initial and subsequent accounting of joint ventures and joint operations is different. Investments in joint ventures are accounted for using the equity method (proportionate consolidation is no longer allowed). Investments in joint operations are accounted for such that each joint operator recognises its assets (including its share of any assets jointly held), its liabilities (including its share of any liabilities incurred jointly), its revenue (including its share of revenue from the sale of the output by the joint operation) and its expenses (including its share of any expenses incurred jointly). Each joint operator accounts for the assets and liabilities, as well as revenues and expenses, relating to its interest in the joint operation in accordance with the applicable Standards.

The application of IFRS 11 has not resulted in a significant impact on the Group's consolidated financial statements since the Group has no joint ventures.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

Impact of the application of IFRS 12. IFRS 12 is a new disclosure standard and is applicable to entities that have interests in subsidiaries, joint arrangements, associates and/or unconsolidated structured entities. In general, the application of IFRS 12 has resulted in more extensive disclosures in the consolidated financial statements.

Amendments to IFRS 7 Financial instruments: Disclosures. The Group has applied the amendments to IFRS 7 titled Disclosures – Offsetting Financial Assets and Financial Liabilities in the current year. The amendments to IFRS 7 require entities to disclose information about rights of offset and related arrangements (such as collateral posting requirements) for financial instruments under an enforceable master netting agreement or similar arrangement. The amendments have been applied retrospectively. As the Group had no offsetting arrangements, the adoption of the amendments did not affect disclosures or amounts in the financial statements.

Amendments to IAS 1 Presentation of financial statements (amended June 2011). The Group has applied the amendments to IAS 1 titled Presentation of Items of Other Comprehensive Income in advance of the effective date (annual periods beginning on or after 1 July 2012). The amendment increases the required level of disclosure within the statement of comprehensive income.

The impact of this amendment has been to analyse items within the statement of comprehensive income between items that will not be reclassified subsequently to profit or loss and items that will be reclassified subsequently to profit or loss in accordance with the respective IFRS standard to which the item relates. The financial statements have also been amended to analyse income tax on the same basis. The amendments have been applied retrospectively, and hence the presentation of items of comprehensive income have been restated to reflect the change. Other than the above mentioned presentation changes, the application of the amendments to IAS 1 do not result in any impact on profit or loss, comprehensive income and total comprehensive income.

IAS 19 Employee Benefits (revised June 2011). In the current year, the Group has applied IAS 19 (as revised in June 2011) Employee Benefits and the related consequential amendments in advance of their effective dates. The Group has applied IAS 19 (as revised in June 2011) retrospectively and in accordance with the transitional provisions as set out in IAS 19.173. These transitional provisions do not have an impact on future periods. The amendments to IAS 19 change the accounting for defined benefit schemes and termination benefits. The most significant change relates to the accounting for changes in defined benefit obligations and scheme assets. The amendments require the recognition of changes in defined benefit obligations and in fair value of scheme assets when they occur, and hence eliminate the 'corridor approach' permitted under the previous version of IAS 19 and accelerate the recognition of past service costs. All actuarial gains and losses are recognised immediately through other comprehensive income in order for the net pension asset or liability recognised in the consolidated balance sheet to reflect the full value of the scheme deficit or surplus. Furthermore, the interest cost and expected return on scheme assets used in the previous version of IAS 19 are replaced with a 'net-interest' amount under IAS 19 (as revised in June 2011), which is calculated by applying a discount rate to the net defined benefit liability or asset. IAS 19 (as revised in June 2011) also introduces more extensive disclosures in the presentation of the defined benefit cost. As the Group had no defined benefit plans, the adoption of the amendments did not affect disclosures or amounts in the financial statements.

IFRS 13 Fair Value Measurement. The Group has applied IFRS 13 for the first time in the current year. IFRS 13 establishes a single source of guidance for fair value measurements and disclosures about fair value measurements. The scope of IFRS 13 is broad; the fair value measurement requirements of IFRS 13 apply to both financial instrument items and non-financial instrument items for which other IFRSs require or permit fair value measurements and disclosures about fair value measurements, except for share-based payment transactions that are within the scope of IFRS 2 Share-based Payment, leasing transactions that are within the scope of IAS 17 Leases, and measurements that have some similarities to fair value but are not fair value (e.g. net realisable value for the purposes of measuring inventories or value in use for impairment assessment purposes).

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

IFRS 13 defines fair value as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal (or most advantageous) market at the measurement date under current market conditions. Fair value under IFRS 13 is an exit price regardless of whether that price is directly observable or estimated using another valuation technique. Also, IFRS 13 includes extensive disclosure requirements.

IFRS 13 requires prospective application from 1 January 2013. In addition, specific transitional provisions were given to entities such that they need not apply the disclosure requirements set out in the Standard in comparative information provided for periods before the initial application of the Standard. In accordance with these transitional provisions, the Group has not made any new disclosures required by IFRS 13 for the 2012 comparative period (please see Note 28 for the 2013 disclosures). Other than the additional disclosures, the application of IFRS 13 has not had any material impact on the amounts recognised in the consolidated financial statements.

Amendments to IAS 1 Presentation of Financial Statements (as part of the Annual Improvements to IFRSs 2009–2011 Cycle issued in May 2012)

The Annual Improvements to IFRSs 2009–2011 have made a number of amendments to IFRSs. The amendments that are relevant to the Group are the amendments to IAS 1 regarding when a statement of financial position as at the beginning of the preceding period (third statement of financial position) and the related notes are required to be presented. The amendments specify that a third statement of financial position is required when a) an entity applies an accounting policy retrospectively, or makes a retrospective restatement or reclassification of items in its financial statements, and b) the retrospective application, restatement or reclassification has a material effect on the information in the third statement of financial position. The amendments specify that related notes are not required to accompany the third statement of financial position.

New and revised IFRSs in issue but not yet effective

The Group has not applied the following new and revised IFRSs that have been issued but are not yet effective:

- IFRS 9 Financial Instruments;
- Amendments to IFRS 9 and IFRS 7 Mandatory Effective Date of IFRS 9 and Transition Disclosures²;
- Amendments to IFRS 10, IFRS 12 and IAS 27 Investment Entities¹;
- Amendments to IAS 32 Offsetting Financial Assets and Financial Liabilities¹;
- Amendments to IAS 36 Impairment of Assets¹;
- Amendments to IAS 39 Financial Instruments: Recognition and Measurement¹;
- IFRIC 21 Levies¹.

¹ Effective for annual periods beginning on or after 1 January 2014, with earlier application permitted.

² Effective for annual periods beginning on or after 1 January 2015, with earlier application permitted.

IFRS 9 Financial Instruments. IFRS 9, issued in November 2009, introduced new requirements for the classification and measurement of financial assets. IFRS 9 was amended in October 2010 to include requirements for the classification and measurement of financial liabilities and for derecognition.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Key requirements of IFRS 9:

- All recognised financial assets that are within the scope of IAS 39 Financial Instruments: Recognition and Measurement are required to be subsequently measured at amortised cost or fair value. Specifically, debt investments that are held within a business model whose objective is to collect the contractual cash flows, and that have contractual cash flows that are solely payments of principal and interest on the principal outstanding are generally measured at amortised cost at the end of subsequent accounting periods. All other debt investments and equity investments are measured at their fair value at the end of subsequent accounting periods. In addition, under IFRS 9, entities may make an irrevocable election to present subsequent changes in the fair value of an equity investment (that is not held for trading) in other comprehensive income, with only dividend income generally recognised in profit or loss.
- With regard to the measurement of financial liabilities designated as at fair value through profit or loss, IFRS 9 requires that the amount of change in the fair value of the financial liability that is attributable to changes in the credit risk of that liability is presented in other comprehensive income, unless the recognition of the effects of changes in the liability's credit risk in other comprehensive income would create or enlarge an accounting mismatch in profit or loss. Changes in fair value attributable to a financial liability's credit risk are not subsequently reclassified to profit or loss. Under IAS 39, the entire amount of the change in the fair value of the financial liability designated as fair value through profit or loss is presented in profit or loss.

The management of the Group anticipate that the application of IFRS 9 in the future may have a significant impact on amounts reported in respect of the Group's financial assets and financial liabilities (e.g. the Group's investments in redeemable notes that are currently classified as available-for-sale financial assets will have to be measured at fair value at the end of subsequent reporting periods, with changes in the fair value being recognised in profit or loss). However, it is not practicable to provide a reasonable estimate of the effect of IFRS 9 until a detailed review has been completed.

Amendments to IFRS 10, IFRS 12 and IAS 27 Investment Entities. The amendments to IFRS 10 define an investment entity and require a reporting entity that meets the definition of an investment entity not to consolidate its subsidiaries but instead to measure its subsidiaries at fair value through profit or loss in its consolidated and separate financial statements.

To qualify as an investment entity, a reporting entity is required to:

- Obtain funds from one or more investors for the purpose of providing them with professional investment management services;
- Commit to its investor(s) that its business purpose is to invest funds solely for returns from capital appreciation, investment income, or both; and
- Measure and evaluate performance of substantially all of its investments on a fair value basis.

Consequential amendments have been made to IFRS 12 and IAS 27 to introduce new disclosure requirements for investment entities.

The management of the Group do not anticipate that the investment entities amendments will have any effect on the Group's consolidated financial statements as the Bank is not an investment entity.

Amendments to IAS 32 Offsetting Financial Assets and Financial Liabilities. The amendments to IAS 32 clarify the requirements relating to the offset of financial assets and financial liabilities. Specifically, the amendments clarify the meaning of 'currently has a legally enforceable right of set-off' and 'simultaneous realisation and settlement'.

The management of the Group do not anticipate that the application of these amendments to IAS 32 will have a significant impact on the Group's consolidated financial statements as the Group does not have any financial assets and financial liabilities that qualify for offset.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Reclassifications

With effect from November 2013, the Group reclassified leasehold improvements from fixed assets to other assets with correspondent reclassification of depreciation. The details of reclassification and effect on the financial statements for the year ended 31 December 2012 are presented as follows:

	<u>As previously reported</u>	<u>Effect of reclassifications</u>	<u>As adjusted</u>
Consolidated statement of financial position for the year ended 31 December 2012			
Fixed assets	6 792 727	(68 555)	6 724 172
Other assets	2 249 553	68 555	2 318 108

	<u>As previously reported</u>	<u>Effect of reclassifications</u>	<u>As adjusted</u>
Consolidated statement of comprehensive income for the year ended 31 December 2012			
Depreciation of fixed assets	(711 695)	71 590	(640 105)
Net other operating (expense) income	(58 188)	(71 590)	(129 778)

The Group refined the methodology for the classification of cash flows on operations with available-for-sale securities. The details of reclassification and effect on the financial statements for the year ended 31 December 2012 are presented as follows:

	<u>As previously reported</u>	<u>Effect of reclassifications</u>	<u>As adjusted</u>
Consolidated statement of cash flows for the year ended 31 December 2012			
Other income received (expense paid)	3 253 687	(4 422 519)	(1 168 832)
Net proceeds (purchases) of available-for-sale securities	(20 316 233)	4 422 519	(15 893 714)

4. SIGNIFICANT ACCOUNTING JUDGEMENTS AND ESTIMATES

Management makes a number of estimates and assumptions relating to the reporting of assets and liabilities and the disclosure of contingent assets and liabilities to prepare these consolidated financial statements in conformity with IFRS. Actual results could differ from those estimates.

In particular, information about significant areas of estimation uncertainty and critical judgments in applying accounting policies related to loan impairment is described in the Note 10.

5. OPERATING SEGMENTS

For management purposes, the Group has three reporting business segments:

Corporate and Investment banking (hereinafter – “CIB”) includes corporate lending, project and commodity and corporate structured finance, corporate sight and term deposit services, securities, foreign currency and derivatives trading and custody services.

Retail banking comprises private banking services, credit and debit card services, retail sight and term deposit services, retail lending (consumer loans, car loans and mortgages).

Other – represents the Group’s funding activities and other unallocated items.

Information about each segment is measured on the same basis as the information used for decision making purposes for allocating resources to segments and assessing segment performance and is prepared on the same basis as the consolidated financial statements.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

Transactions between the business segments are on normal commercial terms and conditions. Funds are ordinarily reallocated between segments, resulting in funding cost transfers included in segment revenue. Interest charged for these funds is based on the Group's funds transfer pricing policy.

Segment breakdown of assets and liabilities is set out below:

	31 December 2013	31 December 2012
Assets		
CIB	661 469 092	577 773 209
Retail banking	143 332 322	111 526 692
Other	83 698 950	179 175 681
Total assets	888 500 364	868 475 582
Liabilities		
CIB	480 585 495	439 303 604
Retail banking	111 740 016	94 553 138
Other	164 130 154	221 365 709
Total liabilities	756 455 665	755 222 451

Segment information for the operating segments for the year ended 31 December 2013 and 2012 is set out below:

	CIB	Retail Banking	Other	Total
Net interest income (expense) from external customers for the year ended 31 December 2013	18 843 944	14 360 402	(5 151 498)	28 052 848
Net interest income (expense) from external customers for the year ended 31 December 2012	16 813 974	10 600 086	(4 156 478)	23 257 582
Inter-segment (expense) income for the year ended 31 December 2013	(2 804 709)	(5 364 110)	8 168 819	-
Inter-segment (expense) income for the year ended 31 December 2012	(3 412 454)	(3 311 090)	6 723 544	-
Net interest income for the year ended 31 December 2013	16 039 235	8 996 292	3 017 321	28 052 848
Net interest income for the year ended 31 December 2012	13 401 520	7 288 996	2 567 066	23 257 582
Net fee and commission income (expense) from external customers for the year ended 31 December 2013	2 715 528	2 780 928	(14 100)	5 482 356
Net fee and commission income (expense) from external customers for the year ended 31 December 2012	2 295 198	2 428 279	(196)	4 723 281
Dividend income for the year ended 31 December 2013	-	-	165 721	165 721
Dividend income for the year ended 31 December 2012	-	-	59 478	59 478

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

	CIB	Retail Banking	Other	Total
Gains (losses) on financial assets and liabilities held for trading from external customers for the year ended 31 December 2013	3 989 063	762 121	(95 566)	4 655 618
Gains on financial assets and liabilities held for trading from external customers for the year ended 31 December 2012	4 265 007	530 604	1 479	4 797 090
Fair value adjustments in portfolio hedge accounting for the year ended 31 December 2013	-	-	64 084	64 084
Fair value adjustments in portfolio hedge accounting for the year ended 31 December 2012	-	-	(406)	(406)
Gains (losses) on disposals of financial assets for the year ended 31 December 2013	932 689	(2 652)	6 112 213	7 042 250
Gains on disposals of financial assets for the year ended 31 December 2012	270 788	10 958	3 007 050	3 288 796
Operating income for the year ended 31 December 2013	23 676 515	12 536 689	9 249 673	45 462 877
Operating income for the year ended 31 December 2012	20 232 513	10 258 837	5 634 471	36 125 821
Impairment on loans for the year ended 31 December 2013	(2 194 598)	(1 247 560)	(232)	(3 442 390)
(Impairment) recovery on loans for the year ended 31 December 2012	(1 604 014)	(1 224 068)	44 758	(2 783 324)
Net income from financial activities for the year ended 31 December 2013	21 481 917	11 289 129	9 249 441	42 020 487
Net income from financial activities for the year ended 31 December 2012	18 628 499	9 034 769	5 679 229	33 342 497
Operating costs for the year ended 31 December 2013 including: depreciation on fixed assets and amortization of intangible assets	(4 071 445)	(7 612 573)	(292 236)	(11 976 254)
Operating costs for the year ended 31 December 2012 including: depreciation on fixed assets and amortization of intangible assets	(157 715)	(368 221)	(778 609)	(1 304 545)
Operating costs for the year ended 31 December 2012 including: depreciation on fixed assets and amortization of intangible assets	(3 639 979)	(7 182 877)	(319 241)	(11 142 097)
Operating costs for the year ended 31 December 2012 including: depreciation on fixed assets and amortization of intangible assets	(118 040)	(429 115)	(545 795)	(1 092 950)
Share of gains of associate for the year ended 31 December 2013	-	-	44 018	44 018
Share of gains of associate for the year ended 31 December 2012	-	-	50 403	50 403
Gains on disposal of subsidiary for the year ended 31 December 2013	-	-	149 530	149 530
Goodwill write-off for the year ended 31 December 2013	-	-	(389 911)	(389 911)

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

	CIB	Retail Banking	Other	Total
Losses on disposal of fixed assets for the year ended 31 December 2013	-	-	(16 046)	(16 046)
Losses on disposal of fixed assets for the year ended 31 December 2012	-	-	(8 157)	(8 157)
Profit before income tax expense for the year ended 31 December 2013	17 410 472	3 676 556	8 744 796	29 831 824
Profit before income tax expense for the year ended 31 December 2012	14 988 520	1 851 892	5 402 234	22 242 646
Income tax expense for the year ended 31 December 2013				(5 708 107)
Income tax expense for the year ended 31 December 2012				(4 764 462)
Profit for the year ended 31 December 2013				24 123 717
Profit for the year ended 31 December 2012				17 478 184
Cash flow hedge reserve for the year ended 31 December 2013				(198 939)
Cash flow hedge reserve for the year ended 31 December 2012				341 787
Revaluation reserve for available-for-sale securities for the year ended 31 December 2013				(5 133 210)
Revaluation reserve for available-for-sale securities for the year ended 31 December 2012				(2 874 979)
Total comprehensive income for the year ended 31 December 2013				18 791 568
Total comprehensive income for the year ended 31 December 2012				14 944 992

The following is an analysis by segments of the Group's Net interest income from continuing operations from its major products and services:

	31 December 2013	31 December 2012
Medium and long term financing	6 701 380	6 017 216
Consumer loans	4 737 997	3 312 197
Current accounts	4 732 026	4 645 767
Short-term financing	2 448 549	1 717 013
Mortgage loans	794 666	739 805
Term deposits	224 092	736 032
Other lending	(131 739)	643 433
Other products	8 545 877	5 446 119
Net interest income	28 052 848	23 257 582

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Information about major customers and geographical areas

The Group operates in the Russian Federation and foreign countries. In presenting geographical information the allocation of revenue is based on the geographical location of customers and assets.

Geographical information on revenues and assets for 2013 is presented below:

	<u>Revenues</u>	<u>Assets</u>
Russian Federation	65 707 463	663 722 141
OECD countries	(1 839 895)	187 321 344
Non-OECD countries	1 525 689	37 456 879
Total	<u>65 393 257</u>	<u>888 500 364</u>

Geographical information on revenues and assets for 2012 is presented below:

	<u>Revenues</u>	<u>Assets</u>
Russian Federation	49 862 313	630 941 574
OECD countries	9 695 399	214 971 301
Non-OECD countries	1 299 199	22 562 707
Total	<u>60 856 911</u>	<u>868 475 582</u>

Revenue includes interest income, fee and commission income and gains on financial assets and liabilities held for trading (presented on a net basis). Negative result related to OECD countries is due to operations with derivatives.

6. CASH AND CASH BALANCES

Cash and cash balances comprise:

	<u>2013</u>	<u>2012</u>
Cash on hand	8 741 687	8 308 350
Current accounts with the CBR	16 966 502	15 711 756
Cash and cash balances	<u>25 708 189</u>	<u>24 020 106</u>

As at 31 December 2013 no cash was pledged as collateral for mortgage-backed bonds issued by the Group in September 2011 (31 December 2012: RUB 862 000 thousand) (see Note 20 for details).

7. TRADING SECURITIES

Trading securities comprise:

	<u>2013</u>	<u>2012</u>
USD denominated		
Russian Government Eurobonds	3 482	3 827
RUB denominated		
Russian Government Bonds	3 713 988	2 504 247
Corporate and bank bonds	7 858 975	1 832 454
Trading securities	<u>11 576 445</u>	<u>4 340 528</u>

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

As at 31 December 2013 approximately 87% of trading securities held by the Group were issued by organisations rated not lower than “BBB-” (31 December 2012: 88%).

As at 31 December 2013 included in Russian Government bonds are securities sold under repurchase agreements with CBR in the amount of RUB 3 533 397 thousand (31 December 2012: none).

As at 31 December 2013 included in trading securities are corporate and bank bonds blocked as collateral for “overnight” loans with the CBR in the amount of RUB 953 813 thousand (31 December 2012: none).

Nominal interest rates and maturities of trading securities are as follows:

	2013		2012	
	%	Maturity	%	Maturity
Russian Government Bonds	6.2–8.15%	2014–2028	6.8–11.2%	2014–2027
Russian Government Eurobonds	7.5–12.75%	2018, 2028, 2030	7.5–12.75%	2018, 2028, 2030
Corporate and bank bonds	6.47–12.5%	2014–2022	8.5–9.4%	2022

8. AMOUNTS DUE FROM CREDIT INSTITUTIONS

Amounts due from credit institutions comprise:

	2013	2012
Current accounts with credit institutions	38 593 836	29 361 664
Time deposits	158 200 034	200 825 815
Reverse repurchase agreements with credit institutions	21 771 904	9 616 833
Obligatory reserve with the CBR	4 837 898	6 641 876
Amounts due from credit institutions	223 403 672	246 446 188

Credit institutions are required to maintain a non-interest earning cash deposit (obligatory reserve) with the CBR, the amount of which depends on the level of funds attracted by the credit institution. The Bank’s ability to withdraw such deposit is significantly restricted by the statutory legislation.

As at 31 December 2013, there are four counterparties with balances that individually exceeded 10% of equity. As at 31 December 2013, the aggregate amount of these balances is RUB 183 228 154 thousand (31 December 2012: four counterparties with aggregate amount of RUB 198 765 111 thousand).

As at 31 December 2013, the Group entered into reverse repurchase agreements with a number of Russian banks. Pledged under these agreements are Russian Government bonds, municipal bonds, corporate and bank bonds and corporate and bank shares issued by Russian companies and banks with the total fair value of RUB 22 547 465 thousand (31 December 2012: RUB 10 524 122 thousand).

As at 31 December 2013 approximately 88% (31 December 2012: 96%) of current accounts with credit institutions and term deposits were placed with banks rated not lower than “BBB-”. As at 31 December 2013 100% (31 December 2012: 100%) of total amount of reverse repurchase agreements with credit institutions were placed with non-rated banks or banks rated lower than “BBB-”.

As at 31 December 2013 the Group has term placements with CBR of RUB 22 000 000 thousand (31 December 2012: RUB 25 006 148 thousand).

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

9. DERIVATIVE FINANCIAL INSTRUMENTS

The Group enters into derivative financial instruments principally for trading and hedging purposes. The tables below show the fair values of derivative financial instruments, recorded as assets or liabilities, together with their notional amounts. The notional amount, recorded gross, is the amount of a derivative's underlying asset or notional amount to which reference rate or index is applied and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the year end and are indicative of neither the market risk nor the credit risk.

The Bank values the derivative financial instruments using widely accepted valuation techniques which are based on market interest rates and forward currency rates. Significant changes in these variables could cause the fair value of the derivatives to change materially.

The table below shows the fair value derivative instruments held for trading, recorded as assets or liabilities, together with their notional amounts.

	2013			2012		
	Notional principal	Fair value		Notional principal	Fair value	
		Asset	Liability		Asset	Liability
Cross-currency interest rate swaps	119 287 024	3 220 078	2 475 282	120 279 430	3 204 544	1 899 534
Interest rate swaps and options	562 871 053	5 593 894	4 678 428	306 839 794	5 317 432	4 714 982
Foreign exchange forwards	118 737 605	796 597	999 744	69 837 962	1 542 327	695 462
Futures on foreign exchange and securities	1 915 000	-	-	2 837 500	-	-
Total derivative assets/liabilities		9 610 569	8 153 454		10 064 303	7 309 978

The change in fair value of the derivative instruments attributable to changes in the Group's credit risk (CVA/DVA adjustment) amounts to a loss of RUR 119 021 thousand for the year ended 31 December 2013. The change in fair value attributable to changes in credit risk has been calculated by incorporating the Group's current observable credit spread into the valuation techniques used to value derivative instruments.

The table below shows the fair values of financial instruments designated for hedging, recorded as assets or liabilities, together with their notional amounts.

	2013			2012		
	Notional principal	Fair value		Notional principal	Fair value	
		Asset	Liability		Asset	Liability
Cash flow hedge						
Interest rate swaps	54 056 600	2 469 229	34 328	113 217 772	2 712 468	117 466
Cross-currency interest rate swaps	64 822 785	342 050	1 901 649	60 666 859	1 909 910	585 421
Total cash flow hedge		2 811 279	1 935 977		4 622 378	702 887
Fair value hedge						
Interest rate swaps	319 397 426	1 320 053	4 665 765	283 365 959	2 727 708	5 519 555
Total fair value hedge		1 320 053	4 665 765		2 727 708	5 519 555
Total derivative financial assets/liabilities designated for hedging		4 131 332	6 601 742		7 350 086	6 222 442

Portfolio Fair Value Hedge Accounting (hereinafter – the "PFVHA") is a part of interest rate risk hedging strategy of the Group that helps to avoid discrepancies between the economic substance of deals concluded for hedging purposes and their accounting treatment. PFVHA allows managing interest rate risks associated with a portfolio of financial assets or financial liabilities designated as hedged items. The Group designates interest rate swaps as hedging instruments. The hedging instruments are stated at their fair value and changes in fair value are recognized in the consolidated statement of comprehensive income.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

Hedging instruments to hedge variability of fair value are measured at fair value with changes in fair value of RUB 1 394 584 thousand recognised in portfolio hedge accounting as at 31 December 2013 (31 December 2012: RUB 1 142 247 thousand), presented as loss of RUB 252 288 thousand in the consolidated statement of comprehensive income in fair value adjustments in portfolio hedge accounting for the period ended 31 December 2013 (31 December 2012: RUB 647 266 thousand). The changes in the fair value of hedged items (portfolio of financial assets and financial liabilities) that are attributable to the hedged risk are recognised as RUB 1 458 602 thousand as at 31 December 2013 (31 December 2012: RUB 1 142 230 thousand), presented as gain of RUB 316 372 thousand in the consolidated statement of comprehensive income in fair value adjustments in portfolio hedge accounting for the period ended 31 December 2013 (31 December 2012: RUB 646 860 thousand). Along with PFVHA the Group uses the Portfolio Cash Flow hedging.

The Group designates certain interest rate swaps and cross-currency interest rate swaps as hedging instruments to hedge variability in cash flows and fair value resulting from interest rate mismatch of the banking book position. The hedged cash flows are expected to occur and to affect the statement of comprehensive income until 2027 for interest rate swaps. As at 31 December 2013, the effective portion of changes in the fair value of derivative financial instruments designated as hedging instruments recognised as part of other comprehensive income in equity was RUB 1 159 521 thousand (31 December 2012: RUB 960 582 thousand), net of tax RUB 289 880 thousand (31 December 2012: RUB 240 146 thousand).

The Group recognised RUB 2 066 015 thousand of gains on the cash flows and fair value hedging instruments in other interest income for the year ended 31 December 2013 in relation to the interest rate swaps and cross-currency interest rate swaps (31 December 2012: RUB 2 996 310 thousand).

The change in fair value of the fair value hedging instruments attributable to changes in the Group's credit risk (CVA/DVA adjustment) amounts to a gain of RUB 64 394 thousand in the consolidated statement of comprehensive income for the year ended 31 December 2013. The change in fair value of the cash-flow hedging instruments attributable to changes in the Group's credit risk amounts to RUB 45 824 thousand in the other comprehensive income in equity for the year ended 31 December 2013. The change in fair value attributable to changes in credit risk has been calculated by incorporating the Group's current observable credit spread into the valuation techniques used to value derivative instruments designated for hedging.

10. LOANS TO CUSTOMERS

Loans to customers comprise:

	<u>2013</u>	<u>2012</u>
Corporate customers	389 987 061	385 884 479
Retail customers, including SME	150 576 092	117 555 112
Reverse repurchase agreements with companies	25 023 050	16 663 201
Gross loans to customers	565 586 203	520 102 792
Allowance for loan impairment	(16 978 859)	(15 907 718)
Loans to customers	548 607 344	504 195 074

A reconciliation of the provisions for impairment by classes of loans to customers for the year ended 31 December 2013 is as follows:

	<u>Corporate customers</u>	<u>Retail customers</u>	<u>Total</u>
At 1 January 2013	9 666 284	6 241 434	15 907 718
Charge for the year	2 350 046	1 081 813	3 431 859
Loans sold or recovered through the sale of collateral during the year	(1 105 026)	(26 138)	(1 131 164)
Loans written-off during the year	(1 569 179)	(4 186)	(1 573 365)
Effect of exchange rate changes	200 999	142 812	343 811
At 31 December 2013	9 543 124	7 435 735	16 978 859

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

A reconciliation of the provisions for impairment by classes of loans to customers for the year ended 31 December 2012 is as follows:

	Corporate customers	Retail customers	Other	Total
At 1 January 2012	10 482 898	5 097 041	197 370	15 777 309
Charge for the year	1 695 307	1 259 403	(171 386)	2 783 324
Loans sold during the year	(2 319 470)	(8 021)	(25 407)	(2 352 898)
Loans written-off during the year	(23 545)	(7 133)	(577)	(31 255)
Effect of exchange rate changes	(168 906)	(99 856)	-	(268 762)
At 31 December 2012	9 666 284	6 241 434	-	15 907 718

The following table shows gross loans and related impairment as at 31 December 2013:

	Gross loans	Impairment	Net loans
Corporate customers			
Loans for which no indications of impairment have been identified on an individual basis, not past due	374 375 405	(1 653 160)	372 722 245
Loans for which no specific impairment is identified, past due			
- Past due less than 31 days	433 767	(1 550)	432 217
- Past due 31–90 days	309 748	(9 667)	300 081
Impaired loans			
- Not past due	5 592 639	(701 523)	4 891 116
- Past due less than 31 days	289 087	(206 319)	82 768
- Past due 31–90 days	199 308	(103 064)	96 244
- Past due 90–180 days	1 306 667	(471 945)	834 722
- Past due over 180 days	7 480 440	(6 395 896)	1 084 545
Total loans to corporate customers	389 987 061	(9 543 124)	380 443 938
Retail customers			
Standard loans, not past due	139 046 574	(557 424)	138 489 150
Standard loans, past due			
- Past due less than 31 days	2 073 091	(133 564)	1 939 527
- Past due 31–90 days	807 139	(183 596)	623 543
Impaired loans			
- Not past due	114 641	(77 796)	36 845
- Past due 31–90 days	2 751	(566)	2 185
- Past due 90–180 days	785 227	(398 663)	386 564
- Past due over 180 days	7 746 669	(6 084 126)	1 662 542
Total loans to retail customers	150 576 092	(7 435 735)	143 140 356
Reverse repurchase agreements with companies			
Loans for which no indications of impairment have been identified on an individual basis, not past due	25 023 050	-	25 023 050
Total loans to customers	565 586 203	(16 978 859)	548 607 344

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

The following table shows gross loans and related impairment as at 31 December 2012:

	<u>Gross loans</u>	<u>Impairment</u>	<u>Net loans</u>
Corporate customers			
Loans for which no indications of impairment have been identified on an individual basis, not past due	369 488 719	(1 226 750)	368 261 969
Loans for which no specific impairment is identified, past due			
- Past due less than 31 days	201 688	(1 942)	199 746
Impaired loans			
- Not past due	6 873 711	(956 204)	5 917 507
- Past due less than 31 days	361 481	(29 057)	332 424
- Past due 31–90 days	496 113	(122 785)	373 328
- Past due 90–180 days	1 124 753	(882 562)	242 191
- Past due over 180 days	7 338 014	(6 446 984)	891 030
Total loans to corporate customers	<u>385 884 479</u>	<u>(9 666 284)</u>	<u>376 218 195</u>
Retail customers			
Standard loans, not past due	106 465 077	(748 649)	105 716 428
Standard loans, past due			
- Past due less than 31 days	2 495 983	(166 015)	2 329 968
- Past due 31–90 days	774 562	(124 516)	650 046
Impaired loans			
- Not past due	178 571	(132 350)	46 221
- Past due 31–90 days	6 038	(5 818)	220
- Past due 90–180 days	474 203	(202 843)	271 360
- Past due over 180 days	7 160 678	(4 861 243)	2 299 435
Total loans to retail customers	<u>117 555 112</u>	<u>(6 241 434)</u>	<u>111 313 678</u>
Reverse repurchase agreements with companies			
Loans for which no indications of impairment have been identified on an individual basis, not past due	<u>16 663 201</u>	<u>-</u>	<u>16 663 201</u>
Total loans to customers	<u>520 102 792</u>	<u>(15 907 718)</u>	<u>504 195 074</u>

Key assumptions and judgments for estimating the loan impairment

Loan impairment results from one or more events that occurred after the initial recognition of the loan and that have an impact on the estimated future cash flows associated with the loan, and that can be reliably estimated. Loans without individual signs of impairment do not have objective evidence of impairment that can be directly attributed to them.

The objective indicators of loan impairment for loans to corporate customers include the following:

- A breach of contract, such as a default or delinquency in interest or principal payments;
- Significant difficulties in the financial conditions of the borrower;
- Deterioration in business environment, negative changes in the borrower's markets.

The Group estimates loan impairment for loans to corporate customers based on an analysis of the future cash flows for impaired loans and based on its past loss experience for portfolios of loans for which no indications of impairment has been identified.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

In determining the impairment allowance for loans to corporate customers, management makes the following general key assumptions:

- The principal collateral taken into account in the estimation of future cash flows comprises marketable collateral, mainly real estate. Valuations for real estate have been discounted by 30-40 percent depending on type of the real estate to reflect current market conditions.
- a delay of 12 months in obtaining proceeds from the foreclosure of collateral.

Changes in these estimates could affect the loan impairment provision. For example, to the extent that the net present value of the estimated cash flows differs by one percent, the impairment allowance on loans to corporate customers as at 31 December 2013 would be RUB 3 804 439 thousand lower/higher (2012: RUB 3 762 181 thousand lower/higher).

The Group estimates loan impairment for loans to retail customers based on its internal model which takes into account historical loss experience on each type of loan, probability of default and loss given default.

In determining the impairment allowance for loans to retail customers, management makes the following key assumptions:

- Loss given default rate varies from 10% to 100% depending on the risk profile of the portfolio;
- Probability of default varies from 0.11% to 100%.

Changes in these estimates could affect the loan impairment provision. For example, to the extent that the net present value of the estimated cash flows differs by plus minus one percent, the impairment allowance on loans to retail customers as at 31 December 2013 would be RUB 1 431 403 thousand lower/higher (2012: RUB 1 113 137 thousand).

Impaired loans

Interest income on impaired loans for the year ended 31 December 2013 amounted RUB 1 183 159 thousand (31 December 2012: RUB 980 722 thousand).

Collateral and other credit enhancements

The amount and type of collateral required depends on an assessment of the credit risk of the counterparty as well as on the nature of the transaction. Guidelines are implemented regarding the acceptability of types of collateral and valuation parameters.

The main types of collateral obtained are as follows:

- For reverse repurchase transactions, securities;
- For commercial lending to corporate customers, pledge over real estate properties, equipment, inventories and trade receivables;
- For retail lending, mortgages over residential properties and motor vehicles.

The primary purpose of collateral arrangements is to reduce the potential credit loss in case of a workout of the credit exposure. Estimates of value are based on the value of collateral assessed at the time of borrowing and regularly reassessed.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

The following table shows the fair value of collateral and other credit enhancements, excluding overcollateralization, securing loans to corporate customers (including Reverse repurchase agreements with companies), net of impairment, by types of collateral as at 31 December 2013:

	Fair value of collateral – for collateral assessed as of reporting date	Fair value of collateral – for collateral assessed as of loan inception date	Loans to customers, carrying amount
Loans for which no indications of impairment have been identified on an individual basis			
Real estate	35 377 172	-	35 377 172
Motor vehicles	-	7 194 180	7 194 180
Guarantees	-	1 759 925	1 759 925
Other collateral	-	10 250 864	10 250 864
No collateral or other credit enhancement	-	-	345 559 829
Gross loans for which no indications of impairment have been identified on an individual basis	35 377 172	19 204 969	400 141 970
Impaired loans			
Real estate	6 274 789	-	6 274 789
Motor vehicles	-	64 085	64 085
Guarantees	-	462 420	462 420
Other collateral	-	758 315	758 315
No collateral or other credit enhancement	-	-	7 308 532
Gross impaired loans	6 274 789	1 284 820	14 868 141
Total gross loans to corporate customers	41 651 961	20 489 789	415 010 111
Allowance for loan impairment			(9 543 124)
Total loans to corporate customers			405 466 987

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

The following table shows the fair value of collateral and other credit enhancements, excluding overcollateralization, securing loans to corporate customers (including Reverse repurchase agreements with companies), net of impairment, by types of collateral as at 31 December 2012:

	<u>Fair value of collateral – for collateral assessed as of reporting date</u>	<u>Fair value of collateral – for collateral – assessed as of loan inception date</u>	<u>Loans to customers, carrying amount</u>
Loans for which no indications of impairment have been identified on an individual basis			
Securities	-	18 896 916	18 896 916
Real estate	36 654 895	-	36 654 895
Motor vehicles	-	7 862 270	7 862 270
Guarantees	-	8 183 107	8 183 107
Other collateral	-	140 526 111	140 526 111
No collateral or other credit enhancement	-	-	174 230 309
Gross loans for which no indications of impairment have been identified on an individual basis	<u>36 654 895</u>	<u>175 468 404</u>	<u>386 353 608</u>
Impaired loans			
Securities	-	105 943	105 943
Real estate	3 796 472	-	3 796 472
Motor vehicles	-	119 761	119 761
Guarantees	-	33 082	33 082
Other collateral	-	7 991 785	7 991 785
No collateral or other credit enhancement	-	-	4 147 029
Gross impaired loans	<u>3 796 472</u>	<u>8 250 571</u>	<u>16 194 072</u>
Total gross loans to corporate customers	<u>40 451 367</u>	<u>183 718 975</u>	<u>402 547 680</u>
Allowance for loan impairment			(9 666 284)
Total loans to corporate customers			<u>392 881 396</u>

Significant amount of unsecured loans to corporate customers is explained by the fact that the Group provides loans to high-quality and reliable borrowers.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

The following table shows the fair value of collateral and other credit enhancements, excluding overcollateralization, securing loans to retail customers, net of impairment, by types of collateral as at 31 December 2013:

	Fair value of collateral – for collateral assessed as of reporting date	Fair value of collateral – for collateral assessed as of loan inception date	Loans to customers, carrying amount
Standard loans, including past due			
Real estate	26 785 390	-	26 785 390
Motor vehicles	-	77 780 246	77 780 246
No collateral or other credit enhancement	-	-	37 361 168
Gross standard loans	26 785 390	77 780 246	141 926 804
Impaired loans			
Real estate	2 958 513	-	2 958 513
Motor vehicles	-	3 131 029	3 131 029
Other collateral	-	2 007	2 007
No collateral or other credit enhancement	-	-	2 557 739
Gross overdue or impaired loans	2 958 513	3 133 036	8 649 288
Total gross loans to retail customers	29 743 903	80 913 282	150 576 092
Allowance for loan impairment			(7 435 735)
Total loans to retail customers			143 140 357

The following table shows the fair value of collateral and other credit enhancements, excluding overcollateralization, securing loans to retail customers, net of impairment, by types of collateral as at 31 December 2012:

	Fair value of collateral – for collateral assessed as of reporting date	Fair value of collateral – for collateral assessed as of loan inception date	Loans to customers, carrying amount
Standard loans, including past due			
Real estate	24 647 519	-	24 647 519
Motor vehicles	-	60 641 950	60 641 950
Guarantees	-	40 251	40 251
Other collateral	-	2 213 182	2 213 182
No collateral or other credit enhancement	-	-	22 192 720
Gross standard loans	24 647 519	62 895 383	109 735 622
Impaired loans			
Real estate	3 072 840	-	3 072 840
Motor vehicles	-	1 711 869	1 711 869
Other collateral	-	62 281	62 281
No collateral or other credit enhancement	-	-	2 972 500
Gross overdue or impaired loans	3 072 840	1 774 150	7 819 490
Total gross loans to retail customers	27 720 359	64 669 533	117 555 112
Allowance for loan impairment			(6 241 434)
Total loans to retail customers			111 313 678

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

When lending to legal entities belonging to one economic group, the Group normally also obtains guarantees from other group members.

Included in retail loans as at 31 December 2013 are mortgage loans with gross amount of RUB 5 406 343 thousand (31 December 2012: RUB 4 626 925 thousand) pledged as collateral for mortgage-backed bonds issued by the Group in September 2011 (see Note 20 for details).

As at December 31, 2013 and 2012 loans to customers included loans totaling RUR 13 751 878 thousand and RUR 14 900 078 thousand, respectively, whose terms were renegotiated. Otherwise these loans would be past due or impaired.

Repossessed collateral

During the year ended 31 December 2013, the Group obtained certain assets by taking control of collateral obtained for derecognized loans to customers with a net carrying amount of RUB 360 221 thousand (31 December 2012: RUB 143 402 thousand). As at 31 December 2012, the repossessed collateral is comprised of real estate with a fair value of RUB 366 507 thousand (31 December 2012: RUB 148 840 thousand). The Group's policy is to sell these assets as soon as it is practicable.

Reverse repurchase agreements

As at 31 December 2013 and 2012, the Group entered into reverse repurchase agreements with a number of Russian companies. Pledged under these agreements are Russian Government bonds, municipal bonds and corporate and bank bonds and shares issued by Russian companies and banks with the total fair value of RUB 25 693 159 thousand (31 December 2012: RUB 17 591 689 thousand).

Concentration of loans to customers

As at 31 December 2013, the Group had RUB 87 770 748 thousand due from the ten largest borrowers (16% of gross loan portfolio) (31 December 2012: RUB 85 132 076 thousand or 16%). An allowance of RUB 163 851 thousand was recognised against these loans (31 December 2012: RUB 102 158 thousand).

As at 31 December 2013, the Group had one borrower or a group of borrowers with aggregate loan amounts that individually exceeded 10% of equity (31 December 2012: two borrowers).

As at 31 December 2013, the aggregate amount of this loan is RUB 14 357 834 thousand (31 December 2013: RUB 27 682 773 thousand).

Loans to customers are made principally within Russia in the following industry sectors:

	<u>2013</u>	<u>2012</u>
Mining and metallurgy	69 332 710	78 232 542
Trade	55 721 101	42 184 701
Finance	52 330 488	44 324 063
Energy	48 962 857	44 639 023
Agriculture and food	44 420 950	50 114 795
Other manufacturing	38 646 915	22 319 400
Machinery construction	22 211 676	17 490 839
Transportation	21 016 502	21 224 167
Timber processing	19 610 512	14 217 552
Real estate and construction	15 683 303	19 302 905
Chemicals	12 596 199	31 156 933
Telecommunications	3 777 859	8 483 901
Other	14 969 677	12 375 786
	419 280 749	406 066 607
Loans to individuals	<u>146 305 454</u>	<u>114 036 185</u>
Gross loans to customers	<u>565 586 203</u>	<u>520 102 792</u>

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Loans to individuals are divided by products as follows:

	<u>2013</u>	<u>2012</u>
Car loans	82 897 707	64 050 705
Mortgages loans	29 676 189	27 336 828
Consumer loans	28 546 630	19 402 988
Other loans	<u>5 184 928</u>	<u>3 245 664</u>
Gross loans to individuals	<u>146 305 454</u>	<u>114 036 185</u>

11. INVESTMENT SECURITIES

Available-for-sale investment securities comprise:

	<u>2013</u>	<u>2012</u>
Debt and other fixed income investments available-for-sale		
USD denominated		
Corporate Eurobonds	113 517	1 277 364
Bank bonds	576 420	539 512
RUB denominated		
Russian Government Bonds	23 373 728	31 198 188
Corporate and bank bonds	<u>28 175 160</u>	<u>17 842 988</u>
Total debt and other fixed income investments available-for-sale	<u>52 238 825</u>	<u>50 858 052</u>
Equity investments available-for-sale		
RUB denominated		
Equity investments in financial institutions	5 833	7 748 448
EUR denominated		
Equity investments in financial institutions	<u>2 663</u>	<u>2 490</u>
Total equity investments available-for-sale	<u>8 496</u>	<u>7 750 938</u>
Total available-for-sale investment securities	<u>52 247 321</u>	<u>58 608 990</u>

As at 31 December 2013 included in Russian Government bonds, municipal bonds and corporate and bank bonds are securities sold under repurchase agreements with the CBR in the amount of RUB 32 789 934 thousand (31 December 2012: RUB 26 690 399 thousand).

Nominal interest rates and maturities of these securities are as follows:

	<u>2013</u>		<u>2012</u>	
	%	Maturity	%	Maturity
Russian Government Bonds	6.2-12%	2014-2028	6.7-12%	2013-2017
Corporate and bank bonds	1.99-10.15%	2014-2032	0.1-10.15%	2014-2032
Corporate Eurobonds	4.95%	2016	9.63%	2013

As at 31 December 2013 approximately 87% of debt and other fixed income investments available-for-sale were issued by organisations rated not lower than "BBB-" (31 December 2012: 93%).

As at 31 December 2013 included in debt and other fixed income investments available-for-sale are bonds blocked as collateral for "overnight" loans with the CBR in the amount of RUB 16 337 799 thousand (31 December 2012: RUB 14 166 678 thousand).

In November 2013 the Bank sold its total stock in MICEX-RTS at the price of RUB 61.5 per share. A gain on disposal amounting to RUB 6 123 108 thousand was recognized in the line item Gains on disposal of available-for-sale financial assets in the consolidated financial statement of comprehensive income for the year ended 31 December 2013. Net cash inflow on disposal of MICEX-RTS shares is included in the consolidated statement of cash flows for the year ended 31 December 2013 and amounts to RUB 8 419 541 thousand.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

Net change in revaluation reserve for available-for-sale assets recognized in other comprehensive income in the amount of RUB 5 133 210 thousand includes RUB 4 356 945 thousand reclassified from equity to profit and loss due to sale of MICEX-RTS and the remaining amount of RUB 776 265 thousand which relates to fair value changes of available-for-sale assets.

Held-to-maturity investment securities comprise:

	2013		2012	
	Nominal value	Carrying value	Nominal value	Carrying value
Corporate bonds	300 000	299 993	300 000	311 805
Held-to-maturity investment securities		299 993		311 805

Nominal interest rates and maturities of these securities are as follows:

	2013		2012	
	%	Maturity	%	Maturity
Corporate bonds	7.95%	2014	7.95%	2014

12. INVESTMENT IN ASSOCIATE

Reconciliation of the investments in associate comprises:

	2013	2012
As at January 1	979 435	929 032
Share of profits of associate	44 018	50 403
Dividends received from associate	(50 394)	-
As at December 31	973 059	979 435

Summarized financial information in respect of the Group's associate carried as equity method investees is set out below:

	December 31, 2013	December 31, 2012
Total assets	11 016 932	10 777 554
Total liabilities	8 537 249	8 281 928
Equity	2 479 683	2 495 626
Net profit	110 045	126 008
Group's share of profits of associate	44 018	50 403

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

13. TRANSFERS OF FINANCIAL ASSETS

As at 31 December 2013 transferred financial assets that are not derecognized in their entirety comprise:

	<u>Carrying amount of assets</u>	<u>Carrying amount of associated liabilities</u>
Investment securities available-for-sale	32 789 934	28 494 209
Trading securities	<u>3 533 397</u>	<u>3 435 769</u>
Total	<u><u>36 323 331</u></u>	<u><u>31 929 978</u></u>

As at 31 December 2012 transferred financial assets that are not derecognized in their entirety comprise:

	<u>Carrying amount of assets</u>	<u>Carrying amount of associated liabilities</u>
Investment securities available-for-sale	<u>26 690 399</u>	<u>25 357 504</u>
Total	<u><u>26 690 399</u></u>	<u><u>25 357 504</u></u>

The Group has transactions to sell securities classified as available-for-sale under agreements to repurchase and to purchase securities under agreements to resell (Note 7, 11).

The securities sold under agreements to repurchase are transferred to a third party and the Group receives cash in exchange. These financial assets may be repledged or resold by counterparties in the absence of default by the Group, but the counterparty has an obligation to return the securities at the maturity of the contract. The Group has determined that it retains substantially all the risks and rewards of these securities and therefore has not derecognised them. These securities are presented as "pledged under sale and repurchase agreements" in Notes 7 and 11. In addition, the Group recognises a financial liability for cash received as collateral included in deposits and balances from banks (Note 18).

These transactions are conducted under terms that are usual and customary to standard lending, as well as requirements determined by exchanges where the Group acts as intermediary.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

14. FIXED ASSETS

The movements in fixed assets were as follows:

	<u>Buildings</u>	<u>Computers and equipment</u>	<u>Other fixed assets</u>	<u>Total</u>
Cost				
1 January 2013	6 587 410	3 840 042	642 552	11 070 004
Additions	6 000	336 188	18 180	360 368
Disposals	-	(167 308)	(43 367)	(210 675)
Disposal of subsidiary	(548)	(1 538)	-	(2 086)
31 December 2013	6 592 862	4 007 384	617 365	11 217 611
Accumulated depreciation				
1 January 2013	(1 147 882)	(2 668 679)	(529 271)	(4 345 832)
Depreciation charge	(229 306)	(457 552)	(57 938)	(744 796)
Disposals	548	157 281	42 024	199 853
Disposal of subsidiary	-	1 507	-	1 507
31 December 2013	(1 376 640)	(2 967 443)	(545 185)	(4 889 268)
Net book value				
31 December 2013	5 216 222	1 039 941	72 180	6 328 343
	<u>Buildings</u>	<u>Computers and equipment</u>	<u>Other fixed assets</u>	<u>Total</u>
Cost				
1 January 2012	6 326 793	3 326 131	642 097	10 295 021
Additions	284 265	612 432	52 287	948 984
Disposals	(23 648)	(98 521)	(51 832)	(174 001)
31 December 2012	6 587 410	3 840 042	642 552	11 070 004
Accumulated depreciation				
1 January 2012	(974 999)	(2 362 056)	(510 214)	(3 847 269)
Depreciation charge	(175 540)	(399 046)	(65 519)	(640 105)
Disposals	2 657	92 423	46 462	141 542
31 December 2012	(1 147 882)	(2 668 679)	(529 271)	(4 345 832)
Net book value				
31 December 2012	5 439 528	1 171 363	113 281	6 724 172

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

15. INTANGIBLE ASSETS

The movements in intangible assets and goodwill were as follows:

	<u>Intangible assets</u>	<u>Goodwill</u>	<u>Total</u>
Cost			
1 January 2013	3 325 279	389 911	3 715 190
Additions	1 179 996	-	1 179 996
Goodwill write-off	-	(389 911)	(389 911)
Disposals	(11)	-	(11)
31 December 2013	4 505 264	-	4 505 264
Accumulated amortisation			
1 January 2013	(1 740 633)	-	(1 740 633)
Amortisation charge	(559 749)	-	(559 749)
Disposals	11	-	11
31 December 2013	(2 300 371)	-	(2 300 371)
Net book value			
31 December 2013	2 204 893	-	2 204 893
	<u>Intangible assets</u>	<u>Goodwill</u>	<u>Total</u>
Cost			
1 January 2012	2 642 048	389 911	3 031 959
Additions	683 244	-	683 244
Disposals	(13)	-	(13)
31 December 2012	3 325 279	389 911	3 715 190
Accumulated amortisation			
1 January 2012	(1 287 801)	-	(1 287 801)
Amortisation charge	(452 845)	-	(452 845)
Disposals	13	-	13
31 December 2012	(1 740 633)	-	(1 740 633)
Net book value			
31 December 2012	1 584 646	389 911	1 974 557

In the December 2013 the goodwill impairment test revealed that the recoverable amount of the cash-generating unit to which the goodwill was allocated is lower than its carrying amount (recoverable amount was estimated as zero). The Management of the Bank decided to recognise an impairment loss on goodwill in the amount of RUB 389 911 thousand in the Consolidated Statement of Financial Position through the Consolidated Statement of Comprehensive Income as at 31 December 2013 that resulted in the write-off of goodwill.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

16. TAXATION

The corporate income tax expense comprises:

	<u>2013</u>	<u>2012</u>
Current tax charge	4 973 856	4 175 276
Deferred tax charge – origination of temporary differences	734 251	589 186
Income tax expense	<u>5 708 107</u>	<u>4 764 462</u>

Russian legal entities must file individual tax declarations. The tax rate for banks and companies for profits other than on state securities was 20% for 2013 and 2012. The tax rate for interest income on state securities was 15% for 2013 and 2012.

The effective income tax rate differs from the statutory income tax rates. A reconciliation of the effective income tax rate and the statutory income tax rate is as follows:

	<u>2013</u>	<u>2012</u>
Profit before tax	29 831 824	22 242 646
Statutory tax rate	20%	20%
Theoretical income tax expense at the statutory rate	5 966 365	4 448 529
Effect of income taxed at lower tax rates	(111 694)	(133 829)
Non-deductible costs and non-taxable income	(146 564)	449 762
Income tax expense	<u>5 708 107</u>	<u>4 764 462</u>

Deferred tax assets and liabilities as at 31 December 2013 and 2012 comprise:

	<u>Assets</u>		<u>Liabilities</u>		<u>Net</u>	
	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>	<u>2013</u>	<u>2012</u>
Fixed and intangible assets	269 890	389 277	(992 293)	(858 511)	(722 403)	(469 234)
Trading securities and derivatives	3 604 044	2 815 422	(4 387 158)	(3 468 323)	(783 114)	(652 901)
Available-for-sale securities	158 187	-	-	(1 478 454)	158 187	(1 478 454)
Loan impairment and credit related commitments	510 306	651 715	(1 705 326)	(929 468)	(1 195 020)	(277 753)
Deferred revenue	180 815	267 606	-	-	180 815	267 606
Other items	218 105	692 828	(67 903)	(892 211)	150 202	(199 383)
Total deferred tax assets/(liabilities)	<u>4 941 347</u>	<u>4 816 848</u>	<u>(7 152 680)</u>	<u>(7 626 967)</u>	<u>(2 211 333)</u>	<u>(2 810 119)</u>

Movement in deferred tax assets and liabilities during the year ended 31 December 2013 is presented in the table below:

	<u>1 January 2013</u>	<u>Recognised in profit or loss</u>	<u>Recognised in other comprehensive income</u>	<u>31 December 2013</u>
Fixed and intangible assets	(469 234)	(253 169)	-	(722 403)
Trading securities and derivatives	(652 901)	(179 947)	49 734	(783 114)
Available-for-sale securities	(1 478 454)	353 339	1 283 302	158 187
Loan impairment and credit related commitments	(277 753)	(917 267)	-	(1 195 020)
Deferred revenue	267 606	(86 791)	-	180 815
Other items	(199 383)	349 585	-	150 202
	<u>(2 810 119)</u>	<u>(734 250)</u>	<u>1 333 036</u>	<u>(2 211 333)</u>

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

Movement in deferred tax assets and liabilities during the year ended 31 December 2012 is presented in the table below:

	1 January 2012	Recognised in profit or loss	Recognised in other comprehensive income	31 December 2012
Fixed and intangible assets	(694 207)	224 973	-	(469 234)
Trading securities and derivatives	17 234	(584 689)	(85 446)	(652 901)
Available-for-sale securities	(2 566 879)	369 680	718 745	(1 478 454)
Loan impairment and credit related commitments	(828 769)	551 016	-	(277 753)
Deferred revenue	430 019	(162 413)	-	267 606
Other items	788 370	(987 753)	-	(199 383)
	(2 854 232)	(589 186)	633 299	(2 810 119)

Tax effect relating to components of other comprehensive income comprises:

	2013			2012		
	Amount before tax	Tax expense	Amount net-of-tax	Amount before tax	Tax expense	Amount net-of-tax
Cash flow hedge reserve	(248 673)	49 734	(198 939)	427 233	(85 446)	341 787
Revaluation reserve for available-for-sale securities	(6 416 512)	1 283 302	(5 133 210)	(3 593 724)	718 745	(2 874 979)
Other comprehensive income	(6 665 185)	1 333 036	(5 332 149)	(3 166 491)	633 299	(2 533 192)

17. OTHER ASSETS AND LIABILITIES

Other assets comprise:

	2013	2012
Advances, prepayments and deferred expenses	767 977	1 295 863
Settlements with derivatives clearers	150 991	255 758
Repossessed collateral	366 507	148 840
Other	665 127	617 647
Other assets	1 950 602	2 318 108

Other liabilities comprise:

	2013	2012
Accrued compensation expense	2 582 487	2 459 454
Liability arising on initial designation of fair value macro hedge	1 335 492	1 585 630
Accounts payable	860 632	902 960
Deferred income	710 621	584 339
Transit accounts	336 716	154 894
Taxes payables	204 515	174 695
Other provisions	6 390	16 327
Other	163 262	91 625
Other liabilities	6 200 115	5 969 924

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

18. AMOUNTS DUE TO CREDIT INSTITUTIONS

Amounts due to credit institutions comprise:

	<u>2013</u>	<u>2012</u>
Current accounts	14 722 701	13 954 824
Time deposits and loans	74 996 332	128 467 349
Repurchase agreements (Note 13)	31 929 978	25 357 504
Direct repurchase agreements from reverse repurchase agreements	18 678 470	4 653 371
Subordinated debt (Note 21)	12 326 113	15 090 657
Amounts due to credit institutions	<u>152 653 594</u>	<u>187 523 705</u>

As at 31 December 2013, the ten largest deposits, excluding subordinated debt, represented 87% of total amounts due to credit institutions (31 December 2012: 85%).

As at 31 December 2013, the Group had two counterparties with aggregate balances that individually exceeded 10% of equity (31 December 2012: three counterparties). As at 31 December 2013, the aggregate amount of these balances is RUB 106 651 835 thousand (31 December 2012: RUB 123 568 043 thousand).

As at 31 December 2013 the Group has term deposits due to the CBR in the amount of RUB 10 017 329 thousand and repurchase agreements with CBR in the amount of RUB 50 608 448 thousand (31 December 2012: RUB 26 057 855 thousand and RUB 29 898 989 thousand respectively).

As at 31 December 2013 fair value of securities pledged under repurchase agreements is RUB 36 323 331 thousand (31 December 2012: RUB 26 690 399 thousand).

19. AMOUNTS DUE TO CUSTOMERS

The amounts due to customers include the following:

	<u>2013</u>	<u>2012</u>
Current accounts	103 923 218	90 662 208
Time deposits	425 477 232	413 207 014
Repurchase agreements with customers	144 496	-
Amounts due to customers	<u>529 544 946</u>	<u>503 869 222</u>

As at 31 December 2013, approximately 46% of total amounts due to customers (excluding subordinated debt) was placed with the Group by its ten largest customers (31 December 2012: 56%).

Analysis of customer accounts by type of customer is as follows:

	<u>2013</u>	<u>2012</u>
Corporate		
Current accounts	38 928 841	32 149 917
Time deposits	378 720 675	377 159 952
Repurchase agreements with customers	144 496	-
Total corporate accounts	<u>417 794 012</u>	<u>409 309 869</u>
Retail		
Current accounts	64 994 377	58 512 291
Time deposits	46 756 557	36 047 062
Total retail accounts	<u>111 750 934</u>	<u>94 559 353</u>
Amounts due to customers	<u>529 544 946</u>	<u>503 869 222</u>

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

Included in retail time deposits are deposits of individuals in the amount of RUB 31 740 949 thousand (31 December 2012: RUB 23 344 972 thousand). In accordance with the Russian Civil Code, the Group is obliged to repay such deposits upon demand of the depositor. In case a term deposit is repaid upon demand of the depositor prior to maturity, the related interest rate on it is paid based on the interest rate for demand deposits, unless a different interest rate is specified in the contract. The remaining part of retail time deposits in the amount of RUB 15 015 608 thousand (31 December 2012: RUB 12 702 090 thousand) is represented by deposits placed by small business enterprises.

20. DEBT SECURITIES ISSUED

Debt securities issued consisted of the following:

	<u>2013</u>	<u>2012</u>
Bonds issued	50 737 686	40 251 779
Promissory notes	-	540 968
Debt securities issued	<u>50 737 686</u>	<u>40 792 747</u>

On 14 February 2013 the Group placed two RUB 5 000 000 thousand bonds issues with a nine-year maturity. The bonds each have a face value of RUB one thousand and carry nine semi-annual interest coupons. The coupon rate was set as 8.6% for every semi-annual period.

On 26 February 2013 the Group placed two RUB 5 000 000 thousand bonds issues with a nine-year maturity. The bonds each have a face value of RUB one thousand and carry nine semi-annual interest coupons. The coupon rate was set as 8.15% for the first four semi-annual periods. In February 2015 the coupon rate will be set for the remaining two semi-annual periods. The Group has an obligation to buy the bonds back at their nominal value upon the bond holders request just before the end of the fourth semi-annual period.

On 4 September 2013 the Group redeemed bonds under put option amounting to RUB 4 920 994 thousand.

On 6 September 2013 the Group redeemed bonds under put option amounting to RUB 4 904 785 thousand.

On 9 September 2013 the Group redeemed bonds under put option amounting to RUB 4 969 342 thousand.

On 26 November 2013 the Group placed RUB 10 000 000 thousand bonds issue with a five-year maturity. The bonds each have a face value of RUB one thousand and carry ten semi-annual interest coupons. The coupon rate was set as 8.1% for first six semi-annual period. In November 2016 the coupon rate will be set for the remaining two semi-annual periods. The Group has an obligation to buy the bonds back at their nominal value upon the bond holders request just before the end of the sixth semi-annual period.

On 16 December 2013 the Group redeemed bonds under put option amounting to RUB 4 999 999 thousand.

On 2 March 2012 the Group placed a RUB 5 000 000 thousand bonds issue with a three-year maturity. The bonds each have a face value of RUB one thousand and carry six semi-annual interest coupons. The coupon rate was set as 8.5% for the first three semi-annual periods. In August 2013 the coupon rate was reset for the remaining three semi-annual periods as 5.75%. The Group has an obligation to buy the bonds back at their nominal value upon the bond holders request just before the end of the third semi-annual period.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

On 7 March 2012 the Group placed a RUB 5 000 000 thousand bonds issue with a three-year maturity. The bonds each have a face value of RUB one thousand and carry six semi-annual interest coupons. The coupon rate was set as 8.5% for the first three semi-annual periods. In September 2013 the coupon rate was reset for the remaining three semi-annual periods as 5.75%. The Group has an obligation to buy the bonds back at their nominal value upon the bond holders request just before the end of the third semi-annual period.

On 26 October 2012 the Group placed a RUB 5 000 000 thousand bonds issue with a three-year maturity. The bonds each have a face value of RUB one thousand and carry six semi-annual interest coupons. The coupon rate was set as 9.1% for the first four semi-annual periods. In October 2014 the coupon rate will be set for the remaining two semi-annual periods. The Group has an obligation to buy the bonds back at their nominal value upon the bond holders request just before the end of the fourth semi-annual period.

On 30 October 2012 the Group placed a RUB 5 000 000 thousand bonds issue with a three-year maturity. The bonds each have a face value of RUB one thousand and carry six semi-annual interest coupons. The coupon rate was set as 9.1% for the first four semi-annual periods. In October 2014 the coupon rate will be set for the remaining two semi-annual periods. The Group has an obligation to buy the bonds back at their nominal value upon the bond holders request just before the end of the fourth semi-annual period.

As at 31 December 2013 mortgage-backed bonds with the carrying value of RUB 5 124 685 thousand (31 December 2012: RUB 5 123 224 thousand) are secured by a pool of mortgage loans with the carrying value of RUB 5 406 343 thousand (31 December 2012: RUB 4 626 925 thousand) and no cash (31 December 2012: RUB 862 000 thousand) (see Note 6 and Note 10 for details).

21. SUBORDINATED DEBT

	<u>2013</u>	<u>2012</u>
UniCredit Bank Austria AG, Vienna		
USD 50 000 thousand, semi-annual interest payment, maturing November 2013, LIBOR+1.43%p.a.;		
USD 100 000 thousand, semi-annual interest payment, maturing June 2014, LIBOR+1.43%p.a.;		
EUR 100 000 thousand, semi-annual interest payment, maturing November 2017, EURIBOR+1.83% p.a.;		
EUR 100 000 thousand, semi-annual interest payment, maturing February 2018, EURIBOR+2.15% p.a.	12 326 113	12 655 191
UniCredit Bank AG		
USD 30 000 thousand, semi-annual interest payment, maturing February 2013, LIBOR+2.3% p.a.;		
USD 50 000 thousand, semi-annual interest payment, maturing August 2013, LIBOR+1.5%p.a.	-	2 435 466
Subordinated Debt	<u>12 326 113</u>	<u>15 090 657</u>

22. SHAREHOLDER'S EQUITY

As at 31 December 2013, the authorised, issued and outstanding share capital comprises 2 404 181 ordinary shares (31 December 2012: 2 404 181 ordinary shares) with a par value of RUB 16 820 each. During 2012, 594 530 ordinary shares were issued at their nominal value.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

23. COMMITMENTS AND CONTINGENCIES

Credit related commitments

	<u>2013</u>	<u>2012</u>
Undrawn loan commitments	200 972 879	184 423 053
Guarantees issued	86 736 982	105 248 952
Letters of credit	13 251 818	13 502 933
Gross undrawn commitments, guarantees and letters of credit	300 961 679	303 174 938
Provisions for unrecognised commitments	(32 509)	(21 978)
Total undrawn commitments, guarantees and letters of credit	<u>300 929 170</u>	<u>303 152 960</u>

The Group issues guarantees and letters of credit for its customers. These instruments bear a credit risk similar to that of loans granted. With respect to the documentary instruments shown above, as at 31 December 2013, collateral deposits of RUB 11 558 419 thousand were held by the Group (31 December 2012: RUB 4 039 772 thousand).

Operating lease commitments

	<u>2013</u>	<u>2012</u>
Not later than 1 year	975 527	679 697
Later than 1 year but not later than 5 years	1 726 776	1 652 364
Later than 5 years	130 444	301 802
	<u>2 832 747</u>	<u>2 633 863</u>

Operating environment

Emerging markets such as Russian Federation are subject to different risks than more developed markets, including economic, political and social, and legal and legislative risks. As has happened in the past, actual or perceived financial problems or an increase in the perceived risks associated with investing in emerging economies could adversely affect the investment climate in Russian Federation and its economy in general.

Laws and regulations affecting businesses in Russian Federation continue to change rapidly. Tax, currency and customs legislation within Russian Federation are subject to varying interpretations, and other legal and fiscal impediments contribute to the challenges faced by entities currently operating in Russian Federation. The future economic direction of Russian Federation is largely dependent upon economic, fiscal and monetary measures undertaken by the government, together with legal, regulatory, and political developments.

The global financial turmoil that has negatively affected Russian's financial and capital markets in 2009 and 2010 has receded and Russian Federation's economy returned to growth in 2011 and 2012. However significant economic uncertainties remain. Adverse changes arising from systemic risks in global financial systems, including any tightening of the credit environment could slow or disrupt the Russian's economy, adversely affect the Bank's access to capital and cost of capital for the Bank and, more generally, its business, results of operations, financial condition and prospects.

Russian Federation is facing a relatively high level of inflation (according to the government's statistical data consumer price inflation for the years ended 31 December 2013 and 2012 was 6.45% and 6.59%, respectively).

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

Taxation

Commercial legislation of the Russian Federation, including tax legislation, may allow more than one interpretation. In addition, there is a risk of tax authorities making arbitrary judgments of business activities. If a particular treatment, based on management's judgment of the Group's business activities, was to be challenged by the tax authorities, the Group may be assessed additional taxes, penalties and interest.

The management of the Group believes that it has accrued all tax amounts due and therefore no allowance has been made in the consolidated financial statements.

New transfer pricing legislation enacted in the Russian Federation starting from 1 January 2012 provides for major modifications making local transfer pricing rules closer to OECD guidelines, but creating additional uncertainty in practical application of tax legislation in certain circumstances. Since there is no practice of applying the new transfer pricing rules by the tax authorities and courts, it is difficult to predict the effect of the new transfer pricing rules on these consolidated financial statements.

24. GAINS ON FINANCIAL ASSETS AND LIABILITIES HELD FOR TRADING

Gains on financial assets and liabilities held for trading comprise:

	<u>2013</u>	<u>2012</u>
Net (losses) gains from trading securities	(199 262)	141 360
Net (losses) gains from foreign exchange and interest based derivatives		
- spot and derivative instruments	(378 114)	838 647
- translation of other foreign currency assets and liabilities	5 232 994	3 817 083
Gains on financial assets and liabilities held for trading	<u>4 655 618</u>	<u>4 797 090</u>

25. FEE AND COMMISSION INCOME

Fee and commission income comprises:

	<u>2013</u>	<u>2012</u>
Customer accounts handling and settlements	2 296 412	1 905 236
Retail services	2 151 713	1 862 637
Documentary business	1 561 537	1 435 294
Loan fees that are not part of the effective interest rate	359 290	213 199
Other	17 599	51 941
Fee and commission income	<u>6 386 551</u>	<u>5 468 307</u>

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

26. PERSONNEL AND OTHER ADMINISTRATIVE EXPENSES

Personnel and other administrative expenses comprise:

	<u>2013</u>	<u>2012</u>
Salaries and bonuses	4 867 558	4 519 048
Social security costs	316 323	329 457
Other compensation expenses	180 621	240 980
Other employment taxes	<u>1 036 198</u>	<u>860 449</u>
Personnel expenses	<u>6 400 700</u>	<u>5 949 934</u>
Rent, repairs and maintenance	1 443 476	1 418 782
Communication and information services	753 503	601 425
Advertising and marketing	583 542	450 704
Security expenses	263 583	273 393
Other taxes	99 682	162 090
Legal, audit and other professional services	215 563	91 380
Insurance	76 240	63 960
Other	<u>851 445</u>	<u>902 505</u>
Other administrative expenses	<u>4 287 034</u>	<u>3 964 239</u>

27. RISK MANAGEMENT

Management of risk is fundamental to the banking business and is an essential element of the Group's operations. The Group has exposure to risks, which include credit, market, foreign exchange, liquidity, and operational risks. The Group's aim is to maintain an appropriate balance between risks and return and to minimise potential adverse effect on the Group's financial performance.

Risk management structure

The Group's risk management policies aim to identify, analyse, measure and manage the risks taken by the Group, to establish appropriate risk limits and methods of monitoring, and to continuously monitor risk levels and compliance with the established limits. Risk management policies and procedures are reviewed regularly to reflect changes in market conditions, products and services offered and emerging best practice in risk management.

The operational risk management functions are aimed at developing and ensuring proper functioning of internal processes and procedures that minimise the Group's exposure to internal and external risk factors.

The Supervisory Board of the Bank has overall responsibility for the oversight of the risk management framework, overseeing the management of key risks.

The Board of Management has overall responsibility for monitoring and implementation of risk mitigation measures and making sure that the Bank operates within the established risk parameters.

The Chief Risk Officer (hereinafter – "CRO") is responsible for the overall risk management function, ensuring the implementation of common principles and methods for identifying, underwriting, measuring, managing and risk reporting for both financial and non-financial risks. The CRO is a Member of the Board of Management of the Bank.

Credit, market and liquidity risks, both at portfolio and transactional levels, are managed through a system of Credit Approval Authorities as well as an Asset and Liability Management Committee. In order to facilitate efficient decision-making, the Bank has established a hierarchy of Credit Approval Authorities, which includes four Credit Committees, including Large Credit Committee, Small Credit Committee, Special Credit Committee and Credit Committee of the Small and Medium Enterprises and several levels of joint and single personal approval authority, depending on the amount of exposure, type and risk associated with a customer (internal ratings).

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

Credit risk policies and underwriting guidelines are under the CRO's responsibility. Internal local policies, rules, guidelines and operational instructions for lending to individuals and to the Small and Medium Enterprises (hereinafter – “SME”) are in line with Group Credit Policies and agreed with the CRO and approved by the Board of Management of the Bank (excluding operational instructions which are approved by the Head of the responsible Unit). The four-eyes principle is applied for the credit decision-making process. Credit approval authority is exercised through the submission and approval of a credit application. For standardized products in the lending process to individuals decision-making is done by the Operations Function, to which the CRO Function delegates authority through respective underwriting guidelines and rules and/or implementation of credit scoring. For standardized products in the lending process to SMEs decision-making is done by the Business Function, to which the CRO Function delegates authority through respective guidelines and rules. All deviations/exceptions from standardized products have to be approved by the CRO.

The Group's risk underwriting, assessment, reporting and control procedures vary by risk type, but share a common principle to be concentrated under the supervision of the CRO.

Credit risk

Credit risk is the risk of financial loss occurring as a result of default by a borrower or counterparty on their obligation to the Group and arises principally from the Group's loans to customers and credit institutions and other credit exposures.

For risk management purposes, credit risk arising from positions in trading securities is managed and reported on a daily basis.

Credit risk governance

Credit risk management policies, procedures and manuals are approved by the Board of Management of the Bank.

The following Credit Committees are responsible for approving corporate and retail credit risk exposures:

- The Large Credit Committee reviews and approves all loan/credit applications from customers and issuers above EUR 40 million or equivalent in other currencies. It is chaired by the President of the Board of Management or the CRO and meets on a weekly basis;
- Loan/credit applications from customers in the amount in the range from EUR 15 to 40 million or equivalent in other currencies may be approved either by the Large or the Small Credit Committee depending on the exposure and rating of the borrower;
- The Small Credit Committee reviews and approves all loan/credit applications from customers in the amount up to EUR 15 million or equivalent in other currencies. It is chaired by the Head of Credit Underwriting Department and meets on a weekly basis;
- Loan/credit applications from customers in the amount in the range from EUR 15 to 40 million or equivalent in other currencies may be approved either by the Large or the Small Credit Committee depending on the exposure and rating of the borrower;
- The Credit Committee of the SME is responsible for approval of the loan applications of SME in the amount up to EUR 1 million or equivalent in other currencies. The Committee meets once in a two-week period;
- The Special Credit Committee is responsible for considerations of the applications related to restructuring/refinancing of problem debts.

The Bank also has a system of personal credit approval authorities with the four-eyes principle in place – approval is done jointly by representatives from both business and risk functions; for SME lending process proposal is done by business function and approval is done by risk function.

All credit exposures above EUR 50 million or equivalent in other currencies as well as restructuring/refinancing applications above EUR 25 million have to be approved by the UniCredit Group (by the authorized members of the Supervisory Board).

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

The Group limits concentrations of exposure to individual customers, counterparties and issuers (for securities), as well as groups of related customers. Exposure to credit risk is managed through regular analysis of the borrower's creditworthiness and by changing/adjusting lending limits where appropriate.

The Group's credit policies and product guidelines establish:

- Procedures and standards for approval and review of loan/credit applications;
- Methodology for the credit assessment of borrowers (corporate, retail);
- Methodology for the credit assessment of counterparties, issuers and insurance companies;
- Methodology for the evaluation of collateral;
- Credit documentation requirements;
- Procedures for the ongoing monitoring of loans and other credit exposures.

The relevant relationship managers and Corporate Lending Department originate corporate loan/credit applications jointly. The application could be solely prepared by relationship managers, depending on the respective authority granted to a given relationship manager. The credit applications consist of a structured analysis focusing on the customer's business and financial performance. The loan/credit applications are then independently reviewed by the Credit Underwriting and a second opinion is given accompanied by a check that credit policy requirements have been met. The relevant Approval Authority reviews the loan/credit application accompanied by the Credit Underwriting opinion.

In order to provide better assessment of customers' creditworthiness, separate units specialising on analysis of different industries were created within the Credit Underwriting department. This business model allows the Bank to quickly and thoroughly analyse changes in various industries, adjust strategies and take adequate decisions. Along with the industry divisioning there is also a set of regional risk managers that monitor the situation in the main regions of Bank's operations. This allows the Bank to manage its credit portfolio both on industry and regional levels.

Credit portfolio diversification by client types (large corporate clients, SME, individual clients) and industries allows the Bank to maintain high credit portfolio quality. In order to provide an adequate risk assessment, the Bank uses various internal rating models which take into account specifics of different client segments, provides effective differentiation of clients by credit risk level and precise assessment of their probability of default in accordance with Basel II principles. Internal ratings are used in credit decision-making, pricing, capital allocation and risk management processes.

All existing credit deals/approved limits for corporate clients are subject to annual review procedures.

The Bank continuously monitors the performance of individual credit exposures and regularly reassesses the creditworthiness of its customers. The review is based on the customer's most recent financial statements and other information submitted by the borrower, or otherwise obtained by the Bank. As the result of the review, the borrower's internal credit rating may be changed. The Bank monitors concentrations of credit risk by industry/sector and by the exposure to top 10, 50 and 100 borrowers.

Retail loan applications are approved according to internal local policies, rules, guidelines and operational instructions for lending to individuals and SME. Information is obtained on every customer. The extent of the information required and frequency of its update depend on the regulatory requirements, the customer category, creditworthiness of the customer and type of a transaction. The business unit obtains and analyzes the information from different sources (information from the customer, on-site visits, internal/external sources).

In order to reduce the risk of potential losses in the Bank's credit transactions a Monitoring Unit was established. The Unit implements procedures for systematic identification and assessment of negative signals, analysis and situation monitoring as well as strategies and action plans for potentially troubled corporate borrowers.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

The Group continues active work to manage and decrease the problem loan portfolio. During 2011 the Restructuring Department of the Bank further developed and improved the systemic approach for handling problem loans. Under Watch List procedures monitoring of corporate customers and warning signals were applied on a daily basis.

Settlement risk

The Group's activities may give rise to settlement risk at the time of settlement of transactions. Settlement risk is the risk of loss due to the failure of counterparty to honour its obligations to deliver cash, securities or other assets as contractually agreed.

For certain types of transactions the Group mitigates this risk by conducting settlements through settlement/clearing agents to ensure that a trade is settled only when both parties have fulfilled their contractual settlement obligations. Acceptance of settlement risk on free settlement transactions requires transaction specific and/or counterparty specific settlement limits that form part of the counterparty limit approval/monitoring process described above.

The table below shows the maximum exposure to credit risk for the components of the statement of financial position, including derivatives. The maximum exposure is shown gross, before the effect of mitigation through the use of master netting and collateral agreements.

	Notes	Maximum gross exposure 31 December 2013	Maximum gross exposure 31 December 2012
Cash and cash balances (excluding cash on hand)	6	16 966 502	15 711 756
Trading securities:	7		
- held by the Group		8 043 048	4 340 528
- pledged under repurchase agreement		3 533 397	-
Amounts due from credit institutions	8	223 403 672	246 446 188
Derivative financial assets	9	9 610 569	10 064 303
Derivative financial assets designated for hedging	9	4 131 332	7 350 086
Loans to customers	10	548 607 344	504 195 074
Investment securities:	11		
- available-for-sale			
- held by the Group		19 457 387	31 918 591
- pledged under repurchase agreement		32 789 934	26 690 399
- held-to-maturity		299 993	311 805
Investments in associate		973 059	979 435
Other financial assets	17	918 968	1 551 621
		868 735 205	849 559 786
Financial commitments and contingencies	23	300 929 170	303 152 960
Total credit risk exposure		1 169 664 375	1 152 712 746

Where financial instruments are recorded at fair value, the amounts shown above represent the current credit risk exposure but not the maximum risk exposure that could arise in the future as a result of changes in values.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

The credit quality of financial assets is managed by the Bank using internal credit ratings. The table below shows the credit quality by class of asset for consolidated statement of financial position items, based on the Bank's credit rating system as at 31 December 2013 and 2012:

	Notes	Neither past due nor impaired		Past due or impaired	Total 2013
		High grade	Standard		
Cash and cash balances (excluding cash on hand)	6	16 966 502	-	-	16 966 502
Trading securities	7	8 043 048	-	-	8 043 048
- held by the Group		3 533 397	-	-	3 533 397
- pledged under repurchase agreement		4 509 651	-	-	4 509 651
Amounts due from credit institutions	8	223 403 672	-	-	223 403 672
Derivative financial assets	9	9 610 569	-	-	9 610 569
Derivative financial assets designated for hedging	9	4 131 332	-	-	4 131 332
Loans to customers	10				
Corporate customers		345 399 154	27 323 092	7 721 692	380 443 938
Retail customers		128 736 590	9 752 557	4 651 209	143 140 356
Reverse repurchase agreements with companies		25 023 050	-	-	25 023 050
Investment securities:	11				
- available-for-sale					
- held by the Group		19 457 387	-	-	19 457 387
- pledged under repurchase agreement		32 789 934	-	-	32 789 934
- held-to-maturity		299 993	-	-	299 993
Total		817 394 628	37 075 649	12 372 901	866 843 178

	Notes	Neither past due nor impaired		Past due or impaired	Total 2012
		High grade	Standard		
Cash and cash balances (excluding cash on hand)	6	15 711 756	-	-	15 711 756
Trading securities	7	4 340 528	-	-	4 340 528
Amounts due from credit institutions	8	246 446 188	-	-	246 446 188
Derivative financial assets	9	10 064 303	-	-	10 064 303
Derivative financial assets designated for hedging	9	7 350 086	-	-	7 350 086
Loans to customers	10				
Corporate customers		205 348 641	162 913 328	7 956 226	376 218 195
Retail customers		82 858 599	22 857 829	5 597 250	111 313 678
Reverse repurchase agreements with companies		16 663 201	-	-	16 663 201
Investment securities:	11				
available-for-sale					
- held by the Group		31 918 591	-	-	31 918 591
- pledged under repurchase agreement		26 690 399	-	-	26 690 399
- held-to-maturity		311 805	-	-	311 805
Total		647 704 097	185 771 157	13 553 476	847 028 730

Geographical concentration

Asset and Liability Management Committee exercises control over the risk in the legislation and regulatory area and assesses its influence on the Group's activity. This approach allows the Group to minimize potential losses from the investment climate fluctuations in the Russian Federation.

As at 31 December 2013 and 31 December 2012 assets and liabilities of the Group are concentrated mainly in the Russian Federation except for the amounts due and from credit institutions and derivative financial assets and liabilities (including those designated for hedging).

Liquidity risk and funding management

Liquidity risk refers to the availability of sufficient funds to meet deposit withdrawals and other financial commitments associated with financial instruments as they actually fall due. Liquidity risk exists when the maturities of assets and liabilities do not match. The matching and/or controlled mismatching of the maturities and interest rates of assets and liabilities is fundamental to the management of financial institutions. It is unusual for financial institutions ever to be completely matched since a lot of business transactions are of uncertain term and different types. An unmatched position could potentially enhance profitability, but also could increase the risk of failure to meet obligations.

The approach to liquidity management is to ensure, as far as possible, that the Group always has sufficient liquidity to meet its obligations, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group reputation.

Assets and Liabilities Committee (hereinafter – “ALCO”) is responsible for management of liquidity risk of the Bank. ALCO delegates to the Finance Department and Markets Department the responsibility to monitor and maintain within limits the Bank's liquidity profile on a daily basis. At the same time Market Risk Unit controls compliance with liquidity limits and informs ALCO in case of limit breaches. Both Finance Department and Market Risk Unit report to local and to the UniCredit Group ALCO on a weekly basis.

According to the liquidity management policy:

1. The approach to funding and structural liquidity is described in the annual funding plan, which is based on annual budget data. On a monthly basis, the funding plan is updated taking into account the current recognised and unrecognised positions, changes in the asset and liability mismatches of the Bank, available funding sources and market analysis. The Bank has adopted contingency funding plans, the UniCredit Group standard risk management instrument, which describes potential funding sources in case of crisis situation. The contingency funding plan is updated in the event of crisis, but at least once a year by ALCO, after annual funding plan approval.
2. Structural liquidity of the Bank is analysed by Finance Department using the liquidity gap approach and reported to local ALCO and to the UniCredit Group on a weekly basis. Liquidity limits and requirements both established by the UniCredit Group and the CBR are taken into account.
3. Short-term liquidity is monitored on the basis of cash flow models in total and separately by major currencies:
 - Scenarios (going concern, market crisis, foreign exchange market crisis scenario, etc.) are assessed to forecast future cash flows and corresponding liquidity needs for the nearest three months. Market crisis scenario includes “haircuts” to liquid security positions, failure of the Bank's counterparties to meet their obligations with regard to money market deals, run on retail deposits, inability to make swaps at reasonable prices, etc. Decisions with regard to switches between going-concern and crisis scenarios are taken by ALCO;
 - ALCO sets limits on cash flow positions that depend on available liquidity sources and level of liquid assets (portfolio of assets that can be quickly liquidated to meet obligations without significant price decline).

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

4. Funding structure concentration is monitored and managed on a constant basis:
 - ALCO sets an internal limit on the maximum volume of borrowings from a single group of clients;
 - Reports on customer funds concentration are reported to management and analyzed on a weekly basis.

5. Liquidity ratios in line with regulatory requirements (the CBR) are to be monitored and met:
 - On a daily basis the Finance Department makes a forecast of N4 ratio for a one month horizon. Markets Department projects N2, N3 ratios for a one month horizon:
 - Instant liquidity Ratio (N2) is the ratio of liquid assets to sight and overnight liabilities;
 - Current liquidity ratio (N3) is the ratio of liquid assets to liabilities maturing within 30 calendar days;
 - Long-term liquidity ratio (N4) is the ratio of assets maturing after one year to the sum of capital and liabilities maturing after one year.

As at 31 December 2013 and 2012, these ratios were as follows:

	<u>2013, %</u>	<u>2012, %</u>
N2 "Instant liquidity Ratio" (minimum 15%)	74.6	85.0
N3 "Current Liquidity Ratio" (minimum 50%)	87.6	84.4
N4 "Long-Term Liquidity Ratio" (maximum 120%)	76.5	92.7

The following table shows the liquidity gap profile as at 31 December 2013. This information is prepared using the internal Assets and Liabilities Management system according to the approved internal approach. The mapping approach is compliant with the requirements of the UniCredit Group liquidity policy. This information is used internally for risk management purposes and differs from financial statement amounts.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

The information presented below relates to assets and liabilities of the Bank only prepared using statutory accounting methods. The table below presents the liquidity gap profile according to the approved internal approach as at 31 December 2013:

	2013						No stated maturity	Total
	Less than 1 month	1 month to 3 months	3 months to 6 months	6 months to 1 year	1 year to 3 years	More than 3 years		
Assets								
Cash and cash balances	25 721 114	-	-	-	-	-	-	25 721 114
Trading securities	3 715 151	-	5 979 413	1 774 488	-	-	-	11 469 052
Amounts due from credit institutions	206 927 066	12 759 604	-	500 000	-	-	-	220 186 670
Loans to customers	112 759 312	27 411 968	43 928 918	114 491 545	158 698 621	90 276 991	-	547 567 355
Investment securities:								
- available-for-sale	-	2 513 368	878 389	347 566	11 191 848	37 017 779	-	51 948 950
- held-to-maturity	-	-	-	300 073	-	-	-	300 073
Fixed assets	-	-	-	-	-	-	6 328 343	6 328 343
Other assets	-	-	-	19 355 997	-	53 160	-	19 409 157
Total assets	349 122 643	42 684 940	50 786 720	136 769 669	169 890 469	127 347 930	6 328 343	882 930 714
Liabilities								
Amounts due to credit institutions	74 586 408	1 884 788	3 286 535	18 259 259	37 551 808	16 404 724	-	151 973 522
Amounts due to customers								
- current accounts	38 807 422	4 088 796	4 088 796	4 700 469	11 492 190	40 222 664	-	103 400 337
- time deposits	242 523 199	64 315 141	4 494 736	20 425 632	69 264 050	19 535 228	-	420 557 986
Debt securities issued	-	-	4 520 712	10 000 001	35 204 879	-	-	49 725 592
Other liabilities	26 810 270	-	-	-	-	-	-	26 810 270
Equity	-	-	-	-	-	-	130 463 007	130 463 007
Total equity and liabilities	382 727 299	70 288 725	16 390 779	53 385 361	153 512 927	76 162 616	130 463 007	882 930 714
Net position	(33 604 656)	(27 603 785)	34 395 941	83 384 308	16 377 542	51 185 314	(124 134 664)	-
Accumulated gap	(33 604 656)	(61 208 441)	(26 812 500)	56 571 808	72 949 350	124 134 664	-	

The Group estimates that the negative accumulated gap in 1 month to 1 year periods will be sufficiently covered by the Group's money market daily borrowing capacity, issue of unsecured bonds and secured refinancing with the CBR.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

The table below presents the liquidity gap profile according to the approved internal approach as at 31 December 2012:

	2012						No stated maturity	Total
	Less than 1 month	1 month to 3 months	3 months to 6 months	6 months to 1 year	1 year to 3 years	More than 3 years		
Assets								
Cash and cash balances	24 020 106	-	-	-	-	-	-	24 020 106
Trading securities	3 040 854	-	-	1 300 000	-	-	-	4 340 854
Amounts due from credit institutions	228 764 840	17 496 012	-	-	-	-	-	246 260 852
Loans to customers	58 954 315	24 613 023	37 923 894	106 670 883	172 375 747	103 004 837	-	503 542 699
Investment securities:								
- available-for-sale	1 450 865	7 607 592	-	-	24 407 672	17 476 004	7 742 614	58 684 747
- held-to-maturity	-	-	-	-	302 430	-	-	302 430
Fixed assets	-	-	-	-	-	-	6 793 444	6 793 444
Other assets	106	-	-	5 914 902	-	-	-	5 915 008
Total assets	316 231 086	49 716 627	37 923 894	113 885 785	197 085 849	120 480 841	14 536 058	849 860 140
Liabilities								
Amounts due to credit institutions	106 168 653	10 650 450	8 264 719	4 165 200	45 665 264	12 437 419	-	187 351 705
Amounts due to customers								
- current accounts	48 709 370	3 765 925	3 765 925	4 518 393	7 262 792	21 664 608	-	89 687 013
- time deposits	244 515 038	49 131 447	30 370 688	33 306 777	38 515 523	17 479 054	-	413 318 527
Debt securities issued	-	-	-	514 439	34 520 212	5 000 000	-	40 034 651
Other liabilities	6 723	-	-	6 318 963	-	-	-	6 325 686
Equity	-	-	-	-	-	-	113 142 558	113 142 558
Total equity and liabilities	399 399 784	63 547 822	42 401 332	48 823 772	125 963 791	56 581 081	113 142 558	849 860 140
Net position	(83 168 698)	(13 831 195)	(4 477 438)	65 062 013	71 122 058	63 899 760	(98 606 500)	-
Accumulated gap	(83 168 698)	(96 999 893)	(101 477 331)	(36 415 318)	34 706 740	98 606 500	-	-

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Analysis of financial assets and liabilities by remaining contractual maturities

The tables below summarise the maturity profile of financial assets and liabilities as at 31 December 2013 and 31 December 2012 based on contractual undiscounted repayment obligations. Repayments which are subject to notice are treated as if notice were to be given immediately. However, the Group expects that many customers will not request repayment on the earliest date the Group could be required to pay. The tables do not reflect the expected cash flows indicated by the Bank's deposit retention history.

	Less than 1 month	1 month to 3 months	3 months to 6 months	6 to 12 months	1 year to 3 years	More than 3 years	Total
Financial assets as at 31 December 2013							
Cash and cash balances	25 708 189	-	-	-	-	-	25 708 189
Trading securities							
- held by the Group	8 043 048	-	-	-	-	-	8 043 048
- pledged under repurchase agreements	3 533 397	-	-	-	-	-	3 533 397
Amounts due from credit institutions	208 432 994	13 421 158	82 002	752 925	729 740	112 406	223 531 225
Derivative financial assets:							
- Contractual amounts payable	(9 900 055)	(5 505 716)	(8 988 084)	(18 027 924)	(5 130 281)	(2 972 663)	(50 524 723)
- Contractual amounts receivable	10 307 592	6 553 562	9 583 895	20 091 466	10 249 359	9 271 006	66 056 880
Derivative financial assets designated for hedging:							
- Contractual amounts payable	(6 014)	(6 838)	(22 515)	(1 030 327)	(1 543 811)	(857 502)	(3 467 007)
- Contractual amounts receivable	184 698	2 811 479	859 607	1 930 716	3 186 608	491 731	9 464 839
Loans to customers	54 660 277	42 869 150	73 715 616	119 398 763	251 278 113	132 615 181	674 537 100
Investment securities							
- available-for-sale							
- held by the Group	44 652	249 438	1 365 849	1 079 572	9 794 119	14 123 663	26 657 293
- pledged under repurchase agreements	61 676	3 116 419	544 742	1 153 437	8 286 006	37 627 230	50 789 510
- held-to-maturity	-	-	-	311 892	-	-	311 892
Total undiscounted financial assets	301 070 454	63 508 652	77 141 112	125 660 520	276 849 853	190 411 052	1 034 641 643
Financial liabilities as at 31 December 2013							
Amounts due to credit institutions	75 918 124	2 204 894	3 585 352	18 928 949	38 311 438	16 761 572	155 710 329
Derivative financial liabilities:							
- Contractual amounts payable	8 920 914	24 056 642	9 755 852	12 030 297	8 929 247	7 177 178	70 870 130
- Contractual amounts receivable	(9 113 807)	(23 600 462)	(8 812 111)	(12 055 658)	(7 775 344)	(3 191 178)	(64 548 560)
Derivative financial liabilities designated for hedging:							
- Contractual amounts payable	133 857	1 220 776	1 362 511	4 971 950	7 091 614	5 014 364	19 795 072
- Contractual amounts receivable	(82 757)	(646 266)	(274 846)	(1 066 103)	(1 806 829)	(1 121 674)	(4 998 475)
Amounts due to customers	339 947 338	72 386 729	9 139 579	23 876 079	81 333 733	12 528 360	539 211 818
Debt securities issued	-	6 315	196 165	2 285 303	44 525 535	12 418 904	59 432 222
Total undiscounted financial liabilities	415 723 669	75 628 628	14 952 502	48 970 817	170 609 394	49 587 526	775 472 536

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

The maturity profile of the financial assets and liabilities at 31 December 2012 was the following:

	Less than 1 month	1 month to 3 months	3 months to 6 months	6 to 12 months	1 year to 3 years	More than 3 years	Total
Financial assets as at 31 December 2012							
Cash and cash balances	24 020 106	-	-	-	-	-	24 020 106
Trading securities	4 340 528	-	-	-	-	-	4 340 528
Amounts due from credit institutions	225 980 319	19 172 622	455 486	495 743	554 768	965 922	247 624 860
Derivative financial assets:							
- Contractual amounts payable	(20 095 181)	(4 404 466)	(4 697 136)	(13 915 991)	(6 243 326)	(2 332 412)	(51 688 512)
- Contractual amounts receivable	20 578 058	6 909 406	6 825 545	14 581 445	11 462 009	4 613 492	64 969 955
Derivative financial assets designated for hedging:							
- Contractual amounts payable	(13 916)	(17 594)	(30 359)	(2 049 097)	(1 929 634)	(625 760)	(4 666 360)
- Contractual amounts receivable	3 084 669	1 790 054	1 045 339	2 021 844	3 380 924	1 627 618	12 950 448
Loans to customers	29 746 947	46 353 249	53 776 645	105 360 236	259 311 933	144 806 041	639 355 051
Investment securities							
- available-for-sale							
- held by the Group	1 541 366	2 442 907	424 472	841 507	15 136 760	10 697 026	31 084 038
- pledged under repurchase agreements	111 666	5 634 256	573 260	780 105	13 724 604	11 526 356	32 350 247
- held-to-maturity	11 892	-	-	23 784	311 892	-	347 568
Total undiscounted financial assets	289 306 454	77 880 434	58 373 252	108 139 576	295 709 930	171 278 283	1 000 687 929
Financial liabilities as at 31 December 2012							
Amounts due to credit institutions	85 148 903	32 485 461	8 729 432	4 602 864	48 558 949	12 659 618	192 185 227
Derivative financial liabilities:							
- Contractual amounts payable	12 188 808	9 259 486	6 599 446	7 979 855	7 427 614	7 404 143	50 859 352
- Contractual amounts receivable	(12 188 304)	(8 118 250)	(4 340 942)	(7 393 108)	(2 095 966)	(869 636)	(35 006 206)
Derivative financial liabilities designated for hedging:							
- Contractual amounts payable	197 915	1 790 597	2 794 546	1 103 839	5 887 390	5 104 535	16 878 822
- Contractual amounts receivable	(5 261)	(102 790)	(108 051)	(462 314)	(1 154 195)	(180 883)	(2 013 494)
Amounts due to customers	375 690 126	36 460 877	28 663 744	31 197 087	34 911 564	1 711 990	508 635 388
Debt securities issued	501 765	-	-	1 719 262	41 681 794	5 813 279	49 716 100
Total undiscounted financial liabilities	461 533 952	71 775 381	42 338 175	38 747 485	135 217 150	31 643 046	781 255 189

The maturity analysis does not reflect the historical pattern of stable balances on current accounts. Withdrawals of current accounts historically are taking place over a longer period than indicated in the tables above. These balances are included in amounts due in less than one month in the tables above.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

Included in due to customers are term deposits of individuals. In accordance with the Russian legislation, the Group is obliged to repay such deposits upon demand (please refer to Note 19).

The table below shows the contractual expiry by maturity of financial commitments and contingencies.

	<u>Less than 1 month</u>	<u>1 to 3 months</u>	<u>3 to 6 months</u>	<u>6 to 12 months</u>	<u>1 to 3 years</u>	<u>More than 3 years</u>	<u>Total</u>
2013	<u>15 924 462</u>	<u>23 919 487</u>	<u>70 201 856</u>	<u>97 896 336</u>	<u>73 029 055</u>	<u>19 957 974</u>	<u>300 929 170</u>
2012	<u>22 453 552</u>	<u>39 841 451</u>	<u>75 898 568</u>	<u>96 951 136</u>	<u>57 253 829</u>	<u>10 754 424</u>	<u>303 152 960</u>

The Group expects that not all of the contingent liabilities or commitments will be drawn before expiry of the commitments.

Market risk

Market risk is the risk that the fair value or future cash flows of financial instruments will fluctuate due to changes in market variables such as interest rates, foreign exchange rates and equity prices.

The Group distinguishes four market risk categories:

1. Interest Rate Risk is the risk that changes in interest rates will affect future cash flows or fair values of financial instruments.
2. Currency Risk is the risk that the value of financial instruments will fluctuate due to changes in foreign exchange rates.
3. Spread Risk is the risk that changes in credit spreads will affect bond prices.
4. Residual Risk is the risk that a price of a particular instrument will change due to its specific characteristics.

On a daily basis the Group assesses interest rate and currency risks for both the trading portfolio and banking book. Moreover, spread and residual risks are calculated for fixed income positions.

The Group applies a Value-at-Risk (hereinafter – “VAR”) methodology for the measuring of all risks mentioned above. VAR measure adopted by the Group estimates the potential negative change in the market value of a portfolio at a 99% confidence level over a 1-day horizon. The Group distinguishes the following types of VAR:

1. Total VAR is calculated for all risk factors taken in aggregate;
2. Interest Rate VAR is originated from interest rate risk exposure of the portfolio;
3. Foreign exchange VAR is originated from currency risk exposure of the portfolio;
4. Spread VAR is originated from spread risk exposure of the bond portfolio;
5. Residual VAR is originated from other factors exposure of the bond portfolio.

The Group also calculates an Incremental Risk Charge (hereinafter – “IRC”) that complements additional standards being applied to VAR modelling framework according to amendments to Basel II. IRC is an estimate of the default and migration risks of unsecured credit products over a one year capital horizon at 99.9% confidence level.

For interest rate risk management and control the Group also uses a Basis Point Value (hereinafter – “BPV”) measure, which shows a change of present value of the Group’s position if interest rate changes by one basis point. The measure is calculated for all currencies in which the Group has interest rate exposures. In addition, for bonds the Group calculates a Credit Point Value (hereinafter – “CPV”) measure that reflects a change of the bond position present value in case of credit spread changes by one basis point.

Since monitoring of VAR, BPV and CPV is an integral part of the risk management procedures, VAR, CPV and BPV limits have been established and exposures are reviewed daily against the limits by Market Risk Unit (hereinafter – “MRU”). IRC exposure is reviewed weekly.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

The Group has adopted the following limits:

- Total VAR limit for whole portfolio;
- IRC limit for total bond position;
- Total BPV limit for whole portfolio;
- BPV limit split by currencies;
- Open foreign exchange position limits;
- CPV limit for total bond position.

Usage of VAR enables management of a position taking into consideration complex relationships and interdependencies between different risk factors. Typically MRU analyses VAR figures and sets BPV limits which help traders and the Finance Department to optimize risk profiles in volatile market environments. On a monthly basis MRU provides stress-testing of all four market risk categories, in other words, the estimation of total portfolio present value change according to several predefined scenarios of market risk factor movements. In addition, the MRU monitors on a daily basis the financial result of the trading operations and thoroughly investigates any significant variances.

The control of economic and regulatory open foreign currency position is performed by MRU on daily basis against the established limits.

All limit violations are analyzed by the MRU on a daily basis, and all limit breaches are escalated and reported to local ALCO and to UniCredit Bank Austria AG.

According to Basel 3 regulatory standards the Credit Valuation Adjustment (modification of derivatives market value taking into account counterparty credit risk) and corresponded impact on Capital are calculated quarterly by the Group. Additionally the requirements of minimum mark-up of derivative transactions with corporate counterparties are applied.

In 2013 MRU finalized the upgrade of open foreign exchange position management technologies based on the Bank's front-office system. Interest rate risk management procedure has been successfully finalized and approved by local ALCO. Interest rate risk management process has been also sufficiently improved in respect of free capital and sight deposits replication portfolio. Significant success was achieved in the improvement of data quality through reconciliation of IT systems applied by Risk and Financial blocks.

In an effort to control Bank's trading strategy the sensitivity analysis of statement of comprehensive income in terms of risk factors is performed monthly.

Interest rate risk management of the banking book

The Bank uses the active interest rate risk management concept, which aims to minimize the net interest income volatility of the banking book.

In banking book interest rate risk position there is a discrepancy between economic (behavioural) and contractual maturities of financial instruments. It concerns both instruments with fixed contractual maturities (loans and time deposits) and instruments without contractual maturities (current accounts, capital). Based on historical observation the Bank developed models that allowed applying a behavioural approach to such kinds of banking book items for construction of interest rate risk position with the aim of better interest rate risk management by means of preventing over-hedging and encouraging self-hedging. The Bank applies behavioural models to current accounts, short-term customer time deposits and time deposits with auto-rollover option as well as to capital. The Bank has developed a prepayment model for retail loans and implemented it in interest rate risk position. For avoiding an accounting discrepancy between hedged items of the banking book calculated on an accrual basis and hedging instruments calculated on a mark-to-market basis and, as a result, to stabilize net interest income the Bank uses hedge accounting methodology. During the period from 2008 until 2011 the Bank sequentially implemented the following hedge accounting approaches: Micro Cash Flow Hedge, Macro Cash Flow Hedge, Micro Fair Value Hedge, Portfolio Fair Value Hedge for interest rate risk management.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Objectives and limitation of VAR methodology

The Group uses a Basel II compliant VAR methodology based on historical simulations. Historical simulation is a method that allows to calculate VAR without making any assumptions about the statistical distribution of the portfolio value movements. This approach involves the construction of the hypothetical distribution of the yields (profit and losses) of a portfolio of financial instruments directly by means of the historical fluctuations of the market prices. Once the hypothetical distribution has been calculated, the VAR is given by the percentile evaluation with the 99% confidence interval.

VAR estimates are based on historical data and therefore have some limitations. The volatility of interest and exchange rates observed in the past might not match the current market conditions, which could lead to an underestimation of future losses. The VAR measure does not account for any losses that may occur beyond the 99% confidence level.

The adequacy of the models used by the Group is controlled using a back-testing method, which compares VAR measures with realized mark-to-market revaluation for traded instruments and mark-to-model revaluation for non-traded instruments. This analysis is provided by MRU on a monthly basis.

One single model is used to estimate VaR for all purposes (regulatory, market risk disclosures, etc.). Changes to VaR model/parameters (if any are required) are validated using the back-testing approach mentioned above. Regulatory requirements for approval, if any, are handled at the Group level.

Computational results

The following table shows an estimation of the potential losses that could occur on all risk positions as a result of movements in market rates and prices by one BPV:

	<u>2013</u>	<u>2012</u>
Total VAR	456 011	283 825
Interest Rate VAR	241 971	209 654
Spread VAR	215 087	200 816
Foreign exchange VAR	21 188	6 413

The banking book includes corporate and retail loans and bonds from the investment portfolio on the asset side and deposits on the liability side offset by internal interest rate swaps to transfer interest rate risk to the trading book.

The following table shows estimation of the potential losses that could occur on the banking book risk positions as a result of movements in market rates and prices by one BPV:

	<u>2013</u>	<u>2012</u>
Total VAR	35 201	24 920
Interest Rate VAR	35 303	24 842
Spread -VAR ^[1]	602	2 019
Foreign exchange VAR ^[2]	-	-

[1] Spread risk in the banking book arises from bonds comprising investment portfolio.

[2] Foreign exchange risk is defined as the risk arising from the net open position of the Bank and allocated to the trading book. The foreign exchange risk component of the banking book is therefore considered to be zero.

The following table shows estimation of the potential losses that could occur on the trading book risk positions as a result of movements in market rates and prices by one BPV:

	<u>2013</u>	<u>2012</u>
Total VAR	451 215	273 178
Interest Rate VAR	246 800	201 589
Spread VAR	214 785	200 089
Foreign exchange VAR	21 188	6 413

Operational risk

Operational Risk Definition and Risk Management Principles

The UniCredit Group and the Bank define as “operational” the risk of loss resulting from inadequate or failed internal processes, people and systems or from external events. The definition of Operational Risk includes legal risk but excludes strategic and reputation risk. Legal risk includes but is not limited to exposure to fines, penalties or punitive damages resulting from supervisory actions as well as private settlements.

The management of Operational Risk as defined above is based on the following fundamental principles:

- Involvement of corporate governing bodies in all the relevant decisions regarding the Operational Risk management framework;
- Independence of Operational Risk management function from the risk taking functions;
- Effective system of controls at different control levels (line, second level and third level);
- Involvement of Operational Risk management function in evaluation the risks of new products, process and markets;
- Efficient escalation and decision-making process;
- Adequate and periodical disclosure and reporting process.

Operational Risk Management Framework

The Bank is fully compliant with the UniCredit Group’s operational risk management framework in its guiding standards and principles as well as with the legislation of the Russian Federation.

Management Board of the Bank holds the responsibility for the establishment, governance and monitoring of the effective and efficient Operational Risk management system. The Management Board establishes the general policies of the Bank’s Operational Risk management system and has control over its due implementation and its actual operations including but not limiting to:

- Approval of the Operational Risk framework and any essential changes to it as well as all internal normative documents of the Bank guiding the Operational Risk management system;
- Establishment of an Operational Risk management function being of appropriate independence of judgement and having the adequate personnel and other resources;
- Assurance that the tasks and responsibilities of the functions involved in the Operational Risk management system are assigned in a clear and appropriate manner with special regard to avoidance of conflicts of interest;
- Establishment of informing and reporting system providing accurate, complete and timely information on Operational Risk exposure and other significant Operational Risk management issues.

Operational Risk Committee of the Bank is a governing body primarily responsible for making decisions on Operational Risk topics and ongoing monitoring of developments affecting the Bank’s business and promoting the exchange of information among the divisions and individual operating functions (Retail Banking, CIB, CFO, Legal, HR, Security) representing line controls.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

The Bank's Operational Risk Management Unit (hereinafter – “ORM Unit”) performing the second level controls is fully independent from risk taking functions performing the line level controls. The ORM's main methodologies, tools and activities to identify, assess, monitor and mitigate Operational Risk are focused on but not limited to:

- Loss data collection including general ledger analysis, accounts reconciliation, transitory and suspense accounts monitoring, data quality control;
- Key Operational Risk indicators;
- Scenario analysis;
- Operational Risk limits control;
- Insurance coverage;
- Capital at risk allocation according to the Basel II Standardized Approach;
- New products/processes analysis from the Operational Risk impact perspective;
- Credit bureaus cooperation;
- Reporting and escalating any of the essential Operational Risk issues to the Management Board, Internal Audit Department and competent UniCredit Group functions.

In order to assure the efficacy of the Operational Risk identification and mitigation processes, a Permanent Workgroup is established at the Bank which aims at identifying the source of Operational Risk and reduce the Operational Risk exposure of the Bank, leveraging mainly on the expertise of the ORM and Organization functions.

The Internal Audit Department performing the third level controls cooperates with the ORM Unit in terms of setting, development, implementation and maintenance of the Operational Risk management system, Operational Risk identification and the inherent local internal validation process.

28. FAIR VALUES OF FINANCIAL INSTRUMENTS

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

The fair values of financial assets and financial liabilities are determined as follows.

- The fair values of financial assets and financial liabilities with standard terms and conditions and traded on active liquid markets are determined with reference to quoted market prices.
- Unquoted equities and debt securities classified as available-for-sale are valued using models that use both observable and unobservable data. The non-observable inputs to the models include assumptions regarding the future financial performance of the investee, its risk profile, and economic assumptions regarding the industry and geographical jurisdiction in which the investee operates.
- As there is no active secondary market in Russia for loans and advances to banks and customers, deposits by banks and customers, promissory notes issued, subordinated debt, other borrowing funds and other financial assets and liabilities, there is no reliable market value available for these portfolios.
- For financial assets and liabilities that have a short term maturity (less than 3 months), it is assumed that the carrying amounts approximate to their fair value. This assumption is also applied to demand deposits and savings accounts without a maturity.
- For loans and advances to banks and customers and deposits by banks and customers and promissory notes issued fair value has been estimated by reference to the market rates available at the balance sheet date for similar instruments of maturity equal to the remaining fixed period.
- The fair values of other financial assets and financial liabilities (excluding derivative instruments) are determined in accordance with generally accepted pricing models based on discounted cash flow analysis using prices from observable current market transactions and dealer quotes for similar instruments.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

- The fair value valuation of derivative instruments are based on discounted cash flow analysis and performed using the management's best estimates and applicable interest rates. Foreign currency forward contracts are measured using quoted forward exchange rates and yield curves derived from quoted interest rates matching maturities of the contracts.

Except as detailed in the following table, the directors consider that the carrying amounts of financial assets and financial liabilities recognised in the consolidated statement of financial position approximate their fair value.

	2013		2012	
	Carrying amount	Fair value	Carrying amount	Fair value
Financial assets				
Amounts due from credit institutions	223 403 672	223 504 788	246 446 188	246 446 188
Loans to customers	548 607 344	580 441 850	504 195 074	484 170 598
Investment securities held-to-maturity	299 993	299 191	311 805	305 826
Financial liabilities				
Amounts due to credit institutions	152 653 594	151 810 815	187 523 705	187 523 705
Amounts due to customers	529 544 946	534 985 153	503 869 222	502 403 373
Debt securities issued	50 737 686	50 976 208	40 792 747	40 307 268

Due to the requirements of IFRS 13 the Group has changed the methodology for fair value calculation of loans and deposits. The comparative information was not recalculated due to the prospective application of the standard.

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at amortized cost.

	December 31, 2013			
	Level 1	Level 2	Level 3	Total
Financial assets				
Amounts due from credit institutions	-	-	223 504 788	223 504 788
Loans to customers	-	-	580 441 850	580 441 850
Investment securities held-to-maturity	-	299 191	-	299 191
Financial liabilities				
Amounts due to credit institutions	-	-	151 810 815	151 810 815
Amounts due to customers	-	-	534 985 153	534 985 153
Debt securities issued	-	50 976 208	-	50 976 208

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

	December 31, 2013			
	Level 1	Level 2	Level 3	Total
Financial assets at FVTPL				
Trading securities				
- held by the Group	136 142	7 906 906	-	8 043 048
- pledged under repurchase agreements	3 303 137	230 260	-	3 533 397
Investment securities available-for-sale				
- held by the Group	2 728 842	16 720 049	-	19 448 891
- pledged under repurchase agreements	19 755 677	13 034 257	-	32 789 934
Derivative financial assets	-	9 610 569	-	9 610 569
Derivative financial assets designated for hedging	-	4 131 332	-	4 131 332
Total	25 923 798	51 633 373	-	77 557 171
Financial liabilities at FVTPL				
Derivative financial liabilities	-	8 153 454	-	8 153 454
Derivative financial liabilities designated for hedging	-	6 601 742	-	6 601 742
Total	-	14 755 196	-	14 755 196
	December 31, 2012			
	Level 1	Level 2	Level 3	Total
Financial assets at FVTPL				
Trading securities	1 999 480	2 341 048	-	4 340 528
Investment securities				
- available-for-sale				
- held by the Group	13 339 605	10 828 047	7 742 614	31 910 266
- pledged under repurchase agreements	20 219 127	6 471 272	-	26 690 399
Derivative financial assets	-	10 064 303	-	10 064 303
Derivative financial assets designated for hedging	-	7 350 086	-	7 350 086
Total	35 558 212	37 054 756	7 742 614	80 355 582
Financial liabilities at FVTPL				
Derivative financial liabilities	-	7 309 978	-	7 309 978
Derivative financial liabilities designated for hedging	-	6 222 442	-	6 222 442
Total	-	13 532 420	-	13 532 420

The table above does not include AFS equity investments of RUR 8 496 thousand (31 December 2012: RUR 8 325 thousand) which do not have a quoted market price in an active market and whose fair value cannot be reliably measured due to absence of the market for such instruments. Currently the Group does not intend to dispose of these investments.

As at 30 June 2013 there was a change in the approach to classification between level 1 and level 2 categories to align the methodology with UniCredit Group's global policy. The comparative amounts as at 31 December 2012 were recalculated in accordance with the new approach which is more sophisticated and takes into account additional factors such as risks related to the issuer.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

During the year ended 31 December 2013 the transfers from level 1 to level 2 category amounted to RUR 2 239 747 thousand for available-for-sale securities. During the year ended 31 December 2013 the transfers from level 2 to level 1 category amounted to RUR 720 168 thousand for available-for-sale securities. During the year ended 31 December 2013 there were no transfer for trading securities.

The following table shows reconciliation for the year ended 31 December 2013 and 2012 for the fair value measurements in Level 3 for the fair value hierarchy:

	Equity investments available-for-sale	
	2013	2012
As at the beginning of the period	7 742 614	13 267 115
Total gains (losses):		
- in profit or loss	6 123 108	3 007 049
- in other comprehensive income	(5 446 181)	(4 256 550)
Disposal:	(8 419 541)	(4 275 000)
As at the end of the period	-	7 742 614

29. RELATED PARTY DISCLOSURES

The Bank's ultimate parent is the UniCredit Group. The Bank's immediate parent is UniCredit Bank Austria AG. Both entities produce publicly available financial statements.

In accordance with IAS 24 *Related Party Disclosures*, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form. Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be effected on the same terms, conditions and amounts as transactions between unrelated parties.

Balances and transactions with UniCredit Bank Austria AG (the immediate parent) and more senior parents within the UniCredit Group were as follows:

	31 December 2013	Average interest rate, %	31 December 2012	Average interest rate, %
Amounts due from credit institutions				
- In Russian Roubles	1 905 989	7.1%	1 805 998	6.8%
- In EUR	225 606	0.0%	94 207 212	2.5%
- In USD	129 336 010	0.3%	63 788 242	0.2%
Other assets	87 141		78 232	
Amounts due to credit institutions				
- In Russian Roubles	963 548	0.0%	9 366 136	7.1%
- In EUR	10 411 201	2.4%	8 241 285	2.4%
- In USD	46 924 855	2.2%	44 566 913	2.3%
- In other currencies	155 404	0.3%	-	
Debt securities issued	-		1 004 672	9.0%
Other liabilities	170 175		179 527	
Commitments and guarantees issued	3 592 476		1 879 274	
Commitments and guarantees received	669 925		1 781 822	
			2013	2012
Interest income			435 219	3 129 230
Interest expense			(1 675 200)	(2 634 271)
Fee and commission income			15 756	12 267
Fee and commission expense			(46 989)	(19 366)
Gains on financial assets and liabilities held for trading			33 464	45 804
Personnel expenses			(18 451)	(33 533)
Other income			201	-

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

Balances and transactions with other companies controlled by the UniCredit Group are as follows:

	<u>31 December 2013</u>	<u>Average interest rate, %</u>	<u>31 December 2012</u>	<u>Average interest rate, %</u>
Amounts due from credit institutions				
- In EUR	13 354 913	0.0%	10 844 253	0.0%
- In USD	4 073	0.0%	294	0.0%
- In RUR	3 000	6.5%	55 244	0.0%
- In other currencies	1 685	0.0%	55 244	0.0%
Derivative financial assets	2 223 130		2 262 301	
Derivative financial assets designated for hedging	1 244 897		4 130 765	
Loans to customers				
- In EUR	1 824 030	6.2%	1 618 669	6.2%
- In RUR	675 403	5.0%	-	
Intangible assets	172 375		90 496	
Other assets	2 360		621 326	
Amounts due to credit institutions				
- In Russian Roubles	1 186 328	5.0%	551 111	2.3%
- In EUR	95 056	0.0%	-	
- In USD	3 948 408	2.3%	6 104 863	2.3%
- In other currencies	1 436	0.0%	1 903	0.0%
Derivative financial liabilities	3 208 485		4 548 547	
Derivative financial liabilities designated for hedging	3 829 564		3 905 127	
Amounts due to customers				
- In Russian Roubles	833 700	5.5%	114 411	5.7%
- In EUR	509 554	0.1%	311 594	0.6%
- In USD	23 300	0.5%	253 268	1.2%
Other liabilities	190 472		76 375	
Commitments and guarantees issued	15 184 104		15 961 786	
Commitments and guarantees received	2 432 438		2 974 011	
			<u>2013</u>	<u>2012</u>
Interest income			3 053 793	5 212 239
Interest expense			(2 135 585)	(3 426 256)
Fee and commission income			20 859	31 145
Fee and commission expense			(35 621)	(21 515)
Losses on financial assets and liabilities held for trading			(484 210)	(764 513)
Other income			21 328	895
Personnel expenses			(23 832)	(46 105)
Other administrative expenses			(45 095)	(20 972)

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Subordinated loans from the members of the UniCredit Group were as follows for 2013 and 2012:

	2013		2012	
	UniCredit Bank Austria AG and more senior parents within the UniCredit Group	Other companies controlled by the UniCredit Group	UniCredit Bank Austria AG and more senior parents within the UniCredit Group	Other companies controlled by the UniCredit Group
Subordinated loans at the beginning of the year	12 655 191	2 435 466	14 214 639	2 582 390
Subordinated debt repaid during the year	(1 640 920)	(2 551 024)	(949 665)	-
Accrual of interest, net of interest paid	127 932	(10 970)	(47 713)	(1 054)
Effect of exchange rates changes	1 183 910	126 528	(562 070)	(145 870)
Subordinated loans at the end of the year	12 326 113	-	12 655 191	2 435 466

Total compensation of the key management personnel included in personnel expenses for the years ended 31 December 2013 comprised short-term benefits in the amount of RUB 106 910 thousand and other long-term benefits in the amount of RUB 100 739 thousand (2012: RUB 101 741 thousand and RUB 67 505 thousand, respectively) and post-employment benefits in the amount of RUB 909 thousand (2012: RUB 985 thousand).

There were no outstanding balances for transactions with the key management personnel as at 31 December 2013.

30. CAPITAL MANAGEMENT

The Group maintains an actively managed capital base to cover risks inherent in the business. The adequacy of capital is monitored using, among other measures, the ratios established by the Basel Capital Accord 1988 and the ratios established by the CBR.

The primary objectives of capital management are to ensure that the Group complies with externally imposed capital requirements and that the Group maintains strong credit ratings and healthy capital ratios in order to support its business and to maximise shareholders' value.

CBR capital adequacy ratio

The CBR requires banks to maintain a capital adequacy ratio of 10% of risk-weighted assets, computed using amounts in statutory financial statements prepared in accordance with Russian accounting legislation. As at 31 December 2013 and 2012, the Bank's capital adequacy ratio on this basis was as follows:

	2013	2012
Main capital	104 634 212	83 018 263
Additional capital	24 589 511	32 544 376
Subordinated loans granted	-	(477 045)
Total capital	129 223 723	115 085 594
Risk weighted assets	900 513 749	853 083 834
Capital adequacy ratio	14.4%	13.5%

Main capital comprises share capital, share premium, reserve fund and retained earnings including current year profit. Additional capital includes subordinated debt, preferred shares, current year profit not included in the main capital and revaluation reserves.

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS (Thousands of Russian Roubles)

Capital adequacy ratio under the Basel II requirements

Starting from the reporting period 1 January 2009 the Group calculates risk weighted assets under Basel II requirements following UniCredit Bank Austria AG internal policies.

The capital adequacy ratio, computed in accordance with the Basel II requirements, as at 31 December 2013 and 2012, was as follows (unaudited):

	<u>2013</u>	<u>2012</u>
Tier 1 capital	116 273 282	99 972 596
Tier 2 capital	6 263 636	7 816 453
Tier 3 capital	<u>2 890 315</u>	<u>2 192 663</u>
Total capital	<u>125 427 233</u>	<u>109 981 712</u>
Risk weighted assets	<u>771 708 451</u>	<u>731 287 819</u>
Tier 1 capital ratio	15.1%	13.7%
Total capital ratio	16.3%	15.0%

During 2013 and 2012 the Group complied with all external capital requirements.

Capital adequacy ratio under the requirements of CBR regulation № 395-P “Calculation of own funds (Basel III) by credit institution”

The Group, being a member of UniCredit Group and one of the biggest local banks, monitors compliance and actively participates in development of Regulation related to Basel III.

Starting from the reporting period 1 January 2013 the Group calculates Capital (Own funds) and Capital adequacy ratios under Basel III requirements following CBR Regulation № 395-P “Calculation of own funds (Basel III) by credit institution”, coming into force from 01.01.2014. The instruction is detailed translation of CRD IV: European regulation on prudential requirements for credit institutions, European directive on access to the activity of credit institutions and the prudential supervision of credit institutions.

The Capital (Own funds), computed in accordance with CBR Regulation № 395-P as at 31 December 2013 was as follows (unaudited):

	<u>2013</u>
Tier 1 Capital	107 579 208
Core equity Tier 1 Capital	107 515 143
Tier 2 Capital	<u>22 349 813</u>
Total capital	<u>129 864 956</u>

The Capital adequacy ratios, computed in accordance with CBR Regulation № 395-P as at 31 December 2013 was as follows (unaudited):

	<u>Limits</u>	<u>2013</u>
Total capital adequacy ratio H1.0.	10%	14.2
Core equity tier 1 capital adequacy ratio H1.1	5%	11.8
Tier 1 capital adequacy ratio H1.2	5.5%	11.8

ZAO UNICREDIT BANK

NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

(Thousands of Russian Roubles)

There are two key Basel III ratios related to liquidity: liquidity coverage ratio (LCR) and the net stable funding ratio (NSFR). According to CBR and European Regulation, LCR will be introduced as a limit starting from January 2015 gradually from 60% ending with 100% in 2019. Compliance by the Group with LCR is strongly required, as at 31 December 2013 LCR was as 90.1% (unaudited): both according to CBR and European Regulation.

31. SUBSEQUENT EVENTS

As at 30 January 2014, following the decision taken at the meeting of the Group's Board of Management, the Supervisory Board of the Group resolved to approve the purchase by ZAO UniCredit Bank of 60% share participation in LLC "UniCredit Leasing" from UniCredit Leasing S.p.A. As a result of the transaction the Group will comprise the Bank, the leading operating entity of the Group, and LLC "UniCredit Leasing" as 100% leasing subsidiary.

As at 13 February 2014, following the decision taken at the meeting of the Group's Board of Management and approval by the Supervisory Board of the Group, ZAO UniCredit Bank has purchased 60% share participation in LLC "UniCredit Leasing" from UniCredit Leasing S.p.A. As a result of the transaction the Group is comprise the Bank, the leading operating entity of the Group, and LLC "UniCredit Leasing" as a 100% leasing subsidiary.