Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (unaudited)

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Statement of Management's Responsibilities for the Preparation and Approval of the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020

Management of AO UniCredit Bank is responsible for the preparation of the condensed interim consolidated financial statements that present fairly the financial position of AO UniCredit Bank and its subsidiary (collectively – the "Group") as at 31 March 2020, and the related condensed interim consolidated statements of comprehensive income, changes in equity and cash flows for the three-month period then ended and a summary of significant accounting policies and selected notes to the condensed interim consolidated financial statements (the "condensed interim consolidated financial statements") in compliance with International Accounting Standard ("IAS") 34 Interim Financial Reporting ("IAS 34").

In preparing the condensed interim consolidated financial statements, management is responsible for:

- Properly selecting and applying accounting policies;
- Presenting information, including accounting policies, in a manner that provides relevant, reliable, comparable and understandable information;
- Providing additional disclosures when compliance with the specific requirements in IAS 34 is insufficient to enable users to understand the impact of particular transactions, other events and conditions on the Group's consolidated financial position and financial performance; and
- Making an assessment of the Group's ability to continue as a going concern.

Management is also responsible for:

- Designing, implementing and maintaining an effective and sound system of internal controls, throughout the Group;
- Maintaining adequate accounting records that are sufficient to show and explain the Group's transactions and disclose with reasonable accuracy at any time the financial position of the Group, and which enable them to ensure that the condensed interim consolidated financial statements of the Group comply with IAS 34;
- Maintaining statutory accounting records in compliance with legislation and accounting standards of the Russian Federation;
- Taking such steps as are reasonably available to them to safeguard the assets of the Group; and
- Preventing and detecting fraud and other irregularities.

The condensed interim consolidated financial statements of the Group for the three-month period ended 31 March 2020 were approved by the Board of Management of AO UniCredit Bank on 14 May 2020.

V. Starovovtov

Acting Chief Accountant

M. Alekseev

Chairman of the Board of Management

14 May 2020 Moscow



AO Deloitte & Touche CIS 5 Lesnaya Street Moscow, 125047, Russia

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# REPORT ON REVIEW OF CONDENSED INTERIM CONSOLIDATED FINANCIAL STATEMENTS

To: the Shareholder and the Supervisory Board of AO UniCredit Bank

#### Introduction

We have reviewed the accompanying condensed interim consolidated statement of financial position of AO UniCredit Bank and its subsidiary (collectively – the "Group") as of 31 March 2020 and the related condensed interim consolidated statements of comprehensive income, changes in equity and cash flows for the three month period then ended, and a summary of significant accounting policies and selected explanatory notes. Management is responsible for the preparation and fair presentation of these condensed interim consolidated financial statements in accordance with International Accounting Standard ("IAS") 34, *Interim Financial Reporting*. Our responsibility is to express a conclusion on these condensed interim consolidated financial statements based on our review.

### **Scope of Review**

We conducted our review in accordance with International Standard on Review Engagements 2410, *Review of Interim Financial Information Performed by the Independent Auditor of the Entity*. A review of interim consolidated financial statements consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### **Conclusion**

Based on our review, nothing has come to our attention that causes us to believe that the accompanying condensed interim consolidated financial statements do not present fairly, in all material respects, the consolidated financial position of the Group as of 31 March 2020, and its consolidated financial performance for the three months then ended and its consolidated cash flows for the three-months then ended in accordance with IAS 34 Interim Financial Reporting.

WECTBO

Zdanevich Anna Mikhaylovna Engagement partner

14 May 2020

Audit Firm: AO "Deloitte & Touche CIS"

Certificate of state registration № 018.482, issued by the Moscow Registration Chamber on 30.10.1992.

Primary State Registration Number: 1027700425444

Certificate of registration in the Unified State Register № 77 004840299 of 13.11.2002, issued by Moscow Interdistrict Inspectorate of the Russian Ministry of Taxation

Member of Self-regulatory organization of auditors Association "Sodruzhestvo", ORNZ 12006020384.

The Entity: AO UniCredit Bank

Licensed by the Central Bank of the Russian Federation on 22.12.2014, License No.1.

Primary State Registration Number: 1027739082106

Certificate of registration in the Unified State Register series 77 № 007773325 of 19.08.2002, issued by Moscow Interdistrict Inspectorate of the Russian Ministry of Taxation №39.

9, Prechistenskaya emb., Moscow, Russia 119034.

# Condensed Interim Consolidated Statement of Financial Position as at 31 March 2020

(in thousands of Russian Rubles)

| ASSETS  Cash and cash balances Debt securities held for trading Derivative financial assets Derivative financial assets designated for hedging Changes in fair value of portfolio hedged items Financial assets at amortized cost  - Debt securities  - Amounts due from credit institutions - Loans to customers Financial assets at fair value through other comprehensive income - held by the Group - pledged under repurchase agreements Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets  TOTAL ASSETS | 5<br>6<br>8<br>8<br>11<br>7<br>9 | 27 931 607<br>1 483 988<br>45 636 657<br>23 918 164<br>9 934 309<br>23 220 100<br>450 035 002<br>826 727 580 | 24 268 658<br>-<br>23 884 409<br>9 873 372<br>6 559 846<br>-<br>245 812 527 |
|---|----------------------------------|--|---|
| Cash and cash balances Debt securities held for trading Derivative financial assets Derivative financial assets designated for hedging Changes in fair value of portfolio hedged items Financial assets at amortized cost - Debt securities - Amounts due from credit institutions - Loans to customers Financial assets at fair value through other comprehensive income - held by the Group - pledged under repurchase agreements Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets                         | 6<br>8<br>8<br>11<br>7<br>9      | 1 483 988<br>45 636 657<br>23 918 164<br>9 934 309<br>23 220 100<br>450 035 002                              | 23 884 409<br>9 873 372<br>6 559 846<br>-<br>245 812 527                    |
| Debt securities held for trading Derivative financial assets Derivative financial assets designated for hedging Changes in fair value of portfolio hedged items Financial assets at amortized cost - Debt securities - Amounts due from credit institutions - Loans to customers Financial assets at fair value through other comprehensive income - held by the Group - pledged under repurchase agreements Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets  | 6<br>8<br>8<br>11<br>7<br>9      | 1 483 988<br>45 636 657<br>23 918 164<br>9 934 309<br>23 220 100<br>450 035 002                              | 23 884 409<br>9 873 372<br>6 559 846<br>-<br>245 812 527                    |
| Derivative financial assets Derivative financial assets designated for hedging Changes in fair value of portfolio hedged items Financial assets at amortized cost - Debt securities - Amounts due from credit institutions - Loans to customers Financial assets at fair value through other comprehensive income - held by the Group - pledged under repurchase agreements Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets   | 8<br>8<br>11<br>7<br>9           | 45 636 657<br>23 918 164<br>9 934 309<br>23 220 100<br>450 035 002   | 9 873 372<br>6 559 846<br>-<br>245 812 527                                  |
| Derivative financial assets designated for hedging Changes in fair value of portfolio hedged items Financial assets at amortized cost - Debt securities - Amounts due from credit institutions - Loans to customers Financial assets at fair value through other comprehensive income - held by the Group - pledged under repurchase agreements Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets   | 8<br>11<br>7<br>9                | 23 918 164<br>9 934 309<br>23 220 100<br>450 035 002   | 9 873 372<br>6 559 846<br>-<br>245 812 527                                  |
| Changes in fair value of portfolio hedged items Financial assets at amortized cost - Debt securities - Amounts due from credit institutions - Loans to customers Financial assets at fair value through other comprehensive income - held by the Group - pledged under repurchase agreements Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets  | 11<br>7<br>9                     | 9 934 309<br>23 220 100<br>450 035 002   | 6 559 846<br>-<br>245 812 527   |
| Changes in fair value of portfolio hedged items Financial assets at amortized cost - Debt securities - Amounts due from credit institutions - Loans to customers Financial assets at fair value through other comprehensive income - held by the Group - pledged under repurchase agreements Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets  | 7<br>9                           | 23 220 100<br>450 035 002  | -<br>245 812 527  |
| Financial assets at amortized cost  - Debt securities  - Amounts due from credit institutions  - Loans to customers  Financial assets at fair value through other comprehensive income  - held by the Group  - pledged under repurchase agreements  Investments in associate  Fixed assets  Intangible assets  Deferred income tax assets  Current income tax assets  Other assets  | 7<br>9                           | 450 035 002  |   |
| <ul> <li>Debt securities</li> <li>Amounts due from credit institutions</li> <li>Loans to customers</li> <li>Financial assets at fair value through other comprehensive income</li> <li>held by the Group</li> <li>pledged under repurchase agreements</li> <li>Investments in associate</li> <li>Fixed assets</li> <li>Intangible assets</li> <li>Deferred income tax assets</li> <li>Current income tax assets</li> <li>Other assets</li> </ul>  | 7<br>9                           | 450 035 002  |   |
| - Loans to customers Financial assets at fair value through other comprehensive income - held by the Group - pledged under repurchase agreements Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets  | 9                                |  |   |
| Financial assets at fair value through other comprehensive income - held by the Group - pledged under repurchase agreements Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets   | 9                                |  |   |
| Financial assets at fair value through other comprehensive income - held by the Group - pledged under repurchase agreements Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets   | -                                | 020 / 2/ 000   | 733 770 527   |
| <ul> <li>held by the Group</li> <li>pledged under repurchase agreements</li> <li>Investments in associate</li> <li>Fixed assets</li> <li>Intangible assets</li> <li>Deferred income tax assets</li> <li>Current income tax assets</li> <li>Other assets</li> </ul>  | 10                               |  | , 55 , , 5 52,  |
| - pledged under repurchase agreements Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets   |                                  | 100 476 066  | 138 326 977   |
| Investments in associate Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets   |                                  | -  | 678 732   |
| Fixed assets Intangible assets Deferred income tax assets Current income tax assets Other assets  | 12                               | 8 581 055  | 8 202 044   |
| Intangible assets Deferred income tax assets Current income tax assets Other assets   | 12                               | 12 338 246   | 12 358 165  |
| Deferred income tax assets Current income tax assets Other assets   |                                  | 8 371 379  |   |
| Current income tax assets Other assets  |                                  |  | 8 538 523   |
| Other assets  |                                  | 4 046 234  | 609 346   |
|   |                                  | 90 534   | 103 747   |
| TOTAL ASSETS  |                                  | 10 200 297   | 13 461 888  |
|   |                                  | 1 552 991 218  | 1 226 448 761   |
| LIABILITIES   |                                  |  |   |
| Amounts due to credit institutions  | 14                               | 42 778 761   | 96 509 472  |
| Amounts due to customers  | 15                               | 1 178 796 384  | 861 626 647   |
| Derivative financial liabilities  | 8                                | 47 911 719   | 20 957 225  |
| Derivative financial liabilities designated for hedging   | 8                                | 38 051 106   | 15 377 471  |
| Changes in fair value of portfolio hedged items   | _                                | 9 927 510  | 3 742 597   |
| Current income tax liabilities  |                                  | 2 321 561  | 9 996   |
| Other liabilities   |                                  | 16 585 863   | 14 996 738  |
| TOTAL LIABILITIES   |                                  | 1 336 372 904  | 1 013 220 146   |
| EQUITY  |                                  |  |   |
| Share capital   |                                  | 41 787 806   | 41 787 806  |
| Share premium   |                                  | 437 281  | 437 281   |
|   |                                  |  |   |
| Cash flow hedge reserve   |                                  | 243 550  | (381 731)   |
| Revaluation reserve for financial assets at fair value through other  |                                  | E00 121  | 2 000 726   |
| comprehensive income  |                                  | 500 131  | 2 000 726   |
| Foreign currency translation reserve  |                                  | 35 062   | (71 830   |
| Fixed assets revaluation  |                                  | 4 258 168  | 4 294 938   |
| Retained earnings   |                                  | 169 356 316  | 165 161 425   |
| TOTAL EQUITY  |                                  | 216 618 314  | 213 228 615   |
| TOTAL LIABILITIES AND EQUITY  |                                  |  |   |

M. Alekseev

Chairman of the Board of Management

14 May 2020 Moscow V. Starovoytov Acting Chief Accountant

**Condensed Interim Consolidated Statement of Comprehensive Income** for the Three-Month Period Ended 31 March 2020 (in thousands of Russian Rubles)

|   |              | Three-month per<br>31 Marc |                        |
|---|--------------|----------------------------|------------------------|
|   | Notes        | 2020<br>(unaudited)        | 2019<br>(unaudited     |
| Interest income and similar revenues  |              | 25 348 191                 | 29 649 630             |
| Interest expense and similar charges  |              | (15 614 426)               | (19 133 878            |
| Net interest income   |              | 9 733 765                  | 10 515 752             |
| Fee and commission income   |              | 2 705 736                  | 2 849 093              |
| Fee and commission expense  |              | (664 462)                  | (720 035)              |
| Net fee and commission income   |              | 2 041 274                  | 2 129 058              |
| Losses on financial assets and liabilities held for trading<br>Fair value adjustments in portfolio hedge accounting                               | 18           | (297 048)<br>34 321        | (661 641               |
| Gains on disposal of:   |              | 34 321                     | 20 038                 |
| - financial assets at amortized cost  |              | 182 466                    | 92 740                 |
| - financial assets at fair value through other comprehensive income   |              | 2 070 109                  | 119 926                |
| OPERATING INCOME  |              | 13 764 887                 | 12 215 873             |
| (Impairment)/recovery of impairment on:   |              |                            |                        |
| <ul> <li>financial assets at fair value through other comprehensive income</li> <li>financial assets at amortized costs</li> </ul>                | 7011         | (31 956)<br>(3 558 300)    | (113 738)              |
| - other financial transactions  | 7,9,11<br>16 | 38 603                     | (4 238 019)<br>536 458 |
| NET INCOME FROM FINANCIAL ACTIVITIES  |              | 10 213 234                 | 8 400 574              |
| Personnel expenses  |              | (2 664 699)                | (2 519 470)            |
| Other administrative expenses   |              | (1 778 162)                | (1 584 648)            |
| Depreciation of fixed assets  |              | (270 680)                  | (150 563)              |
| Depreciation of rights of use<br>Impairment of fixed assets   |              | (134 329)<br>(11 722)      | (169 911)<br>(15 065)  |
| Amortization of intangible assets   |              | (454 477)                  | (478 848)              |
| Other provisions  |              | 78 544                     | 369 354                |
| Other operating expenses  |              | (65 385)                   | (13 886)               |
| Operating costs   |              | (5 300 910)                | (4 563 037)            |
| Share of gains in associate<br>Gains on disposal of fixed assets  | 12           | 268 423<br>1 026           | 230 550                |
| PROFIT BEFORE INCOME TAX EXPENSE  |              | 5 181 773                  | 4 068 087              |
| Income tax expense  | 13           | (1 023 652)                | (796 356)              |
| PROFIT FOR THE PERIOD   |              | 4 158 121                  | 3 271 731              |
| OTHER COMPREHENSIVE INCOME/(LOSS)   |              |                            |                        |
| Items that will not be reclassified subsequently to profit or loss:   |              |                            |                        |
| Fixed assets revaluation reserve  |              | (36 770)                   | -                      |
| Items that may be reclassified subsequently to profit or loss:  Cash flow hedge reserve – effective portion of changes in fair value, net of tax: |              |                            |                        |
| - fair value changes  |              | 623 589                    | (478 706)              |
| - reclassification adjustment relating to financial assets and liabilities designated for hedging disposed of in the period                       |              | 1 692                      | 9 117                  |
| Revaluation reserve for financial assets at fair value through other comprehensive income, net of tax: - fair value changes                       |              | (363 539)                  | 1 050 015              |
| - rail value changes<br>- reclassification adjustment relating to financial assets at fair value through other                                    |              | (202 223)                  | 1 030 013              |
| comprehensive income disposed of in the period<br>Foreign currency translation reserve  |              | (1 137 056)<br>106 892     | 144 536<br>1 168       |
| Other comprehensive (loss)/income for the period, net of tax  | 13           | (805 192)                  | 726 130                |
| TOTAL COMPREHENCINE INCOME FOR THE TOTAL COMPREHENCINE  |              | 2 252 252                  | 2 007 007              |
| TOTAL COMPREHENSIVE INCOME FOR THE PERIODPEANT  |              | 3 352 929                  | 3 997 861              |
|   |              |                            |                        |

M. Alekseev Chairman of the Board of Management

14 May 2020 Moscow

V. Starovoytov Acting Chief Accountant

The accompanying selected notes on pages 8 to 35 are an integral part of these condensed interim consolidated financial statements.

**Condensed Interim Consolidated Statement of Changes in Equity** for the Three-Month Period Ended 31 March 2020 (in thousands of Russian Rubles)

|   | Share<br>capital | Share<br>premium | Cash flow<br>hedge<br>reserve | Revaluation<br>reserve for<br>financial<br>assets<br>at fair value<br>through<br>other<br>comprehen-<br>sive income | Foreign<br>currency<br>translation<br>reserve | Fixed assets<br>revaluation<br>reserve | Retained<br>earnings | Total equity |
|---|------------------|------------------|-------------------------------|---|---|--|----------------------|--------------|
| 1 January 2019  | 41 787 806       | 437 281          | 146 889                       | (2 092 519)   | (98 835)                                      | -                                      | 155 581 682          | 195 762 304  |
| Total comprehensive income  |                  |                  |                               |   |   |  |                      |              |
| Profit for the period (unaudited)   | -                | -                | -                             | -   | -   | -                                      | 3 271 731            | 3 271 731    |
| Other comprehensive income  |                  |                  |                               |   |   |  |                      |              |
| Change in cash flow hedge reserve,<br>net of tax (unaudited)<br>Change in revaluation reserve<br>financial assets at fair value         | -                | -                | (469 589)                     | -   | -   | -                                      | -                    | (469 589)    |
| through other comprehensive income, net of tax (unaudited)  | -                | -                | _                             | 1 194 551   | -   | -                                      | -                    | 1 194 551    |
| Change in foreign currency translation reserve (unaudited)  | -                | -                | ¥                             | -   | 1 168   | -                                      |                      | 1 168        |
| Total other comprehensive<br>(loss)/income (unaudited)  | -                | =                | (469 589)                     | 1 194 551   | 1 168   | -                                      | -                    | 726 130      |
| TOTAL COMPREHENSIVE (LOSS)/INCOME (unaudited)   | -                | -                | (469 589)                     | 1 194 551   | 1 168   | -                                      | 3 271 731            | 3 997 861    |
| 31 March 2019 (unaudited)   | 41 787 806       | 437 281          | (322 700)                     | (897 968)   | (97 667)                                      | -                                      | 158 853 413          | 199 760 165  |
| 1 January 2020  | 41 787 806       | 437 281          | (381 731)                     | 2 000 726   | (71 830)                                      | 4 294 938                              | 165 161 425          | 213 228 615  |
| Total comprehensive income  |                  |                  |                               |   |   |  |                      |              |
| Profit for the period (unaudited)   | -                | -                | -                             | -   | -   | -                                      | 4 158 121            | 4 158 121    |
| Transfer of revaluation reserve upon depreciation (unaudited)   | -                | -                | -                             | -   | -   | (36 770)                               | 36 770               | _            |
| Other comprehensive income  |                  |                  |                               |   |   |  |                      |              |
| Change in cash flow hedge reserve,<br>net of tax (unaudited)<br>Change in revaluation reserve<br>financial assets at fair value through | -                | -                | 625 281                       | -   | -   | -                                      | -                    | 625 281      |
| other comprehensive income,<br>net of tax (unaudited)   | -                | -                |                               | (1 500 595)   | -   | _                                      | -                    | (1 500 595)  |
| Change in foreign currency translation reserve (unaudited)  | -                | -                | -                             | -   | 106 892                                       | -                                      | -                    | 106 892      |
| Total other comprehensive income/(loss) (unaudited)   | -                | -                | 625 281                       | (1 500 595)   | 106 892                                       | (36 770)                               | _                    | (805 192)    |
| TOTAL COMPREHENSIVE INCOME/(LOSS) FOR THE PERIOD (unaudited)  | _                | _                | 625 281                       | (1 500 595)   | 106 892                                       | (36 770)                               | 4 158 121            | 3 352 929    |
|   |                  |                  |                               |   |   |  |                      |              |

M. Alekseev Chairman of the Board of Management

14 May 2020 Moscow

V. Starovoytov Acting Chief Accountant

Condensed Interim Consolidated Statement of Cash Flows for the Three-Month Period Ended 31 March 2020 (in thousands of Russian Rubles)

|   | Note | Three-month<br>period ended<br>31 March 2020<br>(unaudited) | Three-month<br>period ended<br>31 March 2019<br>(unaudited) |
|---|------|---|---|
| Cash flows from operating activities before changes in operating assets and liabilities   |      | 11 020 780  | 9 491 297   |
| Net cash from operating activities before income tax  |      | 20 268 723  | 142 068 342   |
| Corporate income tax paid   |      | (1 916 009)   | (720 954)   |
| Net cash flows from operating activities  |      | 18 352 714  | 141 347 388   |
| Cash flows from investing activities  |      |   |   |
| Purchase of financial assets at fair value through other comprehensive income Proceeds from redemption and sale of financial assets at fair value |      | (78 780 217)  | (150 125 184)   |
| through other comprehensive income  |      | 117 849 915   | 54 556 893  |
| Purchase of financial assets at amortized cost - debt securities  |      | (23 059 671)  | -<br>224  |
| Proceeds from sale of fixed and intangible assets Purchase of fixed and intangible assets   |      | 1 999<br>(453 515)  | (827 918)   |
| Net cash flows from/(used in) investing activities  |      | 15 558 511  | (96 395 985)  |
| Cash flows from financing activities  |      |   |   |
| Redemption of subordinated debt<br>Cash outflow for lease liabilities   | 20   | (37 381 559)<br>(155 544)                                   | (212 174)   |
| Net cash flows used in financing activities   |      | (37 537 103)  | (212 174)   |
| Effect of exchange rates changes on cash and cash balances  |      | 7 288 827   | (428 873)   |
| Net increase in cash and cash balances  |      | 3 662 949   | 44 310 356  |
| Cash and cash balances, beginning of the period   | 5    | 24 268 658  | 15 538 848  |
| Cash and cash balances, ending of the period  | 5    | 27 931 607  | 59 849 204  |
| THAT PURCE STATE  |      |   |   |

M. Alekseev

Chairman of the Board of Management

14 May 2020 Moscow V. Starovoytov
Acting Chief Accountant

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (in thousands of Russian Roubles)

### 1. Principal activities

These condensed interim consolidated financial statements include the financial statements of AO UniCredit Bank (hereinafter – the "Bank") and its subsidiary. AO UniCredit Bank, its subsidiary and associate are hereinafter collectively referred to as the "Group".

The Bank (the former International Moscow Bank) was established in 1989 as a closed joint-stock company under the laws of the Russian Federation. The Bank operates under General Banking License issued by the Central Bank of Russia (hereinafter – the "CBR") for banking operations for No. 1, as well as the license of the CBR for operations with precious metals for No. 1, both issued on 22 December 2014. The Bank also possesses licenses of the professional securities market participant for dealing, brokerage and depository activities issued by the Federal Securities Commission on 25 April 2003, as well as authorized to speak to the customs authorities as a guarantor starting from 1 November 2013. On 7 October 2019 the Bank was included in the list of investment advisors. The Bank is a member of the state deposit insurance system in the Russian Federation starting from 16 December 2004. The Bank also possesses cryptographic licence starting from 7 April 2015.

As at 31 March 2020 the Group comprises the Bank, the leading operating entity of the Group, LLC UniCredit Leasing, a leasing company as its subsidiary, and holding company BARN B.V. as its associate. LLC UniCredit Leasing owns 100% of the shares in LLC UniCredit Garant. Both companies operate in the financial leasing industry on the local market. BARN B.V. is the holding company based in the Netherlands.

As at 31 March 2020 and 31 December 2019 the Bank had 13 branches and 10 representative offices throughout the Russian Federation and one representative office in the Republic of Belarus.

The Bank's registered legal address is 9, Prechistenskaya Embankment, Moscow, Russian Federation, 119034.

The primary activities of the Group are deposit taking, lending, providing payments and settlement services, transactions with foreign currencies and securities, providing finance leases and auxiliary activities in financial services and insurance.

The Group operates in industries where significant seasonal or cyclical variations in operating income are not experienced during the financial year. However, since the results of the Group's operations closely relate to and depend on changing market conditions, the results of the Group's operations for the interim period are not necessarily indicative of the results for the year ending 31 December 2020.

### 2. Basis of preparation

**Statement of compliance.** These condensed interim consolidated financial statements have been prepared in accordance with IAS 34.

The condensed interim consolidated financial statements are unaudited and do not include all the information and disclosures required in the annual financial statements. The Group omitted disclosures which would substantially duplicate the information contained in its audited annual consolidated financial statements for 2019 prepared in accordance with International Financial Reporting Standards (hereinafter – "IFRS"), such as accounting policies and details of accounts which have not changed significantly in amount or composition. Additionally, the Group has provided disclosures where significant events have occurred subsequent to the issuance of the Group's annual consolidated financial statements for 2019 prepared in accordance with IFRS. The management believes that the disclosures in these condensed interim consolidated financial statements are read in conjunction with the Group's annual consolidated financial statements for 2019 prepared in accordance with IFRS. In the opinion of the management, these financial statements reflect all adjustments necessary to present fairly the Group's consolidated position, results of operations, statements of changes in shareholders' equity and cash flows for the interim reporting periods.

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 2. Basis of preparation (continued)

**Basis of measurement.** These condensed interim consolidated financial statements are prepared on the historical cost basis except that financial instruments held for trading, assets at fair value through other comprehensive income, derivative financial instruments and real estate are stated at fair value. Historical cost is generally based on the fair value of the consideration given in exchange for goods and services.

**Presentation currency.** These condensed interim consolidated financial statements are presented in Russian Rubles (hereinafter – "RUB"). Amounts in Russian Rubles are rounded to the nearest thousand.

The exchange rates used by the Group in the preparation of the condensed interim consolidated financial statements as at period-end are as follows:

|               | 31 March<br>2020 | 31 December 2019 |
|---------------|------------------|------------------|
| RUB/US Dollar | 77.7325          | 61.9057          |
| RUB/Euro      | 85.7389          | 69.3406          |

**Use of estimates and judgements.** The preparation of financial statements in conformity with IAS 34 requires management to make judgements, estimates and assumptions that affect the application of policies and the reported amounts of assets and liabilities, income and expenses. The estimates and associated assumptions are based on historical experience and various other factors that are believed to be reasonable under the circumstances, the results of which form the basis of making the judgements about carrying values of assets and liabilities that are not readily apparent from other sources. Although these estimates are based on management's best knowledge of current events and actions, actual results ultimately may differ from these estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognized in the period in which the estimate is revised if the revision affects only that period, or in the period of the revision and future periods if the revision affects both current and future periods.

In preparing these condensed interim consolidated financial statements the significant judgements made by the management in applying accounting policies and the key sources of estimation uncertainty are the same as those that applied to the consolidated financial statements for the year ended 31 December 2019 (see also Note 17).

**Going concern.** These condensed interim consolidated financial statements have been prepared on the going concern basis. The Group has no intention or need to reduce substantially its business operations.

The management and shareholder have the intention to further develop the business of the Group in the Russian Federation both in corporate and retail segments. The management believes that the going concern assumption is appropriate for the Group due to its sufficient capital adequacy ratio and based on historical experience that short term obligations will be refinanced in the normal course of business.

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 3. Significant accounting policies

**Interim measurement period.** Income tax expense is recognized in these condensed interim consolidated financial statements based on the management's best estimate of the weighted average effective annual income tax rate expected for the full financial year. Costs that incur unevenly during the financial year are anticipated or deferred in the interim report only if it would also be appropriate to anticipate or defer such costs at the end of the financial year.

**New or amended standards issued but not yet effective.** The Group has not applied the following new and revised IFRSs that have been issued but are not yet effective:

| New or amended standard or interpretation  | for annual periods<br>beginning on or after  |
|--|--|
| IFRS 17 Insurance Contracts  | 1 January 2023 (deferred from<br>1 January 2021)   |
| Amendments to IAS 1 Presentation of Financial Statements regarding the classification of liabilities as current or non-current  Amendments to IFRS 10 Consolidated Financial Statements and IAS 28 Sale or Contribution of Assets between an Investor and its Associate or Joint Venture | 1 January 2023 (deferred from<br>1 January 2022)<br>Date to be determined<br>by the IASB |

The same accounting policies, presentation and methods of computation have been followed in these condensed interim consolidated financial statements as were applied in the preparation of the Group's financial statements for the year ended 31 December 2019 except for standards or interpretations became effective starting 1 January 2020 as described below:

- Amendments to References to the Conceptual Framework in IFRS Standards
- Amendments to IAS 1 and IAS 8 Definition to Material
- Amendments to IFRS 3 Definition of business

These standards or interpretations were considered by the management of the Group but have not material impact on the Group's condensed interim consolidated financial statements.

Effective date -

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 4. Operating segments

For the management purposes, the Group has four reporting business segments:

**Corporate and Investment banking** (hereinafter – "CIB") includes corporate lending, project and commodity and corporate structured finance, corporate sight and term deposit services, securities, foreign currency and derivatives trading and custody services.

**Retail banking** comprises banking services to private individuals and Small and Medium Entities (hereinafter – "SME"), credit and debit card services, retail sight and term deposit services, lending to SME and retail lending (consumer loans, car loans and mortgages).

**Leasing** – represents the leasing activities of the Group.

Other – represents the Group's funding activities and other unallocated items.

Information about each segment is measured on the same basis as the information used for decision making purposes for allocating resources to segments and assessing segment performance and is prepared on the same basis as the condensed interim consolidated financial statements.

Transactions between the business segments are on normal commercial terms and conditions. Funds are ordinarily reallocated between segments, resulting in funding cost transfers included in segment revenue. Interest charged for these funds is based on the Group's funds transfer pricing policy.

Segment breakdown of assets and liabilities is set out below:

|   | 31 March 2020<br>(unaudited)                             | 31 December 2019                                       |
|---|--|--|
| Assets                                    |  |  |
| CIB<br>Retail banking<br>Leasing<br>Other | 1 261 469 856<br>186 987 300<br>36 714 687<br>67 819 375 | 917 766 045<br>181 838 590<br>33 771 082<br>93 073 044 |
| Total assets                              | 1 552 991 218  | 1 226 448 761  |
| Liabilities                               |  |  |
| CIB<br>Retail banking<br>Leasing<br>Other | 984 311 041<br>336 887 855<br>2 780 477<br>12 393 531    | 650 286 432<br>321 221 666<br>1 867 789<br>39 844 259  |
| Total liabilities                         | 1 336 372 904  | 1 013 220 146  |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 4. Operating segments (continued)

Segment information for the operating segments for the three-month period ended 31 March 2020 is set out below (unaudited):

|  | CIB                      | Retail<br>banking | Leasing   | Other                  | Total                              |
|--|--------------------------|-------------------|-----------|------------------------|------------------------------------|
| Net interest income/(expense) from   | C 772 040                | 2 227 527         |           | (040.721)              | 0.722.765                          |
| external customers  Inter-segment (expense)/income   | 6 773 940<br>(1 697 299) | 3 327 537         | 481 009   | (848 721)<br>1 913 234 | 9 733 765                          |
| Inter-segment (expense)/income   | (1 097 299)              | (215 935)         |           | 1 913 234              |                                    |
| Net interest income  | 5 076 641                | 3 111 602         | 481 009   | 1 064 513              | 9 733 765                          |
| Net fee and commission income from external customers  | 835 917                  | 1 201 689         | 3 668     | -                      | 2 041 274                          |
| (Losses)/gains on financial assets and<br>liabilities held for trading from external<br>customers  | (331 302)                | 251 793           | (1 189)   | (216 350)              | (297 048)                          |
| Fair value adjustments in portfolio hedge accounting   | -                        | -                 | -         | 34 321                 | 34 321                             |
| Gains on disposals of financial assets   | 2 224 564                | 28 011            | -         | -                      | 2 252 575                          |
| Operating income   | 7 805 820                | 4 593 095         | 483 488   | 882 484                | 13 764 887                         |
| Impairment on loans and other financial transactions   | (1 734 179)              | (1 624 247)       | (193 227) | -                      | (3 551 653)                        |
| Net income from financial activities   | 6 071 641                | 2 968 848         | 290 261   | 882 484                | 10 213 234                         |
| Operating costs including: depreciation on fixed assets and rights of use and amortization of      | (1 676 784)              | (3 009 197)       | (145 041) | (469 888)              | (5 300 910)                        |
| intangible assets  | (250 431)                | (607 601)         | (1 454)   | -                      | (859 486)                          |
| impairment of fixed assets Gains on disposal of fixed assets                                       | -                        | (11 722)          | -         | -<br>1 026             | (11 722)<br>1 026                  |
| Share of gains in associate  | -                        | -                 | -         | 268 423                | 268 423                            |
| Profit/(loss) before income tax  |                          |                   |           |                        |                                    |
| expense  | 4 394 857                | (40 349)          | 145 220   | 682 045                | 5 181 773                          |
| Income tax expense   |                          |                   |           |                        | (1 023 652)                        |
| Profit for the period  |                          |                   |           |                        | 4 158 121                          |
| Cash flow hedge reserve<br>Revaluation reserve for financial assets<br>at fair value through other |                          |                   |           |                        | 625 281                            |
| comprehensive income Fixed assets revaluation reserve Foreign currency translation reserve         |                          |                   |           |                        | (1 500 595)<br>(36 770)<br>106 892 |
| Total comprehensive income for the period  |                          |                   |           |                        | 3 352 929                          |

The Group has decided to anticipate the increase in loan loss provisions as at 31 March 2020 in order to prepare for the inevitable negative impact of COVID-19 on all sectors of the economy and business segments.

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 4. Operating segments (continued)

Segment information for the operating segments for the three-month period ended 31 March 2019 is set out below (unaudited):

|   | СІВ            | Retail<br>banking     | Leasing    | Other     | Total                 |
|---|----------------|-----------------------|------------|-----------|-----------------------|
| Net interest income/(expense) from external customers   | 7 830 313      | 2 614 129             | 415 237    | (343 927) | 10 515 752            |
| Inter-segment (expense)/income  | (791 053)      | 374 755               | _          | 416 298   | -                     |
| Net interest income   | 7 039 260      | 2 988 884             | 415 237    | 72 371    | 10 515 752            |
| Net fee and commission income from external customers   | 802 980        | 1 318 562             | 7 516      | -         | 2 129 058             |
| (Losses)/gains on financial assets and<br>liabilities held for trading from external<br>customers | (943 635)      | 346 108               | (271)      | (63 843)  | (661 641)             |
| Fair value adjustments in portfolio hedge accounting  | -              | -                     | -          | 20 038    | 20 038                |
| Gains on disposals of financial assets  | 212 666        | -                     | -          | -         | 212 666               |
| Operating income  | 7 111 271      | 4 653 554             | 422 482    | 28 566    | 12 215 873            |
| Impairment on loans and other financial transactions  | (2 719 129)    | (1 069 149)           | (27 021)   | -         | (3 815 299)           |
| Net income from financial activities  | 4 392 142      | 3 584 405             | 395 461    | 28 566    | 8 400 574             |
| Operating costs including: depreciation on fixed assets and rights of use and amortization of     | (1 277 309)    | (2 766 899)           | (112 826)  | (406 003) | (4 563 037)           |
| intangible assets<br>impairment of fixed assets   | (233 467)<br>- | (565 149)<br>(15 065) | (706)<br>- |           | (799 322)<br>(15 065) |
| Share of gains in associate   | -              | -                     | -          | 230 550   | 230 550               |
| Profit/(loss) before income tax expense   | 3 114 833      | 817 506               | 282 635    | (146 887) | 4 068 087             |
| Income tax expense  |                |                       |            |           | (796 356)             |
| Profit for the period   |                |                       |            |           | 3 271 731             |
| Cash flow hedge reserve   |                |                       |            |           | (469 589)             |
| Revaluation reserve for financial assets at fair value through other comprehensive income         |                |                       |            |           | 1 194 551             |
| Foreign currency translation reserve  |                |                       |            |           | 1 168                 |
| Total comprehensive income  |                |                       |            |           |                       |
| for the period  |                |                       |            |           | 3 997 861             |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 5. Cash and cash balances

Cash and cash balances comprise:

|   | 31 March 2020<br>(unaudited) | 31 December 2019         |
|---|------------------------------|--------------------------|
| Cash on hand<br>Current accounts with the CBR | 19 294 002<br>8 637 605      | 10 973 214<br>13 295 444 |
| Cash and cash balances                        | 27 931 607                   | 24 268 658               |

### 6. Trading securities

Trading securities comprise:

|                          | 31 March 2020<br>(unaudited) | 31 December<br>2019 |
|--------------------------|------------------------------|---------------------|
| RUB denominated          |                              |                     |
| Russian government bonds | 1 235 041                    | -                   |
| Corporate and bank bonds | 248 947                      | -                   |
| Trading securities       | 1 483 988                    | -                   |

### 7. Amounts due from credit institutions

Amounts due from credit institutions comprise:

|   | 31 March 2020<br>(unaudited) | 31 December<br>2019       |
|---|------------------------------|---------------------------|
| Current accounts with credit institutions Time deposits                                   | 152 501 666<br>151 579 802   | 46 028 899<br>140 059 986 |
| Reverse repurchase agreements with credit institutions<br>Obligatory reserve with the CBR | 135 443 246<br>10 780 534    | 47 973 174<br>11 957 146  |
| Gross amounts due from credit institutions  | 450 305 248                  | 246 019 205               |
| Less: Impairment loss allowance   | (270 246)                    | (206 678)                 |
| Amounts due from credit institutions  | 450 035 002                  | 245 812 527               |

Credit institutions are required to maintain a non-interest earning cash deposit (obligatory reserve) with the CBR, the amount of which depends on the level of funds attracted by the credit institution. The Group's ability to withdraw such deposit is significantly restricted by statutory legislation.

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 7. Amounts due from credit institutions (continued)

A reconciliation of the impairment loss allowance is as follows:

|  | Three-month period ended<br>31 March 2020<br>(unaudited) |               |                  | Three-month period ended<br>31 March 2019<br>(unaudited) |                 |                   |
|--|--|---------------|------------------|--|-----------------|-------------------|
|  | Stage 1  | Stage 2       | Total            | Stage 1  | Stage 2         | Total             |
| Impairment loss allowance at the beginning of the period | 206 678  | -             | 206 678          | 419 789  | 34              | 419 823           |
| Charge for the period<br>Effect of exchange rate changes | 28 803<br>13 455   | 20 838<br>472 | 49 641<br>13 927 | 56 174<br>(1 486)  | 14 620<br>(244) | 70 794<br>(1 730) |
| Impairment loss allowance at the end of the period       | 248 936  | 21 310        | 270 246          | 474 477  | 14 410          | 488 887           |

The following table shows gross amounts due from credit institutions and related impairment distributed by stages according to IFRS 9:

|  | 31 March 2020<br>(unaudited) |                         |             | 31 December<br>2019      |         |                          |
|--|------------------------------|-------------------------|-------------|--------------------------|---------|--------------------------|
|  | Stage 1                      | Stage 2                 | Total       | Stage 1                  | Stage 2 | Total                    |
| Gross loans<br>Impairment                  | 325 774 587<br>(248 936)     | 124 530 661<br>(21 310) |             | 246 019 205<br>(206 678) | -       | 246 019 205<br>(206 678) |
| Total amounts due from credit institutions | 325 525 651                  | 124 509 351             | 450 035 002 | 245 812 527              | -       | 245 812 527              |

As at 31 March 2020 there are five counterparties with balances that individually exceed 10% of the Group's equity. As at 31 March 2020, the aggregate amount of these balances is RUB 377 536 146 thousand (31 December 2019: two counterparties with aggregate amount of RUB 153 934 130 thousand). As at 31 March 2020, an allowance of RUB 199 435 thousand was recognized against these loans (31 December 2019: RUB 94 952 thousand).

As at 31 March 2020 the Group entered into reverse repurchase agreements with a number of Russian banks. Pledged under these agreements are Russian government bonds, corporate and bank bonds with the total fair value of RUB 144 284 501 thousand (31 December 2019: RUB 52 797 460 thousand).

As at 31 March 2020 securities in amount of RUB 187 203 thousand (31 December 2019: 336 421 thousand) were repledged under repurchase agreements with credit institutions (see Note 14 for details). The Group has the obligation to return these securities at the maturity of the related reverse repurchase agreements.

As at 31 March 2020 the Group had term placements with the CBR in the amount of RUB 6 000 820 thousand (31 December 2019: none). As at 31 March 2020, an allowance of RUB 2 538 thousand was recognized against these loans (31 December 2019: none).

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 8. Derivative financial instruments

The Group enters into derivative financial instruments principally for trading and hedging purposes. The tables below show the fair values of derivative financial instruments, recorded as assets or liabilities, together with their notional amounts. The notional amount, recorded gross, is the amount of a derivative's underlying asset or notional amount to which reference rate or index is applied and is the basis upon which changes in the value of derivatives are measured. The notional amounts indicate the volume of transactions outstanding at the end of reporting period and are indicative of neither the market risk nor the credit risk.

The Group values the derivative financial instruments using widely accepted valuation techniques, which are based on market interest rates and forward currency rates. Significant changes in these variables could cause the fair value of the derivatives to change materially.

The table below shows the fair value of derivative financial instruments held for trading, recorded as assets or liabilities, together with their notional amounts.

|  | 31 March 2020 (unaudited) |            |            | 31            | December 20: | L9         |
|--|---------------------------|------------|------------|---------------|--------------|------------|
|  | Notional                  | Fair v     | value      | Notional Fair |              | ir value   |
|  | principal                 | Asset      | Liability  | principal     | Asset        | Liability  |
| Cross-currency interest rate swaps                                     | 288 043 116               | 23 995 371 | 21 941 155 | 245 993 056   | 11 294 188   | 9 589 482  |
| Interest rate swaps and options Foreign exchange forwards, options and | 363 135 810               | 11 403 146 | 11 330 255 | 323 171 704   | 9 022 310    | 7 395 456  |
| swaps  | 195 850 267               | 10 238 140 | 14 640 309 | 193 016 771   | 3 567 911    | 3 972 287  |
| Total derivative assets/liabilities                                    |                           | 45 636 657 | 47 911 719 |               | 23 884 409   | 20 957 225 |

The table below shows the fair value of derivative financial instruments designated for hedging, recorded as assets or liabilities, together with their notional amounts.

|  | 31 Mar      | ch 2020 (unau | udited)    | 31 December 2019 |           |            |
|--|-------------|---------------|------------|------------------|-----------|------------|
|  | Notional    | Fair v        | value      | Notional         | Fair v    | value      |
| _  | principal   | Asset         | Liability  | principal        | Asset     | Liability  |
| Cash flow hedge  |             |               |            |                  |           |            |
| Interest rate swaps  | 344 572 201 | 8 346 212     | 7 298 927  | 308 390 052      | 2 214 494 | 2 034 270  |
| Cross-currency interest rate swaps                                       | 143 691 161 | 2 346 388     | 13 879 530 | 102 626 167      | 1 715 392 | 1 988 260  |
| Total cash flow hedge  |             | 10 692 600    | 21 178 457 |                  | 3 929 886 | 4 022 530  |
| Fair value hedge   |             |               |            |                  |           |            |
| Interest rate swaps  | 903 387 760 | 13 225 564    | 16 872 649 | 698 733 214      | 5 943 486 | 11 354 941 |
| Total fair value hedge   |             | 13 225 564    | 16 872 649 |                  | 5 943 486 | 11 354 941 |
| Total derivative financial assets/<br>liabilities designated for hedging |             | 23 918 164    | 38 051 106 |                  | 9 873 372 | 15 377 471 |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 9. Loans to customers

Loans to customers comprise:

|  | 31 March 2020<br>(unaudited) | 31 December 2019          |
|--|------------------------------|---------------------------|
| Corporate customers                                  | 637 238 829                  | 543 100 726               |
| Retail customers, including SME<br>Lease receivables | 202 920 421<br>31 709 494    | 197 027 967<br>30 025 485 |
| Reverse repurchase agreements with companies         | 3 598 392                    | 7 736 381                 |
| Gross loans to customers                             | 875 467 136                  | 777 890 559               |
| Less: Impairment loss allowance                      | (48 739 556)                 | (44 120 032)              |
| Loans to customers                                   | 826 727 580                  | 733 770 527               |

A reconciliation of the impairment loss allowance is as follows:

|   | Three-month period ended<br>31 March                          |   |  |
|---|---|---|--|
|   | 2020<br>(unaudited)   | 2019<br>(unaudited)   |  |
| Impairment loss allowance at the beginning of the period  | 44 120 032  | 60 736 838  |  |
| Charge for the period Assets sold or recovered through repossession of collateral during the period Assets written-off during the period Effect of contractual accrued interest Effect of exchange rate changes | 3 498 072<br>(1 326 440)<br>(218 849)<br>478 958<br>2 187 783 | 4 167 225<br>(295 221)<br>(7 008 529)<br>643 171<br>(1 129 670) |  |
| Impairment loss allowance at the end of the period  | 48 739 556  | 57 113 814  |  |

A reconciliation of the impairment loss allowance by stages in accordance with IFRS 9 is as follows:

|   | Three-month period ended 31 March 2020 (unaudited) |           |             |             |  |
|---|--|-----------|-------------|-------------|--|
|   | Stage 1  | Stage 2   | Stage 3     | Total       |  |
| Impairment loss allowance   |  |           |             |             |  |
| at the beginning of the period                                    | 6 344 008  | 3 289 021 | 34 487 003  | 44 120 032  |  |
| Transfer to stage 1   | 267 808  | (267 808) | -           |             |  |
| Transfer to stage 2   | (232 466)  | 232 466   | -           | -           |  |
| Transfer to stage 3   | -  | (25 611)  | 25 611      | -           |  |
| Charge for the period   | 1 162 769  | 852 017   | 1 483 286   | 3 498 072   |  |
| Loans sold or recovered through repossession of collateral during |  |           |             |             |  |
| the period  | -  | -         | (1 326 440) | (1 326 440) |  |
| Loans written-off during the period                               | -  | -         | (218 849)   | (218 849)   |  |
| Effect of contractual accrued interest                            | -  | -         | 478 958     | 478 958     |  |
| Effect of exchange rate changes                                   | 386 661  | 29 030    | 1 772 092   | 2 187 783   |  |
| Impairment loss allowance at the end of the period                | 7 928 780  | 4 109 115 | 36 701 661  | 48 739 556  |  |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 9. Loans to customers (continued)

|   | Three-month period ended 31 March 2019 (unaudited) |           |             |             |  |
|---|--|-----------|-------------|-------------|--|
|   | Stage 1  | Stage 2   | Stage 3     | Total       |  |
| Impairment loss allowance   |  |           |             |             |  |
| at the beginning of the period                                    | 7 599 346  | 2 843 461 | 50 294 031  | 60 736 838  |  |
| Transfer to stage 1   | 169 527  | (162 640) | (6 887)     | _           |  |
| Transfer to stage 2   | (294 525)  | 312 950   | (18 425)    | -           |  |
| Transfer to stage 3   | -  | (676 305) | 676 305     | -           |  |
| Charge for the period   | 102 895  | 537 862   | 3 526 468   | 4 167 225   |  |
| Loans sold or recovered through repossession of collateral during |  |           |             |             |  |
| the period  | -  | -         | (295 221)   | (295 221)   |  |
| Loans written-off during the period                               | =  | =         | (7 008 529) | (7 008 529) |  |
| Effect of contractual accrued interest                            | =  | -         | 643 171     | 643 171     |  |
| Effect of exchange rate changes                                   | (176 758)  | (41 834)  | (911 078)   | (1 129 670) |  |
| Impairment loss allowance at the end                              |  |           |             |             |  |
| of the period   | 7 400 485  | 2 813 494 | 46 899 835  | 57 113 814  |  |

The table below analyzes information about the significant changes in the gross carrying amount of loans to customers during the period ended 31 March 2020 per stages:

|   | Three-mont    | h period ended 3        | 1 March 2020 (u          | inaudited)               |
|---|---------------|-------------------------|--------------------------|--------------------------|
|   | Stage 1       | Stage 2                 | Stage 3                  | Total                    |
| Gross loans to customers at the beginning of the period                         | 716 641 844   | 17 781 963              | 43 466 752               | 777 890 559              |
| New loans to customers originated   | 168 276 258   |                         | _                        | 168 276 258              |
| Transfer to stage 1   | 2 478 255     | (2 478 255)             | -                        | -                        |
| Transfer to stage 2   | (35 895 079)  | 35 895 079 <sup>°</sup> | -                        | -                        |
| Transfer to stage 3   | -             | (3 077 502)             | 3 077 502                | -                        |
| Loans to customers that have been derecognized Assets sold or recovered through | (115 178 766) | (7 830 367)             | (1 150 059)              | (124 159 192)            |
| repossession of collateral during the period                                    |               |                         | (1 601 262)              | (1 601 262)              |
| Assets written-off during the period  | -<br>-        | -<br>-                  | (1 601 363)<br>(218 849) | (1 601 363)<br>(218 849) |
| Effect of exchange rate changes   | 52 970 573    | 34 530                  | 2 274 620                | 55 279 723               |
| Gross loans to customers at the end of the period                               | 789 293 085   | 40 325 448              | 45 848 603               | 875 467 136              |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 9. Loans to customers (continued)

The table below analyzes information about the significant changes in the gross carrying amount of loans to customers during the period ended 31 March 2019 per stages:

|   | Three-month period ended 31 March 2019 (unaudited) |              |             |               |  |
|---|--|--------------|-------------|---------------|--|
|   | Stage 1  | Stage 2      | Stage 3     | Total         |  |
| Gross loans to customers at the beginning of the period | 830 946 643  | 23 868 033   | 69 072 867  | 923 887 543   |  |
| New loans to customers originated                       | 93 699 353   | -            | -           | 93 699 353    |  |
| Transfer to stage 1                                     | 1 156 481  | (1 149 594)  | (6 887)     | -             |  |
| Transfer to stage 2                                     | (5 716 587)  | 5 735 012    | (18 425)    | -             |  |
| Transfer to stage 3                                     | · -  | (3 271 003)  | 3 271 003   | -             |  |
| Loans to customers that have been                       |  |              |             |               |  |
| derecognised  | (116 259 887)                                      | (10 192 484) | (334 090)   | (126 786 461) |  |
| Assets sold or recovered through                        |  |              |             |               |  |
| repossession of collateral during the period            | -  | =            | (334 157)   | (334 157)     |  |
| Assets written-off during the period                    | -  | =            | (7 008 529) | (7 008 529)   |  |
| Effect of exchange rate changes                         | (23 271 386)                                       | (840 733)    | (1 289 695) | (25 401 814)  |  |
| Gross loans to customers at the end of the period       | 780 554 617  | 14 149 231   | 63 352 087  | 858 055 935   |  |

**Write-off and sale of loans.** The decision to write-off the loan is made by the authorized body of the Group. Loans are written-off after receiving all necessary documentation from the authorized state bodies, as well as under the conditions where further debt collection is not possible.

The decision to sell the loans is taken individually for each case, for both corporate and retail loans. The decision is taken by the authorized body of the Group based on the analysis of all possible alternative strategies for debt collection, the main criterion for the adoption of which is to minimize the losses of the Group's impaired assets.

The following table shows gross loans to customers and related impairment as at 31 March 2020 (unaudited):

|  | <b>Gross loans</b> | Impairment   | Net loans   |
|--|--------------------|--------------|-------------|
| Corporate customers                          |                    |              |             |
| - Not past due                               | 615 256 960        | (13 430 370) | 601 826 590 |
| - Past due less than 31 days                 | 571 147            | (355 327)    | 215 820     |
| - Past due 31-90 days                        | 745 759            | (288 581)    | 457 178     |
| - Past due 91-180 days                       | 1 239 123          | (891 749)    | 347 374     |
| - Past due over 180 days                     | 19 425 840         | (16 673 546) | 2 752 294   |
| Total loans to corporate customers           | 637 238 829        | (31 639 573) | 605 599 256 |
| Retail customers                             |                    |              |             |
| - Not past due                               | 183 992 036        | (3 045 241)  | 180 946 795 |
| - Past due less than 31 days                 | 4 145 282          | (911 293)    | 3 233 989   |
| - Past due 31-90 days                        | 2 025 336          | (1 101 587)  | 923 749     |
| - Past due 91-180 days                       | 1 896 827          | (1 384 549)  | 512 278     |
| - Past due over 180 days                     | 10 860 940         | (9 704 841)  | 1 156 099   |
| Total loans to retail customers              | 202 920 421        | (16 147 511) | 186 772 910 |
| Lease receivables                            |                    |              |             |
| - Not past due                               | 30 383 233         | (541 974)    | 29 841 259  |
| - Past due less than 31 days                 | 655 979            | (43 461)     | 612 518     |
| - Past due 31-90 days                        | 443 487            | (118 189)    | 325 298     |
| - Past due 91-180 days                       | 194 348            | (170 978)    | 23 370      |
| - Past due over 180 days                     | 32 447             | (22 357)     | 10 090      |
| Total lease receivables                      | 31 709 494         | (896 959)    | 30 812 535  |
| Reverse repurchase agreements with companies |                    |              |             |
| - Not past due                               | 3 598 392          | (55 513)     | 3 542 879   |
| Total loans to customers                     | 875 467 136        | (48 739 556) | 826 727 580 |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 9. Loans to customers (continued)

The following table shows gross loans to customers and related impairment as at 31 December 2019:

|   | <b>Gross loans</b> | Impairment   | Net loans   |
|---|--------------------|--------------|-------------|
| Corporate customers   |                    |              |             |
| - Not past due  | 523 834 615        | (11 477 258) | 512 357 357 |
| - Past due less than 31 days                                | 847 477            | ` (584 759)  | 262 718     |
| - Past due 31-90 days                                       | 171 552            | (154 397)    | 17 155      |
| - Past due 91-180 days                                      | 261 381            | (196 321)    | 65 060      |
| - Past due over 180 days                                    | 17 985 701         | (15`352 687) | 2 633 014   |
| Total loans to corporate customers                          | 543 100 726        | (27 765 422) | 515 335 304 |
| Retail customers  |                    |              |             |
| - Not past due  | 180 884 419        | (3 215 026)  | 177 669 393 |
| - Past due less than 31 days                                | 2 355 535          | `(604 378)   | 1 751 157   |
| - Past due 31-90 days                                       | 1 622 593          | (905 947)    | 716 646     |
| - Past due 91-180 days                                      | 1 619 918          | (1 192 095)  | 427 823     |
| - Past due over 180 days                                    | 10 545 502         | (9 455 018)  | 1 090 484   |
| Total loans to retail customers                             | 197 027 967        | (15 372 464) | 181 655 503 |
| Lease receivables   |                    |              |             |
| - Not past due  | 29 409 471         | (548 642)    | 28 860 829  |
| - Past due less than 31 days                                | 269 800            | (28 137)     | 241 663     |
| - Past due 31-90 days                                       | 202 121            | (67 630)     | 134 491     |
| - Past due 91-180 days                                      | 67 578             | (36 312)     | 31 266      |
| - Past due over 180 days                                    | 76 515             | (38 848)     | 37 667      |
| Total lease receivables                                     | 30 025 485         | (719 569)    | 29 305 916  |
| Reverse repurchase agreements with companies - Not past due | 7 736 381          | (262 577)    | 7 473 804   |
| Total loans to customers                                    | 777 890 559        | (44 120 032) | 733 770 527 |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 9. Loans to customers (continued)

The following table shows gross loans to customers and related impairment distributed by stages according to IFRS 9 as at 31 March 2020 (unaudited):

|  | Stage 1     | Stage 2     | Stage 3      | Total        |
|--|-------------|-------------|--------------|--------------|
| Corporate customers                              |             |             |              |              |
| Gross loans                                      | 576 665 724 | 28 462 316  | 32 110 789   | 637 238 829  |
| Impairment                                       | (5 601 535) | (1 101 600) | (24 936 438) | (31 639 573) |
| Net loans to corporate customers                 | 571 064 189 | 27 360 716  | 7 174 351    | 605 599 256  |
| Retail customers and SME                         |             |             |              |              |
| Gross loans                                      | 179 439 148 | 10 350 193  | 13 131 080   | 202 920 421  |
| Impairment                                       | (1 927 101) | (2 800 272) | (11 420 138) | (16 147 511) |
| Net loans to retail customers and SME            | 177 512 047 | 7 549 921   | 1 710 942    | 186 772 910  |
| Lease receivables                                |             |             |              |              |
| Gross lease receivables                          | 29 589 821  | 1 512 939   | 606 734      | 31 709 494   |
| Impairment                                       | (344 631)   | (207 243)   | (345 085)    | (896 959)    |
| Net lease receivables                            | 29 245 190  | 1 305 696   | 261 649      | 30 812 535   |
| Reverse repurchase agreements with companies     |             |             |              |              |
| Gross loans                                      | 3 598 392   | _           | _            | 3 598 392    |
| Impairment                                       | (55 513)    | -           | -            | (55 513)     |
| Net reverse repurchase agreements with companies | 3 542 879   | -           | -            | 3 542 879    |
| Total loans to customers                         | 781 364 305 | 36 216 333  | 9 146 942    | 826 727 580  |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 9. Loans to customers (continued)

The following table shows gross loans to customers and related impairment distributed by stages according to IFRS 9 as at 31 December 2019:

|  | Stage 1     | Stage 2     | Stage 3      | Total        |
|--|-------------|-------------|--------------|--------------|
| Corporate customers                              |             |             |              |              |
| Gross loans                                      | 504 771 208 | 8 189 728   | 30 139 790   | 543 100 726  |
| Impairment                                       | (3 829 002) | (865 321)   | (23 071 099) | (27 765 422) |
| Net loans to corporate customers                 | 500 942 206 | 7 324 407   | 7 068 691    | 515 335 304  |
| Retail customers and SME                         |             |             |              |              |
| Gross loans                                      | 174 985 264 | 9 415 957   | 12 626 746   | 197 027 967  |
| Impairment                                       | (1 920 216) | (2 410 285) | (11 041 963) | (15 372 464) |
| Net loans to retail customers and SME            | 173 065 048 | 7 005 672   | 1 584 783    | 181 655 503  |
| Lease receivables                                |             |             |              |              |
| Gross lease receivables                          | 29 148 991  | 176 278     | 700 216      | 30 025 485   |
| Impairment                                       | (332 213)   | (13 415)    | (373 941)    | (719 569)    |
| Net lease receivables                            | 28 816 778  | 162 863     | 326 275      | 29 305 916   |
| Reverse repurchase agreements with companies     |             |             |              |              |
| Gross loans                                      | 7 736 381   | _           | _            | 7 736 381    |
| Impairment                                       | (262 577)   | -           | -            | (262 577)    |
| Net reverse repurchase agreements with companies | 7 473 804   | -           | -            | 7 473 804    |
| Total loans to customers                         | 710 297 836 | 14 492 942  | 8 979 749    | 733 770 527  |

As at 31 March 2020 the Group entered into reverse repurchase agreements with a number of Russian companies. Pledged under these agreements are Russian government bonds, corporate and bank bonds with the total fair value of RUB 3 924 678 thousand (31 December 2019: RUB 8 622 814 thousand).

As at 31 March 2020 the Group had RUB 212 966 916 thousand due from its ten largest borrowers (24% of gross loan portfolio) (31 December 2019: RUB 166 589 729 thousand or 21%). An allowance of RUB 996 807 thousand was recognized against these loans (31 December 2019: RUB 280 329 thousand).

As at 31 March 2020 the Group had five borrowers or groups of borrowers with aggregate loan amounts that individually exceeded 10% of equity (31 December 2019: three borrowers or groups of borrowers). As at 31 March 2020 the gross amount of these loans is RUB 159 643 887 thousand (31 December 2019: RUB 84 312 172 thousand).

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 10. Financial assets at fair value through other comprehensive income

Financial assets at fair value through other comprehensive income comprise:

|  | 31 March 2020<br>(unaudited) | 31 December 2019 |
|--|------------------------------|------------------|
| Debt and other fixed income investments  |                              |                  |
| RUB denominated  |                              |                  |
| Central bank bonds   | 50 486 100                   | 95 542 835       |
| Russian government bonds   | 37 664 820                   | 30 830 961       |
| Corporate and bank bonds   | 12 201 454                   | 12 508 221       |
| Total debt and other fixed income investments measured at fair val                 | lue                          |                  |
| through other comprehensive income   | 100 352 374                  | 138 882 017      |
| Equity investments   |                              |                  |
| RUB denominated  | 116 945                      | 116 945          |
| Equity investments in financial institutions                                       | 110 943                      | 110 943          |
| EUR denominated  |                              |                  |
| Equity investments in financial institutions                                       | 6 747                        | 6 747            |
| Total equity investments measures at fair value through other comprehensive income | 123 692                      | 123 692          |
| Total financial assets measured at fair value through other comprehensive income   | 100 476 066                  | 139 005 709      |

The following table shows gross amounts of debt and other fixed income investments and related impairment distributed by stages according to IFRS 9:

|  | 31 March 2020<br>(unaudited) |         | 31 December<br>2019     |                         |         |                         |
|--|------------------------------|---------|-------------------------|-------------------------|---------|-------------------------|
|  | Stage 1                      | Stage 2 | Total                   | Stage 1                 | Stage 2 | Total                   |
| Gross debt and other fixed income investments Impairment | 100 416 318<br>(63 944)      | -       | 100 416 318<br>(63 944) | 138 977 231<br>(95 214) | -       | 138 977 231<br>(95 214) |
| Total debt and other fixed income investments            | 100 352 374                  | -       | 100 352 374             | 138 882 017             | -       | 138 882 017             |

As at 31 March 2020 there are no financial assets at fair value through other comprehensive income sold under repurchase agreements (31 December 2019: RUB 678 732 thousand) (see Note 14 for details).

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 11. Debt securities measured at amortized costs

In the first quarter 2020 the Group acquired Russian Government bonds in the total nominal amount of RUB 22 000 000 thousand into the portfolio of debt securities measured at amortised cost. Weighted average interest rate is equal to 6.34%, maturities are 06.10.2027 and 10.04.2030.

Debt securities measured at amortised cost comprise:

|   | 31 March 2020<br>(unaudited) | 31 December<br>2019 |
|---|------------------------------|---------------------|
| RUB denominated Russian government bonds  | 23 230 687                   | -                   |
| Less: allowance for impairment losses for securities measured at amortised cost | (10 587)                     | -                   |
| Total debt securities measured at amortised cost                                | 23 220 100                   | -                   |

### 12. Investments in associate

Information about associate of the Group as at reporting date is set out below:

|           |                    | Place of incorporation and principal | Proportion of ownership interest by the Group |                     |  |
|-----------|--------------------|--------------------------------------|---|---------------------|--|
| Name      | Principal activity | place of<br>business                 | 31 March<br>2020                              | 31 December<br>2019 |  |
| BARN B.V. | Holding company    | Netherlands                          | 40%   | 40%                 |  |

The above associate is accounted for using the equity method.

The summarized financial information in respect of BARN B.V. as of 31 March 2020 and as of 31 December 2019 is set out below. The summarized financial information below represents amounts shown in the associate's financial statements prepared in accordance with IFRS.

|                             | 31 March 2020<br>(unaudited) | 31 December 2019         |
|-----------------------------|------------------------------|--------------------------|
| Total assets                | 111 553 374                  | 107 191 578              |
| Total liabilities<br>Equity | 90 718 824<br>20 834 550     | 87 304 557<br>19 887 021 |
| Net profit                  | 671 058                      | 3 157 636                |

The carrying amounts of the Group's interest in BARN B.V. as of reporting date 31 March 2020 and as of 31 December 2019 are as follows:

|  | 31 March 2020<br>(unaudited)       | 31 December 2019                   |
|--|------------------------------------|------------------------------------|
| Net assets of BARN B.V.<br>Proportion of the Group's ownership interest in BARN B.V.<br>Goodwill | 20 834 550<br>8 333 820<br>247 235 | 19 887 021<br>7 954 809<br>247 235 |
| Carrying amount of the Group's interest in BARN B.V.   | 8 581 055                          | 8 202 044                          |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 12. Investments in associate (continued)

The reconciliation of the above financial information to the carrying amount of the interest in associate recognized in the consolidated financial statements is as follows:

| Carrying amount of the Group's interest in BARN B.V. as at 1 January 2019   | 6 912 137          |
|---|--------------------|
| Share of post-acquisition net profit of associate Share of post-acquisition other comprehensive income of associate | 230 550<br>1 185   |
| Carrying amount of the Group's interest in BARN B.V. as at 31 March 2019 (unaudited)                                | 7 143 872          |
| Carrying amount of the Group's interest in BARN B.V. as at 1 January 2020   | 8 202 044          |
|   | 0 202 014          |
| Share of post-acquisition net profit of associate Share of post-acquisition other comprehensive income of associate | 268 423<br>110 588 |

### 13. Taxation

The corporate income tax expense comprises:

|   | Three-month period ended 31 March |                     |  |
|---|-----------------------------------|---------------------|--|
|   | 2020<br>(unaudited)               | 2019<br>(unaudited) |  |
| Current tax charge<br>Deferred tax charge – (reversal)/origination of temporary differences | 4 240 787<br>(3 217 135)          | 543 193<br>253 163  |  |
| Income tax expense  | 1 023 652                         | 796 356             |  |

Tax effect relating to significant components of other comprehensive income comprises:

|  | Three-month period ended<br>31 March 2020<br>(unaudited) |           | Three-month period ended<br>31 March 2019<br>(unaudited) |            |           |            |
|--|--|-----------|--|------------|-----------|------------|
|  | Amount   | Tax       | Amount   | Amount     | Tax       | Amount     |
|  | before tax   | expense   | net-of-tax   | before tax | expense   | net-of-tax |
| Cash flow hedge reserve<br>Revaluation reserve for financial<br>assets at fair value through | 781 601  | (156 320) | 625 281  | (586 991)  | 117 402   | (469 589)  |
| other comprehensive income<br>Foreign currency translation                                   | (1 876 668)  | 376 073   | (1 500 595)  | 1 493 189  | (298 638) | 1 194 551  |
| reserve Amortization of revaluation  | 106 892  | -         | 106 892  | 1 168      | -         | 1 168      |
| reserve for fixed assets   | (45 963)   | 9 193     | (36 770)   | -          | -         | -          |
| Other comprehensive income   | (1 034 138)  | 228 946   | (805 192)  | 907 366    | (181 236) | 726 130    |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 14. Amounts due to credit institutions

Amounts due to credit institutions comprise:

|  | 31 March<br>2020<br>(unaudited)     | 31 December<br>2019                              |
|--|-------------------------------------|--|
| Current accounts<br>Time deposits and loans<br>Repurchase agreements with credit institutions (Note 10)<br>Subordinated debt | 12 595 392<br>30 010 127<br>173 242 | 7 316 851<br>58 494 241<br>917 972<br>29 780 408 |
| Amounts due to credit institutions   | 42 778 761                          | 96 509 472                                       |

As at 31 March 2020 ten largest deposits represented 80% of total amounts due to credit institutions (31 December 2019: 83%).

As at 31 March 2020, the Group has no counterparty with aggregate balances that individually exceeded 10% of equity (31 December 2019: one counterparty).

As at 31 March 2020 there were no securities pledged under repurchase agreements with credit institutions (31 December 2019: RUB 678 732 thousand) (see Note 10 for details).

As at 31 March 2020 included in repurchase agreements with credit institutions are agreements in the amount of RUB 173 242 thousand (31 December 2019: 302 919 thousand) which are secured by bonds with fair value of RUB 187 203 thousand (31 December 2019: 336 421 thousand) obtained under reverse repurchase agreements with credit institutions (see Note 7 for details).

### 15. Amounts due to customers

The amounts due to customers include the following:

|   | 31 March<br>2020<br>(unaudited)              | 31 December 2019                                 |
|---|--|--|
| Current accounts Time deposits Repurchase agreements with customers Lease liabilities under IFRS 16 | 278 794 252<br>898 488 043<br>-<br>1 514 089 | 215 990 365<br>644 239 121<br>9 857<br>1 387 304 |
| Amounts due to customers  | 1 178 796 384                                | 861 626 647                                      |

As at 31 March 2020, approximately 41% of total amounts due to customers were placed with the Group by its ten largest customers (31 December 2019: 34%).

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 15. Amounts due to customers (continued)

Analysis of customer accounts by type of customers is as follows:

|   | 31 March<br>2020<br>(unaudited) | 31 December<br>2019                |
|---|---------------------------------|------------------------------------|
| Corporate   |                                 |                                    |
| Current accounts<br>Time deposits<br>Repurchase agreements with customers | 120 603 505<br>719 900 715<br>- | 84 173 774<br>454 966 587<br>9 857 |
| Total corporate accounts  | 840 504 220                     | 539 150 218                        |
| Retail  |                                 |                                    |
| Current accounts<br>Time deposits   | 158 190 747<br>178 587 328      | 131 816 591<br>189 272 534         |
| Total retail accounts   | 336 778 075                     | 321 089 125                        |
| Amounts due to customers  | 1 177 282 295                   | 860 239 343                        |
| Lease liabilities under IFRS 16   | 1 514 089                       | 1 387 304                          |
| Total amounts due to customers  | 1 178 796 384                   | 861 626 647                        |

As at 31 March 2020 included in retail time deposits are deposits of individuals in the amount of RUB 165 273 572 thousand (31 December 2019: RUB 167 534 866 thousand). In accordance with the Russian Civil Code, the Group is obliged to repay such deposits upon demand of the depositor. In case a term deposit is repaid upon demand of the depositor prior to maturity, the related interest rate on it is paid based on the interest rate for demand deposits, unless a different interest rate is specified in the contract. Group's experience shows that majority of the time deposits of individuals mature according to contractual terms and can be treated as stable customer base. As at 31 March 2020 the remaining part of retail time deposits in the amount of RUB 13 313 756 thousand (31 December 2019: RUB 1 737 668 thousand) is represented by deposits placed by SME.

The analysis by the economic sector is presented in the table below:

|                              | 31 March<br>2020<br>(unaudited) | 31 December<br>2019 |
|------------------------------|---------------------------------|---------------------|
| Energy                       | 232 217 875                     | 148 400 758         |
| Mining and metallurgy        | 127 358 322                     | 45 832 153          |
| Trade                        | 109 734 834                     | 102 627 855         |
| Russian regional authorities | 94 306 059                      | 49 322 772          |
| Machinery construction       | 84 943 928                      | 58 589 867          |
| Telecommunications           | 45 893 543                      | 30 858 971          |
| Other manufacturing          | 35 130 036                      | 26 920 194          |
| Chemicals                    | 34 792 740                      | 19 316 315          |
| Real estate and construction | 31 961 511                      | 38 968 514          |
| Transportation               | 29 007 243                      | 16 989 716          |
| Finance                      | 17 496 021                      | 15 753 466          |
| Agriculture and food         | 7 015 084                       | 3 975 246           |
| Timber processing            | 7 004 323                       | 3 361 377           |
| Other                        | 44 038 783                      | 38 059 089          |
| Total corporate customers    | 900 900 302                     | 598 976 293         |
| Total individuals            | 276 381 993                     | 261 263 050         |
| Amounts due to customers     | 1 177 282 295                   | 860 239 343         |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 16. Credit related commitments and contingencies

Credit related commitments and contingencies include the following:

|   | 31 March<br>2020<br>(unaudited)                                      | 31 December<br>2019                                     |
|---|--|---|
| Undrawn loan commitments Undrawn commitments to issue documentary instruments Guarantees issued Letters of credit Other commitments                           | 359 809 944<br>302 705 751<br>160 966 147<br>53 666 765<br>2 240 098 | 376 971 129<br>241 762 866<br>151 284 851<br>51 852 069 |
| Gross credit related commitments and contingencies  | 879 388 705  | 821 870 915   |
| Provision for credit related commitments and contingencies according to IFRS 9 Provision for credit related commitments and contingencies according to IAS 37 | (2 581 900)<br>(1 252 657)   | (2 493 278)<br>(1 379 882)                              |
| Net credit related commitments and contingencies  | 875 554 148  | 817 997 755   |

A reconciliation of provision on credit related commitments and contingencies in accordance with IFRS 9 is as follows:

|   | Three-month period ended<br>31 March 2020 (unaudited) |         | Three-month period ended<br>31 March 2019 (unaudited |           |           |          |         |           |
|---|---|---------|--|-----------|-----------|----------|---------|-----------|
|   | Stage 1   | Stage 2 | Stage 3  | Total     | Stage 1   | Stage 2  | Stage 3 | Total     |
| Balance as at the beginning of the period | 2 200 727   | 110 850 | 181 701  | 2 493 278 | 3 102 125 | 121 818  | 41 023  | 3 264 966 |
| (Recovery)/charge for the period          | (185 435)   | 285 299 | (11 242)   | 88 622    | (497 044) | (18 114) | 13 467  | (501 691) |
| Balance as at the end of the period       | 2 015 292   | 396 149 | 170 459  | 2 581 900 | 2 605 081 | 103 704  | 54 490  | 2 763 275 |

A reconciliation of the provisions on credit related commitments in accordance with IAS 37 is as follows:

|   | Three-month period ended<br>31 March |                     |  |
|---|--------------------------------------|---------------------|--|
|   | 2020<br>(unaudited)                  | 2019<br>(unaudited) |  |
| Provisions at the beginning of the period | 1 379 882                            | 267 410             |  |
| Recovery for the period                   | (127 225)                            | (34 767)            |  |
| Provisions at the end of the period       | 1 252 657                            | 232 643             |  |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 16. Credit related commitments and contingencies (continued)

The following table shows gross commitments and contingencies and related expected loss under IFRS 9 by stages as of 31 March 2020 (unaudited):

|  | Stage 1      | Stage 2    | Stage 3   | Total       |
|--|--------------|------------|-----------|-------------|
| Gross credit related commitments and contingencies Provisions for credit related commitments | 710 897 221  | 66 370 701 | 265 389   | 777 533 311 |
| and contingencies  | (2 015 292)  | (396 149)  | (170 459) | (2 581 900) |
| Net credit related commitments and contingencies   | 708 881 929  | 65 974 552 | 94 930    | 774 951 411 |
|  | 7 00 001 717 |            |           | 77.702.122  |

The following table shows gross commercial guarantees given and related impairment under IAS 37 as of 31 March 2020 (unaudited):

|   | Performing exposure      | Impaired exposure    | Total                      |
|---|--------------------------|----------------------|----------------------------|
| Gross commercial guarantees given<br>Provisions for commercial guarantees given | 101 068 448<br>(599 701) | 786 946<br>(652 956) | 101 855 394<br>(1 252 657) |
| Net commercial guarantees given   | 100 468 747              | 133 990              | 100 602 737                |

The following table shows gross commitments and contingencies and related expected loss under IFRS 9 by stages as of 31 December 2019:

|  | Stage 1     | Stage 2    | Stage 3   | Total       |
|--|-------------|------------|-----------|-------------|
| Gross credit related commitments and contingencies Provisions for credit related commitments | 707 625 098 | 12 434 829 | 316 126   | 720 376 053 |
| and contingencies  | (2 200 727) | (110 850)  | (181 701) | (2 493 278) |
| Net credit related commitments and contingencies   | 705 424 371 | 12 323 979 | 134 425   | 717 882 775 |

The following table shows gross commercial guarantees given and related impairment under IAS 37 as of 31 December 2019:

|   | Performing exposure      | Impaired exposure    | Total                      |
|---|--------------------------|----------------------|----------------------------|
| Gross commercial guarantees given<br>Provisions for commercial guarantees given | 100 571 088<br>(608 514) | 923 774<br>(771 368) | 101 494 862<br>(1 379 882) |
| Net commercial guarantees given   | 99 962 574               | 152 406              | 100 114 980                |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 17. Operating environment

Emerging markets such as Russia are subject to different risks than more developed markets, including economic, political and social, and legal and legislative risks. Laws and regulations affecting businesses in Russia continue to change rapidly, tax and regulatory frameworks are subject to varying interpretations. The future economic direction of Russia is heavily influenced by the fiscal and monetary policies adopted by the government, together with developments in the legal, regulatory, and political environment.

Because Russia produces and exports large volumes of oil and gas, its economy is particularly sensitive to the prices of oil and gas on the world market. In March 2020 oil prices dropped for more than 40%, which resulted in immediate weakening of Russian Ruble against major currencies.

Starting from 2014, sanctions have been imposed in several packages by the U.S. and the E.U. on certain Russian officials, businessmen and companies. This led to reduced access of the Russian businesses to international capital markets.

The impact of further economic and political developments on future operations and financial position of the Group might be significant.

In addition to that, starting from early 2020 a new coronavirus disease (COVID-19) has begun rapidly spreading all over the world resulting in announcement of the pandemic status by the World Health Organization in March 2020. Responses put in place by many countries to contain the spread of COVID-19 are resulting in significant operational disruption for many companies and have significant impact on global financial markets. As the situation is rapidly evolving it may have a significant effect on business of many companies across a wide range of sectors, including, but not limited to such impacts as disruption of business operations as a result of interruption of production or closure of facilities, supply chain disruptions, quarantines of personnel, reduced demand and difficulties in raising financing. In addition, the Group may face the increasingly broad effects of COVID-19 as a result of its negative impact on the global economy and major financial markets. The significance of the effect of COVID-19 on the Group's business largely depends on the duration and the incidence of the pandemic effects on the world and Russian economy.

As indicated above, the changing economic situation, the spread of COVID-19, the introduction of non-working days can significantly affect the Group's operations and financial indicators, including the loan portfolio quality, liquidity and capital indicators.

In view of this situation, the Group modelled the potential impact of stress scenarios on the Group's operations and financial performance. These stress scenarios take into account possible negative effect from the implementation of the above events. As of 31 March 2020, the Group has updated its macroeconomic forecast to reflect expected credit losses by changing the credit risk of borrowers.

As of 31 March 2020 and beyond, the Group, taking into account its stable current financial position, decided not to use the softening in the calculation of regulatory ratios proposed and specified in a series of informational letters by the Central Bank of Russia.

Since March 2020, the Group started to receive applications from corporate clients, including small and medium-sized enterprises, and from individuals, for granting them credit holidays on previously issued loans in accordance with Russian legislation. As of 31 March 2020, the number of applications received is estimated as insignificant in relation to the total number of loans issued. All cases of granting credit holidays are marked as COVID-19, for each case the Group performs an analysis of credit recovery.

Thus, taking into account the stable financial position of the Group, it can be concluded that the current economic situation has insignificant impact on the Group's financial ratios as of 31 March 2020.

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 18. (Losses)/gains on financial assets and liabilities held for trading

(Losses)/gains on financial assets and liabilities held for trading comprise:

|   | Three-month period ended<br>31 March |                     |  |
|---|--------------------------------------|---------------------|--|
|   | 2020<br>(unaudited)                  | 2019<br>(unaudited) |  |
| Net gains/(losses) from trading securities  | 35 047                               | (10 745)            |  |
| Net losses from foreign exchange, interest based derivatives and translation of other foreign currency assets and liabilities | (332 095)                            | (650 896)           |  |
| Losses on financial assets and liabilities held for trading   | (297 048)                            | (661 641)           |  |

### 19. Fair value of financial instruments

The following table provides an analysis of financial instruments that are measured subsequent to initial recognition at fair value on a recurring basis, grouped into Levels 1 to 3 based on the degree to which the fair value is observable.

|  |            | 31 March 2020 ( | unaudited) |             |
|--|------------|-----------------|------------|-------------|
|  | Level 1    | Level 2         | Level 3    | Total       |
| Financial assets measured at fair value  |            |                 |            |             |
| Debt securities held for trading - held by the Group   | 1 235 041  | 248 947         | _          | 1 483 988   |
| Derivative financial assets  | 1 255 041  | 45 636 657      | _          | 45 636 657  |
| Derivative financial assets designated for hedging Financial assets at fair value through other comprehensive income | -          | 23 918 164      | -          | 23 918 164  |
| - held by the Group  | 25 875 707 | 74 476 667      | -          | 100 352 374 |
| Total  | 27 110 748 | 144 280 435     | -          | 171 391 183 |
| Financial liabilities measured at fair value   |            |                 |            |             |
| Derivative financial liabilities   | -          | 47 911 719      | -          | 47 911 719  |
| Derivative financial liabilities designated for hedging  | -          | 38 051 106      | -          | 38 051 106  |
| Total  | -          | 85 962 825      | -          | 85 962 825  |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 19. Fair value of financial instruments (continued)

|  |            | 31 December | 2019    |             |
|--|------------|-------------|---------|-------------|
|  | Level 1    | Level 2     | Level 3 | Total       |
| Financial assets at fair value                                     |            |             |         |             |
| Derivative financial assets  | -          | 23 884 409  | -       | 23 884 409  |
| Derivative financial assets designated                             |            |             |         |             |
| for hedging  | -          | 9 873 372   | -       | 9 873 372   |
| Financial assets at fair value through other comprehensive income: |            |             |         |             |
| - held by the Group  | 30 152 229 | 108 051 056 | _       | 138 203 285 |
| - pledged under repurchase agreements                              | 678 732    | -           | _       | 678 732     |
| Total  | 30 830 961 | 141 808 837 | -       | 172 639 798 |
| Financial liabilities at fair value                                |            |             |         |             |
| Derivative financial liabilities                                   | -          | 20 957 225  | -       | 20 957 225  |
| Derivative financial liabilities designated                        |            |             |         |             |
| for hedging  | -          | 15 377 471  | -       | 15 377 471  |
| Total  | -          | 36 334 696  | -       | 36 334 696  |
|  |            |             |         |             |

As at 31 March 2020 the table above does not include equity investments at fair value through other comprehensive income in amount of RUB 123 692 thousand (31 December 2019: RUB 123 692 thousand), which do not have a quoted market price in an active market.

During the three-month periods ended 31 March 2020 and 31 March 2019 there were no changes between fair value levels for trading securities.

During the three-month periods ended 31 March 2020 and 31 March 2019 there were no changes between fair value levels for securities at fair value through other comprehensive income.

### 20. Related party disclosures

As at 31 March 2020 the sole shareholder of the Group is the UniCredit S.p.A. UniCredit S.p.A. issues publicly available financial statements.

In accordance with IAS 24 *Related Party Disclosures*, parties are considered to be related if one party has the ability to control the other party or exercise significant influence over the other party in making financial or operational decisions. In considering each possible related party relationship, attention is directed to the substance of the relationship, not merely the legal form. Related parties may enter into transactions which unrelated parties might not, and transactions between related parties may not be conducted on the same terms, conditions and amounts as transactions between unrelated parties.

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 20. Related party disclosures (continued)

Balances and transactions with UniCredit S.p.A were as follows:

|   | 31 March<br>2020<br>(unaudited) | Weighted<br>average<br>interest rate,<br>%<br>(unaudited) | 31 December<br>2019 | Weighted<br>average<br>interest rate,<br>% |
|---|---------------------------------|---|---------------------|--|
| Amounts due from credit institutions        |                                 |   |                     |  |
| - In Russian Roubles                        | _                               | 0.0%  | 649 707             | 6.5%                                       |
| - In EUR                                    | 532 125                         | 0.0%  | 460 795             | 0.0%                                       |
| - In USD                                    | 147 098 440                     | 0.7%  | 95 838 180          | 2.3%                                       |
| Derivative financial assets                 | 10 570 299                      | 0.7 70  | 10 504 983          | 2.5 /0                                     |
| Derivative financial assets designated      | 10 370 233                      |   | 10 30 1 303         |  |
| for hedging                                 | 21 660 149                      |   | 9 222 110           |  |
| Other assets                                | 123 011                         |   | 103 486             |  |
| other doocto                                | 123 011                         |   | 105 100             |  |
| Amounts due to credit institutions          |                                 |   |                     |  |
| - In Russian Roubles                        | 465 955                         | 4.5%  | 129 183             | 0.0%                                       |
| - In EUR                                    | 564 418                         | 1.8%  | 448 711             | 1.8%                                       |
| - In USD                                    | 674 982                         | 0.0%  | 30 327 115          | 11.8%                                      |
| Derivative financial liabilities            | 29 994 439                      |   | 11 094 170          |  |
| Derivative financial liabilities designated |                                 |   |                     |  |
| for hedging                                 | 30 353 336                      |   | 10 896 528          |  |
| Other liabilities                           | 374 574                         |   | 563 430             |  |
| Commitments and guarantees issued           | 13 368 513                      |   | 10 885 422          |  |
| Commitments and guarantees received         | 13 858 832                      |   | 10 972 433          |  |
| 2   |                                 |   |                     |  |

|   | Three-month period ended<br>31 March |                     |
|---|--------------------------------------|---------------------|
|   | 2020<br>(unaudited)                  | 2019<br>(unaudited) |
| Interest income and similar revenues                                | 4 653 322                            | 6 844 060           |
| Interest expense and similar charges                                | (3 887 998)                          | (4 087 463)         |
| Fee and commission income   | 2 127                                | 11 700              |
| Fee and commission expense  | (10 076)                             | (50 715)            |
| (Losses)/gains on financial assets and liabilities held for trading | (29 898 444)                         | 11 808 316          |
| Fair value adjustments in portfolio hedge accounting                | 2 361 599                            | (742 468)           |
| Personnel expenses  | (1 773)                              | (5 618)             |
| Other administrative expenses                                       | (20 091)                             | (20 538)            |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 20. Related party disclosures (continued)

Balances and transactions with other companies controlled by the UniCredit Group or related with UniCredit Group are as follows:

|   |             | Weighted         |             |                  |
|---|-------------|------------------|-------------|------------------|
|   | 31 March    | average          |             | Weighted         |
|   | 2020        | interest rate, % | 31 December | average          |
|   | (unaudited) | (unaudited)      | 2019        | interest rate, % |
| Amounts due from credit institutions        |             |                  |             |                  |
| - In Russian Roubles                        | 7 118 008   | 6.5%             | 649 714     | 6.5%             |
| - In EUR                                    | 46 346 217  | 0.0%             | 11 665 800  | 0.0%             |
| - In USD                                    | 10 047 846  | 0.0%             | 2 341 480   | 0.0%             |
| - In other currencies                       | 122 003     | 0.0%             | 153 918     | 0.0%             |
| Derivative financial assets                 | 3 521 698   |                  | 1 518 492   |                  |
| Derivative financial assets designated for  |             |                  |             |                  |
| hedging                                     | 1 505 558   |                  | 651 020     |                  |
| Loans to customers                          |             |                  |             |                  |
| - In Russian Roubles                        | 422 986     | 5.8%             | 705 797     | 5.8%             |
| Intangible assets                           | 4 178       |                  | 125 428     |                  |
| Other assets                                | 200 010     |                  | 165 993     |                  |
| Amounts due to credit institutions          |             |                  |             |                  |
| - In Russian Roubles                        | 1 127 286   | 0.2%             | 4 307 486   | 3.5%             |
| - In EUR                                    | 4 380 889   | 2.2%             | 3 397 399   | 2.1%             |
| - In USD                                    | 1 593 627   | 2.7%             | 1 699 138   | 3.0%             |
| Derivative financial liabilities            | 9 952 403   |                  | 3 007 703   |                  |
| Derivative financial liabilities designated |             |                  |             |                  |
| for hedging                                 | 4 176 779   |                  | 1 606 352   |                  |
| Amounts due to customers                    |             |                  |             |                  |
| - In Russian Roubles                        | 431 477     | 3.9%             | 695 312     | 4.0%             |
| Other liabilities                           | 414 954     |                  | 279 833     |                  |
| Commitments and guarantees issued           | 30 653 461  |                  | 28 581 450  |                  |
| Commitments and guarantees received         | 18 806 087  |                  | 16 090 783  |                  |

|   | Three-month period ended<br>31 March |                     |
|---|--------------------------------------|---------------------|
|   | 2020<br>(unaudited)                  | 2019<br>(unaudited) |
| Interest income and similar revenues                        | 23 247                               | 108 346             |
| Interest expense and similar charges                        | (253 718)                            | (465 398)           |
| Fee and commission income                                   | 20 274                               | 25 659              |
| Fee and commission expense                                  | (22 554)                             | (22 166)            |
| Losses on financial assets and liabilities held for trading | (5 320 331)                          | (1 536 386)         |
| Fair value adjustments in portfolio hedge accounting        | (198 293)                            | 362 107             |
| Other income  | 121                                  | 123                 |
| Personnel expenses  | (1 200)                              | (1 683)             |
| Other administrative expenses                               | (72 499)                             | (ê6 369)            |

Balances and transactions with associate are as follows:

|                                      | 31 March            | Weighted<br>average             |                     | Weighted                 |
|--------------------------------------|---------------------|---------------------------------|---------------------|--------------------------|
|                                      | 2020<br>(unaudited) | interest rate, %<br>(unaudited) | 31 December<br>2019 | average interest rate, % |
| Amounts due from credit institutions |                     |                                 |                     |                          |
| - In Russian Roubles                 | 11 770 049          | 8.3%                            | 11 251 984          | 8.2%                     |
| Derivative financial assets          | =                   |                                 | 58 196              |                          |
| Amounts due to credit institutions   |                     |                                 |                     |                          |
| - In Russian Roubles                 | 223 117             | 0.0%                            | 12 996              | 0.0%                     |
| - In EUR                             | 18 195              | 0.0%                            | 4 777               | 0.0%                     |
| - In USD                             | 4 468               | 0.0%                            | 1 843               | 0.0%                     |
| Derivative financial liabilities     | 809 339             |                                 | 341 546             |                          |
| Investments in associate             | 8 581 055           |                                 | 8 202 044           |                          |
| Commitments and guarantees issued    | 182 235             |                                 | 177 735             |                          |

Selected Notes to the Condensed Interim Consolidated Financial Statements for the Three-Month Period Ended 31 March 2020 (continued) (in thousands of Russian Rubles)

### 20. Related party disclosures (continued)

|   | Three-month<br>period ended<br>31 March<br>2020<br>(unaudited) | Three-month<br>period ended<br>31 March<br>2019<br>(unaudited) |
|---|--|--|
| Interest income and similar revenues Interest expense and similar charges Fee and commission income Losses on financial assets and liabilities held for trading Share of gains in associate | 425 980<br>(213 962)<br>-<br>(392 731)<br>268 423              | 593 302<br>(166 130)<br>18 614<br>(588 761)<br>230 550         |

Under the commitments and guarantees issued the associate is a beneficiary.

Balances and transactions with key management personnel are as follows:

|   | 31 March<br>2020<br>(unaudited) | 31 December 2019  |
|---|---------------------------------|-------------------|
| Amounts due to customers                              | 549 151                         | 464 854           |
| Accrued liabilities on remuneration Other liabilities | 322 423<br>68 355               | 296 161<br>90 142 |

|   | Three-month<br>period ended<br>31 March<br>2020<br>(unaudited) | Three-month<br>period ended<br>31 March<br>2019<br>(unaudited) |
|---|--|--|
| Interest expense Personnel expenses, including: short-term benefits long-term benefits post-employment benefits | (2 737)<br>(118 807)<br>(65 727)<br>(51 726)<br>(1 354)        | (4 516)<br>(43 250)<br>(48 459)<br>6 522<br>(1 313)            |

Subordinated loans from the members of the UniCredit Group were as follows:

|   | Three-month period ended 31 March 2020 (unaudited) UniCredit S.p.A. | Three-month period ended 31 March 2019 (unaudited) UniCredit S.p.A. |
|---|---|---|
| Subordinated loans at the beginning of the period | 29 780 408  | 33 517 157  |
| Accrual of interest, net of interest paid         | -   | (86 814)  |
| Effect of exchange rates changes                  | 7 601 151   | (2 277 494)   |
| Redemption of subordinated debt                   | (37 381 559)  | <u> </u>  |
| Subordinated loans at the end of the period       | -   | 31 152 849  |